Research at Columbia Business School

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New awards

- **Oded Netzer**, Philip H. Geier Jr. Associate Professor at Columbia Business School, has received the 2012 George S. Eccles Research Award. The Award is given to a junior faculty member of Columbia Business School whose research is outstanding in quality and insight and emphasizes the bridging of theory to business practice. The Eccles Research Award is a new component of the George S. Eccles Prize for Excellence in Economic Writing, established at Columbia Business School in 1986 by Spencer Eccles, chairman and chief executive of First Security Corp. of Salt Lake City, Utah.

- **Urooj Khan**, Assistant Professor in Accounting, has been awarded the 2012 AAA Competitive Manuscript Award for his paper “Does fair value accounting contribute to systemic risk in the banking industry?” by the American Accounting Association. The Competitive Manuscript Award encourages research among members of the Association and associate members who have earned their Ph.D. within the past five years. The winner is chosen annually in a blind

Funding Opportunities

- MAY 2, 2012
  US-Israel Binational Science Foundation: Prof. Rahamimoff travel grants for young scientists

- MAY 22, 2012
  NSF: Building Community and Capacity for Data-Intensive Research in the Social, Behavioral, and Economic Sciences and in Education and Human Resources

- JUNE 5, 2012
  National Endowment for Financial Education Grants and Research Program

- JUNE 15, 2012
  NSF Research Coordination Networks

- July 6, 2012
  Upjohn Institute for Employment Research Dissertation award

- July 15, 2012
  NSF Social Psychology

- July 2012
  NSF CAREER awards
  July 23, 2012: Directorate of Computer & Information Science & Engineering
  July 24, 2012: Directorate of
review by the AAA Competitive Manuscript Award Committee. The award is an affirmation of the great work being done by recent Ph.D. graduates early in their career.

2012 papers to add on SSRN
Faculty who would like to have their 2012 working papers and recent published papers uploaded on SSRN and included in the Columbia Business School Research Paper Series can contact Dimitra Koutsantoni with PDFs of their papers.

SSRN has been named the Number 1 Open Access Repository in the World (for July, 2011) by the Ranking Web of World Repositories.

SSRN Columbia Business School Research Paper Series

Featured research sponsor: National Endowment for Financial Education

The National Endowment for Financial Education (NEFE) is a private nonprofit 501(c)(3) national foundation dedicated to inspiring empowered financial decision making for individuals and families through every stage of life.

To help respond to the financial education needs of Americans, NEFE administers a grants program which supports innovative research that can make a profound contribution to the field of financial literacy. Fields supported include behavior, economics, marketing, finance, sociology, decision sciences, education, psychology and neuroscience. Project outcomes should be actionable in the field of financial literacy, directly relevant to the financial well-being of the public, and able to be applied broadly.

NEFE conducts two grant cycles per year, December and June. The application is two stage: concept inquiry followed by full proposal (if invited). The next due date for concepts of
inquiry is June 5, 2012.

Further information

For further information on foundation funding, please contact Kristen de Paor, Director of Corporate and Foundation Relations or Dimitra Koutsantoni, Associate Director of Sponsored Projects and Foundation Relations.

Featured grant opportunity: NSF CAREER awards

The Faculty Early Career Development (CAREER) awards are the National Science Foundation’s most prestigious awards in support of junior faculty. The stated intent of the NSF CAREER program is “to provide stable support at a sufficient level and duration to enable awardees to develop careers as outstanding researchers and educators who effectively integrate teaching, learning and discovery.” About 600 CAREER Awards are awarded per year, and the minimum CAREER award size is $400,000 over a five-year period. In order to be eligible, proposers must:

- hold a doctoral degree by the deadline date in a field supported by NSF;
- be employed in a tenure-track (or tenure-track-equivalent) position as an assistant professor (or equivalent title) (associate professors are not eligible) and remain untenured until October 1 following the deadline;
- have not previously received a CAREER award by October 1st following the deadline for submission of CAREER proposals.

Upcoming due dates:

- Directorate of Engineering: July 24, 2012
- Directorate for Social, Behavioral & Economic Sciences: July 25, 2012

Further information
Upcoming events

**Annual Dinner: May 7, 2012**
The Annual Dinner brings together alumni, friends, corporate sponsors, and guests in an evening of support for Columbia Business School. Each year, the event raises approximately $3 million in unrestricted support, providing resources for curriculum development, student financial aid, faculty research, and the day-to-day operations of the School.

This year’s Annual Dinner sponsors, many of whom have supported faculty research and the School Centers, can be found [here](#).

**PhD alumni visiting day: May 9, 2012**
The Office of the Dean, the Doctoral Program Office, and the Office of Alumni Relations are pleased to announce the organization of a PhD alumni visiting day to take place on May 9th, 2.30-7.30 at Uris Hall.

The event will include presentations by PhD alumni Marco Naldi ’98, Managing Director, Barclay’s Capital; Sunil Gupta ’85, Edward W. Carter Professor of Business Administration and Head of Marketing Department, Harvard Business School; and Noah Gans ’95, Joel S. Ehrenkranz Family Professor; Professor of Operations and Information Management, The Wharton School of the University of Pennsylvania followed by an evening of cocktails and conversation.

Recent press releases on EurekAlert!

- Study compares the accuracy of valuation methods of insurance companies. Doron Nissim, 1 February 2012
- Can you recognize an effective teacher when you recruit one? Jonah Rockoff, Brian Jacob, Thomas Kane, and Douglas Staiger, 22 February 2012
- The emotional oracle effect. Michel Tuan Pham, Leonard Lee, and Andrew Stephen, 24 February 2012
- Study proposes new measure of world equity market segmentation. Geert Bekaert, 24 February 2012
- Study: Stress-induced cortisol facilitates threat-related decision making among police officers. Modupe Akinola and Wendy Berry Mendes, 21 March
2012
- The wisdom of retail traders. Paul Tetlock and Eric Kelley, 25 April 2012

EurekAlert! is an online, global news service operated by AAAS (American Association for the Advancement of Science). You can work with the Business School's Public Relations team to promote your peer-reviewed research via press release distribution on EurekAlert!. Please contact Sona Rai, Senior Media Relations Manager, if you are interested.

Updated guide to hiring research assistants

This is a reminder of the procedures that need to be followed when hiring research assistants and a link to the updated guide:

- Faculty who wish to hire a student research assistant should contact Dimitra Koutsantoni who will advise of the procedure.
- As a first step, faculty should fill out an online form.
- The School will use this information to (1) confirm employment eligibility based on University and Homeland Security policies, and (2) secure permission from non-Business School academic departments to hire certain students as required. The Dean’s Office or Human Resources will request that the candidate and the hiring faculty member fill out a limited number of additional forms required by the University as needed, and Human Resources will notify the student and faculty member when paperwork is complete and communicate to them about procedures for time-sheet submission if applicable.
- For further information please see the updated guide to hiring research assistants.
- A number of Research Assistants are available to Business School faculty. For names, resumes and expertise, please visit the Research Assistants webpage.
Contact Us

We would appreciate any comments and suggestions on the content of this newsletter. We would also like to invite you to share with us any achievements, grants, awards or any other research-related news.

Thank you

Gita Johar, Senior Vice Dean
Assaf Zeevi, Vice Dean for Research
Kerith Gardner, Director of Faculty Affairs and Special Projects
Dimitra Koutsantoni, Associate Director of Sponsored Projects and Foundation Relations
Paul Tylkin, Director of Research and Planning

More information and resources on research issues can be found on the internal research website

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