



## Research at Columbia Business School

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### Updates from the Office of the Vice Dean for Research

#### Welcoming the new Director of Research and Strategy

We are pleased to welcome **Khaled Hamdy**, who joined the School in December as the new Director of Research and Planning. Khaled will be responsible for managing the Research Coordinator and Summer Intern Program and supporting faculty research across the School. Khaled has worked as a consultant for Alcatel-Lucent, IBM, the Clinton Foundation/Booz & Company, JP Morgan Chase and Audio Research Laboratories. He holds a PhD in electrical engineering from the University of Minnesota and an MBA from NYU's Stern School of Business. Khaled can be reached at [kh2666@columbia.edu](mailto:kh2666@columbia.edu).

#### Assaf Zeevi, Vice Dean for Research

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### New grants and gifts

#### Congratulations to the below faculty members who won research grants:

- **Carri Chan**, Assistant Professor in Decision, Risk and Operations, was awarded a prestigious \$400,000 CAREER grant from the National Science Foundation for her project "Managing patient flows with congestion effects."
- **Jonas Hjort**, Assistant Professor in Finance and Economics, won a \$32,230 grant from the UK's International Growth Centre for his project "Determinants and Consequences of Firm Success in Liberia."

### Research Events

#### Upcoming events

**BRITE '14 Conference**  
*Organized by the Center on Global Brand Leadership*  
 March 3-4, 2014

**For information on research events coordinated by the Divisions, please go to the [Research Calendar](#).**

- **Amit Khandelwal**, the Gary Winnick & Martin Granoff Associate Professor of Business, has won a \$58,947 grant from Innovations for Poverty Action for his project "The Impact of Exporting: Evidence from a Randomized Experiment in Egypt."
- **Nachum Sicherman**, Professor in Finance and Economics, was awarded a \$30,000 grant from the Organization for Autism Research for his project "Family Patterns in Diagnosis of Children with Autism Spectrum Disorders (ASD)."
- **Elke Weber**, the Jerome A. Chazen Professor of International Business, has been awarded a \$136,244 grant from the European Research Council, via a subaward from Bocconi University, for her project with title "Risk and Uncertainty in Developing and Implementing Climate change Policies."

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## Recent papers covered in Columbia Ideas at Work

### NOVEMBER 2013

- Marco Di Maggio, [Share a Little, Save a Lot](#)
- Linda Green, [Maxing Out on Primary Care](#)
- Eric Johnson, [Choosing Health — and Wealth](#)
- Leonard Lee, [Do Delays Undermine Discounts?](#)
- Costis Maglaras, [Five-Star Pricing](#)
- Stephen Penman, [The Value Trap](#)
- Jose Zubizarreta, [Observations from the Real World](#)

### DECEMBER 2013

- Ann Bartel: [Home Team Advantage](#)
- Kinshuk Jerath: [Putting Up With Poachers](#)
- Ilyana Kuziemko: [The Language Tradeoff](#)
- Kathy Phillips: [Do Diverse Teams Work Harder — and Better?](#)

*Columbia Ideas at Work* is a Business School initiative that presents faculty research to the world in an engaging, practitioner-friendly way. *Ideas* articles are compiled in a newsletter that is mailed electronically each month to graduates and subscribers, while print issues feature select content and are published twice a year.

For more information, please contact [Kimberly Kinchen](#), Managing Editor, *Columbia Ideas at Work*.

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## External research funding opportunities

### GRANTS

**January due dates**

January 15, 2014

[NSF Social Psychology](#)

January 15, 2014

[NSF Sociology](#)

January 16, 2014

[NSF Methodology, Measurement, and Statistics](#)

January 18, 2014

[NSF Economics](#)

January 18, 2014

[NSF Decision, Risk and Management Sciences](#)

January 22, 2014

[INQUIRE Europe Call for proposals](#)

January 31, 2014

[W.E. Upjohn Institute for Employment Research: Early Career Research Grants](#)

**February due dates**

February 2, 2014

[NSF Science of Organizations](#)

February 14, 2104

[Center for Retirement Research, Boston College: Steven H. Sandell Grant Program](#)

February 15, 2014

[NSF Operations Research](#)

February 15, 2014

[NSF Service Enterprise Systems](#)

**PHD DISSERTATION FELLOWSHIPS****January due dates**

January 16, 2014

[NSF SBE Doctoral Dissertation Improvement Grants: Methodology, Measurement, and Statistics](#)

January 18, 2014

[NSF SBE Doctoral Dissertation Improvement Grants: Economics](#)

January 18, 2014

[NSF SBE Doctoral Dissertation Improvement Grants: Decision, Risk and Management Sciences](#)

**February due dates**

February 15, 2014

[NSF SBE Doctoral Dissertation Improvement Grants: Sociology](#)

**Further information**

For further information on the above or if you have

a research project that needs funding, please contact [Dimitra Koutsantoni](#), Associate Director of Sponsored Projects and Foundation Relations.

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## Contact Us

We would appreciate any comments and suggestions on the content of this newsletter. We would also like to invite you to share with us any achievements, grants, awards or any other research-related news.

Thank you

[Gita Johar](#), Senior Vice Dean

[Assaf Zeevi](#), Vice Dean for Research

[Kerith Gardner](#), Assistant Dean of Faculty Affairs

[Dimitra Koutsantoni](#), Associate Director of Sponsored Projects and Foundation Relations

More information and resources on research issues can be found on the internal [research website](#)

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