Reminder: Effort reporting
This fiscal year's annual effort reporting certification period is now open and will remain open until December 14.

- All Officers of Instruction and Officers of Research other than postdocs ("Faculty") who receive sponsored project funding or apply effort to any sponsored projects are required to certify their own effort.
- Principal investigators are required to certify the effort of postdocs, graduate students and staff funded by their grants.
- Effort can be certified on ECRT, the University’s online effort reporting tool.

If you have any questions about the certification process please contact Dimitra Koutsantoni.

New awards
Andy Yap, PhD candidate in Management, was recently awarded the American Psychological Association Early Graduate Student Research Award. The purpose of the Early

Funding Opportunities
DECEMBER 6, 2011
National Endowment for Financial Education Grants Program

DECEMBER 8, 2011
U.S. - Israel Binational Science Foundation (BSF)-Prof. Rahamimoff Travel Grants for Young Scientists (PhD students and Post-Doc fellows)

DECEMBER 15, 2011
United States-Japan Foundation: US-Japan Policy Grants Program

FEBRUARY 2, 2012
NSF Science of Organizations

FEBRUARY 15, 2012
NSF Operations Research

FEBRUARY 15, 2012
NSF Service Enterprise Systems

JANUARY 2, 2012
Graduate Student Researcher Awards program is to recognize students for conducting outstanding research early in their graduate training (i.e. research conducted within the first three years of doctoral study). The award focuses on both the student’s general research experience and specific completed research projects.

**National Science Foundation: upcoming grant opportunities**

A number of NSF programs have due dates for applications in January and February 2012. Please refer to the Funding Opportunities section of the newsletter for details of specific due dates and programs.

We would like to draw your attention to two specific programs:

1. **Science of Organizations**

   This is a new program that has replaced the Innovation and Organizational Sciences (IOS) program. To date, it has made one award. NSF’s guidelines for submissions to this program are below:

   - Intellectual perspectives may involve (but are not limited to) organizational theory, behavior, sociology or economics, business policy and strategy, communication sciences, entrepreneurship, human resource management, information sciences, managerial and organizational cognition, operations management, public administration, social or industrial psychology, and technology and innovation management.
   - Phenomena studied may include (but are not limited to) structures, routines, effectiveness, competitiveness, innovation, dynamics, change and evolution.
   - Levels of analysis may include (but are not limited to) organizational, cross-organizational collaborations or relationships, and institutional and can address individuals, groups or teams.
   - Research methods may be qualitative and quantitative and may include (but are not limited to) archival analyses, surveys, simulation studies, experiments, comparative case studies, and network analyses.

2. **Grant Opportunities for Academic Liaison with**

   Letter of intent for NSF's Industry/University Cooperative Research Centers Program (I/UCRC)
   
   **JANUARY 15, 2012**
   
   NSF Sociology
   
   **JANUARY 18, 2012**
   
   NSF Economics (including SBE Doctoral Dissertation Research Improvement Grants)
   
   **JANUARY 23, 2012**
   
   NSF Decision, Risk and Management Sciences (including SBE Doctoral Dissertation Research Improvement Grants)
   
   **JANUARY 27, 2012**
   
   Kauffman Junior Faculty Fellowship in Entrepreneurship Research
   
   **NO DEADLINE**
   
   - Association of Certified Chartered Accountants (ACCA) Research Program Funding
   - Marketing Science Institute Research Support
   - Moody's Credit Markets Research Fund
   - Robert Wood Johnson Foundation: Changes in Health Care Financing and Organization (HCFO)
**Industry (GOALI)**
This program promotes university-industry partnerships by making project funds or fellowships/traineeships available to support an eclectic mix of industry-university collaborations. Industry involvement and participation is required for GOALI funded projects. Special interest is focused on affording the opportunity for:

- Faculty, postdoctoral fellows, and students to conduct research and gain experience in an industrial setting;
- Industrial scientists and engineers to bring industry's perspective and integrative skills to academe; and
- Interdisciplinary university-industry teams to conduct research projects.

You can submit a GOALI proposal to any participating NSF program depending on the disciplinary area of the proposed research. This program’s due date would apply.

For further details, please contact Dimitra Koutsantoni.

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**Overviews on Foundations: NYSE Euronext Foundation**
The NYSE Euronext Foundation is a private philanthropic foundation established by the New York Stock Exchange in 1983. It is funded through periodic contributions from the NYSE, its member firms and others. In 2009, the Foundation made grants totaling $2,032,598 in support of 43 eligible organizations and programs. Since its inception, the Foundation has distributed more than $38 million in furtherance of its charitable purposes. The Foundation has three priority areas of funding:

1. **Financial Literacy Education**: The Foundation supports initiatives that educate the public about the fundamentals of economics, personal finance and investing. Eligible programs should provide individuals with information and practical tools that promote sound financial decision-making and economic independence, with an emphasis on long-term investment. Preference is given to programs that reach a broad and diverse audience, with a special focus on underserved populations.

2. **Economic Opportunity**: The Foundation seeks to facilitate economic opportunity and development in communities around the globe by supporting initiatives that

For further information and assistance with preparing a letter of inquiry or proposals please contact Dimitra Koutsantoni, Sponsored Projects and Research Officer. Information on grant application procedures and tips for proposal preparation can be found on the Research Support web pages.
alleviate poverty, meet essential human needs and enable people to become economically self-sufficient. Of particular interest are programs that provide education, housing, nutrition, and medical care in sustainable ways and that contribute to individuals’ economic independence.

**3. Entrepreneurship:** The Foundation supports entrepreneurship education that provides a sound understanding of business fundamentals and prepares people to become active participants in the global economy. Also eligible are microfinance organizations that provide training and small loans to encourage entrepreneurs to lift themselves from poverty by starting and growing their own businesses.

Further details

For further information on foundation funding, please contact Kristen de Paor, Director of Corporate and Foundation Relations.

Upcoming research events

**Second Annual Strategy Conference**
December 2, 2011

**CDS Speaker Series: Targeting and Diffusion with Social Networks (Sharad Goel & Dan Goldstein, Yahoo! Research)**
December 8, 2011

You can find more scheduled research events on the Research calendar.

Selected recently published papers

**Finance and Economics**


Management


Marketing


More 2011 publications

Useful research resource: Digital Divide Data organization

A resource that may be useful for your research is Digital Divide Data.

Digital Divide Data powers the data entry, XML conversion and digital preservation needs of publishers, libraries, content hosts, academic researchers and businesses. Digital Divide Data can unlock and extend the value of data, documents, publications and archives, making them searchable and accessible online, on mobile devices, or in any information system.

Contact Us

We would appreciate any comments and suggestions on the content of this newsletter. We would also like to invite you to share with us any achievements, grants, awards or any other research-related news.

Thank you
Gita Johar, Senior Vice Dean
Assaf Zeevi, Vice Dean for Research
Kerith Gardner, Director of Faculty Affairs and Special Projects
Dimitra Koutsantoni, Sponsored Projects and Research Officer

More information and resources on research issues can be found on the internal research website

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