



Research at Columbia Business School

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New grants and research collaborations

- **Dr Emi Nakamura** and **Dr Dana Carney** have been awarded NSF Faculty Early Career Development (CAREER) grants. CAREER awards are among the most prestigious NSF awards in support of junior faculty.

Dr Nakamura has won funding for her project "Integrating Micro and Macro Evidence on Price Dynamics." The proposal focuses on analyzing new micro-data on consumer, producer, and import/export prices to study the effects of monetary policy, cost shocks, and exchange rates on the economy.

Dr Carney's grant will fund her project "How Power Corrupts: Power Offers Immunity to the Emotional, Cognitive, and Physiological Stress of Corrupt Behavior." The research aims to systematically examine the link between power and corruption and to develop realistic, interesting ethics curricula for business students and the business community which are based on sound scientific psychological principles.

- **Dr Marcelo Olivares** has entered a collaborative agreement with IBM for a joint empirical study of the

Funding opportunities

MAY 2011 DEADLINES

May 5, 2011

[Robert Wood Johnson Foundation Junior Investigator Program](#)

MAY 13, 2011

[Yahoo! Faculty Research and Engagement Program \(FREP\) FREP Proposal form](#)

MAY 15, 2011

[Network for Studies on Pensions, Aging and Retirement Research Grants](#)

MAY 21, 2011

[AXA research projects](#)

Note: these don't fund US researchers, but could be of use if you are doing collaborative research with EU Principal Investigators.

JUNE 2011 DEADLINES

JUNE 12, 2011

- [NIH Mentored Quantitative Research Development Award](#)
- [NIH Mentored Research Scientist Development Award](#)

JULY 2011 DEADLINE

July 15, 2011

[NSF Social Psychology Program](#)

JULY 27, 2011 (FOR SOCIAL, BEHAVIORAL & ECONOMIC SCIENCES)

[NSF CAREER awards](#)

For further information and assistance with preparing a letter of inquiry or proposals please contact [Dimitra Koutsantoni](#), Sponsored Projects and Research Officer.

factors that affect agent productivity. The study aims to develop a methodology to measure how agents' productivity at an IT services delivery center is affected by environmental factors such as workload, multi-tasking and incentives.

Information on grant application procedures and tips for proposal preparation can be found on the [Research Support](#) web pages.

Awards

- **Peter Kolesar**, Professor Emeritus, has been elected Manufacturing and Service Operation Society (MSOM) Distinguished Fellow. By the election of a limited number of MSOM Fellows, MSOM recognizes outstanding research and scholarship in operations management.
- **Frank Lichtenberg**, Courtney C. Brown Professor of Business, has been awarded the 2011 Outstanding Author Contribution Award by the Emerald Literati Network for his paper "The Effect of Drug Vintage on Survival: Micro Evidence from Puerto Rico's Medicaid Program". The paper is published in *Advances in Health Economics and Health Services Research* and was selected as it was one of the most impressive pieces of work the editor has seen throughout 2010.

Overviews on major research funders: Russell Sage Foundation.

Russell Sage Foundation is a private operating foundation which also has a grant-making program. Because it is an operating foundation, it is not permitted to make general operating grants to other organizations and can only make grants to scholars in support of basic social science research within their five principle programs:

1. **The Future of Work:** concerned principally with the causes and consequences of changes in the quality of low-wage work in the United States and other advanced economies.
2. **U.S. Immigration:** aimed at discovering how well immigrants and their children are adapting socially, politically, and economically to life in the United States, particularly as they move beyond the traditional immigrant gateway cities.
3. **Cultural Contact:** concerned with understanding and improving relations between racial and ethnic groups in schools, workplaces, neighborhoods, and other key institutional settings.
4. **Social Inequality:** focused on the social effects of

rising economic inequality, with particular attention to the ways in which the U.S. political and educational systems have responded to growing economic disparities.

5. Behavioral Economics: incorporates the insights of psychology and other social sciences into the study of economic behavior.

The foundation's grants range from \$25,000 to \$500,000 and mainly provide support for analyzing data and writing up results, but it occasionally considers larger awards for data acquisition projects highly relevant to the foundation's program goals.

- [Further information and select relevant grants](#)
- For further information on foundation funding, please contact Kristen de Paor, Director of Corporate and Foundation Relations or Pam Wilkie, Senior Associate Director of Corporate and Foundation Relations.

Database Committee and survey

We would like to thank everyone who completed the recent databases survey, which is the work of the Databases Committee. The objective was to assess usage of existing databases held at the School and gather information on other databases that faculty and doctoral students could use in their research. The results of this survey will help the Committee take steps to improve the databases provision at the School. The Databases Committee is headed by Professor Gita Johar and its membership represents all five School Divisions. Specific actions taken as a result of the survey and the committee meetings will be announced in future issues of the newsletter.

Human Subjects Research and Institutional Review Board (IRB)

If your research involves human subjects, you need to obtain IRB approval to conduct the research. "Human subject" means a living individual about whom an investigator conducting research obtains: (1) Data through interventions or interaction with the individual or (2) Identifiable private information. Grant applicants need to ensure they have IRB approval or have submitted a protocol for approval at the time of their grant application (or as soon as possible afterwards). This is to prevent delays in the formal award of a grant.

We offer support all through the IRB submission process and we have developed a guide to help you with your submissions. We offer support all through the IRB submission process and we have developed [a guide](#) to help you with your submissions.

Columbia Institutional Review Board (IRB) Conference 2011

Dr Modupe Akinola was panelist in one of the plenary sessions on “Deception in research” in the recent 2011 conference organized by Columbia University’s IRB. Dr Akinola and her research collaborator, Dr Katherine Milkman (Wharton), talked about their recent controversial research involving deception of study participants and the ways Columbia and Wharton IRBs guided and supported them throughout the process of their protocol submission and approval.

The conference talks addressed a number of topics in Human Subjects research including incidental findings in research, internet research, and student research. Power points of the conference talks are available on the [Conference website](#).

Behavioral Research Lab

The [Behavioral Research Lab](#) is actively involved in the investigation of human decision making and behavior. Members include Columbia faculty, post docs, graduate students, and research assistants.

The Behavioral Research Lab offers a number of [useful resources](#) for Columbia Business School researchers. These include: experiment databases used to recruit participants and organize studies both online and off, experiment rooms containing various research tools and technologies, and a team of intelligent lab research assistants eager to gain experience and contribute to the research process. The Lab also organizes occasional educational [workshops](#) on research methodologies and tools, and produces a [newsletter](#).

Recently accepted papers

Ingram, Paul, Hayagreeva Rao, and Lori Qingyuan Yue.
“Laws of Attraction: Regulatory Arbitrage in the Face of Activism in Right-to-Work States.” *American Sociological Review* (forthcoming).

Yankovic, Natalia, and Linda Green. "Identifying Good Nursing Levels: A Queuing Approach." *Operations Research* (forthcoming).

Business School rankings

- [University of Texas at Dallas \(UTD\) rankings](#)
Rankings are based on Business Schools' research contributions. For 2006-2010, Columbia Business School was at the 9th place, with 209 articles and a score of 99.79.
 - [Social Science Research Network \(SSRN\) rankings](#)
Rankings are based on paper total new downloads. In March 2011, Columbia Business School was 8th in the US with 74,131 downloads on the past 12 months.
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Contact us

We would appreciate any comments and suggestions on the content of this newsletter. We would also like to invite you to share with us any achievements, grants, awards or any other research-related news.

Thank you,

[Gita Johar](#), Vice Dean for Research

[Kerith Gardner](#), Director of Faculty Affairs

[Dimitra Koutsantoni](#), Sponsored Projects and Research Officer

Past issues of this newsletter are available on the internal [Research website](#)

[Columbia Business School Homepage](#)

Faculty and Research Site