

# **The Global Economy and Inequality**

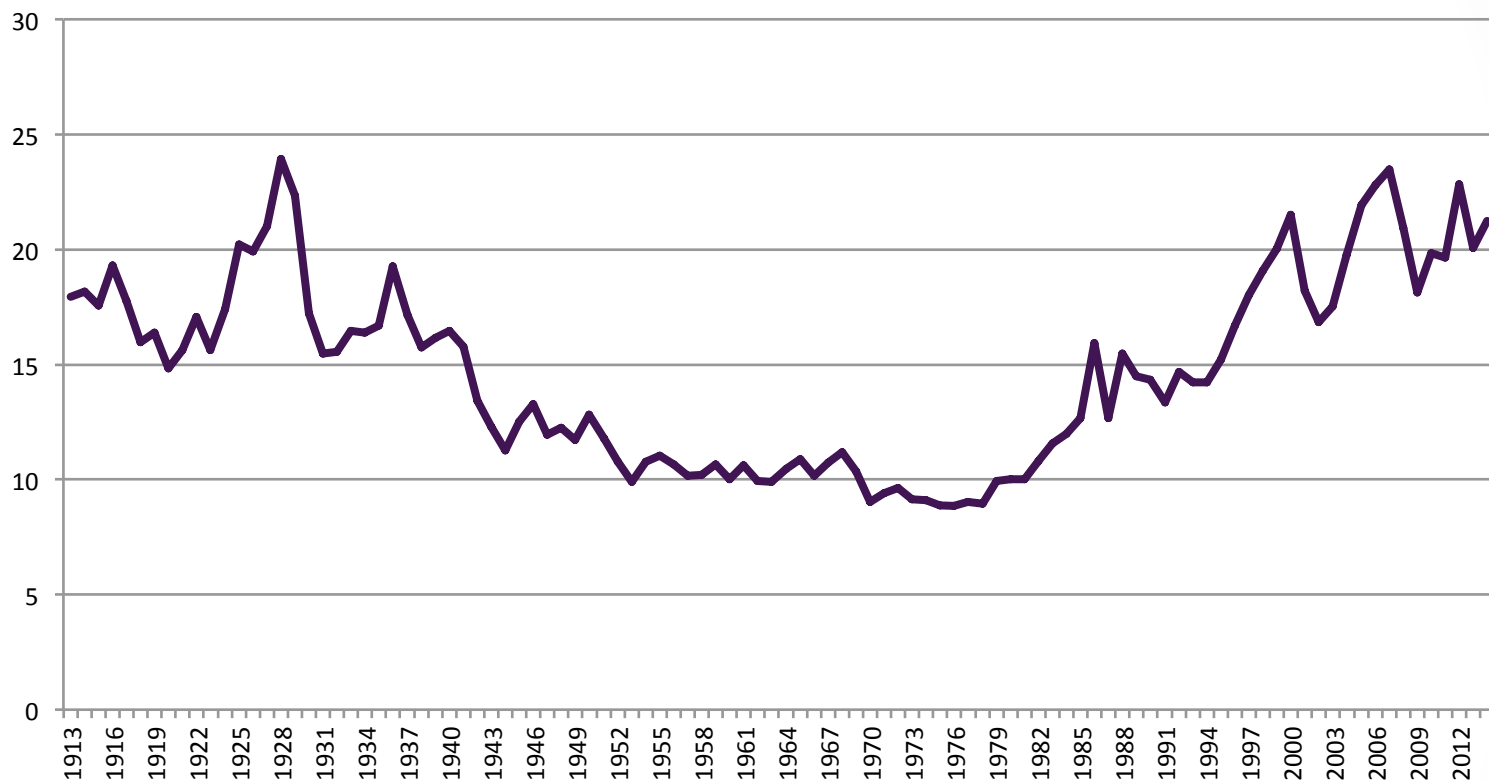
Joseph E. Stiglitz

Lisbon, December 2015

# Enormous growth in inequality

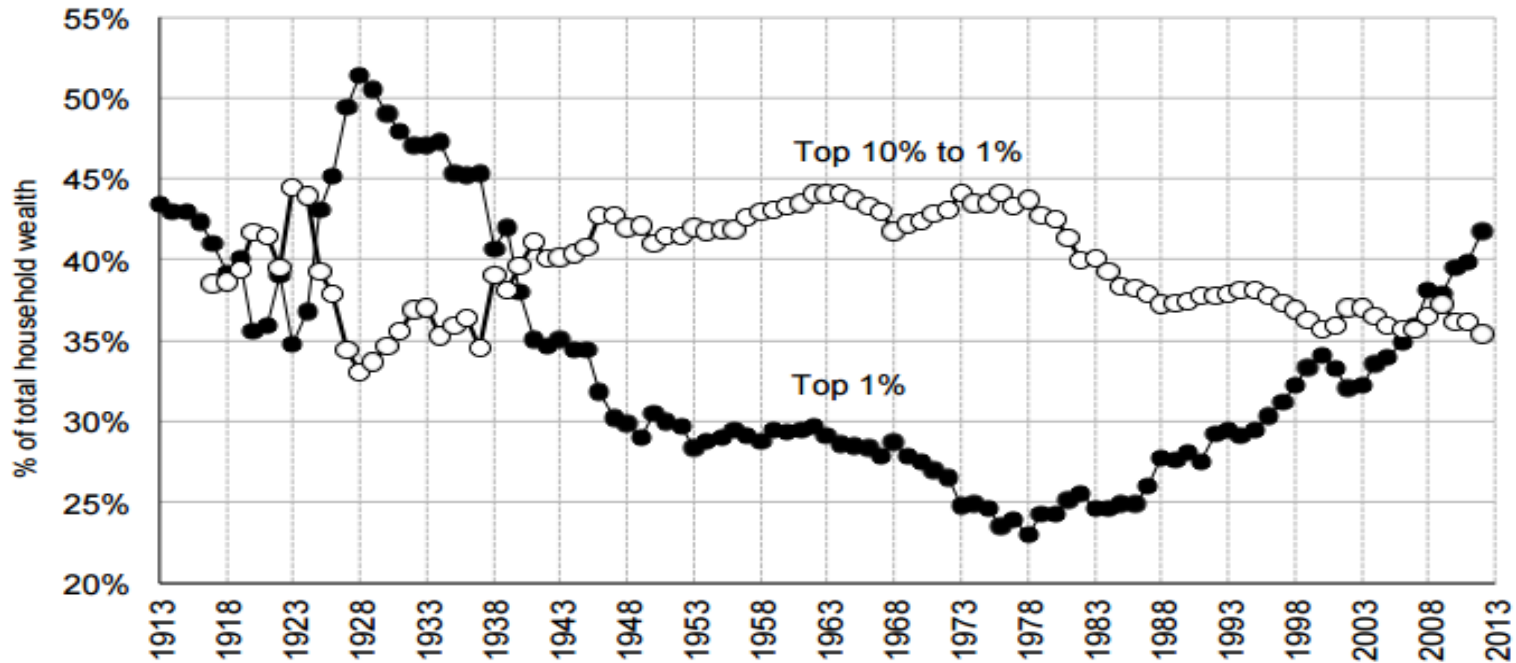
- Especially in US, and countries that have followed US model
- Multiple dimensions of inequality
  - More money at the top
  - More people in poverty
  - Evisceration of the middle
  - Inequalities in wealth exceed those in income
  - Inequality in health—especially large in US
  - Inequality in access to justice

## US Top 1% income share-including capital gains



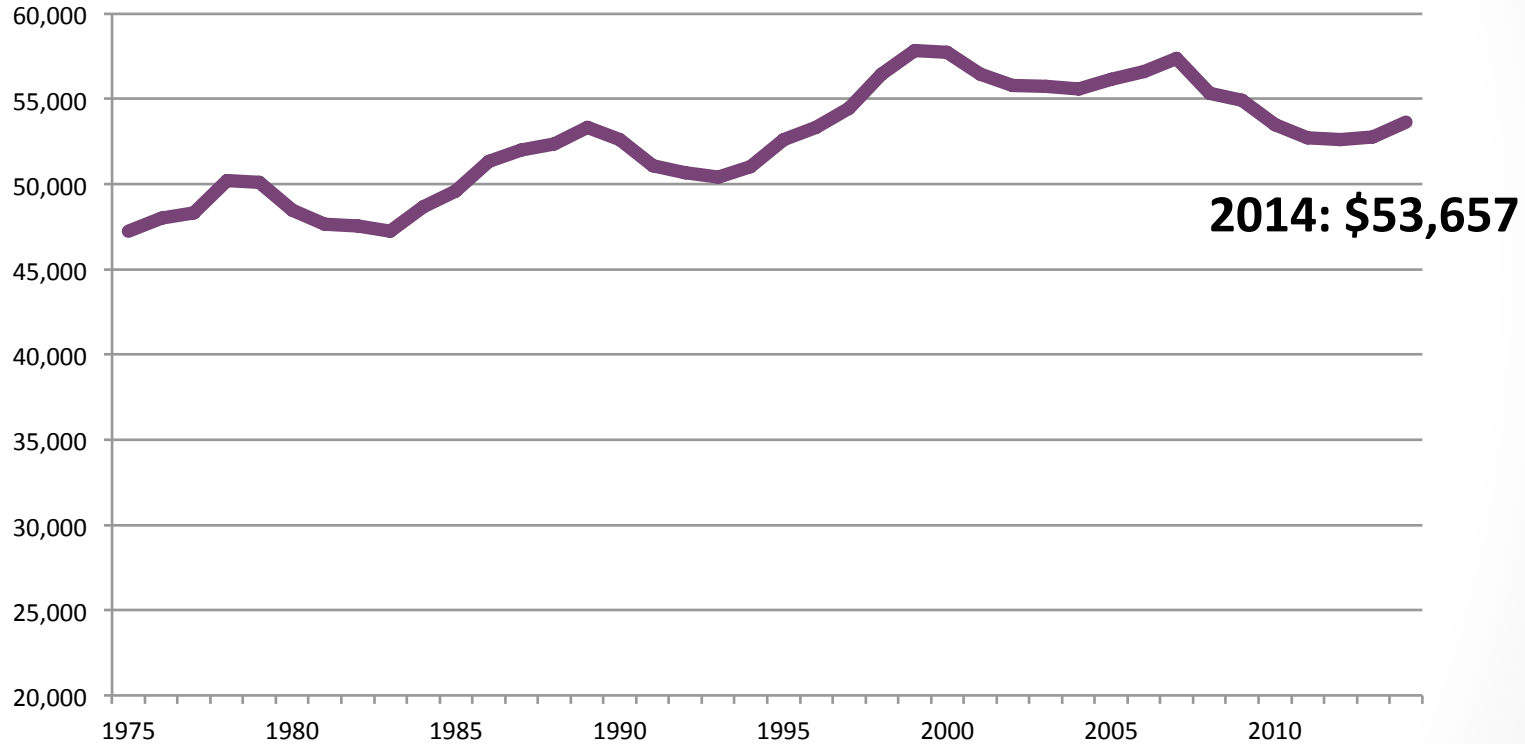
Source: Thomas Piketty and Emmanuel Saez, "Income Inequality in the United States, 1913-1998" *Quarterly Journal of Economics*, 118(1), 2003, 1-39 (Longer updated version published in A.B. Atkinson and T. Piketty eds., Oxford University Press, 2007) (Tables and Figures Updated to 2013 in Excel format, January 2015) . Series based on pre-tax cash market income including realized capital gains and excluding government transfers.

## Top 10-1% and 1% wealth shares, 1913-2012



Source: Emmanuel Saez and Gabriel Zucman, 2014, "Wealth Inequality in the United States since 1913: Evidence from Capitalized Income Tax Data" NBER Working Paper, October, revise and resubmit *Quarterly Journal of Economics*.

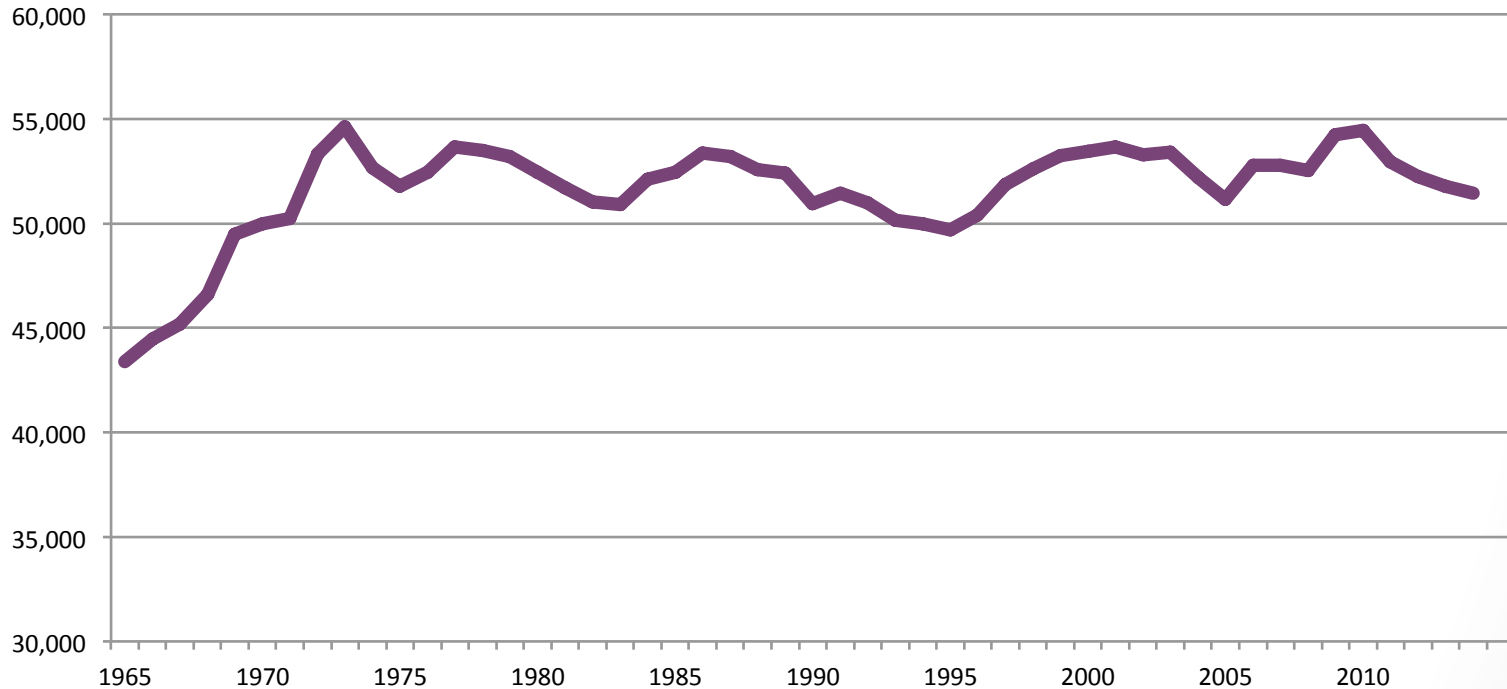
# Stagnation: U.S. median household income (constant 2014 US\$)



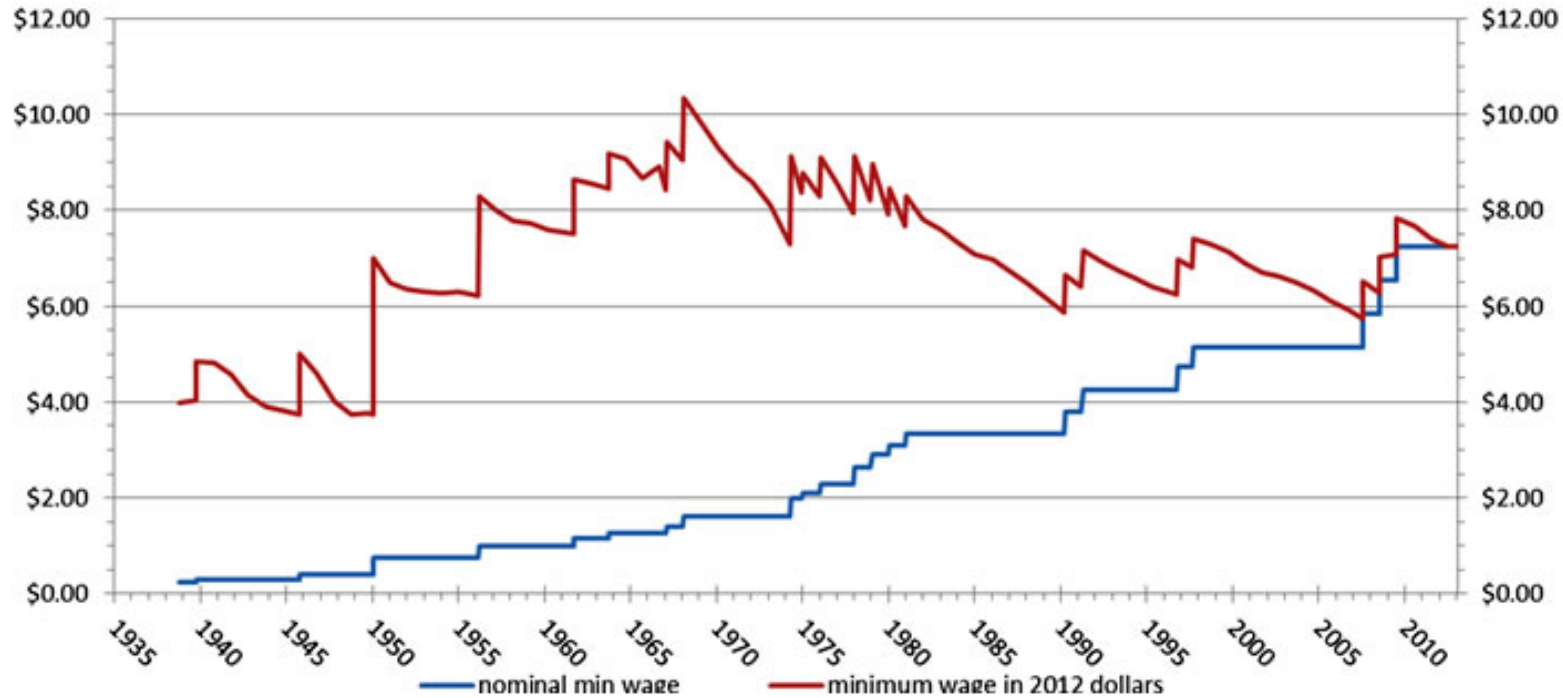
Source: U.S. Census Bureau

# Decline in median income of full-time male worker

**Real Median Income of Full-Time Male Worker, 1965-2014**



# U.S. minimum wage, 1938-2012



Source: U.S. Department of Labor. <http://www.dol.gov/minwage/minwage-gdp-history.htm>

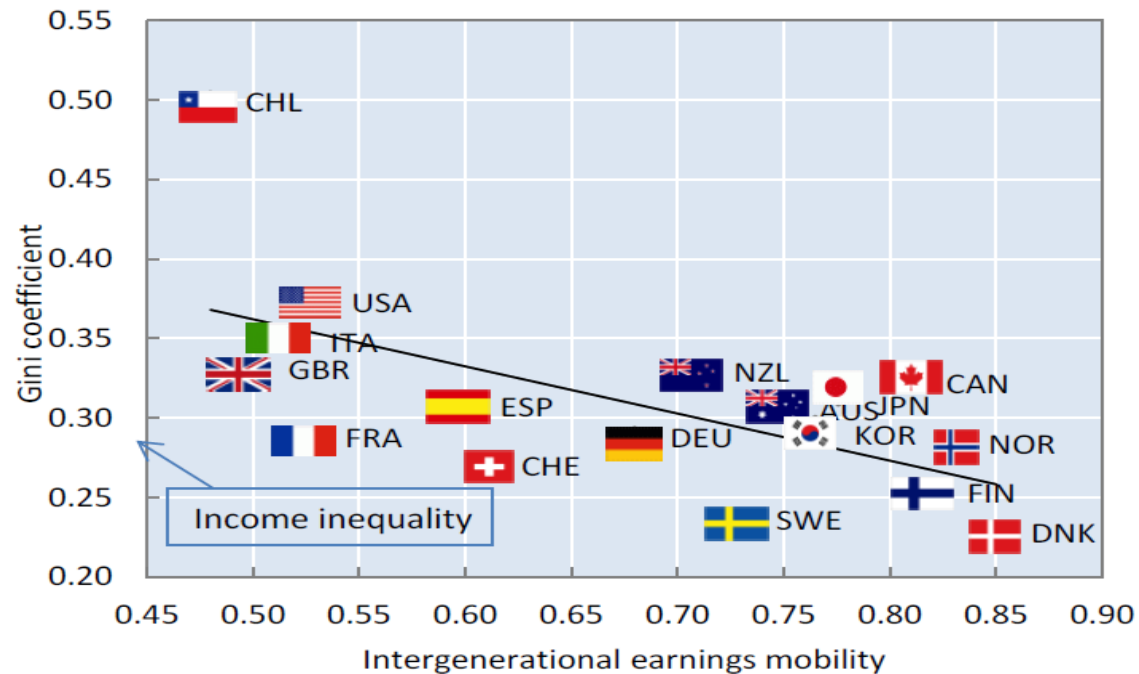
# Most invidious aspect: inequality in opportunity

- Not a surprise: systematic relationship between inequality in incomes (outcomes) and inequality of opportunity



# Income inequality and earnings mobility

Income inequality and intergenerational earnings mobility, mid-2000s



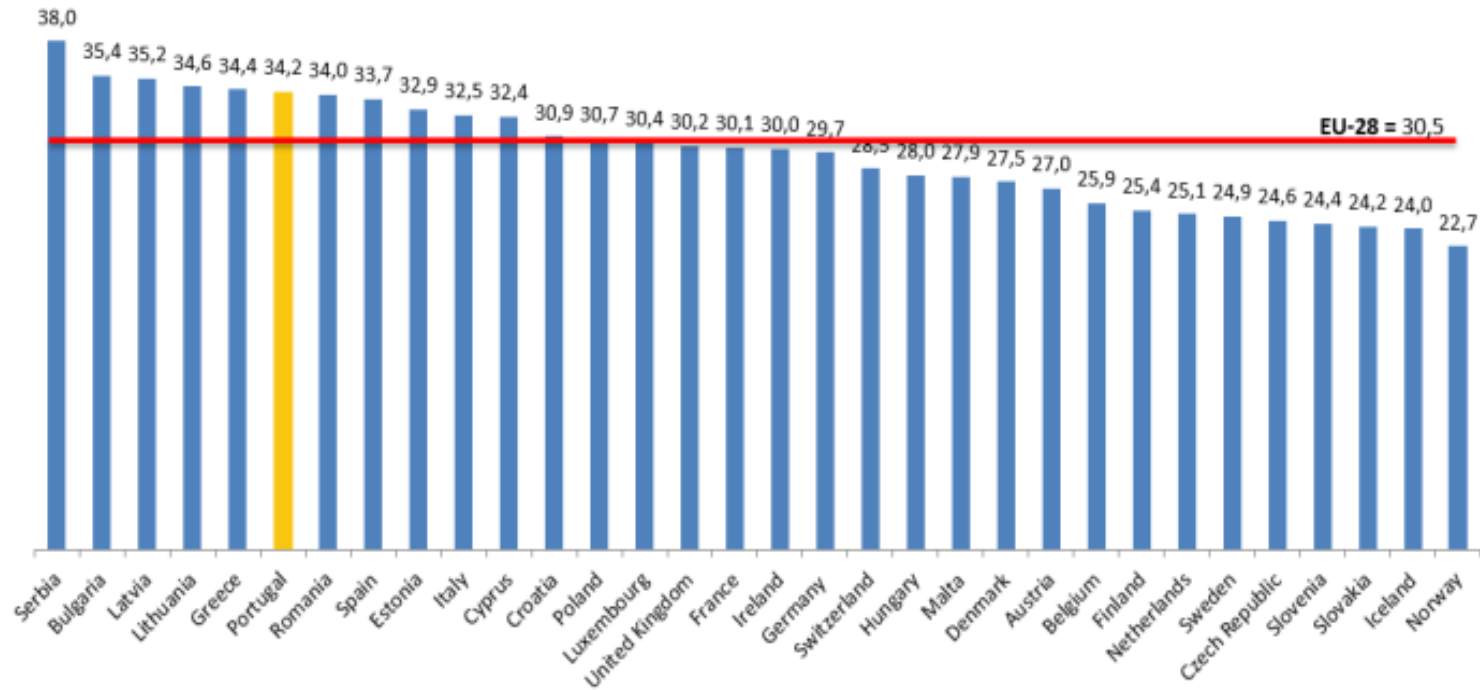
Source: "United States, Tackling High Inequalities Creating Opportunities for All", June 2014, OECD.

# Global inequality

- Almost all OECD countries have seen increased inequality in last 30 years
- The trend around the world is somewhat mixed, but remains a concern almost everywhere

# Global inequality: Ginis

Figure 1. Gini Coefficient in EU-28, Serbia, Switzerland, Iceland and Norway, in 2012

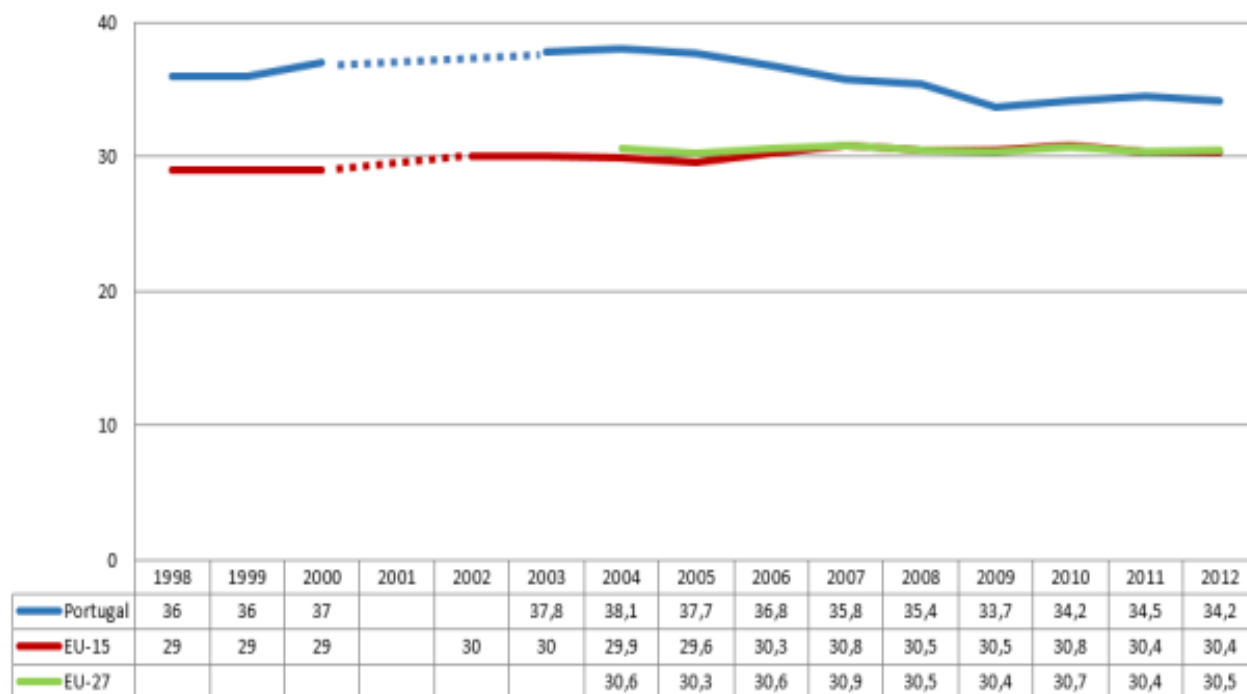


Source: Statistics on Income and Living Conditions, EU-SILC 2014 (Eurostat).

# Gini changes in OECD

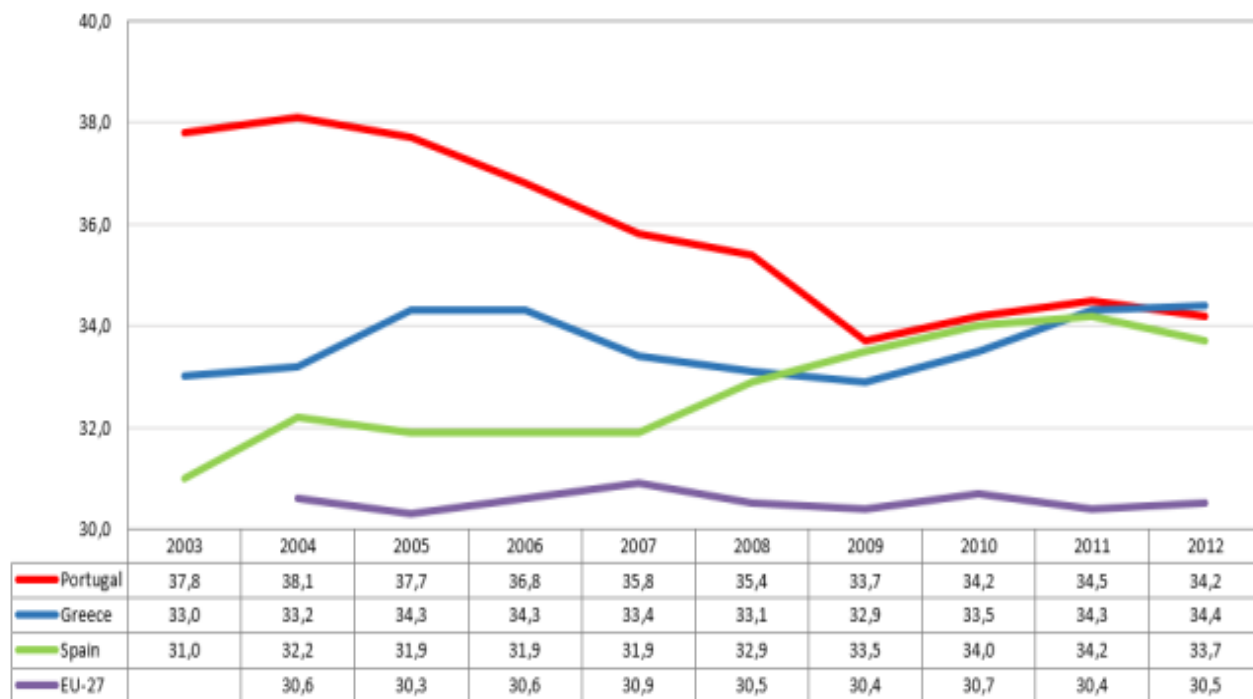


**Figure 2.** Trends in the Gini Coefficient in Portugal and EU-15/27 (1998-2012)



Source: Statistics on Income and Living Conditions, EU-SILC 2014 (Eurostat).

**Figure 3. Trends in the Gini Coefficient in the South European countries (2003-2012)**



Source: Statistics on Income and Living Conditions, EU-SILC 2014 (Eurostat).

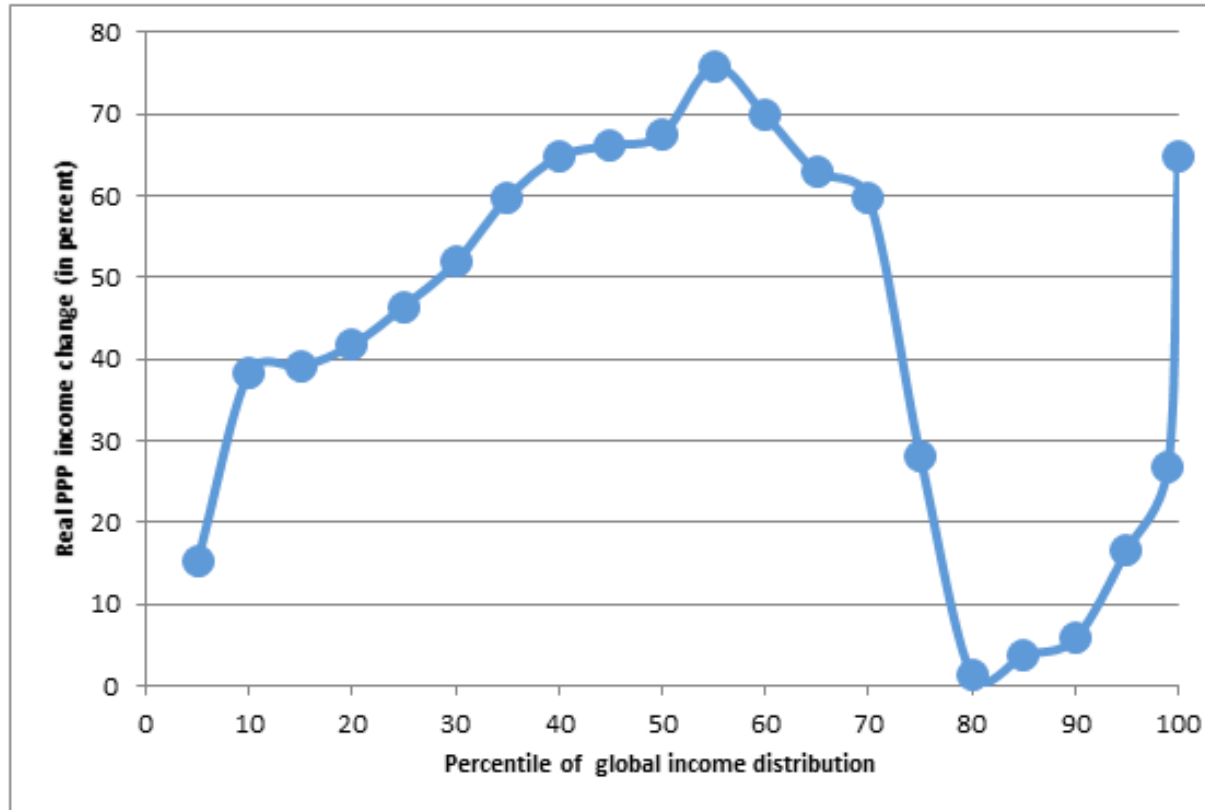
# Global inequality: Ginis worse in many countries, late 2000s vs. 1980s

	1985-90	After 2008	Change
Average Gini	36.3	38.8	+2.5
Pop-weighted Gini	33.9	37.3	+3.4
GDP-weighted Gini	32.2	36.4	+4.2
Countries with higher Ginis	32.0	36.2	+4.5
Countries with lower Ginis	42.8	39.5	-3.3

Branko Milanovic

Source: Branko Milanovic, <http://glineq.blogspot.co.ke/2015/02/trends-in-global-income-inequality-and.html>

# Global inequality: income growth by percentile, 1988-2008



Source: Branko Milanovic, <http://glineq.blogspot.co.ke/2015/02/trends-in-global-income-inequality-and.html>



# Global inequality: income growth by percentile

- What previous chart means is that, globally:
  - Very rich—those at far right of graph—have seen their incomes grow at a high rate
  - Developing Asian middle class (especially China) has also grown at a fast rate. This is represented by those in middle-left of the graph.
  - The incomes of the world's very poor—those on the far left of the chart—have not kept pace.
  - Advanced country middle class incomes—those around the 80<sup>th</sup> percentile—have stagnated completely
  - (This is the analysis that Branko Milanovic has put forward)

# Major changes in understandings of inequality

- Trickle down economics doesn't work
  - There never was good theory or empirical evidence in support
  - In a way, Obama administration and Fed tried it again: bail-out to banks was supposed to benefit all; QE would work by increasing stock market prices, benefitting mostly those at top
- “Repeal” of Kuznets law
  - Was period after WWII, the “golden age of capitalism,” an aberration, the result of the social cohesion brought on by the war?
    - With the economy now returning to the natural state of capitalism?
  - Or is the increase in inequality after 1980 a result of a change in policies?

# Major changes in understandings of inequality

- Large differences in outcomes/opportunities among advanced countries
  - Suggesting that it is policies, not inexorable economic forces that are at play
  - Inequality is a choice
  - A result of how we structure the economy through tax and expenditure policies, through our legal framework, our institutions, even the conduct of monetary policy
    - All of these affect market power, bargaining power of different groups
    - Even access to jobs and able to participate in labor market
    - Resulting in different distributions of income and wealth before taxes and transfers

# Major changes in understandings of inequality

- “Repeal” of Okun’s Law
  - Economies with less inequality and less inequality of opportunity perform better
  - Equality and economic performance are complements
  - Many reasons for this
    - Lack of opportunity means that we are wasting most valuable resource
    - Macro-economic
      - Instability: Link between inequality and frequency of crises has been shown by IMF as well as others.
      - Weaker growth
        - Richest consume a smaller proportion of their incomes than the poor or middle
        - Greater equality would strengthen aggregate demand
        - Small and medium-sized businesses, buoyed by strong middle class, are drivers of economic growth

- Weaker growth (cont'd)
  - Political economy
    - Harder for divided society to make needed public investments in infrastructure, technology, education, etc.
    - As democratic processes are skewed (e.g. in U.S.), policies that protect interests and rents of wealthiest replace those that support broad-based growth
  - Erosion of trust

# Major changes in understandings of inequality

- We can afford to have more equality
  - In fact, it would help our economy
  - Some much poorer economies have *chosen* more equalitarian policies
- Because inequality is the result of policies, it is shaped by politics
  - Economic inequality gets translated into political inequality
  - Political inequality leads to economic inequality
  - Vicious circle

# Broader consequences

- Undermining democracy
- Dividing society
- Especially when inequalities are on racial and ethnic lines
- Resulting in basic necessities of a middle class society being increasingly out of reach of large proportion of population
- Retirement security, education of one's children, ability to own a home

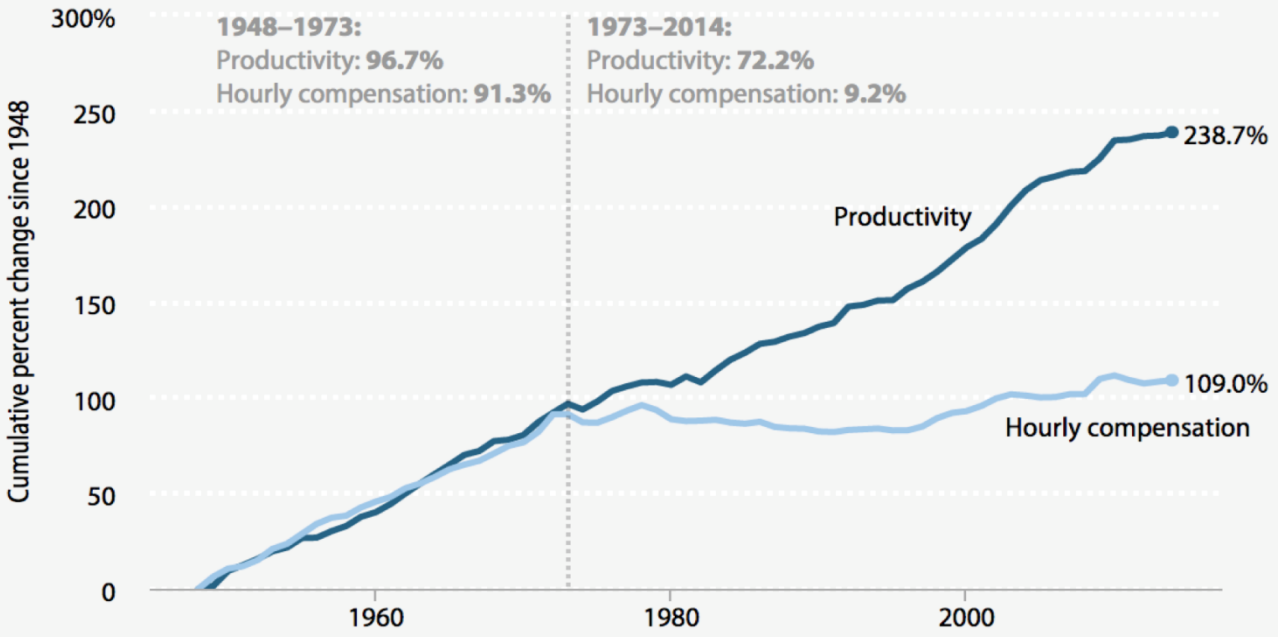
# Critique of Piketty's interpretation

Piketty: Because  $r$  (the return on capital) exceeds the growth rate ( $g$ ), capitalists wealth and income will increase relative to national income

- But what matters is  $s r$ , and in standard models,  $s r < g$
- Return on capital is endogenous
  - Models need to have macro-/micro- consistency
  - If  $W$  were  $K$  (wealth and  $K$  were same), then law of diminishing returns would imply  $r$  would fall
  - And wages would rise
- Can't explain large differences between growth in average wages and productivity
  - Even if technical change is skill-biased



# Disconnect between productivity and a typical worker's compensation, 1948–2014



**Note:** Data are for average hourly compensation of production/nonsupervisory workers in the private sector and net productivity of the total economy. "Net productivity" is the growth of output of goods and services minus depreciation per hour worked.

**Source:** EPI analysis of data from the BEA and BLS (see technical appendix for more detailed information)

# Explaining stylized facts

- Can only explain  $\frac{1}{2}$  to  $\frac{3}{4}$  of growth in wealth income ratio by national savings
- Wealth “residual” explained best by growth of rents
  - Land rents
  - Exploitation rents (monopoly power, political power)
  - Intellectual property rents
- Wealth can go up even if “K” is going down
  - And many increases in wealth associated with rents lead to decreased productivity

# Explaining growth of land rents

- Urbanization
- Positional goods
- Bubbles
  - On bubble paths, wealth may go up, even as  $K$  decreases
- Monetary and financial policies affect value of land
  - Rules governing collateralization

- In modern economy, key distinction is not so much between debtors and creditors, but between life cycle savers and inherited wealth
  - Differences in portfolio composition
  - QE has benefits inherited wealth at expense of life cycle savers, contributing to inequality

# Further question: distribution of wealth *among* individuals (e.g. of inherited wealth)

- Balance between centrifugal and centripetal forces
  - Policies and other economic changes have changed that balance
  - Leading to an equilibrium with more inequality

# Consequences of inequality for the global economy

- Growth in 2015 weakest since Global Financial Crisis and one of poorest performances in recent decades
- Underlying problem: lack of global aggregate demand
- One of reasons: high level of inequality
- Inequality also affects aggregate demand indirectly
- Increases instability
- Realization of this creates uncertainty
- Uncertainty leads to lower investment

# Concluding comments

- Addressing inequality is a vital step in bringing global economy back to health
- Incremental changes will not suffice
  - There is a comprehensive agenda which will significantly reduce inequality and increase equality of opportunity
- Key issue: Beginning about a third of a century ago, we began a process of rewriting the rules
  - Lowering taxes and deregulation was supposed to increase growth and make everyone better off
  - In fact, only the very top was better off—incomes of the rest stagnated
- Urgency—decisions today will affect inequality decades later
  - Key is rewriting the rules once again
- Real question is not economics: it is politics