## Inclusive Growth and the Welfare State

Joseph E. Stiglitz Sweden July 2017

#### Central messages

- The welfare state is now more important than ever
  - Increases growth and economic performance at the same time that it increases equality and equality of opportunity
  - Necessary in our democracy if economy is to remain open to the world and accept change
- Sweden was wise to have created a dynamic and effective welfare state
  - The challenge facing Sweden is to strengthen it and adapt it to the evolving 21<sup>st</sup> century economy
- Sweden was wise not to have joined the euro
  - Sweden must work to reform the EU, to rewrite its rules in ways which promote more growth with stability—with shared prosperity
    - Current rules impede growth with stability
    - Need for EU wide progressive income tax
    - EU has been doing a far better job than the US in fighting 21<sup>st</sup> century market power

### Question of the welfare state is part of a broader debate

- Redefining the role of the market, the state, and "civil society"
- Major changes in our economy necessitate rethinking these age old questions
- Major changes in our understanding of economics and the economy

#### Inequality

- Society is marked by greater inequalities
- Greater understanding of the adverse effects of inequality
  - Political, social, and economic
  - Economies with greater inequality perform more poorly
    - Multiple reasons: ensuring all individuals live up to their potential

## Inequality: origins and policy responses

- Greater understanding of the origins of inequality imply that 19<sup>th</sup> century justifications of inequality ("just deserts," marginal productivity) are increasingly unpersuasive
  - In many countries (e.g. US) rules of the market economy have been written to favor those at the top—especially in the last 30 of a century
    - Markets don't exist in a vacuum; they have to be structured
    - Consequence is slower growth—partly because the "new rules" have also resulted in more short-termism

Implications: (a) Rules have to be rewritten again, this time to promote inclusive growth (b) Need for welfare state even greater

## Twenty-first century welfare state is about achieving a just society and improving the wellbeing of ordinary citizens

- And ensuring that the basic pre-requisites of a middle class life (appropriate to the country's GDP) are accessible for most citizens
- Recognizing that markets, on their own, won't necessarily do this
- Focusing on inequalities in initial distribution of assets,
   asymmetries of market power (including those arising from
   asymmetries of information and associated with discrimination,
   past and present), and market failures
  - With special attention to those least able to fend for themselves
    - Especially children

### The 21<sup>st</sup> century welfare state is more than a safety net/social protection

- A system of consumer, investor, and worker protection
  - Including a system trying to increase competitiveness and transparency of markets
- Investments in people
- Ensuring equality of opportunity
  - One can't have equality of opportunity within a society with large disparities in income and wealth
  - Ensuring ability of all to fully participate in labor market and have a decent standard of living
- Curbing abuses of power and exploitation

## Multiple instruments and some new instruments

- Sometimes employing market mechanisms
  - Including those with strong incentives
    - Like EITC and Conditional Cash Transfers
  - But also aware of limits of market mechanism, recognizing the magnitude and extent of exploitation, and the difficulties of regulation
- More than just providing income (UBI)
  - Ensuring jobs—decent work is important part of a meaningful life
- Rejects "income" fetishism—cashing out benefits
  - Not a matter of paternalism

#### Power

- Recognizing asymmetries of bargaining power and the presence of market and political power
  - Changing rules of the game can change relative bargaining positions
    - Imposing constraints on market processes
    - Wages and hours, overtime
    - Family leave
  - Policies aimed at wage compression can be important
  - Strong unions can play an important role

# All of the instruments relevant to reducing inequality should be considered part of "welfare policies"

Changing the distribution of market income

Changing the distribution of income after taxes and transfers

- Both are essential
- More equality in the distribution of market incomes reduces burden of tax/transfer system

### (1) Improving the distribution of market income

- Distribution of market income can be thought of as a balance of centrifugal and centripetal forces
  - By increasing centripetal forces/reducing centrifugal forces one can create a more equal society
  - Helping poor saving as well as rich
  - Public Education

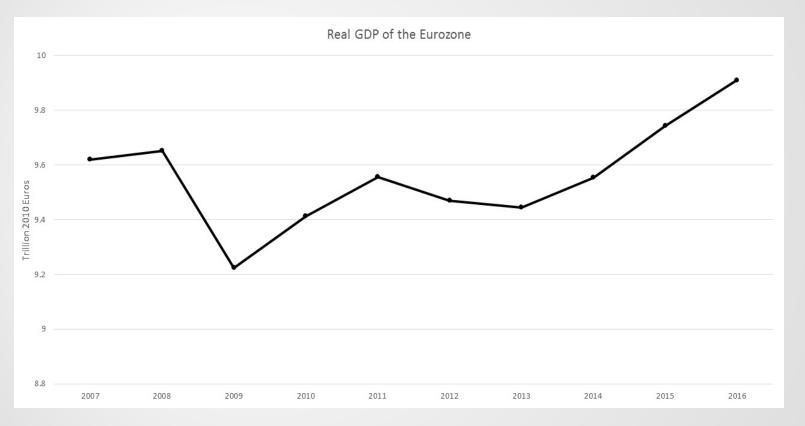
#### Rewriting the rules

- Rewriting the rules of the market economy to change the distribution of factor prices/incomes
  - Markets don't exist in a vacuum
  - Anti-trust and consumer protection policies may be especially important in preventing exploitation
  - Good labor legislation, facilitating strong unions and worker protection
  - Making sure that the financial system serves society rather than the other way around
  - Corporate governance and bankruptcy laws
    - Encouraging long term thinking
- Changes in these over last thirty years in most Western countries have played important role in increase in inequality and decrease in economic performance
  - Thought that liberalization and lowering taxes at top would so improve economic performance that everyone would benefit
  - In fact, economic performance weakened, and only those at the top have done well

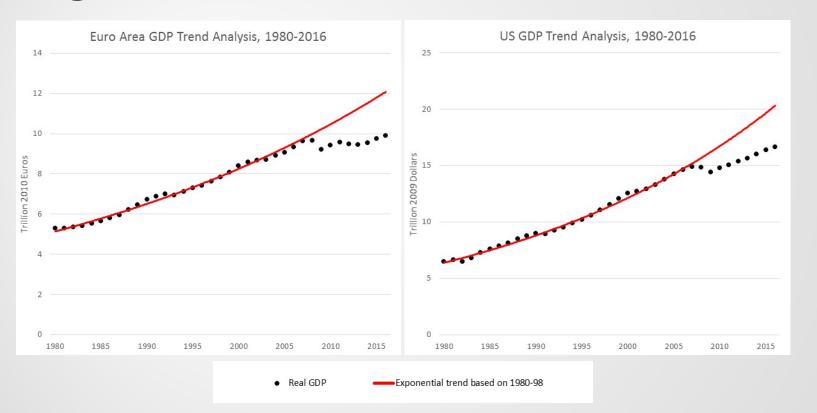
#### Key role of macro-economics

- Most important role of government is keeping economy at full employment—both for efficiency and equity
  - Markets on their own often fail to do so
- Sweden made right choice not to join Eurozone
  - Euro has not led to the kind of growth that was promised
  - Introduced rigidity which has led to a high level of average unemployment, very high level of youth unemployment, undermining growth today, jeopardizing growth of future
  - Central bank (ECB) is wrong to have a single minded focus on inflation
  - Dominant view anti-thesis of good economics: austerity has never worked nor has internal devaluation
  - Progress in creating requisite institutions has been very slow
    - Still opposition to Eurobonds, a Eurozone wide unemployment/stabilization fund, deposit insurance
    - High costs in delay

#### Real GDP is just recovering to earlier levels



#### Euro area has performed much more poorly than the US—even though the crisis originated in US



### Many policies which increase equality of market income also improve growth

- Important supply side measures
  - Family friendly policies allow greater participation in labor force
  - Better infrastructure "crowds in" private investment
  - Better education systems ensure that everyone lives up to ability ensuring full use of country's scarcest resource
  - Better education and active labor market policies enable individuals to move more easily between jobs—creating a more dynamic economy and ensuring better use of workers
    - Also important to ensure opportunity of gainful employment for older individuals who are able and wish to work
  - Better education system and investments in technology are basis of long term growth
    - Markets invest too little in basic research
    - Most important innovations have been financed by government

#### (2) Changing incomes after tax and transfers

Important role of redistribution—including progressive taxes and circumscribing tax evasion

Access to and costs of basic necessities of a middle class life

- Children's education
- Home ownership
- Retirement
- Health care
- Decent work, with decent pay

## Technology, globalization, and distribution

- Only if a country has in place a strong welfare state (described above) will citizens be open to having an open and innovative economy
  - Globalization, on its own, can have very strong adverse effects on income distribution
    - Evident in US and many other countries
    - Predicted by economics
  - The natural discontent with globalization will be taken advantage of by demagogues, like Trump
- Protectionism is almost the inevitable consequence

### Elements of 21<sup>st</sup> century system goes beyond existing system

Especially in the US which has much to learn from successes elsewhere

- Programs aimed at elderly
  - Social security—income protection for the aged
    - Public insurance provides insurance against contingencies that private annuities don't
    - Public option for supplementary coverage
    - Fiduciary regulations for private supplementary coverage
      - In many countries, evidence of extensive exploitation, excessive transactions costs
  - Nursing home care

#### Programs for children

- Especially important for poor—who cannot be blamed for their situation
  - Pre-natal
  - Pre-school
  - Nutrition and health
  - Compensatory education systems
  - Income support for low income parents

### Programs to guarantee full access to labor market

- Anti-discrimination
- Active labor market policies
- Child care and family leave
- Transportation policies
- Full employment policies

### Other basic elements of a middle class life

- Health care as a right
  - Policies aimed at behavioral changes
  - Availability of nutrition
  - At the minimum, "public option"—option for single payer system
- Housing
  - Public option for housing finance
    - In US, government still underwrites almost all mortgages
  - Open question about how best to provide housing for low income individuals
  - Innovative mortgages
    - Income contingent, fixed payment with variable maturity and fixed real interest rate
    - Danish mortgage system

#### Higher education

- Access to higher education and life-long learning should be a citizen's right
  - Income contingent loans (as in Australia), or
  - Low tuition
  - Choice has implications for intergenerational equity

#### Social protection systems

- Provident fund, combining multiple risks
- Insurance cum income contingent loan program

#### Concluding remarks

- Globalization has, in many ways, increased the need for a modern welfare state, but at the same time, reduced the fiscal capacity to provide it
  - Tax competition
    - Europe needs an EU wide progressive income tax
  - Is a welfare state viable today?
  - Need to reframe the discussion—welfare state is even more important—it is in fact necessary if our societies are to remain open
  - Question is, how to best design it/redesign it
    - Changes in economy necessitate it taking on an even greater role than in the past
    - But we have also learned how to improve the design of the welfare state

#### Concluding Remarks

- Objectives of economic and social policy: Increasing well being of citizens
  - Too often, there has been a confusion of means with ends
  - Welfare state improves well being of most citizens
    - With many of the programs actually investments in people
  - Rewriting the rules: current system of rules is a distortion of the market economy, which serves a minority at the expense of the majority
- Evidence that a twenty-first century welfare state would actually increase overall economic performance
  - Not just a matter of social justice
  - The only sustainable growth is shared/inclusive growth