



2025-2026

COLUMBIA VENTURE FELLOWS PROGRAM 2025-2026

Meet The Fellows

The Columbia Venture Fellows Program

Columbia Venture Fellows (CVF) is a competitive two-year program that prepares Columbia Business School students for a career in venture capital. The program is designed to provide the tools and experience necessary to succeed in VC through both academic and experiential learning opportunities.

Components include:

Priority enrollment in Venture Capital courses at CBS	Experience conducting diligence on student and alumni startups as part of The Lang Fund*
Collaboration with top VC funds to write an investment thesis	Working with and learning from the nationally recognized venture investors & startup founders

The CVF program, which is student-driven and managed by the Eugene M. Lang Entrepreneurship Center (Lang Center), builds a strong community among Columbia MBA students and the greater venture capital ecosystem.

Through Columbia Venture Fellows, we are training the next generation of venture capitalists, providing value to partner funds, and making CBS a premier destination for venture capital.

** About The Lang Fund*

Established in 1996 with a \$1 million gift from Eugene M. Lang, MS '40, the Lang Fund fosters an entrepreneurial environment at Columbia Business School by providing early-stage investing opportunities to qualifying student and alumni ventures. It also allows the School to share in the success of funded ventures through negotiated equity or other participation.

About the Eugene M. Lang Entrepreneurship Center

The Lang Center aims to catalyze best-in-class startups and investors that are shaping the future. Through world-class curriculum, programming, funding opportunities, and a robust alumni network, students learn to identify opportunity, engage in global conversations, and drive value throughout the business world.

The Center offers three areas of focus:



Launch

For students planning to start their own business during or after business school



Invest

For students looking to learn about investing in startups through venture capital (early stage and growth) and angel investing



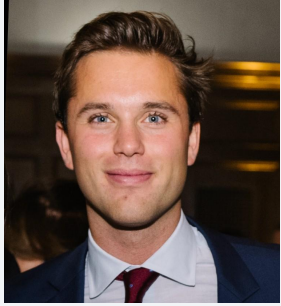
Scale

For alumni and graduating students who have launched a startup and are looking to accelerate growth

Building on a rich tradition of teaching and research in the field of entrepreneurship, Columbia Business School established the Center in 2000 with a gift from Eugene M. Lang, MS '40. A member of the Columbia Business School Board, Mr. Lang was both a successful entrepreneur and a distinguished philanthropist.



Class Of 2026



Sam Barnhill

sbarnhill26@gsb.columbia.edu

University of Notre Dame, BBA, Marketing and BA, English

Interests: B2B SaaS, AI, FinTech, ClimateTech, Early Stage

Thesis Topic: AI for Enterprise Workflows, Specifically Targeting the Office of the CFO

Salesforce

Account Executive, 2021-2024

Operated a territory of 70+ customer accounts, ~300 prospect accounts carrying a \$1M+ annual quotas. Led a team of supporting account executives within the Retail & Consumer Goods vertical in our account management alignment and active deal strategy across all Salesforce products. Managed a team of business development reps aligned to my accounts.

Salesforce

SDR + BDR, 2018-2020

Ran both inbound and outbound prospecting efforts for wide variety of customers and prospects, ranging from startups to Fortune 500 financial institutions. Partnered with senior sales executives and made 100+ cold calls daily.



Luke Cappellano

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Vanderbilt University, BA, Economics

Interests: Vertical SaaS, Climate Tech, Artificial Intelligence

Thesis Topic: The Impact of AI Agents Across Labor Markets and the Consumer

Aeris Partners

Investment Banking Associate, 2021-2024

Executed multiple M&A transactions for high-growth SaaS businesses with Enterprise Values between \$100m-\$1B. Managed all aspects of the M&A lifecycle including transaction development, market analysis, valuation, diligence and execution.

Morgan Stanley

Technical Program Manager, 2019-2021

Managed public cloud infrastructure transformation from kickoff through design, build, migration and launch of Morgan Stanley Wealth Management's first client facing application on Microsoft Azure. Obtained additional funding to design and implement proprietary infrastructure visualization tooling to improve diagnostic capability and predict outages across the Wealth Management Infrastructure Stack.



Christian Carrion-Vera

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University of Southern California, BS, Business Administration

Interests: Ag-tech; Energy & Climate; Transportation, Ed-tech; B2B SaaS

Thesis Topic: Investing in grid optimization technology

L.E.K. Consulting

Associate Consultant, 2021-2024

Conduct private equity diligence, analyzing market opportunities, competitive dynamics, and growth potential across industries. Lead data-driven assessments to evaluate scalability, market fragmentation, and barriers to entry. Identified areas of opportunity for growth and supported both buy-side and sell-side transactions across a wide range of industries, but primarily in F&B, industrials, and TMT.

Capgemini Invent

Senior Consultant, 2018-2021

Focused on business transformation and organizational change projects. Developed strategies to accelerate the adoption of new workflows and technologies. Developed Learning and Development approaches and frameworks to improve employee performance.



Stephanie Chen

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Swarthmore College, BA, Political Science

Interests: Climate Tech, Sustainable Supply Chains, Food & Ag Tech

Thesis Topic: Private Markets Infrastructure

Stray Dog Capital

Associate, 2022-2024

Sourced and performed due diligence for Seed - Series A food technology companies with a focus on investments in plant-based, fermentation, and cellular agriculture technologies. Authored detailed investment memos with competitive market analysis, evaluation of tech viability and unit economics, and assessment of the dynamic sustainable food tech industry.

Capital One

Principal Associate, 2019-2022

Managed a \$1.1B portfolio of 21 accounts and underwrote cash flow loan transactions totaling \$565M on the Leveraged Finance Diversified Industries team. Completed a 2 year commercial banking rotational program consisting of two rotations on the Healthcare Real Estate underwriting team and Commercial Real Estate credit risk team.



Pauline Cho

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Pennsylvania State University, BS, Finance

Interests: Proptech, Climate Tech, Fintech, Early & Growth Stage

Thesis Topic: Cyber Insurance for Smart Buildings, Parametric Insurance for Climate Risks

Metaprop

MBA Associate, 2025-Present

Supported venture capital investment activities in PropTech, focusing on market analysis, due diligence, and investment theses for real estate technology startups. Engaged with founders and industry experts to identify disruptive business models in construction tech and sustainable building innovations.

Seojoong International

CEO/President 2013-2024

Led the expansion of a sustainable construction materials business, increasing revenue by 250% and net profit margin by 300%. Developed strategic supplier relationships across 23 countries, securing exclusive distribution rights for innovative engineered wood and mass timber products. Oversaw the design and construction of a \$9M office and warehouse project, optimizing supply chain operations and reducing lead times by 20%.



Arjun Dundoo

adundoo26@gsb.columbia.edu

University of Southern California, BS, Business Administration

Interests: Consumer, Fintech, Vertical SaaS, Series A/B

Thesis Topic: AI-Enabled Hyperpersonalized Ecommerce

Harlem Capital

Intern, Winter 2025

Conduct diligence on seed-stage startups spanning a multitude of verticals, but with a focus on B2B SaaS, prepare pre-memos and memos for partner review, assess pitches to identify high-potential founders. In addition, provide ongoing support to portfolio companies through recurring calls and actively participate in weekly investment committee meetings. Harlem Capital is a venture capital fund with \$174M AUM across funds I and II and is actively raising a \$150M fund III.

FINTOP

Summer Associate, Summer 2024

Created private capital markets technology thesis, including market map and deliverable with competitive landscape, catalysts, and recommendation. Assessed pitches from founders of > \$1M ARR startups, sourced deals, modeled PF cap tables and waterfall analyses. Conducted diligence (market sizing, competitive analysis, financial modeling, and more) for potential Series A investments, including an AI-enabled portfolio monitoring and rebalancing platform and a supplemental insurance startup.

Bird

Corp Dev, 2022-2024

Guided firm through tumultuous public market / fundraising environment by developing thematic acquisition strategies, refining industry perspectives, and maintaining relationships; highly involved role given distressed nature of company. Led and executed M&A and financing opportunities; managed investment memoranda, financial analyses, and outside parties including outside counsel and auditors. Successfully closed two financing facilities and two acquisitions.



Mimi Fiertz

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Dartmouth College, BA, Psychology

Interests: Consumer Tech, CPG, Digital Health

Thesis Topic: Investing in longevity technologies for the mainstream consumer

Level All

Associate Director, Strategy, 2021-2024

Led strategy and operations for a Series A Ed-Tech startup providing college and career counseling through expert-developed content. Focused on market expansion and establishing product-market-fit through primary research and target customer interviews. Transformed internal operations by implementing project management software, replacing fragmented Excel-based processes with scalable systems. Managed key relationships including several State Departments of Education and national organizations supporting thousands of students.

Investor Group Services

Senior Associate Consultant, 2018-2021

Provided strategic consulting and M&A diligence to a range of private equity and corporate clients. Worked on 60+ cases across consumer product, industrial, education, healthcare, and technology sectors. Constructed market models using both proprietary and public data to effectively evaluate the annual revenue and overall revenue opportunities available for a product or service. Managed a team of researchers to gather insights from market participants, customers, and competitors.



Zain Khanna

zkhanna26@gsb.columbia.edu

Wesleyan University, Bachelor's, Chemistry & Economics

Interests: FinTech, Healthcare, Deep/Hard Tech, Consumer

Thesis Topic: Agentic AI & FinTech

Charge Ventures

Venture Fellow, Nov 2024-Present

Identified and executed new investment opportunities relevant to Charge's portfolio strategy and supported general partners in venture investment transactions. Built relationships with founders and developed investment thesis on opportunities within Fintech & Agentic AI. Charge.vc is a purveyor of premium pre/seed venture capital and leads pre/seed rounds with \$250-750k investments across sectors.

Citigroup Inc.

Vice President, July 2019-May 2024

Led innovative product development effort for equities indication of interest (IOI) workflow resulting in 951 new client targets, 709 new trades transacted, totaling \$3.6 billion notional crossed and \$6mm annualized commission revenue. Traded equity index rebalance, customer portfolio, creation/redemption and fixed income multi-asset portfolio. Recruited 15+ prospective Citi employees via college campus team and mentored/trained incoming analysts.

Stewart E. Novick, Ph.D., Research Group,

Undergraduate Researcher, May 2017-May 2019

Conducted physical chemistry research by molecular beam microwave spectroscopy. Wrote two papers titled 2-methyl-1-hexen-3-yne and 3-hexyn-2-one Adventures In Methyl Group Internal Rotation and Perfluorocarboxylic Acids Complexed with Water and Formic Acid which were presented at the International Symposium on Molecular Spectroscopy.



Euan McKay

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University of Glasgow, BA, Economics

Interests: AI infrastructure, agentic commerce, media & entertainment, health & wellness, consumer tech

Thesis Topic: The Judgment Layer: infrastructure that captures and governs human decision-making in AI-assisted workflows

37 Angels

Investment Associate, 2025-2026

Sourced and evaluated 200+ seed-stage startups, led 50+ founder calls, and formed clear investment recommendations on whether to advance opportunities. Led diligence teams in producing detailed investment memos to inform investment decisions.

Strategy&

Manager, 2022-2024

Ran commercial due diligence on PE acquisitions across TMT and sports, including a £250m deal for a sports marketing agency. Led strategy projects for priority clients and was selected as a high performer to represent Strategy& in PwC's Palantir Alliance team via an internal secondment.



Laura Nassim

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Barnard College, BA, Economics & History

Interests: Fintech

Thesis Topic: How AI agents are empowering enterprise workers within Fintech

Unit Finance

Business Operations Specialist, 2021 - 2024

Early employee at a fintech Banking-as-a-Service startup. Owned cards product, led cross-functional teams to develop new debit and credit features, Built project management infrastructure for card implementations, improved profitability, and reduced implementation timelines. Managed strategic partnerships between Visa, Apple, card printers, and clients (startup to enterprise). Optimized billing operations and established support processes before teams were hired.

AllianceBernstein

Associate Portfolio Manager, 2020-2021

Managed AB's highest-growth product, Tax Aware Separately Managed Accounts (over 13k portfolios). Traded municipal bonds, treasuries, and mutual funds to optimize portfolio income and tax efficiency. Analyzed performance data, created reports on key metrics, and presented findings to investment teams. Assisted with due diligence on municipal bond offerings and supported research analysts with investment recommendations. Executed client requests and adjusted portfolios to align with risk targets.

AllianceBernstein

Business Analyst, 2019–2020

Led design and implementation of trade automation projects for Fixed Income team. Presented workflow analysis and automation recommendations to the CTO and COO after conducting in-depth studies of four operational teams preparing for relocation. Engaged directly with stakeholders to map processes, identify inefficiencies, and develop comprehensive documentation to support the transition. Proposed and managed development of a task-based communication platform for investment team, modeled cost savings, and led successful implementation.



Rhea Nagpal

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Barnard College, Columbia University, BA, Economics

Interests: Digital Health, Fintech, Vertical SaaS, Future of Work

Thesis Topic: Vertical AI applications in pharmaceuticals

Bread Financial

Product Manager, 2022-2024

Managed customer-facing experiences for Buy Now Pay Later and other lending products to improve UX, drive revenue, and enable growth via merchant partnerships. Led Personal Loans product relaunch, generating over \$100 million in loan originations in 2024. Bread Financial is a leading financial technology company that offers private-label credit cards, loans, and flexible payment options, creating opportunities for customers and partners that offer ease, empowerment, and financial flexibility.

Oscar Health

Associate Product Manager, 2021-2022

Drove strategy and implemented features to improve the platform used to process claims for Oscar insurance holders. Increased platform capacity by 90% to support incoming claims from the jump in healthcare membership to 1 million members in 2022. Oscar Health is the world's first health insurance company built around a full stack technology platform, a virtual care provider through Oscar Medical Group, and a technology and services partner to other health care organizations through +Oscar.

Barclays Investment Bank

Electronic Equities Trader/Product Manager, 2019-2021

Oversaw algo suite and built custom solutions for institutional Equities clients to trade more frequently and in larger volumes. Launched BARX Book, the bank's first single dealer platform, providing access to principal liquidity, in collaboration with Nasdaq. Barclays Investment Bank offers a range of strategic advisory, financing, and risk management solutions to corporate, government, and institutional clients worldwide through three divisions: banking, markets, and research.



Avika Sagwal

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Wagner College, BS, Finance

Interests: Fintech, Vertical SaaS, AI

Thesis Topic: Vertical AI for legacy and underserved industries

Bessemer Venture Partners

Pre-MBA Investment Associate, 2024

Sourced and evaluated 70+ deals in the Small and Medium Businesses (SMB) SaaS ecosystem, assessing the product market fit, scalability, and competitive positioning. Estimated the \$1T India SaaS opportunity and developed Bessemer's thesis on SMB SaaS in India, identifying the key profit pools, the regulatory tailwinds and India-US Corridor players to recommend a \$10M investment in a SMB Tech platform.

BharatPe

Chief of Staff & Head of Investor Relations, 2014-2020

BharatPe (\$2.85B fintech, backed by Sequoia, Tiger Global, Dragoneer). Led corporate strategy, fundraising (\$450M across 2 rounds), and investor relations, increasing valuation 7X. Designed 5-year business plans driving profitability, improving loan margins by 120%, and optimizing commercial models to save \$21M. Spearheaded product and growth initiatives, launching new lending products, scaling to 6M downloads, and adding \$30M to topline. Represented BharatPe at 18 global investor conferences in 2 years.

WTA

Professional Tennis Athlete, 2017-2020

Professional tennis athlete on the WTA Tour, representing India in both singles and doubles formats. Competed in over 60 international tournaments across 13 geographies, including the US, Asia, and Africa. Awarded a silver medal at the National Games and achieved a WTA world ranking in 2019.



Elisabeth Slighton

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Princeton University, BA, Medical Anthropology

Interests: Digital Health, Consumer Wellness, Deep Tech

Thesis Topic: Medicaid workforce and care delivery innovations

Amazon.com, Inc

Senior Product Manager Intern, 2025

Led development of a new purchasing experience hosted on every page in the Amazon store, enabling customers to check out from anywhere; increases multi-item orders and reduces fulfillment costs by \$185M for every 1bp gain in average order size.

Rock Health

Consulting Fellow, 2023 - 2024

Drove business transformation for healthcare enterprises across medical device, diagnostic, and health system sectors. Expanded firm visibility through market reports and thought leadership on emerging healthcare trends, including pediatric digital health and GLP-1 therapeutics. Rock Health is a strategy consulting and venture fund driving innovation and investment in health technology.

98point6 Technologies

Product Manager II, 2021 - 2023

Managed engineering, design, and business teams to build digital primary care products. Led development of a hypertension management program. Established diagnostic testing product line, driving \$360K in annual revenue. Orchestrated strategy and development of a SaaS platform for urgent care clinics. Launched automated marketing platform reducing campaign delivery time by 90% for 4.8M patients.



Alexandra Stolz

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Georgia Institute of Technology, BS, Chemical & Biomolecular Engineering

Interests: Biotech, Healthcare, HealthTech

Strategy&

Senior Associate (2023 – 2024),

Associate (2021 – 2023)

Led market entry, due diligence, and acquisition strategies for healthcare, MedTech, and PE clients. Designed operating models, supply chain strategies, and global expansion plans, driving growth and cost savings. Built valuation models, investor pitch decks, and revenue forecasts, securing \$5M+ in funding and supporting \$350M+ in acquisitions. Collaborated with C-suite executives and cross-functional teams to drive strategic initiatives.



Whitney Stewart

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University of Pennsylvania, BA, International Relations, Modern Middle Eastern Studies; Johns Hopkins School of Advanced International Studies, MA, Sustainable Energy Policy

Interests: Climate Tech, AI, Wellness CPG

Thesis Topic: Investing in the future of voice AI

Accenture Strategy

Sustainability & Energy Transition Consultant, 2019-2024

Delivered net-zero and value chain sustainability strategy for financial services and tech clients, including decarbonization pathway models and business cases for C-level prioritization of sustainability. Led a global initiative to deliver the United Nations SDG Ambition Accelerator to 470+ companies across 60+ countries. Launched the Sustainability TrendsWatch speaker series and published thought leadership. Co-created Accenture's sustainability investment thesis for FY24 and designed a strategy to mobilize GTM for existing investments.



Anne Zou

azou26@gsb.columbia.edu

University of California, Berkeley

Interests: Biotechnology

Thesis Topic: AI Applications in Preventative Health, Immunology and Inflammatory Conditions Landscape

The Venture Collective

Biotech Venture Fellow, 2024-2025

Conducted diligence on 20+ pre-seed to Series A life sciences companies, assessing scientific rationale, clinical pathways, and commercial potential to inform investment decisions. Developed investment memos and theses across radiopharmaceuticals, immunology, and women's health. Supported portfolio companies through investor decks, data rooms, and strategic positioning for fundraising. Built valuation benchmarks and market models to assess opportunity size and return potential.

Trinity Life Sciences

Engagement Manager, 2023-2024

Managed \$3M/year in biotech and pharma engagements, advising on BD, portfolio management, and corporate strategy. Formulated a \$3.2B lifecycle strategy for leading I&I biologic by defining scientific and commercial feasibility of 60+ indications. Partnered with new product planning, medical, clinical, market access, and commercial teams on a five-year strategy that resulted in a multi-asset acquisition. Created an investor pitch deck for an oncology biotech that raised \$90M in Series A funding.

Trinity Life Sciences

Senior Consultant, 2021-2023

Led due diligence on an immuno-oncology biotech, developing financial model and market landscape assessments that supported a \$400M company acquisition. Managed ~\$8.6B rolling global forecasts for 15 products across vaccines, oncology, and rare disease, advising senior leaders on commercial opportunities. Built 36 immunology indication playbooks, detailing market dynamics, competitive landscape, patient unmet needs, P&MA considerations, and clinical/regulatory pathways.



Geffen Hall

Class Of
2027



Sofía Arimany

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Stanford University, BA, Psychology

Interests: Applied AI, RegTech, Cybersecurity, Frontier Tech, Early Stage

Thesis Topic: Investing in Applied AI for High-Risk and Regulated Industries

Duco Experts

Director of Global Affairs & Head of Business Development, 2019 - 2025

Launched Trust & Safety consulting practice as early employee, pivoting firm from cyber and defense consulting into tech policy and global compliance services. Secured contracts across content moderation, AI governance, election security, and digital safety for Fortune 50 platforms and government agencies. Co-led first external market research report on Trust & Safety ROI, cited by fund partners, founders, and policymakers as a key resource for investing in responsible tech infrastructure.

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Jake Dunn

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Columbia University, BS, Operations Research

Interests: AI (Enterprise and Consumer), Deep Tech, Energy & Climate, Early Stage & Secondaries

Thesis Topic: Investing in AI-Enabled Tax Technology

Remarkable Ventures

Investor Relations Associate, 2025

Support venture fund capital fundraising and LP engagement by managing investor communications and outreach, maintain CRM data, and coordinate due diligence requests alongside GPs

Canyon Partners

Client Relations and Business Development Associate, 2024

Produced insights on performance, portfolio composition, and risk in partnership with investment and sales teams; delivered guidance that drove client discussions and fundraising across main fund vehicles and SMAs.

Citi

Rotational Analyst (Equity Derivatives) / Associate (Private Funds), 2021-2024

Structured and issued \$1B+ of customized equity derivative notes for broker-dealer and RIA clients. Managed a team of analysts supervising GP- and LP-led primary and secondary transactions, including a sovereign wealth managed fund fundraise, a European GP continuation fund, and a venture LP portfolio sale, as well as NAV financing facilities



Akeem Enifeni

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Miami University, BA, Mathematical Economics and Classical Studies

Interests: AI (infrastructure and applications), Deep Tech, Early Stage, Emerging Markets

Thesis Topic: Framework for Investing in Vertical AI

Databricks

Account Executive, 2023-2026

Owned \$6M+ ARR book of business, developing and executing account strategies to drive revenue. Coordinated across functions and executive stakeholders to drive complex, multi-stakeholder deals to close, leveraging a structured customer engagement model, business value analysis, and data-driven strategies. Ranked #1 of 9 AEs on the team in fiscal year 2025 and earned President's Club. Participated in Databricks mentorship program, mentoring sellers and supporting new hire onboarding.

Amazon Web Services

Account Manager, 2021-2023

Received an accelerated promotion to co-manage the relationship with a top-40 AWS customer with a Corporate Venture Capital (CVC) arm. Focused on the CVC and its deep tech portfolio companies in areas such as semiconductors, quantum computing, precision medicine, and OT cybersecurity. Designed and executed a GTM program for the CVC's portfolio companies, driving \$XXM+ in pipeline, \$XXXX+ in revenue, and 6+ AWS product integrations during the pilot.

Western Digital/SanDisk

Account Manager, 2018-2021

Co-managed enterprise partnerships with key customers including Uber and Twitter. Led end-to-end GTM strategy for the telco market, from opportunity mapping through deal sourcing and closure, delivering \$8M TCV in new business for a new product line (~30% of product revenue).



Raye Gleekel

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Pomona College, BA, Molecular Biology

Interests: Healthcare, Biotechnology, Drug Development, Growth Stage, Crossover Investing

Thesis Topic: Investing in AI-enabled drug discovery and precision medicine

ZS Associates

BD & Transaction Advisory Consultant, 2021-2025

Supported large pharma and biotechs in early portfolio strategy and business development, as well as transaction advisory. Partnered with commercial and medical teams, often interacting at C-suite level, to evaluate both organic and in-organic paths to growth, market entry strategies, and organizational transformation. Experience across Oncology, CNS, Rare Disease, Cell & Gene Therapy, & more. ZS is a global management consulting firm.

Magnetic Ventures

Investment Associate Co-Op, 2019-2021

Undergraduate co-op experience with early-stage fund focused on investing in tech-enabled life-science companies. Managed inbound, conducted diligence, drafted investment memos, etc. to help prioritize investment opportunities and deploy capital.



Maeve Griffin

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Fordham University, BA, International Political Economy

Interests: Deep Tech, Energy Systems, AI Infrastructure, Space & Industrial Platforms

Thesis Topic: Investing across the nuclear value chain to enable scalable power for AI infrastructure and industrial systems

NobleReach Foundation

Director of Innovation, 2023-2025

Led commercialization and venture formation efforts for early stage dual use technologies emerging from government and academic research. Conducted technical diligence, shaped go to market strategy, and supported founders in translating complex innovations into investable companies. NobleReach partners with federal agencies, universities, and industry to accelerate the transition of mission critical technologies into the private sector.

In-Q-Tel

Operations Manager, 2021-2023

Evaluated emerging technologies for mission relevance and commercial potential across defense and intelligence priorities. Conducted landscape analysis and technical diligence, and engaged with founders, program managers, and investors to inform investment strategy. In-Q-Tel is the strategic investment arm supporting innovation for the United States intelligence community.

Leidos

Geospatial Analyst, 2019-2021

Performed geospatial analysis supporting US Army aviation and infrastructure missions. Processed and interpreted LiDAR and electro optical data, contributed to terrain modeling and mission planning, and collaborated with technical teams to deliver operational insights. Leidos provides technology and engineering solutions across defense, intelligence, and civil government programs.



Logan Horowitz

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Cornell University, BS, Computing and Information Science

Interests: AI Applications, Infrastructure, Agentic Payments

Thesis Topic: Agentic Payment Economy

Fliff

Lead Product Manager, 2024-2025

Implemented growth engine along with other engagement features and owned product strategy to grow user base from 195K to 800K monthly active users (>300%+ growth) while driving profitability (~\$50M EBITDA in 1H 2025)

Mojo

Product Manager, 2022-2024

Launched industry's first regulated sports stock market product; owned product development, regulatory and compliance approvals and go-to-market rollout in partnership with regulators achieving record speed to market

Cerberus Capital Management

Technology Strategy Analyst, 2020-2022

Performed commercial and technical due diligence on information services, advertising, industrial and defense technology companies, evaluating market size and technology stack leading to two \$100M+ PE investments



Lindsey Johnson

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Cornell University, BS, Biological Sciences

Interests: Biotech, Life Sciences, AI

Thesis Topic: Healthcare AI -- EPIC Ecosystem

ArsenalBio

Corporate Development, 2023 - 2026

Provided strategic financial and analytical support across departments, external collaborations, and clinical trials. Supported investor diligence for Series C fundraise. Drove alignment of priorities and timelines while enhancing financial transparency. Transformed and automated financial planning processes. Built first long-range financial model, indication-specific revenue models, and comprehensive competitive analysis.

Houlihan Lokey

Investment Banking, 2021 - 2023



Rishi Kayathi

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UCLA, BS, Neuroscience

Interests: Deep Tech, AI / Robotics, Life Sciences, Healthcare, Frontier Tech

Thesis Topic: Physical AI

Clear Labs

Advisor, 2025 - Present

Advised C-suite on strategic pivot from infectious disease to oncology and presented quantitative business case to the board. Defined and prioritized customer segments for ClearDx Oncology by lab archetype, volume, reimbursement coverage, and automation needs to sharpen GTM, ideal customer profiles, and channel strategy and support initial pipeline development.

DeciBio Consulting

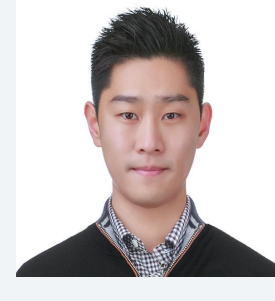
Project Lead, 2022 - 2025

Drove ~85% growth to ~\$2M annualized sales by scaling existing products and launching two new offerings with ~\$750K ARR. Led strategy and GTM engagements for diagnostics clients, including platform growth benchmarking for a public molecular diagnostics company and GTM design for a novel sequencer at a unicorn diagnostics firm. Led diligence on 3 startups for firm's \$20M life sciences tools fund, resulting in 1 investment.

Alonesy

COO, Co-Founder, 2020 - 2022

Launched iOS mentorship app for youth struggling with mental health, leading software and UX teams and scaling to ~200 monthly active users through feature iteration and user acquisition across social, paid, and content channels. Grew volunteer base from 3 to 60 across 10+ countries through targeted recruiting, structured interviews, and role matching.



Adam Lee

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University of Chicago, B.A. Economics

Interests: Enterprise AI, Robotics, TechBio

Thesis Topic: AI-led Customer Research Platforms

Centerview Partners

Investment Banking Analyst, (2020-2023)

Advised clients on M&A, strategic alternatives, and capital raises; built valuation models and operating analyses, coordinated diligence workstreams, and developed client materials for live transactions across various sectors

General Atlantic

Associate (Enterprise Technology Investment Team), 2023-2025

Sourced and evaluated technology investment opportunities through market research, company diligence, and financial analysis; supported deal execution, portfolio work, and investment committee materials



Gray Malias

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Yale University, B.A., Political Science

Interests: Consumer, Health Tech, Wellness

Thesis Topic: Consumer-Owned Health Data As The Next System of Record

Tailwind Capital

Associate, 2022-2025

Full-stack investment associate at a middle market PE firm investing out of a \$1.8B Fund III. Owned valuation, thesis development, financial modeling, due diligence, IC memo preparation and presentation, and fundraising materials. Select transactions include Tailwind's acquisition of Reliable Automatic Sprinkler Company and ASC Engineered Solutions' refinancing

Rockefeller Foundation

Investment Associate, 2021-2022

Sourced, evaluated, and performed diligence on potential fund managers to inform ~\$6.8B endowment allocation decisions across private equity, venture capital, and real assets. Authored investment memos and prepared fund underwriting documents

Barclays

Investment Banking Analyst, 2019-2021

Supported deal teams as an analyst in Barclays' Global Sell-Side M&A group. Select transactions include Centerbridge's sale of Versant Health to MetLife and The Hillman Group's de-SPAC merger with Landcadia III



Brooke Miller

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Georgetown University, BS, Healthcare Management & Policy

Interests: Healthcare Delivery, Digital Health, Autonomous Clinical Care

Thesis Topic: The impact of federal and state regulation on AI in healthcare

Signify Health

Manager of Production Initiatives, 2023 - 2025

Focused on major projects and strategic priorities critical to Signify operations such as transforming the operating model from a national scale to four regions and launching the MySignify app, a provider availability collection tool.

The Health Management Academy

Health System Investments 2022 - 2023

Acted as a bridging function between The Academy and WCAS to bring private equity investment opportunities and themes to a group of 55 health system partners for thought partnership, diligence, and for co-investment potential

Eden Health

Associate Strategic Account Manager, 2021 - 2022

Managed Eden's largest employer clients alongside Senior Account Manager to ensure client satisfaction and account growth



Ashley Pimlott

apimlott27@gsb.columbia.edu

Northwestern University, BA, Biological Sciences, BA, Science in Human Culture

Interests: Digital Health, Women's Health, Sports & Performance Technology, Consumer, Early Stage

Thesis Topic: Building novel datasets and digital biomarkers in women's health

Oliver Wyman

Associate, 2023 - 2025

Led workstreams for top global pharmaceutical, health insurance, and integrated health system clients, developing market strategies, identifying multi-million-dollar cost savings, and aligning senior stakeholders on growth priorities and implementation roadmaps. Oliver Wyman is a global generalist strategy consulting firm with a renowned Healthcare and Life Sciences practice, advising top insurers, pharmaceutical companies, and health systems on strategy, operations, and innovation.

Oliver Wyman

Senior Consultant, 2022 - 2023, 2024

Delivered high-impact engagements across top U.S. health insurers and health systems, designing value-based care capabilities and piloting 10+ executive sessions at Oliver Wyman's Annual Healthcare Innovation Summit, managing 75+ stakeholders including C-suite executives.



Navya Prabhushankar

nprabhushankar27@gsb.columbia.edu

University of Minnesota, BS, Chemical Engineering

Interests: AI/ML, Vertical SaaS, Future of Work, Consumer, Early Stage

Thesis Topic: Compliance Layer for Enterprise AI

Interplay VC

MBA Intern, 2026

Supported Series A investment efforts across vertical AI, B2B SaaS, and marketplaces. Led founder diligence by evaluating product positioning, GTM strategy, and unit economics, and developed theses on emerging areas such as agentic commerce and AI-enabled procurement. Synthesized insights into investment memos and perspectives for partner and IC discussions. Interplay is a venture capital fund with \$150 AUM and is actively raising a \$100M Fund IV.

ServiceNow

Advisory Solutions Consultant, 2025

Shaped post-acquisition AI strategy within ServiceNow's CRM division. Identified growth opportunities in configuration, decisioning, and data migration intelligence by analyzing competitive capabilities and customer needs. Built and scaled internal resources for AI-driven workflows and solution architecture, improving team onboarding efficiency and accelerating response times across the organization.

Logik.ai

Senior Solutions Engineer, 2023-2025

Led technical sales, AI GTM, and product feedback loops at Series B enterprise SaaS startup, driving \$2.8M+ in new ARR. Built and deployed complex configuration and pricing solutions, launched predictive and generative AI features, and developed 4 key integrations to expand product capabilities across enterprise systems. Drove 30+ customer wins through executive presentations, created scalable demo assets, and supported acquisition through technical diligence.



Victoria Villalba

vvillalba27@gsb.columbia.edu

Middlebury College, BA, Economics

Interests: Commerce Enablement, Vertical Software

Thesis Topic: Hormonal Health

L Catterton

Growth Equity Associate, 2023-2025

Joined L Catterton's newly formed technology investment team to evaluate growth-stage consumer tech companies and support portfolio scaling; led investment diligence, partnered with founders on GTM strategy, and established sourcing processes



Xinran Xing

xxing27@gsb.columbia.edu

Claremont McKenna College, BA, Economics & Mathematics & Computer Science

Interests: AI, Robotics & Automation, FinTech

Thesis Topic: Unstructured data pipelines

Golden Ant Capital (VC arm of Ant Group)

Senior Associate (2025), Associate (2023 – 2024), Analyst (2021 – 2022)

Founding team member owning investment strategy and end-to-end deal execution. Sourced and screened 120+ startups annually. Closed \$25M across 4 investments in software, AI infrastructure, robotics, and industrial IoT, totaling \$800M in portfolio valuation. Led fund's strategic pivot to industrial tech, authoring 3 reports that drove ~30% of capital allocation and earned national "Top 10 Emerging PE/VC in Industrial Tech" recognition. Delivered fund's first IPO exit with ~40% IRR (3x target).



Arthur Zhou

xzhou27@gsb.columbia.edu

New York University, BS, Finance & Statistics and Operations Research

Interests: B2B, Fintech, Intelligent Hardware

Thesis Topic: System of Context

Xencio Data Technology GM, 2019-2025

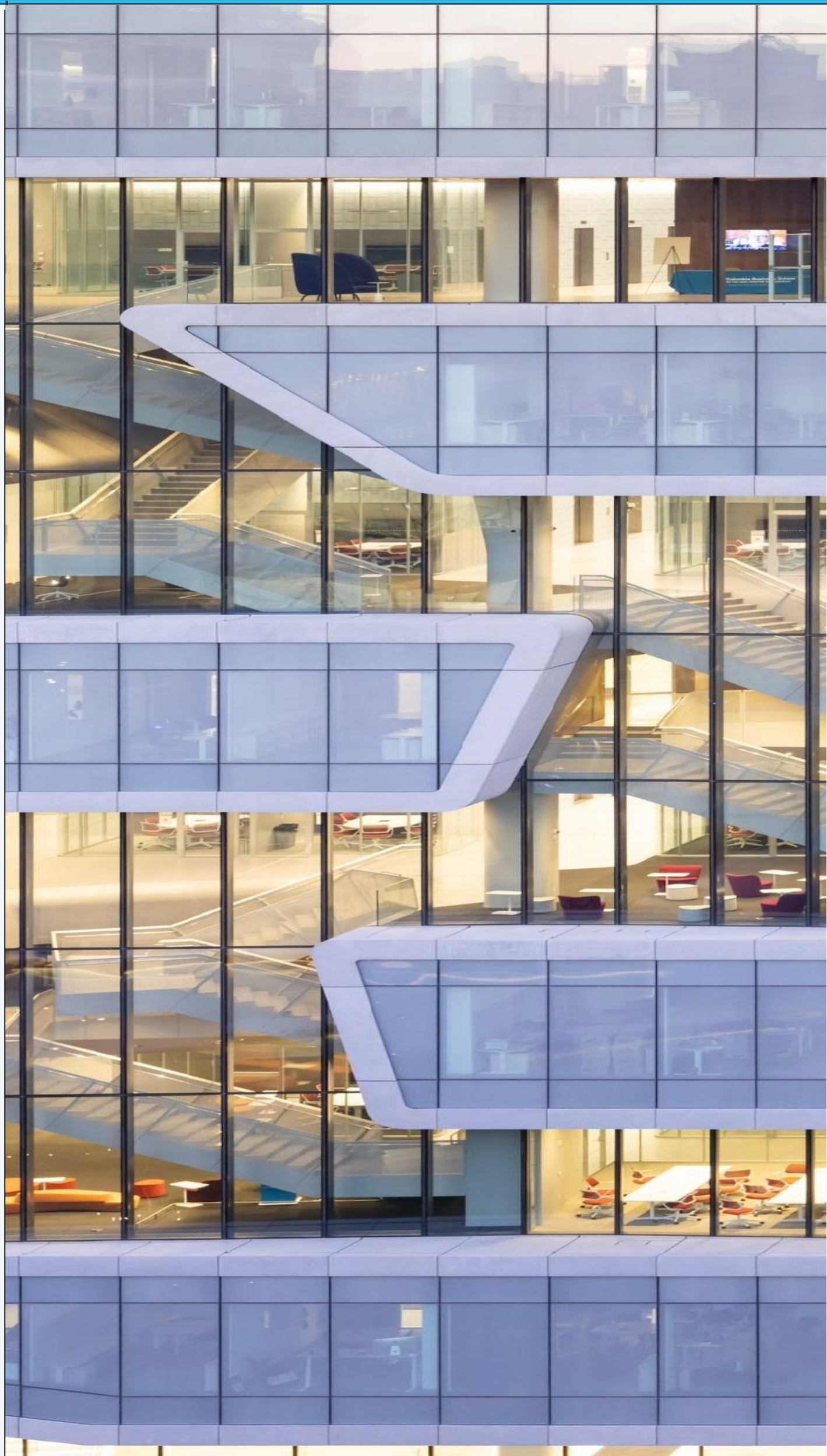
Created an industry-leading cash flow due diligence SaaS that reduced microfinance loan processing time from five days to two minutes, reached \$6M ARR, and grew a cross-functional team from 3 to 40 members, supporting over 400 financial institutions.

loud Angel Funds VP 2016-2019

Led the evaluation and execution of early-stage investments by sourcing and reviewing hundreds of opportunities. Spearheaded the fund's expansion into robotics and IoT through market validation and pipeline development. Managed portfolio exits to leading tech firms, handled LP communications, conducted fundraising efforts, and led a website relaunch to enhance the firm's market positioning.

Vengo Labs Finance & Data Analyst 2014-2016

Created an engagement analytics tool using SQL and R to analyze over 100 million impressions and engagements for Fortune 500 brands like L'Oréal and Estée Lauder. Supported the CEO in raising \$7 million by developing a fundraising plan, building detailed financial models, and preparing the data room.



Student Leadership 2025-2026

Zain Khanna, Co-Managing Director

Rhea Nagpal, Co-Managing Director

Luke Cappellano, VP Lang Fund Diligence

Avika Sagwal, VP Lang Fund Diligence

Mimi Fiertz, VP Fund Relations & Speakers

Christian Carrion, VP Fund Relations & Speakers

