

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
Accounting	B7008	001	Earnings Quality & Fundamental Analysis	EMBA	Nissim, Doron	33	64%	4.9	90%	5.0	91%
	B7009	001	Financial Statement Analysis and Valuation	EMBA	Ziv, Amir	22	95%	4.5	50%	4.7	58%
	B7009	002	Financial Statement Analysis and Valuation	EMBA	Ziv, Amir	29	86%	4.2	28%	4.2	22%
	B7009	100	Financial Statement Analysis and Valuation	EMBA	Katz, Sharon	54	76%	4.8	77%	4.9	82%
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	48	65%	4.4	44%	4.5	41%
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	50	64%	3.9	13%	4.0	13%
	B8010	001	Fundamental Analysis for Investors, Markets	MBA	Harris, Trevor	50	58%	4.3	36%	4.3	29%
	B8012	001	Value Investing in Credit Markets	MBA	Muzinich, Justin	14	71%	5.0	97%	5.0	91%
	B9010	001	(PhD) Valuation and Financial Statement Analysis	PhD	Penman, Stephen	11	18%	5.0	97%	5.0	91%
Business	B8762	001	Modern Political Economy	MBA	Horton, Raymond	70	79%	4.8	77%	4.9	82%
DRO	B7106	001	Operations Strategy	EMBA	Singh, Medini	15	33%	4.8	77%	4.6	48%
	B7107	001	Service Operations Management	EMBA	Singh, Medini	15	73%	4.2	28%	4.7	58%
	B7109	200	Technology and Operations Strategy	EMBA	Fraiman, Nelson, & Singh, Medini	27	89%	4.9	90%	5.0	91%
	B8107	001	Service Operations Management	MBA	Singh, Medini	40	70%	4.2	28%	4.7	58%
	B8107	002	Service Operations Management	MBA	Singh, Medini	40	73%	4.4	44%	4.8	70%
	B8107	060	Service Operations Management	MSE	Singh, Medini	27	96%	4.3	36%	4.7	58%
	B8107	061	Service Operations Management	MBA	Singh, Medini	28	82%	4.7	70%	4.6	48%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	67	39%	4.3	36%	4.5	41%
	B8114	002	Applied Regression Analysis	MBA	Juran, David	68	49%	3.7	7%	4.2	22%
	B8116	060	Risk Management	MSE	Picoult, Evan	47	28%	4.7	70%	4.7	58%
	B8118	001	Transforming the Delivery of Healthcare	MBA	Green, Linda	45	60%	4.3	36%	4.2	22%
	B8125	001	Digital Literacy for Decision Makers	MBA	Castiglione, Chris	47	47%	3.9	13%	4.3	29%
	B8126	001	Web App Programming in Python	MBA	Johar, Hardeep	40	55%	4.2	28%	4.1	16%
	B8127	060	Immersion Seminar: Big Data	MSE	Saxena, Asha	13	100%	4.8	77%	4.7	58%
	B8136	001	Introduction to Programming Using Python	MBA	Griffel, Mattan	49	63%	4.5	50%	4.6	48%
	B8136	002	Introduction to Programming Using Python	MBA	Griffel, Mattan	45	64%	4.5	50%	4.7	58%
	B8510	060	Managerial Negotiations	MSE	Stuart, Harborne	33	48%	4.7	70%	4.8	70%
	B8510	061	Managerial Negotiations	MBA	Stuart, Harborne	27	48%	4.5	50%	4.8	70%
	B8816	001	Quantitative Pricing & Revenue Analytics	MBA	Maglaras, Costis	53	58%	3.8	9%	3.9	10%
	B8823	001	The U.S. Healthcare System: Structure & Reform	MBA	Green, Linda	51	67%	4.2	28%	4.1	16%
	B9106	001	(PhD) Applied Multivariate Statistics	PhD	Jedidi, Kamel	13	54%	4.1	19%	4.1	16%
	B9116	001	(PhD) Mathematical Methods	PhD	Federgruen, Awi	12	50%	3.8	9%	4.0	13%
	B9118	001	(PhD) Foundations of Optimization	PhD	Leshno, Jacob	11	55%	4.3	36%	4.3	29%
B9122	001	(PhD) Computing For Business Research	PhD	Mechanic, Daniel	16	88%	4.1	19%	4.2	22%	
B9124	001	(PhD) Causal Inference	PhD	Zubizarreta, Jose	20	75%	4.3	36%	4.6	48%	
Economics	B7203	001	Economics of Strategic Behavior	EMBA	Angelucci, Charles	22	77%	4.8	77%	4.9	82%

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	B7251	100	Financial Markets & the Economy	EMBA	Mishkin, Frederic	21	71%	4.7	70%	4.8	70%
	B8216	001	Economics of Strategic Behavior	MBA	Angelucci, Charles	66	73%	4.8	77%	4.8	70%
	B8216	002	Economics of Strategic Behavior	MBA	Angelucci, Charles	60	68%	4.6	60%	4.6	48%
	B8219	001	New Developments in Energy Markets	MBA	Heal, Geoffrey	56	79%	3.9	13%	4.0	13%
	B8254	001	How to Manage the Regulatory Conflicts	MBA	Noam, Eli	37	62%	3.5	5%	3.5	5%
	B8498	001	Mergers & Acquisitions in Media (Master)	MBA	Knee, Jonathan	36	72%	4.3	36%	4.2	22%
	B8748	001	Doing Business in Emerging Markets	MBA	Khandelwal, Amit	53	57%	4.6	60%	4.8	70%
	B9206	001	(PhD) Economic Analysis	PhD	Heal, Geoffrey	28	46%	4.6	60%	4.8	70%
	B9208	001	(PhD) Economic Analysis II	PhD	Heal, Geoffrey	26	58%	4.5	50%	4.7	58%
Finance	B7306	200	Capital Markets & Investments	EMBA	Johannes, Michael	37	73%	4.7	70%	4.6	48%
	B7308	001	Debt Markets	EMBA	Sundaresan, Suresh	19	58%	4.8	77%	4.9	82%
	B7309	001	Derivatives	EMBA	Zurack, Mark	33	76%	4.5	50%	4.6	48%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	33	82%	4.3	36%	4.4	35%
	B7360	001	Impact Investing	EMBA	Walker, John	29	83%	4.0	16%	4.1	16%
	B7372	001	Seminar in Value Investing	EMBA	Paul Johnson, & Bradford Kirby	73	53%	4.8	77%	4.9	82%
	B7377	001	Value Investing	EMBA	Santos, Tano	55	56%	4.5	50%	4.6	48%
	B7377	100	Value Investing	EMBA	Santos, Tano	60	82%	4.7	70%	4.8	70%
	B7417	001	Strategic Issues facing Investment Bank	EMBA	Mandis, Steven	59	41%	4.1	19%	4.3	29%
	B7430	100	Immersion Seminar: The Financial Servi	EMBA	Calomiris, Charles	15	60%	4.8	77%	4.9	82%
	B7445	001	Technology Entrepreneurship	EMBA	Huberman, Gur	26	73%	3.4	3%	2.9	2%
	B8306	001	Capital Markets & Investments	MBA	Daniel, Kent	64	91%	4.6	60%	4.8	70%
	B8306	002	Capital Markets & Investments	MBA	Daniel, Kent	66	86%	4.5	50%	4.9	82%
	B8306	003	Capital Markets & Investments	MBA	Mamaysky, Harry	46	72%	4.4	44%	4.4	35%
	B8306	004	Capital Markets & Investments	MBA	Mamaysky, Harry	36	67%	4.6	60%	4.7	58%
	B8306	005	Capital Markets & Investments	MBA	Mamaysky, Harry	45	78%	4.5	50%	4.5	41%
	B8307	001	Advanced Corporate Finance	MBA	Mesznik, Roger	26	50%	4.6	60%	4.8	70%
	B8307	002	Advanced Corporate Finance	MBA	Campello, Murillo	49	65%	3.6	6%	3.6	6%
	B8307	003	Advanced Corporate Finance	MBA	Campello, Murillo	26	58%	4.5	50%	4.5	41%
	B8308	001	Debt Markets	MBA	Sundaresan, Suresh	53	87%	4.8	77%	4.8	70%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	43	53%	4.0	16%	4.3	29%
	B8323	001	Asset Management	MBA	Bekaert, Geert	53	49%	4.4	44%	4.4	35%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	50	66%	4.1	19%	4.4	35%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	52	87%	3.9	13%	4.2	22%
	B8331	001	Real Estate Finance	MBA	Lancaster, Brian	49	78%	4.2	28%	4.4	35%
	B8331	002	Real Estate Finance	MBA	Lancaster, Brian	50	64%	4.3	36%	4.5	41%
	B8332	001	Real Estate Transactions	MBA	Wolfe, Richard	59	42%	4.5	50%	4.5	41%

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	B8333	001	Real Estate Capital Markets	MBA	Wildauer, Brad	21	86%	3.8	9%	3.6	6%
	B8334	001	Real Estate Project Class	MBA	Jacobs, Andrew	29	52%	4.5	50%	4.6	48%
	B8345	001	Entrepreneurial Finance	MBA	Hubbard, R. Glenn , Keehner, M., & Sorensen, M.	100	62%	4.8	77%	4.8	70%
	B8347	001	Financial Crises and Regulatory Respon	MBA	Bolton, Patrick	21	57%	4.3	36%	3.9	10%
	B8349	001	Finance & Sustainability	MBA	Usher, Bruce	61	82%	4.9	90%	5.0	91%
	B8362	001	Project Finance	MBA	Dewing, Robert	14	79%	4.0	16%	4.0	13%
	B8363	001	Carbon Finance	MBA	Usher, Bruce	53	92%	4.8	77%	5.0	91%
	B8368	001	Security Analysis	MBA	Begg, Christopher	72	54%	4.1	19%	3.9	10%
	B8373	001	Applied Value Investing	MBA	Rishi Renjen, & Kevin Oro- Hahn	12	100%	4.9	90%	5.0	91%
	B8373	002	Applied Value Investing	MBA	Mark Cooper, & Jonathon Luft	10	50%	3.0	1%	2.8	1%
	B8373	003	Applied Value Investing	MBA	Terrence Kontos, & Jefferson Gramm	10	70%	4.9	90%	4.7	58%
	B8373	004	Applied Value Investing	MBA	Arthur Williams, & Timothy Quinn Jr	12	100%	4.8	77%	4.8	70%
	B8373	005	Applied Value Investing	MBA	Michael Kimpel, & Scot t Hendrickson	10	70%	5.0	97%	5.0	91%
	B8373	007	Applied Value Investing	MBA	Duggal, Anaroop	10	100%	5.0	97%	5.0	91%
	B8374	001	Value & Special Situation Investment	MBA	Daniel Yarsky, & Joel Greenblatt	40	50%	3.0	1%	3.5	5%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	9	100%	4.9	90%	4.8	70%
	B8381	001	Misunderstood Securities: Investing in U	MBA	Krueger, Lauren	19	95%	3.5	5%	3.3	3%
	B8382	001	Mental Models, Investment Frameworks	MBA	Salinas, Jonathan	6	83%	3.4	3%	3.0	2%
	B8385	001	VC/Angel Deals: gut-driven tech investir	MBA	Jonathan J Chou, & Edward Zimmerman	80	43%	4.4	44%	4.7	58%
	B8416	001	The Complete Financier	MBA	Coleman, Jay	50	44%	4.4	44%	4.7	58%
	B8421	001	Quantitative Corporate Finance	MBA	,Kitkowski Kenneth, & Tallis, Hans	12	58%	4.6	60%	4.4	35%
	B8424	001	Competitive Advantage in Investing	MBA	Abrahams, Steven	24	54%	4.1	19%	4.1	16%
	B8428	001	Social Impact Real Estate	MBA	Diller, Rachel	35	83%	4.6	60%	4.8	70%
	B8440	001	Risk and Opportunity: Investing in Innov.	MBA	Harris, Jeffrey	41	90%	4.7	70%	4.6	48%
	B8441	001	Strategic International Commercial Tran	MBA	Vecchio, Mark	15	87%	3.9	13%	4.5	41%
	B8446	001	Finance and the Art Markets	MBA	Cifuentes, Arturo	50	52%	4.0	16%	4.1	16%
	B8746	001	Investing in Medical Technologies	MBA	Kamen, Efrem	72	43%	4.4	44%	4.6	48%

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	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	60	48%	4.6	60%	4.8	70%
	B9302	001	(PhD) Finance Theory I	PhD	Glosten, Lawrence	16	75%	4.1	19%	3.9	10%
	B9317	001	(PhD) Corporate Finance Theory	PhD	Bolton, Patrick	16	75%	4.6	60%	4.7	58%
	B9319	001	(PhD) Asset Pricing I	PhD	Santos, Tano	22	68%	4.2	28%	4.2	22%
	B9323	001	(PhD) Introduction to Econometrics and	PhD	Zheng, Fanyin	20	40%	4.6	60%	4.4	35%
	B9329	001	Empirical Corporate Finance	PhD	Breza, Emily	10	80%	4.8	77%	4.8	70%
Management	B7510	001	Managerial Negotiations	EMBA	Mason, Malia	46	87%	4.8	77%	4.8	70%
	B7510	002	Managerial Negotiations	EMBA	Purdie-Vaughns, Valerie	33	33%	4.5	50%	3.8	9%
	B7510	200	Managerial Negotiations	EMBA	Mason, Malia	34	76%	4.9	90%	5.0	91%
	B7511	001	Turnaround Management	EMBA	Harrigan, Kathryn	33	61%	4.5	50%	4.2	22%
	B7513	100	Personal Leadership & Success	EMBA	Wadhwa, Hitendra	71	34%	4.9	90%	5.0	91%
	B7515	001	Top Management Process	EMBA	Salzberg, Barry	68	62%	4.5	50%	4.7	58%
	B7518	001	Introduction to Venturing	EMBA	Low, Murray	30	40%	4.9	90%	4.9	82%
	B7550	100	Executive Leadership	EMBA	Klepper, William, & Bontempo, Bob	59	83%	4.8	77%	4.7	58%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	30	83%	4.6	60%	4.7	58%
	B7554	001	Starting and Running an Entrepreneurial	EMBA	Weiss, Donald	73	70%	4.5	50%	4.6	48%
	B7556	100	Global Entrepreneurship	EMBA	Isenberg, Daniel	70	89%	4.8	77%	4.9	82%
	B8124	001	Programming for Entrepreneurs	MBA	Maskey, Sameer	55	45%	4.3	36%	4.2	22%
	B8510	001	Managerial Negotiations	MBA	Bartel, Ann	44	77%	4.8	77%	4.9	82%
	B8510	002	Managerial Negotiations	MBA	Bartel, Ann	44	73%	4.6	60%	4.6	48%
	B8510	003	Managerial Negotiations	MBA	Kuwabara, Ko	34	53%	4.8	77%	4.6	48%
	B8510	004	Managerial Negotiations	MBA	Ames, Daniel	63	76%	4.7	70%	4.9	82%
	B8510	005	Managerial Negotiations	MBA	Ames, Daniel	63	67%	4.8	77%	5.0	91%
	B8510	006	Managerial Negotiations	MBA	Kuwabara, Ko	30	43%	4.9	90%	4.6	48%
	B8511	001	Turnaround Management	MBA	Kathryn Harrigan, & Douglas Squasoni	54	61%	3.7	7%	3.3	3%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	53	30%	4.6	60%	4.6	48%
	B8513	002	Personal Leadership & Success	MBA	Wadhwa, Hitendra	51	31%	4.5	50%	4.6	48%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	51	67%	4.4	44%	4.5	41%
	B8515	001	Top Management Process	MBA	Salzberg, Barry	85	71%	4.2	28%	4.7	58%
	B8518	001	Introduction to Venturing	MBA	Low, Murray	48	56%	4.3	36%	4.4	35%
	B8519	001	Launch Your Startup	MBA	David Lerner, & Brendan Burns	42	69%	4.2	28%	4.5	41%
	B8519	002	Launch Your Startup	MBA	William O'Farrell, & Jack McGourty	21	76%	4.8	77%	4.9	82%
	B8529	001	Family Business Management	MBA	Preston, Michael	40	85%	4.3	36%	4.2	22%

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	B8538	001	The Leader's Voice: Communication Ski MBA		Lee, Angela	35	94%	4.8	77%	4.8	70%
	B8538	002	The Leader's Voice: Communication Ski MBA		McDonald, Rachel	32	44%	4.1	19%	3.7	8%
	B8538	003	The Leader's Voice: Communication Ski MBA		Aspel, Bradley	37	73%	4.6	60%	4.7	58%
	B8538	004	The Leader's Voice: Communication Ski MBA		Hoepfner, Michael	34	88%	4.7	70%	4.9	82%
	B8538	005	The Leader's Voice: Communication Ski MBA		Golde, Jeffrey	32	50%	4.9	90%	5.0	91%
	B8538	006	The Leader's Voice: Communication Ski MBA		Golde, Jeffrey	24	46%	4.6	60%	4.5	41%
	B8541	001	Leadership Through Fiction	MBA	Craven, Bruce	59	75%	4.4	44%	4.7	58%
	B8543	001	Effective Philanthropy in Urban Commur	MBA	Bauer, Douglas	27	70%	4.8	77%	4.7	58%
	B8547	001	Public Sector Structural Change in K-12	MBA	Liebman, James	2	100%	5.0	97%	5.0	91%
	B8559	001	Social Entrepreneurship: Global Perspec	MBA	Edwards, Melanie	24	88%	4.2	28%	4.3	29%
	B9506	001	(PhD) Organizational Behavior	PhD	Brockner, Joel	12	100%	5.0	97%	4.9	82%
	B9515	001	(PhD) Proseminar	PhD	Abraham, Mabel	3	33%	5.0	97%	5.0	91%
Marketing	B7658	001	Catching Growth Waves in Emerging Mk	EMBA	Rajeev Kohli, & Alonso Martinez	28	57%	4.4	44%	4.3	29%
	B7689	001	Generating Marketing Insights with Soci	EMBA	Morais, Robert	15	60%	4.3	36%	4.3	29%
	B8367	001	Internet Wars	MBA	Grusd, Jared	106	69%	4.1	19%	4.3	29%
	B8607	001	Strategic Consumer Insights	MBA	Pham, Michel	42	76%	4.1	19%	4.0	13%
	B8608	001	New Product Development	MBA	Kohli, Rajeev	43	63%	4.1	19%	4.1	16%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	49	39%	4.0	16%	4.3	29%
	B8613	002	Entrepreneurial Selling	MBA	Baron, Eric	45	47%	3.9	13%	4.4	35%
	B8617	001	Marketing Research and Analytics	MBA	Rajan Sambandam &, Kamel Jedidi	35	57%	4.3	36%	4.1	16%
	B8618	001	Integrated Marketing Strategy	MBA	Sherman, Len	54	70%	4.2	28%	4.2	22%
	B8620	001	Developing and Executing the Market St	MBA	Capon, Noel	46	72%	4.1	19%	4.3	29%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	50	58%	4.1	19%	4.5	41%
	B8624	002	Driving Strategic Impact: Mastering the	MBA	Aspel, Bradley	58	64%	3.7	7%	4.1	16%
	B8625	001	Defining and Developing Winning Strate	MBA	Martinez, Alonso	50	74%	4.2	28%	4.4	35%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	46	35%	4.1	19%	4.7	58%
	B8635	001	Marketing the Arts, Culture & Entertainr	MBA	Millan, Tahra	47	70%	3.8	9%	3.9	10%
	B8653	001	Retailing Leadership	MBA	Cohen, Mark	58	66%	3.8	9%	3.9	10%
	B8658	001	Catching Growth Waves in Emerging Mk	MBA	Alonso Martinez &, Rajeev Kohli	58	84%	3.8	9%	3.8	9%
	B8660	001	Advertising & Branding	MBA	Birk, Matthias	53	70%	3.2	2%	3.6	6%
	B8674	001	Brand Management in the 21st Century	MBA	Hafen, Tom	57	23%	4.0	16%	4.2	22%
	B8675	001	Entrepreneurship in Incumbent Media C	MBA	Gary Ginsberg &, Steven Price	60	80%	4.7	70%	4.9	82%
	B8679	001	Digital Marketing	MBA	Jerath, Kinshuk	45	40%	4.1	19%	4.0	13%

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	B8682	001	Research to Revenue	MBA	Samuel Sia &, Olivier Toubia	13	46%	3.3	3%	3.3	3%
	B8683	060	Marketing Models, MS students	MSE	Ansari, Asim	10	60%	4.7	70%	5.0	91%
	B8684	001	User Experience and Product Managem	MBA	Canetti, Paul	68	50%	4.1	19%	4.6	48%
	B8687	001	The Business of Sports	MBA	Mark Broadie, Jonathan Knee, Sal Galatioto,, & Sunil Gulati	72	64%	3.8	9%	4.2	22%
	B8688	001	Virtual Reality & The Future of Storytellir	MBA	Devarajan, Sharad	50	86%	4.5	50%	4.7	58%
	B8697	001	Retailing: The Design & Marketing of Lu.	MBA	Maisonrouge, Ketty	20	90%	4.2	28%	4.4	35%
	B9609	001	(PhD) Consumer Behavior I: Information	PhD	Michel Pham, & Bernd Schmitt	9	89%	4.8	77%	4.9	82%
BUSI	B7755	100	Business Law	EMBA	Hitscherich, Donna	51	53%	4.7	70%	4.9	82%
	B7758	100	International Seminar: Munich	EMBA	Schmitt, Bernd	40	55%	4.6	60%	4.8	70%
	B8731	001	Global Healthcare Strategy	MBA	Marchand, L., Lovdal, M., & Hyde, F.	49	49%	2.2	1%	2.4	1%
	B8764	001	Law of Innovation	MBA	Reese, Blake	50	54%	3.6	6%	3.5	5%
	W3021	001	Introduction to Marketing & Marketing M	Columb ia College	Bellezza, Silvia	73	67%	4.6	60%	4.5	41%
	W3703	001	Leadership in Organizations	Columb ia College	McDonald, Rachel	63	56%	3.9	13%	4.1	16%