

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE ¹	
								Avg.	Pct.	Avg.	Instr. Pct.
Accounting	B7008	001	Earnings Quality & Fundamental Analysis	EMBA	Glover, Jonathan	6	33%	3.5	4%	3.5	6%
	B7010	001	Fundamental Analysis for Investors, Mar	EMBA	Rajgopal, Shivaram	5	80%	5.0	95%	5.0	93%
	B7021	001	Fundamental Analysis	EMBA	Nissim, Doron	15	80%	4.4	42%	4.3	28%
	B8007	001	Financial Planning & Analysis	MBA	Ferri, Fabrizio	39	79%	4.3	33%	4.5	45%
	B8007	002	Financial Planning & Analysis	MBA	Ferri, Fabrizio	25	68%	4.1	19%	4.2	21%
	B8007	003	Financial Planning & Analysis	MBA	Ferri, Fabrizio	37	76%	4.4	42%	4.6	53%
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Glover, Jonathan	40	70%	3.6	5%	3.6	8%
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Glover, Jonathan	51	73%	4.2	27%	4.2	21%
	B8009	001	Financial Statement Analysis and Valuation	MBA	Katz, Sharon	72	75%	4.7	76%	4.8	72%
	B8009	002	Financial Statement Analysis and Valuation	MBA	Katz, Sharon	72	65%	4.5	57%	4.5	45%
	B8010	001	Fundamental Analysis for Investors, Mar	MBA	Rajgopal, Shivaram	30	77%	4.7	76%	4.8	72%
	B8019	001	Corporate Transactions and Financial Management	MBA	Heinrichs, Anne	36	53%	3.1	2%	3.1	3%
	B8019	002	Corporate Transactions and Financial Management	MBA	Heinrichs, Anne	36	69%	3.6	5%	3.7	9%
	B8019	003	Corporate Transactions and Financial Management	MBA	Heinrichs, Anne	35	49%	3.7	7%	3.9	11%
	B8022	001	Accounting for Value	MBA	Penman, Stephen	21	52%	4.4	42%	4.4	38%
	B8022	002	Accounting for Value	MBA	Penman, Stephen	52	52%	3.9	13%	4.1	18%
	B9019	001	Topics in Accounting Research	PhD	Rajgopal, Shivaram	6	33%	4.5	57%	4.5	45%
DRO	B7108	001	Supply Chain Management	EMBA	Singh, Medini	27	63%	4.5	57%	4.6	53%
	B7126	001	Web App Programming in Python	EMBA	Johar, Hardeep	29	31%	4.3	33%	4.6	53%
	B8106	001	Operations Strategy	MBA	Singh, Medini	68	79%	4.2	27%	4.5	45%
	B8106	002	Operations Strategy	MBA	Singh, Medini	67	75%	4.4	42%	4.7	62%
	B8106	003	Operations Strategy	MBA	Singh, Medini	67	84%	4.6	68%	4.7	62%
	B8106	004	Operations Strategy	MBA	Singh, Medini	60	75%	4.4	42%	4.6	53%
	B8108	001	Supply Chain Management	MBA	Singh, Medini	40	70%	4.7	76%	4.8	72%
	B8108	002	Supply Chain Management	MBA	Singh, Medini	65	57%	4.5	57%	4.7	62%
	B8108	060	SUPPLY CHAIN MANAGEMENT	MSE	Federgruen, Avi	18	39%	4.3	33%	4.0	13%
	B8112	001	Quantitative Finance: Models and Comparison	MBA	Venetoulis, Achilles	45	80%	4.1	19%	4.5	45%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	72	42%	4.6	68%	4.8	72%
	B8114	002	Applied Regression Analysis	MBA	Juran, David	67	48%	4.3	33%	4.7	62%
	B8122	060	MSE GAME-THEORETIC BUSINESS STRATEGIES	MSE	Stuart, Harborne	57	46%	4.4	42%	4.6	53%
	B8123	060	MSE DEMAND & SUPPLY ANALYTICS	MSE	Guetta, Daniel	29	72%	4.4	42%	4.5	45%
	B8125	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	49	69%	4.3	33%	4.5	45%
	B8128	001	Healthcare Investment and Entrepreneurship	MBA	Mehlman, Ezra &, Tamburri, David	69	62%	3.9	13%	4.1	18%
	B8132	001	Digital Health Startups	MBA	Tecco, Halle	59	75%	4.6	68%	4.8	72%
B8136	001	Introduction to Programming Using Python	MBA	Griffel, Mattan	99	48%	4.5	57%	4.7	62%	
B8138	001	Intro to Databases for Business Analytics	MBA	Griffel, Mattan	50	56%	4.8	87%	5.0	93%	

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	B8139	001	Data Analytics in Python	MBA	Johar, Hardeep	44	48%	4.4	42%	4.2	21%
	B8142	001	NYC Immersion Seminar: Creating Value	MBA	Green, Linda	27	52%	4.3	33%	4.1	18%
	B9119	001	(PhD) Foundations of Stochastic Modeling	PhD	Zeevi, Assaf	6	100%	4.7	76%	4.7	62%
	B9135	001	Engineering Online Matching Markets	PhD	Kanoria, Yashodhan	13	8%	5.0	95%	5.0	93%
ECMR	B8744	001	The Psychology and Economics of Consumer Behavior	MBA	Eric Johnson &, Stephen Zeldes	96	54%	4.2	27%	4.3	28%
Economics	B7216	001	Economics of Strategic Behavior	EMBA	Greenwald, Bruce	190	29%	4.7	76%	4.9	85%
	B7294	001	The Digital Economy: Regulatory Conflicts	EMBA	Noam, Eli	7	86%	3.8	11%	4.3	28%
	B8215	001	Economics of Organizational Strategy	MBA	Bartel, Ann	51	73%	4.1	19%	4.2	21%
	B8216	001	Economics of Strategic Behavior	MBA	Dessein, Wouter	68	56%	4.3	33%	4.3	28%
	B8217	001	Tools and Principles for Managing in the Digital Economy	MBA	Noam, Eli	18	56%	3.4	3%	3.6	8%
	B8221	001	Economics of Healthcare and Pharmaceuticals	MBA	Lichtenberg, Frank	34	79%	4.2	27%	4.2	21%
	B8224	001	Energy and Resource Economics	MBA	Bradford, Travis	47	57%	4.0	15%	3.7	9%
	B8225	001A	The Future of the World Economy After the Crisis	MBA	Cohen, Abby	60	70%	4.4	42%	4.5	45%
	B8225	001P	The Future of the World Economy After the Crisis	MBA	Yared, Pierre	60	77%	4.4	42%	4.6	53%
	B8250	001	Global Economic Environment II: Macroeconomics	MBA	Mueller, Andreas	54	72%	4.4	42%	4.7	62%
	B8250	002	Global Economic Environment II: Macroeconomics	MBA	Mueller, Andreas	57	72%	4.5	57%	4.5	45%
	B8250	003	Global Economic Environment II: Macroeconomics	MBA	Mueller, Andreas	58	76%	4.3	33%	4.6	53%
	B8250	004	Global Economic Environment II: Macroeconomics	MBA	Mueller, Andreas	61	72%	4.5	57%	4.6	53%
	B8251	001	Global Economic Environment III: Financial Markets	MBA	Croushore, Dean	47	57%	4.4	42%	4.3	28%
	B8254	001	The Digital Economy: Regulatory Conflicts	MBA	Noam, Eli	45	69%	3.0	1%	3.3	4%
	B8255	001	FinTech: Consumer Financial Services	MBA	Stephen Zeldes &, R.A Farrokhnia	42	38%	4.1	19%	4.0	13%
	B8315	001	Game Theory and Business	MBA	Halac, Marina	56	70%	4.4	42%	4.8	72%
	B8315	002	Game Theory and Business	MBA	Halac, Marina	60	73%	4.5	57%	4.8	72%
	B8315	003	Game Theory and Business	MBA	Halac, Marina	64	80%	4.4	42%	4.8	72%
	B8315	004	Game Theory and Business	MBA	Halac, Marina	60	70%	4.4	42%	4.8	72%
	B8366	001	The Media Industries: Public Policy and Regulation	MBA	Jonathan Knee &, Timothy Wu	23	74%	4.0	15%	3.9	11%
	B9209	001	(PhD) Economic Theory III	PhD	Siconolfi, Paolo	12	58%	4.4	42%	4.6	53%
	B9211	001	(PhD) Economic Theory IV	PhD	Siconolfi, Paolo	13	31%	4.8	87%	5.0	93%
	B9218	001	Organizational Economics	PhD	Angelucci, Charles	5	100%	5.0	95%	5.0	93%
Finance	B7306	001	Capital Markets & Investments	EMBA	Zurack, Mark	84	33%	4.7	76%	4.7	62%
	B7306	002	Capital Markets & Investments	EMBA	Zurack, Mark	35	69%	4.7	76%	4.8	72%
	B7306	300	Capital Markets & Investments	EMBA	Johannes, Michael	45	91%	4.3	33%	4.6	53%

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	B7323	001	Asset Management	EMBA	Bekaert, Geert	18	39%	4.3	33%	4.3	28%
	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich, Donna	57	68%	4.7	76%	4.9	85%
	B7327	001	Corporate Finance, Restructurings & LB	EMBA	Grad, Michael	46	35%	5.0	95%	4.9	85%
	B7345	001	Entrepreneurial Finance & Private Equity	EMBA	Babina, Tania	16	38%	3.7	7%	3.2	4%
	B7345	100	Entrepreneurial Finance	EMBA	Hubbard, R. Glenn, Sorensen, M. &, Babina T.	85	66%	4.9	93%	4.8	72%
	B7373	001	Applied Value Investing: A Study of the I	EMBA	Tryforos, Thomas	33	73%	4.6	68%	4.4	38%
	B7373	002	Applied Value Investing	EMBA	Johnson, Paul	38	34%	4.8	87%	4.8	72%
	B7373	003	Applied Value Investing	EMBA	Ajdler, Arnaud	24	75%	4.6	68%	4.6	53%
	B7419	300	Private Equity, Growth Equity	EMBA	Gallin, Scott	17	41%	4.9	93%	4.8	72%
	B8306MP	001	Capital Markets & Investments	MBA	Pagel, Michaela	69	49%	4.0	15%	2.7	2%
	B8306MP	002	Capital Markets & Investments	MBA	Pagel, Michaela	69	64%	3.8	11%	1.8	0%
	B8306MP	003	Capital Markets & Investments	MBA	Pagel, Michaela	60	48%	3.5	4%	2.2	1%
	B8306MP	004	Capital Markets & Investments	MBA	Pagel, Michaela	61	52%	3.7	7%	2.2	1%
	B8306MP	005	Capital Markets & Investments	MBA	Pagel, Michaela	67	51%	4.0	15%	2.8	2%
	B8306MP	006	Capital Markets & Investments	MBA	Pagel, Michaela	65	45%	4.4	42%	3.5	6%
	B8306PT	001	Capital Markets & Investments	MBA	Tetlock, Paul	69	49%	4.0	15%	4.3	28%
	B8306PT	002	Capital Markets & Investments	MBA	Tetlock, Paul	69	64%	3.9	13%	4.1	18%
	B8306PT	003	Capital Markets & Investments	MBA	Tetlock, Paul	60	48%	3.5	4%	4.4	38%
	B8306PT	004	Capital Markets & Investments	MBA	Tetlock, Paul	61	52%	3.7	7%	4.3	28%
	B8306PT	005	Capital Markets & Investments	MBA	Tetlock, Paul	67	51%	4.0	15%	4.3	28%
	B8306PT	006	Capital Markets & Investments	MBA	Tetlock, Paul	65	45%	4.4	42%	4.9	85%
	B8307	001	Advanced Corporate Finance	MBA	Moon, John	64	67%	4.6	68%	4.6	53%
	B8307	002	Advanced Corporate Finance	MBA	Wang, Neng	30	87%	4.3	33%	4.0	13%
	B8307	003	Advanced Corporate Finance	MBA	Wang, Neng	35	83%	4.4	42%	4.2	21%
	B8308	001	Debt Markets	MBA	Sundaresan, Suresh	36	89%	4.1	19%	4.3	28%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	49	88%	4.3	33%	4.5	45%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	66	80%	3.9	13%	4.1	18%
	B8326	001	Capital Markets Regulation	MBA	Glosten, Lawrence	3	100%	4.3	33%	4.0	13%
	B8328	001	From Feast to Famine & Back Again: the	MBA	Carr, Ellen	63	78%	4.4	42%	4.6	53%
	B8331	001	Real Estate Finance	MBA	Piskorski, Tomasz	55	69%	4.5	57%	4.6	53%
	B8331	002	Real Estate Finance	MBA	Piskorski, Tomasz	64	64%	4.3	33%	4.5	45%
	B8336	001	Real Estate Portfolio Management	MBA	Giliberto, Michael	40	73%	4.4	42%	4.6	53%
	B8337	001	Global Real Estate Investment	MBA	Douglas, Camille	44	57%	4.7	76%	4.8	72%
	B8339	001	Real Estate Mergers & Acquisitions Dea	MBA	Haggerty, John &, Menna, Gil	22	45%	4.3	33%	4.4	38%

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	B8340	001	Advanced Seminar in Real Estate	MBA	Russell Platt &, Michelle Felman	43	23%	4.4	42%	3.4	6%
	B8348	001	Emerging Financial Markets	MBA	Calomiris, Charles	12	83%	4.4	42%	4.6	53%
	B8348	002	Emerging Financial Markets	MBA	Calomiris, Charles	16	81%	4.1	19%	3.9	11%
	B8354	001	Markets for the Poor	MBA	Sundaresan, Suresh	49	63%	4.1	19%	3.8	11%
	B8355	001	Impact Investing Seminar	MBA	Usher, Bruce	69	71%	4.7	76%	4.9	85%
	B8363	001	Carbon Finance	MBA	Usher, Bruce	72	79%	4.8	87%	4.9	85%
	B8365	001	Navigating China: The World's Second I	MBA	Wei, Shang-Jin	46	54%	4.6	68%	4.6	53%
	B8368	001	Security Analysis	MBA	Mauboussin, Michael	64	59%	4.8	87%	4.8	72%
	B8368	002	Security Analysis	MBA	Dale Wettlaufer &, Ryan Brown	49	82%	3.8	11%	3.9	11%
	B8368	003	Security Analysis	MBA	Rabinowich, Eli	36	64%	4.5	57%	4.5	45%
	B8369	001	Applied Security Analysis I	MBA	Naveen Bhatia &, Rishi Renjen	70	57%	4.5	57%	4.4	38%
	B8370	001	Applied Security Analysis II	MBA	Naveen Bhatia &, Rishi Renjen	1	100%	5.0	95%	5.0	93%
	B8373	001	Applied Value Investing	MBA	Horn, David	11	100%	4.7	76%	4.8	72%
	B8376	001	Distressed Value Investing	MBA	Krueger, Daniel	47	68%	4.0	15%	4.0	13%
	B8376	002	Distressed Value Investing	MBA	Gatto, Michael	31	94%	5.0	95%	5.0	93%
	B8377	001	Value Investing	MBA	Greenwald, B., Santos, T &, Eveillard, JM	125	38%	4.3	33%	4.6	53%
	B8378	001	Value Investing with Legends	MBA	Bruce Greenwald &, Tano Santos	106	46%	4.4	42%	4.7	62%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	8	88%	5.0	95%	5.0	93%
	B8380	002	Advanced Investment Research	MBA	Peter Lawrence &, Cheryl Strauss Einhorn	7	86%	4.7	76%	4.5	45%
	B8384	001	Equity Derivatives	MBA	Zurack, Mark	43	77%	4.6	68%	4.7	62%
	B8423	001	Investor Influence on Corporate Sustain	MBA	Wilson, John	31	81%	4.1	19%	4.3	28%
	B8426	001	Real Estate Entrepreneurship	MBA	Mayer, Christopher	28	39%	4.0	15%	4.3	28%
	B8429	001	Digital Investing	MBA	Jonathan Knee &, Jeremy Philips	70	60%	4.3	33%	4.2	21%
	B8439	001	Seed Stage Investing (1.5 credits)	MBA	Lee, Angela	40	60%	4.7	76%	4.8	72%
	B8441	001	Strategic International Commercial Tran	MBA	Vecchio, Mark	12	100%	4.2	27%	4.7	62%
	B8442	001	NYC Immersion Seminar: Activist Invest	MBA	Jiang, Wei	30	70%	4.5	57%	4.5	45%
	B8447	001	NYC Immersion Seminar: Real Estate D	MBA	Sagalyn, Lynne	29	28%	4.7	76%	4.8	72%
	B8448	001	The Business Of Climate Change: Inves	MBA	Patrick Bolton, Geoffrey Heal &, Kent Daniel	42	50%	4.1	19%	4.2	21%

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	B8449	001	Seed Stage Investing (3 credits)	MBA	Lee, Angela	20	90%	4.6	68%	4.7	62%
	B8450	001	The Art of Forecasting: Crystal Ball or M MBA		Carr, Ellen	42	83%	4.6	68%	4.7	62%
	B8451	001	Pension, Sovereign and Institutional Inv	MBA	Karl Mergenthaler &, Michael Weinberg	49	69%	3.7	7%	3.5	6%
	B8452	001	International Emerging Markets Project I	MBA	Clifford, Paul	34	82%	4.2	27%	4.0	13%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	67	76%	4.6	68%	4.9	85%
	B9304	001	(PhD) Models & Methods of Continuous	PhD	Wang, Neng	11	91%	5.0	95%	4.9	85%
	B9305	001	(PhD) Finance Pre-Thesis	PhD	Sundaesan, Suresh	11	18%	5.0	95%	5.0	93%
	B9310	001	(PhD) Behavioral Finance	PhD	Daniel, Kent	17	82%	4.9	93%	5.0	93%
	B9320	001	(PhD) Empirical Asset Pricing II	PhD	Hodrick, Robert	12	42%	4.2	27%	4.1	18%
	B9325	001	(PhD) Financial Econometrics: Time ser	PhD	Hodrick, Robert	20	50%	4.4	42%	4.3	28%
	B9326	001	(PhD) Financial Econometrics: Panel Da	PhD	Jiang, Wei	20	25%	4.6	68%	4.6	53%
	B9330	001	Microstructure Theory	PhD	Glosten, Lawrence	16	94%	4.2	27%	4.3	28%
	B9331	001	Empirical Asset Pricing I	PhD	Hodrick, Robert	15	27%	4.2	27%	4.2	21%
	B9332	001	Corporate Theory	PhD	Bolton, Patrick	15	53%	4.4	42%	4.4	38%
Management	B7510	001	Managerial Negotiations	EMBA	Chen, Fangruo	18	56%	4.5	57%	4.3	28%
	B7510	002	Managerial Negotiations	EMBA	Purdie-Vaughns, Valerie	24	25%	3.8	11%	3.2	4%
	B7510	300	Managerial Negotiations	EMBA	Mason, Malia	57	77%	4.8	87%	5.0	93%
	B7518	001	Introduction to Venturing	EMBA	Wu, Geraldine	8	75%	4.0	15%	4.2	21%
	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	28	57%	4.5	57%	4.4	38%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	59	85%	4.8	87%	4.9	85%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	19	74%	4.6	68%	4.6	53%
	B7554	100	Starting and Running an Entrepreneurial	EMBA	Weiss, Donald	57	42%	4.3	33%	4.5	45%
	B7731	001	Global Healthcare Strategy	EMBA	Marchand, Lorraine	17	47%	4.4	42%	4.4	38%
	B8507	001	Organizational Change	MBA	Jick, Todd	73	88%	4.6	68%	4.8	72%
	B8507	002	Organizational Change	MBA	Jick, Todd	71	66%	4.6	68%	4.8	72%
	B8507	003	Organizational Change	MBA	Jick, Todd	67	73%	4.7	76%	4.9	85%
	B8507	004	Organizational Change	MBA	Jick, Todd	67	52%	4.4	42%	4.8	72%
	B8510	001	Managerial Negotiations	MBA	Zhang, Ting	43	79%	4.8	87%	5.0	93%
	B8510	002	Managerial Negotiations	MBA	Zhang, Ting	43	70%	4.8	87%	4.9	85%
	B8510	003	Managerial Negotiations	MBA	Slepian, Michael	37	76%	4.4	42%	4.3	28%
	B8510	004	Managerial Negotiations	MBA	Slepian, Michael	30	67%	4.5	57%	4.6	53%
	B8510	005	Managerial Negotiations	MBA	Slepian, Michael	36	75%	4.5	57%	4.5	45%
	B8510	006	Managerial Negotiations	MBA	Carr, Evan	42	86%	4.4	42%	4.4	38%
	B8510	007	Managerial Negotiations	MBA	Carr, Evan	44	86%	4.5	57%	4.8	72%
	B8510	008	Managerial Negotiations	MBA	Daniel Ames &, Malia Mason	44	84%	4.9	93%	5.0	93%

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	B8511	001	Turnaround Management	MBA	Squasoni, Douglas	50	60%	3.9	13%	4.2	21%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	88%	4.5	57%	4.8	72%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	57	54%	4.7	76%	4.7	62%
	B8513	002	Personal Leadership & Success	MBA	Wadhwa, Hitendra	52	33%	4.5	57%	4.7	62%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	51	49%	4.7	76%	4.8	72%
	B8514	002	Napoleon's Glance	MBA	Duggan, William	52	46%	4.6	68%	4.4	38%
	B8515	001	Top Management Process	MBA	Salzberg, Barry	76	83%	4.4	42%	4.7	62%
	B8518	001	Introduction to Venturing	MBA	Damon Phillips &, Anne Busquet	66	85%	3.7	7%	3.7	9%
	B8519	001	Launch Your Startup	MBA	Jack McGourty &, William O'Farrell	43	65%	4.3	33%	4.5	45%
	B8519	002	Launch Your Startup	MBA	Davis, Owen	36	83%	4.7	76%	4.7	62%
	B8521	001	Lean LaunchPad	MBA	Blank, Steven	94	51%	4.6	68%	4.6	53%
	B8526	001	Launching Social Ventures	MBA	Gonen, Ron	45	56%	4.1	19%	4.2	21%
	B8527	001	Social Venture Incubator	MBA	Gonen, Ron	28	32%	4.6	68%	4.6	53%
	B8528	001	Family Enterprise and Wealth	MBA	Angus, Patricia	44	61%	3.9	13%	4.0	13%
	B8531	001	Power & Influence	MBA	Abraham, Mabel	50	94%	4.4	42%	4.4	38%
	B8534	001	Corporate Strategy	MBA	Rawley, Evan	56	66%	4.2	27%	4.3	28%
	B8536	001	Strategy and Competition in Pharmaceu	MBA	Cliff Cramer &, Robert Essner	70	63%	4.5	57%	4.7	62%
	B8538	001	The Leader's Voice: Communication Ski	MBA	Aspel, Bradley	35	74%	4.8	87%	4.8	72%
	B8538	002	The Leader's Voice: Communication Ski	MBA	Aspel, Bradley	31	45%	4.6	68%	4.9	85%
	B8538	003	The Leader's Voice: Communication Ski	MBA	McDonald, Rachel	34	79%	3.8	11%	3.8	11%
	B8538	004	The Leader's Voice: Communication Ski	MBA	McDonald, Rachel	32	88%	3.3	2%	3.3	4%
	B8538	005	The Leader's Voice: Communication Ski	MBA	Golde, Jeffrey	36	72%	4.8	87%	4.9	85%
	B8538	006	The Leader's Voice: Communication Ski	MBA	Hoepfner, Michael	35	77%	4.8	87%	4.9	85%
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer, Douglas	44	59%	4.1	19%	4.5	45%
	B8545	001	High Performing Nonprofits	MBA	Houston, Amy	49	53%	4.5	57%	4.7	62%
	B8558	001	Education Leadership	MBA	Breslin, Tracy	27	63%	4.7	76%	4.7	62%
	B8561	001	Entrepreneurial Law for Start-Ups: Planr	MBA	Haber, David	56	55%	4.1	19%	4.2	21%
	B8565	001	NYC Immersion Seminar: Technology D	MBA	Cowgill, Bo	30	17%	2.9	1%	2.9	3%
	B8566	001	NYC Immersion Seminar: Entrepreneurs	MBA	Ponzo, Vince	30	30%	4.2	27%	4.0	13%
	B8567	001	NYC Immersion Seminar: The Managen	MBA	Salzberg, Barry	33	73%	4.7	76%	5.0	93%
	B8570	001	Technology Strategy	MBA	Wang, Dan	70	64%	4.7	76%	4.9	85%
	B8570	002	Technology Strategy	MBA	Wang, Dan	70	67%	4.8	87%	4.9	85%
	B8573	001	Global Philanthropy	MBA	Berman, Melissa	37	78%	4.1	19%	4.3	28%
	B8574	001	Entrepreneurship Through Acquisition: F	MBA	Bovard, Tim	50	42%	4.1	19%	4.1	18%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE ¹	
								Avg.	Pct.	Avg.	Instr. Pct.
	B8578	001	Public Policy and the Healthcare Industr	MBA	Masia, Neal	49	57%	4.6	68%	4.9	85%
	B8598	099	Entrepreneurial Greenhouse (Master Cl	MBA	Brendan Burns &, David Lerner	17	24%	4.5	57%	4.8	72%
	B9508	001J	(PhD) Research Methods	PhD	Johar, Gita	6	67%	4.5	57%	4.8	72%
	B9508	001R	(PhD) Research Methods	PhD	Rawley, Evan	6	67%	4.3	33%	4.7	62%
	B9514	001	(PHD) Strategy	PhD	Kogut, Bruce	2	100%	5.0	95%	5.0	93%
	B9519	001	Perspectives on Authenticity	PhD	Iyengar, Sheena	6	33%	5.0	95%	5.0	93%
	B9707	001	(PhD) Organization Theory	PhD	Abrahamson, Eric	2	100%	5.0	95%	5.0	93%
Marketing	B7619	001	Behavioral Economics & Decision Makir	EMBA	Webb, Elizabeth	15	80%	4.7	76%	4.8	72%
	B7620	100	Developing and Executing The Market	SEMBA	Capon, Noel	22	86%	4.1	19%	4.3	28%
	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan, Jeremy	34	59%	4.3	33%	4.3	28%
	B7649	001	Pricing Strategies	EMBA	Ansari, Asim	12	50%	4.8	87%	4.8	72%
	B7664	100	Marketing for Organic Revenue Growth	EMBA	Lehmann, Donald	17	71%	4.4	42%	4.2	21%
	B7666	100	Media Platforms and Content: A Founda	EMBA	Sarvary, Miklos	27	78%	4.8	87%	4.8	72%
	B7667	100	Customer Centric Innovation	EMBA	Toubia, Olivier	57	74%	4.4	42%	4.4	38%
	B7677	001	High Tech Entrepreneurship	EMBA	Kivetz, Ran	28	46%	4.4	42%	4.5	45%
	B7681	001	Brand Management in the 21st Century	EMBA	Hafen, Tom	14	64%	4.9	93%	5.0	93%
	B8568	001	NYC Immersion Seminar: Branding in th	MBA	Schmitt, Bernd	28	54%	4.0	15%	4.0	13%
	B8607	001	Strategic Consumer Insights	MBA	Pham, Michel	27	85%	3.8	11%	3.9	11%
	B8608	001	New Product Development	MBA	Kohli, Rajeev	59	61%	3.0	1%	3.3	4%
	B8609	001	Marketing of Financial Services	MBA	Seshadri, Raj	47	49%	3.6	5%	4.0	13%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	62	89%	4.2	27%	4.4	38%
	B8615	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	68	71%	4.5	57%	4.7	62%
	B8617	001	Marketing Research and Analytics	MBA	Kamel Jedidi &, Rajan Sambandam	55	67%	3.5	4%	3.5	6%
	B8618	001	Integrated Marketing Strategy	MBA	Sherman, Len	69	78%	3.3	2%	3.3	4%
	B8619	001	Behavioral Economics & Decision Makir	MBA	Webb, Elizabeth	55	75%	4.2	27%	4.4	38%
	B8619	002	Behavioral Economics & Decision Makir	MBA	Webb, Elizabeth	56	71%	4.1	19%	4.5	45%
	B8621	001	Managing Brands, Identity & Experience	MBA	Schmitt, Bernd	50	76%	3.7	7%	4.0	13%
	B8624	001	Driving Strategic Impact: Mastering the	EMBA	Viola, Marco	44	77%	3.7	7%	4.3	28%
	B8624	002	Driving Strategic Impact: Mastering the	EMBA	Wadhwa, Hitendra	35	69%	4.5	57%	4.7	62%
	B8625	001	Defining and Developing Winning Strate	MBA	Martinez, Alonso	30	53%	4.4	42%	4.6	53%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	69	35%	4.1	19%	4.4	38%
	B8647	001	Just Capitalism & Cause Driven Marketi	MBA	Sharad Devarajan &, Deepak Chopra	66	35%	4.4	42%	4.5	45%
	B8648	001	The Marketing of an American President	MBA	Schapps, Ellen	29	28%	4.1	19%	4.0	13%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
	B8649	001	Pricing Strategies	MBA	Ansari, Asim	53	72%	4.2	27%	4.2	21%
	B8649	002	Pricing Strategies	MBA	Ansari, Asim	55	73%	4.1	19%	4.2	21%
	B8653	001	Retailing Leadership	MBA	Cohen, Mark	68	63%	2.5	0%	2.6	2%
	B8655	001	The Luxury Approach	MBA	Maisonrouge, Ketty	23	65%	4.9	93%	4.9	85%
	B8658	001	Catching Growth Waves in Emerging M	MBA	Rajeev Kohli &, Alonso Martinez	43	53%	4.3	33%	4.4	38%
	B8666	001	Media Platforms and Content: A Founda	MBA	Sarvary, Miklos	60	57%	3.7	7%	4.1	18%
	B8670	001	NYC Immersion Seminar: Luxury Brand	MBA	Wilcox, Keith	29	31%	4.4	42%	4.3	28%
	B8671	001	Internet Wars: Half-Course Edition	MBA	Grusd, Jared	105	63%	4.1	19%	4.2	21%
	B8674	001	Brand Management in the 21st Century	MBA	Hafen, Tom	60	50%	4.3	33%	4.3	28%
	B8684	001	User Experience and Product Managem	MBA	Canetti, Paul	69	41%	4.6	68%	4.9	85%
	B8685	001	Media and Entertainment: Strategy Con	MBA	Seave, Ava	18	83%	4.2	27%	4.3	28%
	B8691	001	Becoming Better Choice Architects	MBA	Johnson, Eric	46	59%	3.6	5%	4.1	18%
	B8695	060	MS Machine Learning	MSE	Lentzas, George	21	57%	4.2	27%	3.5	6%
	B9614	001	(PhD) Analytical Models	PhD	Jerath, Kinshuk	8	38%	4.7	76%	5.0	93%
	B9615	001	(PhD) Empirical Models I	PhD	Ansari, Asim	3	33%	5.0	95%	5.0	93%
BUSI	B8353	001	The European Financial Crisis	MBA	Mandis, Steven	52	38%	4.5	57%	4.2	21%
	B8714	001	Global Immersion: Doing Business in Br	MBA	Singh, Medini	30	20%	4.5	57%	4.7	62%
	B8716	001	Global Immersion: Nordic Family Enterp	MBA	Angus, Patricia	20	50%	4.7	76%	4.7	62%
	B8719	001	Global Immersion: Exploring the Busine	MBA	Meier, Stephan	31	48%	4.7	76%	4.3	28%
	B8724	001	Global Immersion: Doing Business in M	MBA	Khandelwal, Amit	28	64%	4.7	76%	4.4	38%
	B8725	001	Global Immersion: Economic Growth in I	MBA	Yared, Pierre	27	74%	4.8	87%	4.8	72%
	B8726	001	Global Immersion: Leading from the Insi	MBA	Wadhwa, Hitendra	27	78%	4.5	57%	4.7	62%
	B8745	001	Forecasting for Drug Development Strat	MBA	Dec, Elynnne	35	34%	3.7	7%	3.7	9%
	B8752	001	Venture Capital Seminar	MBA	Will Porteous &, Stuart Ellman	40	53%	4.6	68%	4.8	72%
	W3021	001	MARKETING MANAGEMENT	Columb ia College	Kivetz, Ran	61	70%	4.7	76%	4.8	72%
	W3701	001	STRATEGY FORMULATION	Columb ia College	Cowgill, Bradford	75	47%	4.2	27%	4.3	28%