

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
Accounting	B7009	001	Financial Statement Analysis	EMBA	Segal, Benjamin	27	37%	3.5	7%	3.3	4%
	B8007	001	Financial Planning & Analysis	MBA	Ferri, Fabrizio	32	84%	4.4	34%	4.7	58%
	B8007	002	Financial Planning & Analysis	MBA	Ferri, Fabrizio	9	89%	4.6	57%	4.5	38%
	B8009	001	Financial Statement Analysis and Valua	MBA	Segal, Benjamin	35	89%	3.4	5%	3.4	7%
	B9014	001	(PhD) Accounting & Informatio	PhD	Glover, Jonathan	8	25%	5.0	100%	5.0	95%
DRO	B7114	001	Applied Regression Analysis	EMBA	Juran, David	30	57%	4.8	78%	5.0	95%
	B7114	002	Applied Regression Analysis	EMBA	Juran, David	44	39%	4.2	19%	4.3	24%
	B7143	100	Retailing Strategy and Operations	EMBA	Fraiman, Nelson &, Singh, Medini	44	82%	4.6	57%	4.8	66%
	B8106	001	Operations Strategy	MBA	Singh, Medini	24	63%	4.9	92%	5.0	95%
	B8106	002	Operations Strategy	MBA	Singh, Medini	60	75%	4.8	78%	4.9	84%
	B8106	060	Operations Strategy	MSE	Singh, Medini	6	83%	4.8	78%	5.0	95%
	B8125	001	Digital Literacy for Decision Makers	MBA	Castiglione, Chris	50	84%	4.3	24%	4.4	30%
	B8136	001	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	56	64%	4.4	34%	4.6	43%
Economics	B7221	001	Economics of Healthcare and Pharmaci	EMBA	Lichtenberg, Frank	7	43%	3.7	8%	2.7	3%
	B7223	100	Globalization & Markets & the Changinç	EMBA	Greenwald, Bruce &, Stiglitz, Joseph	151	44%	4.5	47%	4.6	43%
	B8315	001	Game Theory and Business	MBA	Halac, Marina	51	37%	4.4	34%	4.8	66%
	B8685	001	Media and Entertainment: Strategy Con	MBA	Seave, Ava	14	79%	4.3	24%	4.2	19%
Finance	B7306	001	Capital Markets & Investments	EMBA	Zurack, Mark	57	56%	4.6	57%	4.6	43%
	B7306	002	Capital Markets & Investments	EMBA	Zurack, Mark	57	70%	4.6	57%	4.6	43%
	B7310	100	Advanced International Corporate Finar	EMBA	Hodrick, Robert	38	32%	4.5	47%	4.4	30%
	B7325	100	Mergers & Acquisitions	EMBA	Hitscherich, Donna	45	91%	4.9	92%	4.9	84%
	B7327	001	Corporate Finance, Restructurings & LE	EMBA	Grad, Michael	71	63%	4.8	78%	4.9	84%
	B7331	001	Real Estate Finance	EMBA	Mayer, Christopher	37	81%	4.4	34%	4.3	24%
	B7345	100	Entrepreneurial Finance	EMBA	R.Glenn Hubbard, M. Sorensen &, T. Babina	78	60%	4.9	92%	4.8	66%
	B7372	100	Seminar in Value Investing	EMBA	Johnson, Paul	55	56%	4.7	72%	4.7	58%
	B7389	001	Hedge Funds	EMBA	Savoldelli, Fabio	32	41%	4.7	72%	4.6	43%
	B7421	001	Quantitative Corporate Finance	EMBA	Tallis, Hans &, Kitkowski, Kenneth	15	53%	4.4	34%	4.6	43%
	B7422	001	Banking and the Credit Markets	EMBA	Giles, R. Philip	15	53%	3.7	8%	3.3	4%
	B7422	002	Banking and the Credit Markets	EMBA	Giles, R. Philip	30	33%	2.5	1%	2.6	1%
	B8306	001	Capital Markets & Investments	MBA	Handley, John	49	67%	4.3	24%	4.4	30%
	B8306	002	Capital Markets & Investments	MBA	Handley, John	69	77%	4.6	57%	4.8	66%
	B8307	001	Advanced Corporate Finance	MBA	Moon, John	32	47%	4.5	47%	4.7	58%
B8330	001	Real Estate Fundamentals	MBA	Livingston, John	39	69%	3.1	3%	3.4	7%	

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	B8331	001	Real Estate Finance	MBA	Piskorski, Tomasz	57	74%	4.5	47%	4.5	38%
	B8368	001	Security Analysis	MBA	Luh, Keith	30	93%	4.4	34%	4.4	30%
	B8426	001	Real Estate Entrepreneurship	MBA	Mayer, Christopher	20	85%	3.3	4%	3.7	11%
	B8443	001	Corporate & Government Restructuring	MBA	Buckfire, Ken	29	38%	4.8	78%	4.8	66%
Management	B7508	001	Corporate Growth & Development	EMBA	Harrigan, Kathryn	47	60%	4.3	24%	4.2	19%
	B7508	002	Corporate Growth & Development	EMBA	Harrigan, Kathryn	43	79%	4.0	15%	4.2	19%
	B7513	100	Personal Leadership & Success	EMBA	Wadhwa, Hitendra	71	73%	4.9	92%	4.9	84%
	B7514	100	Napoleon's Glance	EMBA	Duggan, William	71	56%	4.8	78%	4.8	66%
	B7514	101	Napoleon's Glance	EMBA	Duggan, William	72	29%	4.9	92%	4.9	84%
	B7518	001	Introduction to Venturing	EMBA	Wu, Geraldine	45	47%	3.8	12%	3.8	14%
	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	30	53%	4.4	34%	4.4	30%
	B7523	100	Entrepreneurship Through Acquisition	EMBA	Bovard, Tim	64	59%	4.7	72%	4.8	66%
	B7529	100	Family Business Management	EMBA	Preston, Michael	18	67%	4.6	57%	4.5	38%
	B7537	001	Organizational Culture Demystified: Le	EMBA	Meola, Peter	44	70%	4.2	19%	4.4	30%
	B7538	001	The Leader's Voice: Communication Sk	EMBA	Velikoselskiy, Natasha	36	42%	4.7	72%	4.6	43%
	B7538	002	The Leader's Voice: Communication Sk	EMBA	Golde, Jeffrey	35	49%	4.8	78%	4.9	84%
	B7577	100	Think Bigger	EMBA	Iyengar, Sheena &, Hatkoff, Craig	68	66%	4.3	24%	4.6	43%
	B7578	001	Public Policy and the Healthcare Indust	EMBA	Masia, Neal	25	56%	4.5	47%	4.6	43%
	B7759	100	International Seminar: South Africa	EMBA	Weiss, Donald	113	59%	4.6	57%	4.8	66%
	B8510	001	Managerial Negotiations	MBA	Freeman, Seth	43	63%	3.9	14%	3.7	11%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	51	45%	4.3	24%	3.9	15%
	B8518	001	Introduction to Venturing	MBA	Wu, Geraldine	64	27%	3.7	8%	3.6	9%
	B8519	001	Launch Your Startup	MBA	Morgan, Betsy	39	82%	4.8	78%	4.5	38%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Velikoselskiy, Natasha	33	27%	4.2	19%	4.3	24%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	35	77%	4.8	78%	4.8	66%
	B8575	001	Fundamentals of Governance	MBA	Kogut, Bruce	52	54%	4.6	57%	4.8	66%
	B8579	001	Managing Conflict in Family Business	MBA	Baron, Joshua	41	78%	4.6	57%	4.9	84%
Marketing	B7611	001	Marketing Plans Workshop	EMBA	Sexton, Donald	12	92%	4.0	15%	4.3	24%
	B7611	002	Marketing Plans Workshop	EMBA	Sexton, Donald	12	50%	4.3	24%	4.2	19%
	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan, Jeremy	31	61%	4.6	57%	4.7	58%
	B7651	100	Systematic Creativity in Business	EMBA	Goldenberg, Jacob	40	70%	4.8	78%	4.8	66%
	B7676	100	Developing QI: Responsive Decision M:	EMBA	Netzer, Oded, Frank, Christopher &, Magnone, Paul	33	67%	4.0	15%	4.1	16%
	B7692	001	Pharmaceutical Marketing	EMBA	Zak, Ceci &, Jamil, Maqbul	15	93%	4.7	72%	4.9	84%

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	B8666	001	Media Platforms and Content: A Found: MBA	MBA	Sarvary, Miklos	64	73%	4.4	34%	4.8	66%
	B8672	001	Immersion Seminar: Internet Innovation MBA	MBA	Goldenberg, Jacob	29	52%	4.5	47%	4.8	66%
	B8679	001	Digital Marketing	MBA	Jerath, Kinshuk	65	52%	4.5	47%	4.6	43%
	B8684	001	An Introduction to User Experience and	MBA	Canetti, Paul	71	96%	4.2	19%	4.7	58%
	B8693	001	A Closer Look at the Start-Up Nation	MBA	Netzer, Oded	30	73%	4.9	92%	5.0	95%
	B8694	001	Building the Sales Machine	MBA	Brown, Michael	12	92%	4.4	34%	4.6	43%
BUSI	B7756	100	International Seminar: Shanghai	EMBA	Wei, Shang-Jin	58	74%	4.6	57%	4.7	58%
	B7770	100	International Seminar: Tel Aviv	EMBA	Huberman, Gur	81	78%	4.4	34%	4.1	16%