

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
<b>Accounting</b>	<b>B7010</b>	001	EMBA Fundamental Analysis for Invest	EMBA	Rajgopal, Shivaram	14	86%	4.7	72%	4.7	63%
	<b>B7022</b>	001	EMBA Accounting for Value	EMBA	Penman, Stephen	10	60%	5.0	97%	4.8	70%
	<b>B8007</b>	001	Financial Planning & Analysis	MBA	Ferri, Fabrizio	40	75%	4.1	17%	4.5	43%
	<b>B8007</b>	002	Financial Planning & Analysis	MBA	Ferri, Fabrizio	43	63%	4.2	23%	4.3	29%
	<b>B8007</b>	003	Financial Planning & Analysis	MBA	Ferri, Fabrizio	27	81%	4.2	23%	4.1	17%
	<b>B8008</b>	001	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	60	58%	4.2	23%	4.0	13%
	<b>B8008</b>	002	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	55	44%	4.0	12%	4.0	13%
	<b>B8009</b>	001	Financial Statement Analysis and Valua	MBA	Stoumbos, Robert	46	44%	4.0	12%	3.8	8%
	<b>B8009</b>	002	Financial Statement Analysis and Valua	MBA	Stoumbos, Robert	48	46%	4.2	23%	4.2	22%
	<b>B8010</b>	001	Fundamental Analysis for Investors, Ma	MBA	Rajgopal, Shivaram	46	70%	4.5	50%	4.6	54%
	<b>B8019</b>	001	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	34	29%	4.1	17%	4.1	17%
	<b>B8019</b>	002	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	34	41%	3.7	5%	3.4	5%
	<b>B8019</b>	003	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	29	38%	4.1	17%	4.2	22%
	<b>B8022</b>	001	Accounting for Value	MBA	Penman, Stephen	48	52%	4.7	72%	4.8	70%
	<b>B8022</b>	002	Accounting for Value	MBA	Penman, Stephen	42	60%	4.2	23%	4.5	43%
	<b>B8122</b>	001	Accounting for Consultants	MBA	Baldenius, Tim	40	78%	4.2	23%	4.5	43%
<b>B9019</b>	001	PHD Topics in Accounting Research	Phd MS	Rajgopal, Shivaram	19	58%	2.5	0%	3.3	3%	
<b>Business</b>	<b>B8716</b>	001	Global Immersion: Nordic Family Enterp	MBA	Angus, Patricia	26	54%	3.8	7%	4.1	17%
	<b>B8719</b>	001	Global Immersion: Is Cuba the Next Tra	MBA	Kogut, Bruce	28	79%	4.9	90%	5.0	93%
	<b>B8724</b>	001	Global Immersion: Unleashing Myanma	MBA	Khandelwal, Amit	29	59%	4.5	50%	4.5	43%
	<b>B8725</b>	001	Global Immersion: Economic Growth in	MBA	Yared, Pierre	30	80%	4.7	72%	4.4	35%
	<b>B8726</b>	001	Global Immersion: Leading from the Ins	MBA	Wadhwa, Hitendra	36	56%	4.5	50%	4.6	54%
	<b>B8729</b>	001	Global Immersion Israel: Leadership an	MBA	Kivetz, Ran	30	44%	2.8	1%	2.7	1%
	<b>B8752</b>	001	Venture Capital Seminar	MBA	William Porteous, Stuart Ellman	41	85%	4.9	90%	4.8	70%
	<b>B8772</b>	001	Global Immersion: New Growth and Bu:	MBA	Hjort, Jonas	30	33%	4.0	12%	3.4	5%
<b>B8774</b>	001	Global Immersion: Innovation Aus Deut	MBA	Farrokhnia, R.A.	30	37%	4.0	12%	4.1	17%	
<b>DRO</b>	<b>B7108</b>	001	EMBA Supply Chain Management	EMBA	Singh, Medini	22	77%	4.7	72%	4.8	70%
	<b>B7116</b>	001	EMBA Financial Risk Management	EMBA	Malz, Allan	11	46%	4.8	83%	4.6	54%
	<b>B8106</b>	001	Operations Strategy	MBA	Singh, Medini	51	92%	4.6	60%	4.8	70%
	<b>B8106</b>	002	Operations Strategy	MBA	Singh, Medini	59	88%	4.8	83%	4.9	86%
	<b>B8106</b>	003	Operations Strategy	MBA	Singh, Medini	58	76%	4.6	60%	4.8	70%
	<b>B8106</b>	004	Operations Strategy	MBA	Singh, Medini	51	75%	4.7	72%	4.8	70%
	<b>B8108</b>	001	Supply Chain Management	MBA	Singh, Medini	47	57%	4.5	50%	4.6	54%
	<b>B8108</b>	002	Supply Chain Management	MBA	Singh, Medini	53	55%	4.3	34%	4.4	35%
<b>B8112</b>	001	Quantitative Finance: Models and Com	MBA	Venetoulis, Achilles	26	62%	4.2	23%	4.4	35%	

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Instr. Pct.
	<b>B8125</b>	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	67	78%	4.3	34%	4.5	43%
	<b>B8138</b>	001	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	50	40%	4.7	72%	4.7	63%
	<b>B8138</b>	002	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	97	58%	4.9	90%	4.9	86%
	<b>B8142</b>	001	NYC Immersion Seminar: Creating Valu	MBA	Green, Linda	21	48%	4.2	23%	4.3	29%
	<b>B8147</b>	001	Artificial Intelligence for Business	MBA	Maskey, Sameer	44	48%	4.2	23%	3.2	3%
	<b>B9119</b>	001	PHD Foundations of Stochastic Modeli	Phd MS	Zeevi, Assaf	14	86%	4.9	90%	4.9	86%
	<b>B9137</b>	001	PHD DRO Topics Seminar	Phd MS	Chan, Carri	7	43%	4.3	34%	4.3	29%
	<b>B9141</b>	001	PHD Seminar in Empirical OM	Phd MS	Zheng, Fanyin	6	50%	4.7	72%	4.5	43%
<b>DRO</b>	<b>B8106</b>	005	Operations Strategy	MBA	Singh, Medini	49	74%	4.7	72%	4.9	86%
	<b>B8106</b>	060	Operations Strategy	MSE	Singh, Medini	18	72%	4.5	50%	4.8	70%
	<b>B8108</b>	060	SUPPLY CHAIN MANAGEMENT	MSE	Federgruen, Awi	17	24%	5.0	97%	5.0	93%
	<b>B8110</b>	060	BUSINESS ANALYTICS STRATEGY	MSE	Stuart, Harborne	50	28%	4.4	41%	4.7	63%
	<b>B8114</b>	001	Applied Regression Analysis	MBA	Juran, David	70	51%	4.3	34%	4.8	70%
	<b>B8114</b>	002	Applied Regression Analysis	MBA	Juran, David	68	54%	4.1	17%	4.6	54%
	<b>B8123</b>	060	DEMAND & SUPPLY ANALYTICS	MSE	Guetta, Charles Daniel	41	73%	4.8	83%	4.8	70%
	<b>B8126</b>	001	Web App Programming in Python	MBA	Johar, Hardeep	28	36%	4.7	72%	4.8	70%
	<b>B8127</b>	060	IMMERSION SEMINAR:BIG DATA	MSE	Saxena, Asha	11	45%	4.6	60%	4.6	54%
	<b>B8128</b>	001	Healthcare Investment and Entrepreneur	MBA	David Tamburri &, Ezra Mehlman	65	75%	4.6	60%	4.5	43%
	<b>B8136</b>	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	65	78%	4.6	60%	4.7	63%
	<b>B8136</b>	H02	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	66	80%	4.6	60%	4.7	63%
	<b>B8144</b>	001	Introduction to Programming in R	MBA	Lander, Jared	53	34%	4.6	60%	4.6	54%
<b>Economics</b>	<b>B7216</b>	001	EMBA Economics of Strategic Behavior	EMBA	Greenwald, Bruce	177	42%	4.5	50%	4.6	54%
	<b>B7255</b>	001	EMBA FinTech: Consumer Financial Se	EMBA	Zeldes, Stephen	39	46%	4.3	34%	4.4	35%
	<b>B8214</b>	001	Business in Society: Doing Well by Doir	MBA	Heal, Geoffrey	42	43%	4.0	12%	3.9	11%
	<b>B8215</b>	001	Economics of Organizational Strategy	MBA	Bartel, Ann	50	68%	4.1	17%	4.0	13%
	<b>B8216</b>	001	Economics of Strategic Behavior	MBA	Dessein, Wouter	59	71%	3.9	9%	3.4	5%
	<b>B8216</b>	002	Economics of Strategic Behavior	MBA	Dessein, Wouter	58	67%	4.3	34%	4.1	17%
	<b>B8217</b>	001	Tools and Principles for Managing in th	MBA	Noam, Eli	19	74%	3.7	5%	3.7	8%
	<b>B8221</b>	001	Economics of Healthcare and Pharmac	MBA	Lichtenberg, Frank	34	85%	3.7	5%	3.8	8%
	<b>B8224</b>	001	Energy and Resource Economics	MBA	Bradford, Travis	21	48%	4.2	23%	4.0	13%
	<b>B8250</b>	001	Global Economic Environment II: Macroc	MBA	Mueller, Andreas	35	69%	4.5	50%	4.5	43%
	<b>B8250</b>	002	Global Economic Environment II: Macroc	MBA	Mueller, Andreas	37	65%	4.7	72%	4.5	43%
	<b>B8250</b>	003	Global Economic Environment II: Macroc	MBA	Mueller, Andreas	43	53%	4.5	50%	4.3	29%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Instr. Pct.
	<b>B8250</b>	004	Global Economic Environment II: Macro MBA		Mueller, Andreas	35	63%	4.2	23%	4.3	29%
	<b>B8251</b>	001	Global Economic Environment III: Finan MBA		Mishkin, Frederic	37	68%	4.6	60%	4.5	43%
	<b>B8251</b>	002	Global Economic Environment III: Finan MBA		Mishkin, Frederic	37	62%	4.4	41%	4.2	22%
	<b>B8253</b>	001	NYC Immersion Seminar: Media and M MBA		Noam, Eli	29	62%	4.4	41%	4.2	22%
	<b>B8254</b>	001	The Digital Economy: Regulatory Confl MBA		Noam, Eli	39	36%	4.2	23%	4.4	35%
	<b>B8255</b>	001	FinTech: Consumer Financial Services MBA		Zeldes, Stephen	67	46%	3.1	2%	3.0	2%
	<b>B8257</b>	001	Modern Econometrics For Business MBA		Rockoff, Jonah	40	80%	4.5	50%	4.8	70%
	<b>B8315</b>	001	Game Theory and Business	MBA	Citanna, Alessandro	24	42%	4.0	12%	4.1	17%
	<b>B8315</b>	002	Game Theory and Business	MBA	Citanna, Alessandro	36	39%	3.6	3%	3.8	8%
	<b>B8315</b>	003	Game Theory and Business	MBA	Siconolfi, Paolo	43	58%	4.1	17%	4.4	35%
	<b>B8315</b>	004	Game Theory and Business	MBA	Siconolfi, Paolo	31	68%	4.1	17%	4.1	17%
	<b>B8366</b>	001	The Media Industries: Public Policy and MBA		Timothy Wu, Jonathan Knee	47	55%	4.4	41%	4.4	35%
	<b>B8744</b>	001	The Psychology and Economics of Con MBA		Zeldes, Stephen &, Johnson, Eric	65	62%	4.8	83%	4.8	70%
	<b>B9209</b>	001	(PhD) Economic Theory III	Phd MS	Siconolfi, Paolo	22	50%	4.9	90%	4.9	86%
	<b>B9211</b>	001	PHD Economic Theory IV	Phd MS	Siconolfi, Paolo	19	79%	4.6	60%	4.8	70%
	<b>B9218</b>	001	PHD Organizational Economics	Phd MS	Angelucci, Charles	5	100%	4.7	72%	4.8	70%
<b>Finance</b>	<b>B7306</b>	001	EMBA Capital Markets & Investments	EMBA	Zurack, Mark	85	35%	4.6	60%	4.4	35%
	<b>B7306</b>	002	EMBA Capital Markets & Investments	EMBA	Zurack, Mark	45	64%	4.5	50%	4.5	43%
	<b>B7306</b>	300	Capital Markets & Investments	EMBA	Johannes, Michael	64	64%	4.2	23%	4.1	17%
	<b>B7307</b>	001	EMBA Advanced Corporate Finance	EMBA	Mesznik, Roger	18	56%	4.6	60%	4.6	54%
	<b>B7323</b>	001	EMBA Asset Management	EMBA	Bekaert, Geert	28	54%	3.9	9%	4.2	22%
	<b>B7325</b>	001	EMBA Mergers & Acquisitions	EMBA	Hitscherich, Donna	57	77%	4.4	41%	4.6	54%
	<b>B7327</b>	001	EMBA Corporate Finance, Restructuring	EMBA	Grad, Michael	53	77%	4.8	83%	4.9	86%
	<b>B7345</b>	001	EMBA Entrepreneurial Finance & Privat	EMBA	Babina, Tania	26	62%	4.6	60%	4.2	22%
	<b>B7345</b>	100	Entrepreneurial Finance	EMBA	R.Glenn Hubbard, M. Sorensen &, T. Babina	86	66%	4.8	83%	4.8	70%
	<b>B7373</b>	001	EMBA Applied Value Investing: A Study	EMBA	Tryforos, Thomas	33	58%	4.8	83%	4.8	70%
	<b>B7373</b>	003	EMBA Applied Value Investing	EMBA	Ajdler, Arnaud	14	79%	4.2	23%	4.2	22%
	<b>B7419</b>	300	Private Equity, Growth Equity & LBOs	EMBA	Gallin, Scott	28	71%	4.5	50%	4.5	43%
	<b>B7493</b>	100	EMBA Real Estate as an Asset and a B	EMBA	Ivo de Wit, Christopher Mayer	63	87%	4.8	83%	4.7	63%
	<b>B8306</b>	001	Capital Markets & Investments	MBA	Mamaysky, Harry	77	66%	4.0	12%	3.8	8%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
	<b>B8306</b>	002	Capital Markets & Investments	MBA	Mamaysky, Harry	79	78%	3.6	3%	3.3	3%
	<b>B8306</b>	003	Capital Markets & Investments	MBA	Lines, Anton	48	81%	4.4	41%	4.8	70%
	<b>B8306</b>	004	Capital Markets & Investments	MBA	Lines, Anton	43	81%	4.2	23%	4.5	43%
	<b>B8306</b>	005	Capital Markets & Investments	MBA	Abis, Simona	47	81%	4.4	41%	4.7	63%
	<b>B8306</b>	006	Capital Markets & Investments	MBA	Abis, Simona	48	79%	4.2	23%	4.8	70%
	<b>B8307</b>	001	Advanced Corporate Finance	MBA	Moon, John	43	70%	4.4	41%	4.4	35%
	<b>B8307</b>	002	Advanced Corporate Finance	MBA	Wang, Neng	31	74%	4.5	50%	4.4	35%
	<b>B8307</b>	003	Advanced Corporate Finance	MBA	Wang, Neng	21	81%	4.4	41%	4.2	22%
	<b>B8308</b>	001	Debt Markets	MBA	Lancaster, Brian	35	77%	4.4	41%	4.4	35%
	<b>B8318</b>	001	Investment Banking Tax Factors	MBA	Willens, Robert	33	61%	4.3	34%	4.5	43%
	<b>B8325</b>	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	44	66%	4.4	41%	4.5	43%
	<b>B8325</b>	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	39	56%	4.3	34%	4.4	35%
	<b>B8326</b>	001	Capital Markets Regulation	MBA	Glosten, Lawrence	3	33%	5.0	97%	5.0	93%
	<b>B8328</b>	001	From Feast to Famine & Back Again: th	MBA	Carr, Ellen	58	79%	4.8	83%	4.9	86%
	<b>B8331</b>	001	Real Estate Finance	MBA	Lancaster, Brian	48	56%	4.6	60%	4.5	43%
	<b>B8331</b>	002	Real Estate Finance	MBA	Lancaster, Brian	67	70%	4.3	34%	4.2	22%
	<b>B8336</b>	001	Real Estate Portfolio Management	MBA	Giliberto, Michael	42	69%	4.1	17%	4.3	29%
	<b>B8337</b>	001	Global Real Estate Investment	MBA	Douglas, Camille	37	81%	4.7	72%	4.6	54%
	<b>B8339</b>	001	Real Estate Mergers & Acquisitions De	MBA	Gil Menna &, John Haggerty	12	42%	4.4	41%	4.2	22%
	<b>B8340</b>	001	Advanced Seminar in Real Estate	MBA	Russell Platt, Michelle Felman	23	65%	4.5	50%	4.3	29%
	<b>B8348</b>	001	Emerging Financial Markets	MBA	Calomiris, Charles	35	72%	4.7	72%	4.9	86%
	<b>B8348</b>	002	Emerging Financial Markets	MBA	Calomiris, Charles	10	60%	4.5	50%	4.5	43%
	<b>B8354</b>	001	Markets for the Poor	MBA	Sundaresan, M. Suresh	24	96%	4.4	41%	4.3	29%
	<b>B8355</b>	001	Impact Investing Seminar	MBA	Usher, Bruce	74	77%	4.7	72%	4.9	86%
	<b>B8363</b>	001	Climate Finance	MBA	Usher, Bruce	68	91%	4.8	83%	5.0	93%
	<b>B8365</b>	001	Navigating China - the Second Largest	MBA	Wei, Shang-Jin	45	60%	4.1	17%	4.1	17%
	<b>B8368</b>	001	Security Analysis	MBA	Mauboussin, Michael	63	68%	4.9	90%	5.0	93%
	<b>B8368</b>	003	Security Analysis	MBA	Tandon, Manoj	58	50%	4.0	12%	4.0	13%
	<b>B8369</b>	001	Applied Security Analysis I	MBA	Rishi Renjen, Naveen Bhatia	85	51%	4.2	23%	4.4	35%
	<b>B8370</b>	001	Applied Security Analysis II	MBA	Rishi Renjen, Naveen Bhatia	2	50%	3.0	2%	3.0	2%
	<b>B8373</b>	001	Applied Value Investing	MBA	Eric Almeraz, David Horn	10	80%	4.9	90%	4.8	70%
	<b>B8376</b>	001	Distressed Value Investing	MBA	Krueger, Daniel	50	48%	3.7	5%	3.8	8%
	<b>B8376</b>	002	Distressed Value Investing	MBA	Gatto, Michael	30	93%	4.9	90%	4.9	86%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Instr. Pct.
	<b>B8377</b>	001	Value Investing	MBA	Greenwald, Bruce	130	37%	4.4	41%	4.5	43%
	<b>B8378</b>	001	Value Investing with Legends	MBA	Greenwald, Bruce	107	28%	4.5	50%	4.6	54%
	<b>B8380</b>	001	Advanced Investment Research	MBA	Ghazi, Kian	7	100%	5.0	97%	5.0	93%
	<b>B8380</b>	002	Advanced Investment Research	MBA	Strauss Einhorn, Cheryl	6	83%	4.2	23%	4.2	22%
	<b>B8381</b>	001	Misunderstood Securities: Investing in U	MBA	Krueger, Lauren	21	10%	3.5	3%	3.5	7%
	<b>B8384</b>	001	Equity Derivatives	MBA	Zurack, Mark	38	47%	4.6	60%	4.5	43%
	<b>B8396</b>	001	Institutional Investing: Alternative Asset	MBA	Michael Weinberg, Karl Mergenthaler	39	59%	4.1	17%	3.9	11%
	<b>B8423</b>	001	Investor Influence on Corporate Sustair	MBA	Wilson, John	23	57%	4.1	17%	4.2	22%
	<b>B8439</b>	001	Seed Stage Investing (1.5 credits)	MBA	Lee, Angela	61	89%	4.8	83%	4.8	70%
	<b>B8441</b>	001	Strategic International Commercial Trar	MBA	Vecchio, Mark	22	73%	4.2	23%	4.3	29%
	<b>B8447</b>	001	NYC Immersion Seminar: Real Estate L	MBA	Blaesser, Brian	26	58%	4.4	41%	3.6	7%
	<b>B8448</b>	001	The Business Of Climate Change: Inve:	MBA	Patrick Bolton, Geoffrey Heal, Kent Daniel	34	44%	3.6	3%	3.8	8%
	<b>B8450</b>	001	The Art of Forecasting: Crystal Ball or I	MBA	Carr, Ellen	55	87%	4.6	60%	4.8	70%
	<b>B8452</b>	001	International Emerging Markets Project	MBA	Clifford, Paul	33	73%	4.4	41%	4.5	43%
	<b>B8767</b>	001	Investing in Social Ventures	MBA	Usher, Bruce	67	75%	4.7	72%	4.9	86%
	<b>B9304</b>	001	PHD Models & Methods of Continuous Phd	MS	Wang, Neng	11	91%	4.6	60%	4.6	54%
	<b>B9305</b>	001	Finance Pre-Thesis Seminar	Phd MS	Sundaresan, M. Suresh	9	56%	4.8	83%	4.8	70%
	<b>B9310</b>	001	PHD Behavioral Finance	Phd MS	Lira Mota, Kent Daniel &	11	64%	5.0	97%	5.0	93%
	<b>B9320</b>	001	PHD Empirical Asset Pricing II	Phd MS	Hodrick, Robert	7	43%	4.7	72%	4.7	63%
	<b>B9325</b>	001	(PhD) Financial Econometrics: Time sei	Phd MS	Hodrick, Robert	32	47%	4.0	12%	3.9	11%
	<b>B9326</b>	001	PHD Financial Econometrics: Panel Dæ	Phd MS	Jiang, Wei	35	80%	4.9	90%	4.8	70%
	<b>B9330</b>	001	PHD Microstructure Theory	Phd MS	Glosten, Lawrence	25	64%	4.4	41%	4.2	22%
	<b>B9331</b>	001	PHD Empirical Asset Pricing I	Phd MS	Hodrick, Robert	27	70%	4.5	50%	4.3	29%
	<b>B9332</b>	001	PHD Corporate Theory	Phd MS	Patrick Bolton &, Giorgia Piacentino	20	45%	4.4	41%	4.7	63%
	<b>B9333</b>	001	PHD Financial Intermediation	Phd MS	Piacentino, Giorgia	5	80%	5.0	97%	5.0	93%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								Avg.	Pct.	Avg.	Pct.
Management	B7510	001	EMBA Managerial Negotiations	EMBA	Chen, Fangruo	28	89%	4.6	60%	4.4	35%
	B7510	002	EMBA Managerial Negotiations	EMBA	Mason, Malia	44	68%	4.9	90%	5.0	93%
	B7510	003	EMBA Managerial Negotiations	EMBA	Mason, Malia	38	58%	5.0	97%	5.0	93%
	B7510	300	Managerial Negotiations	EMBA	Mason, Malia	41	76%	4.8	83%	5.0	93%
	B7515	001	EMBA Top Management Process	EMBA	Salzberg, Barry	66	80%	4.9	90%	5.0	93%
	B7519	001	EMBA Launch Your Startup	EMBA	Kaplan, Jack	11	82%	4.8	83%	4.7	63%
	B7531	100	Power & Influence	EMBA	Abrahamson, Eric	66	67%	4.7	72%	4.7	63%
	B7538	001	EMBA The Leader's Voice: Communica	EMBA	Velikoselskiy, Natasha	17	65%	4.6	60%	4.7	63%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	58	93%	4.7	72%	4.8	70%
	B7553	001	EMBA Managerial Decision Making	EMBA	Brockner, Joel	22	86%	4.5	50%	4.6	54%
	B7554	100	Starting and Running an Entrepreneuria	EMBA	Weiss, Donald	56	77%	4.6	60%	4.5	43%
	B7731	001	Global Healthcare Strategy	EMBA	Marchand, Lorraine	9	78%	4.6	60%	4.9	86%
	B8507	001	Organizational Change	MBA	Jick, Todd	63	91%	4.7	72%	4.8	70%
	B8507	002	Organizational Change	MBA	Jick, Todd	66	80%	4.6	60%	4.8	70%
	B8507	003	Organizational Change	MBA	Jick, Todd	68	84%	4.7	72%	4.8	70%
	B8510	001	Managerial Negotiations	MBA	Zhang, Ting	44	82%	4.9	90%	5.0	93%
	B8510	002	Managerial Negotiations	MBA	Zhang, Ting	44	77%	4.7	72%	5.0	93%
	B8510	003	Managerial Negotiations	MBA	Matz, Sandra	37	76%	4.5	50%	4.8	70%
	B8510	004	Managerial Negotiations	MBA	Matz, Sandra	33	70%	4.3	34%	4.7	63%
	B8510	005	Managerial Negotiations	MBA	Fincher, Katrina	33	46%	3.7	5%	1.8	1%
	B8510	006	Managerial Negotiations	MBA	Fincher, Katrina	38	42%	2.8	1%	1.5	0%
	B8510	007	Managerial Negotiations	MBA	Carr, Evan	42	81%	4.4	41%	4.5	43%
	B8510	008	Managerial Negotiations	MBA	Carr, Evan	41	78%	4.4	41%	4.4	35%
	B8510	009	Managerial Negotiations	MBA	Slepian, Michael	44	77%	4.6	60%	4.5	43%
	B8511	001	Turnaround Management	MBA	Squasoni, Douglas	40	60%	3.9	9%	3.3	3%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	68%	4.9	90%	5.0	93%
	B8513	H01	Personal Leadership & Success	MBA	Wadhwa, Hitendra	39	38%	4.9	90%	4.9	86%
	B8513	H02	Personal Leadership & Success	MBA	Wadhwa, Hitendra	43	49%	4.8	83%	4.8	70%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	141	39%	3.9	9%	4.0	13%
	B8515	001	Top Management Process	MBA	Salzberg, Barry	72	82%	4.5	50%	4.7	63%
	B8518	001	Introduction to Venturing	MBA	Mauskapf, Michael	48	85%	4.6	60%	4.7	63%
	B8518	002	Introduction to Venturing	MBA	Mauskapf, Michael	46	94%	4.3	34%	4.6	54%
B8519	001	Launch Your Startup	MBA	William O'Farrell, Jack McGourty	39	92%	4.4	41%	4.6	54%	
B8519	002	Launch Your Startup: Tech	MBA	Davis, Owen	51	67%	4.6	60%	4.6	54%	
B8521	001	Lean LaunchPad	MBA	Blank, Steven	54	67%	4.7	72%	4.7	63%	
B8526	001	Launching Social Ventures	MBA	Gonen, Ron	45	27%	3.7	5%	3.9	11%	

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Instr. Pct.
	<b>B8527</b>	001	Social Venture Incubator	MBA	Gonen, Ron	6	67%	4.2	23%	4.5	43%
	<b>B8531</b>	001	Power, Influence & Networks	MBA	Abraham, Mabel	29	90%	4.7	72%	4.8	70%
	<b>B8531</b>	002	Power, Influence & Networks	MBA	Abraham, Mabel	44	71%	4.2	23%	4.6	54%
	<b>B8536</b>	001	Strategy and Competition in Pharmaceu	MBA	Robert Essner, Cliff Cramer	71	63%	4.7	72%	4.8	70%
	<b>B8538</b>	001	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	32	84%	4.9	90%	4.9	86%
	<b>B8538</b>	002	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	36	94%	4.7	72%	4.9	86%
	<b>B8538</b>	003	The Leader's Voice: Communication Sk	MBA	McDonald, Rachel	29	79%	4.0	12%	4.0	13%
	<b>B8538</b>	004	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	34	79%	4.7	72%	4.7	63%
	<b>B8538</b>	005	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	33	49%	4.8	83%	4.8	70%
	<b>B8538</b>	006	The Leader's Voice: Communication Sk	MBA	Hoepfner, Michael	31	55%	4.6	60%	4.6	54%
	<b>B8544</b>	001	The Nonprofit Sector & the City	MBA	Bauer, Douglas	39	77%	4.1	17%	4.4	35%
	<b>B8545</b>	001	High Performing Nonprofits	MBA	Houston, Amy	49	63%	4.6	60%	4.8	70%
	<b>B8547</b>	001	Public Sector Structural Change in K-12	MBA	Liebman, James	1	100%	5.0	97%	5.0	93%
	<b>B8558</b>	001	Education Leadership	MBA	Breslin, Tracy	25	80%	4.9	90%	4.9	86%
	<b>B8560</b>	001	NYC Immersion Seminar: Governance	MBA	Kogut, Bruce	29	55%	4.6	60%	4.8	70%
	<b>B8561</b>	001	Entrepreneurial Law for Start-Ups: Plan	MBA	Haber, David	68	60%	4.3	34%	4.5	43%
	<b>B8564</b>	001	Motivation Science	MBA	Higgins, E. Tory	50	48%	3.9	9%	3.8	8%
	<b>B8565</b>	001	NYC Immersion Seminar: Technology C	MBA	Cowgill, Bo	25	92%	4.1	17%	4.1	17%
	<b>B8570</b>	001	Technology Strategy	MBA	Wang, Dan	72	75%	4.6	60%	5.0	93%
	<b>B8570</b>	002	Technology Strategy	MBA	Wang, Dan	70	69%	4.8	83%	4.8	70%
	<b>B8572</b>	001	NYC Immersion Seminar: Leadership	MBA	Galinsky, Adam	25	56%	4.7	72%	4.3	29%
	<b>B8573</b>	001	Global Philanthropy	MBA	Berman, Melissa	43	74%	3.9	9%	4.2	22%
	<b>B8574</b>	001	Entrepreneurship Through Acquisition: I	MBA	Bovard, Timothy	60	48%	4.3	34%	4.5	43%
	<b>B8575</b>	001	Fundamentals of Governance	MBA	Kogut, Bruce	67	42%	4.2	23%	4.1	17%
	<b>B8577</b>	001	Think Bigger	MBA	Sheena Iyengar, Craig Hatkoff	35	83%	3.9	9%	4.1	17%
	<b>B8578</b>	001	Public Policy and the Healthcare Indust	MBA	Masia, Neal	49	43%	4.5	50%	4.8	70%
	<b>B8580</b>	001	ReEntry Acceleration Program (REAP)	MBA	Navalli, Sandra	10	70%	4.9	90%	2.8	2%
	<b>B8598</b>	099	Entrepreneurial Greenhouse (Master CI	MBA	Dave Lerner, Brendan Burns	17	100%	4.8	83%	4.9	86%
	<b>B9508</b>	001	(PhD) Research Methods	Phd MS	Johar, Gita	8	88%	4.4	41%	4.3	29%
	<b>B9508</b>	001	PHD Research Methods	Phd MS	Keum, Daniel	9	44%	4.2	23%	4.0	13%
	<b>B9522</b>	001	PHD Advanced Strategy: Topics and M	Phd MS	Cowgill, Bo	8	75%	4.8	83%	5.0	93%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Instr. Pct.
Marketing	<b>B7620</b>	100	EMBA Developing and Executing The M	EMBA	Capon, Noel	36	75%	3.9	9%	4.0	13%
	<b>B7640</b>	001	EMBA Digital Marketing: Strategy & Tac	EMBA	Kagan, Jeremy	27	82%	4.2	23%	4.0	13%
	<b>B7658</b>	100	Catching Growth Waves in Emerging M	EMBA	Rajeev Kohli &, Alonso Martinez	41	44%	4.8	83%	4.9	86%
	<b>B7666</b>	100	Media Platforms and Content: A Found	EMBA	Sarvary, Miklos	17	76%	4.5	50%	4.8	70%
	<b>B7677</b>	001	EMBA High Tech Entrepreneurship	EMBA	Kivetz, Ran	22	56%	4.5	50%	4.6	54%
	<b>B7681</b>	001	EMBA Advanced Marketing Strategy	EMBA	Hafen, Tom	17	41%	4.4	41%	4.6	54%
	<b>B8568</b>	001	NYC Immersion Seminar: Branding in th	MBA	Schmitt, Bernd	23	65%	4.0	12%	3.7	8%
	<b>B8607</b>	001	Strategic Consumer Insights	MBA	Tuan Pham, Michel	43	79%	4.2	23%	4.4	35%
	<b>B8613</b>	001	Entrepreneurial Selling	MBA	Baron, Eric	39	85%	4.2	23%	4.5	43%
	<b>B8615</b>	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	60	83%	4.6	60%	4.8	70%
	<b>B8618</b>	001	Strategies for Long-Term Growth	MBA	Sherman, Len	59	34%	4.0	12%	4.0	13%
	<b>B8619</b>	001	Behavioral Economics & Decision Makii	MBA	Webb, Elizabeth	54	82%	4.3	34%	4.3	29%
	<b>B8619</b>	002	Behavioral Economics & Decision Makii	MBA	Webb, Elizabeth	55	85%	4.1	17%	4.4	35%
	<b>B8619</b>	003	Behavioral Economics & Decision Makii	MBA	Webb, Elizabeth	53	74%	4.5	50%	4.6	54%
	<b>B8621</b>	001	Managing Brands, Identity & Experienc	MBA	Schmitt, Bernd	48	73%	4.2	23%	4.2	22%
	<b>B8624</b>	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	58	50%	4.6	60%	4.8	70%
	<b>B8624</b>	H02	Driving Strategic Impact: Mastering the	MBA	Wadhwa, Hitendra	64	36%	4.5	50%	4.8	70%
	<b>B8625</b>	001	Defining and Developing Winning Strat	MBA	Martinez, Alonso	29	66%	4.6	60%	4.5	43%
	<b>B8629</b>	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	65	32%	4.5	50%	4.8	70%
	<b>B8648</b>	001	The Marketing of an American Preside	MBA	Schapps, Ellen	36	58%	3.8	7%	3.4	5%
	<b>B8649</b>	001	Pricing Strategies	MBA	Ansari, Asim	43	72%	4.4	41%	4.5	43%
	<b>B8649</b>	002	Pricing Strategies	MBA	Ansari, Asim	56	64%	4.3	34%	4.3	29%
	<b>B8653</b>	001	Retailing Leadership	MBA	Cohen, Mark	33	70%	3.3	3%	3.3	3%
	<b>B8655</b>	001	The Luxury Approach	MBA	Maisonrouge, Ketty	23	78%	4.6	60%	4.6	54%
	<b>B8658</b>	001	Catching Growth Waves in Emerging M	MBA	Rajeev Kohli, Alonso Martinez	48	50%	4.1	17%	4.2	22%
	<b>B8666</b>	001	Media Platforms and Content: A Found	MBA	Sarvary, Miklos	62	61%	4.3	34%	4.4	35%
	<b>B8670</b>	001	NYC Immersion Seminar: Luxury Brand	MBA	Wilcox, Keith	28	32%	4.3	34%	4.4	35%
	<b>B8671</b>	001	Internet Wars: Half-Course Edition	MBA	Grusd, Jared	106	25%	4.2	23%	4.3	29%
	<b>B8678</b>	001	Qualitative Marketing Research	MBA	Morais, Robert	43	65%	3.8	7%	4.1	17%
	<b>B8679</b>	001	Digital Marketing	MBA	Jerath, Kinshuk	62	71%	4.7	72%	4.8	70%
<b>B8681</b>	001	Advanced Marketing Strategy	MBA	Hafen, Tom	57	49%	3.0	2%	3.0	2%	
<b>B8684</b>	001	User Experience and Product Manager	MBA	Canetti, Paul	100	72%	3.7	5%	4.4	35%	
<b>B8685</b>	001	Media and Entertainment: Strategy Con	MBA	Seave, Ava	21	91%	4.1	17%	4.2	22%	
<b>B8691</b>	001	Becoming Better Choice Architects	MBA	Johnson, Eric	54	28%	3.9	9%	4.1	17%	
<b>B8694</b>	001	Building the Sales Machine	MBA	Brown, Michael	67	79%	4.0	12%	4.0	13%	



Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		BIE <sup>1</sup>	
								Avg.	Pct.	Avg.	Pct.
	<b>B9608</b>	001	PHD Experimental Design & Analysis f	Phd MS	Tuan Pham, Michel	6	83%	4.6	60%	4.4	35%
	<b>B9615</b>	001	PHD Empirical Models I	Phd MS	Netzer, Oded	11	64%	5.0	97%	5.0	93%
	<b>B9651</b>	001	PHD MS Marketing Analytics	Phd MS	Jedidi, Kamel	14	64%	3.8	7%	3.4	5%
	<b>B9652</b>	001	PHD MS Marketing Models	Phd MS	Netzer, Oded	13	69%	4.3	34%	4.7	63%
	<b>B9653</b>	001	PHD MS Machine Learning	Phd MS	Lentzas, Georgios	33	46%	4.3	34%	4.4	35%
<b>BUSI</b>	<b>W3013</b>	001	FINANCIAL ACCOUNTING	Columb ia College	Deng, Mingcherng	59	34%	4.7	72%	4.5	43%
	<b>W3021</b>	001	MARKETING MANAGEMENT	Columb ia College	Amano, Tomomichi	61	41%	4.4	41%	4.6	54%
	<b>W3701</b>	001	STRATEGY FORMULATION	Columb ia College	Chiles, Elizabeth B	73	47%	4.8	83%	4.9	86%
	<b>W3704</b>	001	MAKING HIST THROUGH VENTURIN	Columb ia College	Sarva, Amol R	31	32%	3.6	3%	3.7	8%
	<b>W4280</b>	001	CORPORATE FINANCE	Columb ia College	Xiao, Kairong	55	82%	4.8	83%	4.8	70%