

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
Accounting	B7009	002	Financial Statement Analysis and Valua	EMBA	Radhakrishna, Radha	31	52%	4.3	28%	4.7	63%
	B8008	001	Earnings Quality & Fundamental Analys	MBA	Glover, Jonathan	46	61%	3.6	7%	3.5	9%
	B8008	002	Earnings Quality & Fundamental Analys	MBA	Glover, Jonathan	41	63%	4.2	38%	4.0	19%
	B8009	001	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	51	61%	4.5	64%	4.6	59%
	B8009	002	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	51	57%	4.5	64%	4.6	59%
	B8024	001	Sovereign Risk Assessments	MBA	Rajgopal, Shivaram	23	43%	4.2	38%	4.2	33%
ACCT	B5007	300	Financial Planning & Analysis	EMBA	Baldenius, Tim	49	49%	4.4	40%	4.6	44%
	B7008	001	Earnings Quality & Fundamental Analys	EMBA	Glover, Jonathan	40	53%	4.0	16%	3.9	16%
	B7009	001	Financial Statement Analysis and Valua	EMBA	Ziv, Amir	39	92%	4.5	49%	4.6	44%
	B7009	100	Financial Statement Analysis and Valua	EMBA	Stoumbos, Robert	29	76%	4.7	67%	4.8	77%
	B9010	001	Valuation and Financial Statement Anal	PHD	Nissim, Doron	40	98%	4.2	16%	4.5	53%
BUEC	B7251	100	Financial Markets & the Economy	EMBA	Mishkin, Frederic	36	86%	4.8	84%	4.7	63%
	B8253	001	NYC Immersion Seminar: Media and M	MBA	Noam, Eli	30	77%	3.9	17%	4.1	24%
	B9208	001	Economic Analysis II	PHD	Heal, Geoffrey	38	63%	4.3	26%	4.5	53%
Business	B7755	100	Business Law	EMBA	Hitscherich, Donna	63	68%	4.7	67%	4.8	77%
	B7758	100	International Seminar: Munich	EMBA	Schmitt, Bernd	34	76%	4.5	49%	4.7	63%
	B7770	100	International Seminar: Tel Aviv	EMBA	Huberman, Gur	55	69%	4.1	19%	3.6	12%
	B8707	001	Global Immersion: Business and Entrep	MBA	Jedidi, Kamel	29	38%	4.0	24%	4.1	24%
	B8731	001	Innovation in Global Healthcare	MBA	Marchand, Lorraine	51	27%	4.1	29%	4.3	39%
	B8777	001	Global Immersion: Phillipines: Asia's Ri	MBA	Singh, Medini	30	30%	4.5	64%	4.9	94%
	B8778	001	Global Immersion: Possible Futures for	MBA	Kogut, Bruce	30	30%	3.9	17%	4.2	33%
	B8780	001	Global Immersion: Doing Business in E	MBA	Viola, Marco	30	27%	3.9	17%	4.2	33%
Decisions, Risk and Operations	B7107	001	Service Operations Management	EMBA	Singh, Medini	13	92%	4.9	95%	5.0	100%
	B7109	200	Technology and Operations Strategy	EMBA	Singh, Medini	31	81%	5.0	100%	5.0	100%
	B8101	001	Business Analytics II	MBA	Guetta, Charles	50	84%	4.7	85%	4.9	94%
	B8101	002	Business Analytics II	MBA	Guetta, Charles	50	68%	4.9	98%	5.0	100%
	B8107	001	Service Operations Management	MBA	Singh, Medini	50	84%	4.1	29%	4.5	51%
	B8107	002	Service Operations Management	MBA	Singh, Medini	50	74%	4.3	46%	4.7	74%
	B8107	060	Service Operations Management	MBA	Singh, Medini	46	94%	4.4	54%	4.5	51%
	B8107	061	Service Operations Management	MBA	Singh, Medini	48	96%	4.5	64%	4.7	74%
	B8125	001	Digital Literacy for Decision Makers	MBA	Castiglione, Christopher	67	52%	4.0	24%	4.1	24%
	B8136	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	99	73%	4.7	85%	4.8	83%
	B8144	001	Introduction to Programming in R	MBA	Lander, Jared	43	67%	4.5	64%	4.8	83%
	B8146	001	Analytics in Action (Master Class)	MBA	Brett Martin, Charles Guetta	40	90%	4.6	71%	4.7	74%

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Decisions, Risk and Operations	B8823	001	The U.S. Healthcare System: Structure	MBA	Green, Linda	51	53%	4.5	64%	4.4	43%
DROM	B5102	400	Operations Management	EMBA	Federgruen, Awi	37	30%	3.2	2%	3.1	2%
	B8101	060	Business Analytics II	MBA	Guetta, Charles	37	81%	4.8	94%	4.9	94%
	B8114	001	Applied Regression Analysis	MBA	Glasserman, Paul	35	51%	4.3	46%	4.6	59%
	B8114	060	Applied Regression Analysis	MBA	Juran, David	29	55%	4.0	24%	4.2	33%
	B8118	001	Transforming the Delivery of Healthcare	MBA	Green, Linda	40	48%	4.4	54%	4.6	59%
	B8123	060	Demand Analytics	MBA	Guetta, Charles	37	92%	4.7	85%	4.9	94%
	B8131	060	Sports Analytics	MBA	Broadie, Mark	52	54%	4.4	54%	4.7	74%
	B8136	002	Introduction to Programming Using Python	MBA	Prestinario, Jason	48	60%	3.9	17%	3.4	6%
	B8139	001	Data Analytics in Python	MBA	Johar, Hardeep	23	39%	4.0	24%	3.5	9%
	B9106	001	Applied Multivariate Statistics	PHD	Jedidi, Kamel	33	58%	3.9	11%	3.6	5%
	B9118	001	Foundations of Optimization	PHD	Balseiro, Santiago	11	91%	5.0	100%	5.0	100%
	B9122	001	Computing For Business Research	PHD	Krstovski, Kriste	42	60%	3.9	11%	4.2	21%
	B9144	001	Statistical Physics, Markets and Algorithms	MS	Kanoria, Yash	8	88%	4.8	100%	4.9	100%
ECMG	B8581	001	Modern Political Economy	MBA	Horton, Raymond	73	44%	4.9	98%	4.9	94%
Economics	B7203	001	Economics of Strategic Behavior	EMBA	Dessein, Wouter	53	70%	4.2	21%	4.1	21%
	B7203	002	Economics of Strategic Behavior	EMBA	Angelucci, Charles	60	48%	4.8	84%	4.9	91%
	B7259	001	Global Economic Challenges and Opportunities	EMBA	Wei, Shang-Jin	16	50%	4.4	40%	4.4	33%
	B8216	001	Economics of Strategic Behavior	MBA	Angelucci, Charles	72	60%	4.5	64%	4.4	43%
	B8216	002	Economics of Strategic Behavior	MBA	Angelucci, Charles	50	46%	4.7	85%	4.6	59%
	B8217	001	Tools and Principles for Managing in the 21st Century	MBA	Noam, Eli	25	72%	4.0	24%	4.1	24%
	B8253	001	NYC Immersion Seminar: Media and Marketing	MBA	Noam, Eli	30	77%	3.9	17%	4.1	24%
	B8254	001	The Digital Economy: Regulatory Conflicts	MBA	Noam, Eli	38	100%	4.2	38%	4.3	39%
	B8315	001	Game Theory and Business	MBA	Prat, Andrea	50	24%	3.8	11%	3.9	14%
Finance	B7308	001	Debt Markets	EMBA	Sundaresan, Mahadevan	28	25%	4.9	95%	4.9	91%
	B7309	001	Derivatives	EMBA	Zurack, Mark	20	60%	4.9	95%	4.9	91%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	19	58%	4.9	95%	4.9	91%
	B7372	001	Seminar in Value Investing	EMBA	Johnson, Paul	72	54%	4.7	67%	4.9	91%
	B7372	002	Seminar in Value Investing	EMBA	Johnson, Paul	87	47%	4.4	40%	4.4	33%
	B7430	100	Immersion Seminar: Creative Destruction	EMBA	Calomiris, Charles	29	79%	4.4	40%	4.2	28%
	B7439	001	Foundations of VC	EMBA	Lee, Angela	60	63%	4.8	84%	4.7	63%
	B8306	001	Capital Markets & Investments	MBA	Mamaysky, Harry	59	64%	4.6	71%	4.6	59%
	B8306	002	Capital Markets & Investments	MBA	Mamaysky, Harry	48	63%	4.7	85%	4.7	74%
	B8306	003	Capital Markets & Investments	MBA	Tetlock, Paul	53	66%	4.7	85%	4.9	94%
	B8306	004	Capital Markets & Investments	MBA	Tetlock, Paul	56	80%	4.7	85%	4.9	94%

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	B8306	005	Capital Markets & Investments	MBA	Tetlock, Paul	36	72%	4.7	85%	4.9	94%
	B8307	001	Advanced Corporate Finance	MBA	Dahya, Jay	52	37%	3.4	5%	3.2	6%
	B8307	002	Advanced Corporate Finance	MBA	Dahya, Jay	36	36%	4.7	85%	4.7	74%
	B8308	001	Debt Markets	MBA	Sundaresan, Mahadevan	39	74%	4.5	64%	4.6	59%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	23	65%	4.9	98%	4.5	51%
	B8323	001	Asset Management	MBA	Bekaert, Geert	44	50%	4.3	46%	4.3	39%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	53	70%	4.3	46%	4.4	43%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	52	46%	4.4	54%	4.7	74%
	B8326	001	Capital Markets Regulation	MBA	Glosten, Lawrence	3	67%	5.0	100%	5.0	100%
	B8331	001	Real Estate Finance	MBA	Van Nieuwenburgh, Stijn	52	19%	4.6	71%	4.7	74%
	B8331	002	Real Estate Finance	MBA	Van Nieuwenburgh, Stijn	66	52%	4.7	85%	4.8	83%
	B8332	001	Real Estate Transactions	MBA	Richard Wolfe, Jennifer Morgan	52	50%	4.1	29%	4.2	33%
	B8336	001	Real Estate Portfolio Management	MBA	Giliberto, Michael	18	50%	4.3	46%	4.3	39%
	B8349	001	Finance & Sustainability	MBA	Usher, Bruce	71	79%	4.8	94%	4.9	94%
	B8362	001	Project Finance	MBA	Dewing, Robert	27	67%	3.3	4%	3.1	4%
	B8363	001	Climate Finance	MBA	Usher, Bruce	72	92%	4.8	94%	4.9	94%
	B8365	001	Navigating China - the Second Largest	MBA	Wei, Shang-Jin	38	42%	3.9	17%	3.2	6%
	B8368	001	Security Analysis	MBA	Begg, Christopher	79	49%	3.8	11%	3.9	14%
	B8373	001	Applied Value Investing	MBA	Rishi Renjen, Kevin Oro-Hahn	10	60%	4.8	94%	5.0	100%
	B8373	002	Applied Value Investing	MBA	Mark Cooper, Jonathon Luft	10	60%	4.8	94%	5.0	100%
	B8373	004	Applied Value Investing	MBA	Scott Hendrickson, Michael Kimpel	10	60%	4.8	94%	4.8	83%
	B8373	005	Applied Value Investing	MBA	Duggal, Anuroop	10	20%	3.0	3%	3.0	1%
	B8374	001	Value & Special Situation Investment	MBA	Keith Luh, Daniel Yarsky	40	68%	2.9	2%	3.5	9%
	B8377	001	Value Investing	MBA	Santos, Jesus	36	89%	4.2	38%	4.4	43%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	7	100%	5.0	100%	4.9	94%
	B8382	001	Mental Models, Investment Frameworks	MBA	Grant Bowman, Brian Waterhouse	9	67%	4.8	94%	5.0	100%
	B8426	001	Real Estate Entrepreneurship	MBA	Lancaster, Brian	36	33%	2.5	1%	3.1	4%
	B8439	001	Foundations of VC	MBA	Lee, Angela	61	64%	4.8	94%	4.9	94%
	B8439	002	Foundations of VC	MBA	Zimmerman, Edward	59	37%	4.1	29%	4.2	33%
	B8441	001	Strategic International Commercial Trar	MBA	Vecchio, Mark	13	85%	4.6	71%	4.7	74%
	B8450	001	The Art of Forecasting: Crystal Ball or N	MBA	Carr, Ellen	56	71%	4.3	46%	4.5	51%
	B8453	001	Real Estate Debt Markets	MBA	Lancaster, Brian	36	53%	4.2	38%	4.3	39%

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	B8454	001	Real Estate Equity Securities Analysis	MBA	Smotrich, Ross	24	50%	4.2	38%	4.0	19%
	B8457	001	Foundations Of Private Equity	MBA	Hitscherich, Donna	37	38%	3.4	5%	3.7	10%
	B8462	001	An Introduction to Blockchain and Crypt	MBA	Huberman, Gur	49	61%	3.6	7%	3.2	6%
	B8463	001	Residential Real Estate: Dirt, Debt, And	MBA	Lancaster, Brian	38	47%	4.3	46%	4.5	51%
	B8464	001	Finance in the Privately Held Firm	MBA	Wo, Craig	36	97%	4.3	46%	4.6	59%
	B8528	001	Family Enterprise and Wealth	MBA	Angus, Patricia	38	45%	4.4	54%	4.4	43%
	B8746	001	Investing in Medical Technologies	MBA	Kamen, Efrem	76	75%	4.5	64%	4.6	59%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	68	63%	4.7	85%	4.9	94%
FINC	B7306	200	Capital Markets & Investments	EMBA	Pagel, Michaela	38	82%	4.4	40%	4.1	21%
	B7360	001	Impact Investing	EMBA	Walker, John	43	67%	3.9	12%	4.2	28%
	B7462	001	An Introduction to Blockchain and Crypt	EMBA	Huberman, Gur	32	66%	4.3	28%	4.2	28%
	B8347	001	Financial Crises, Regulatory Response:	MBA	Patrick Bolton, Jeffrey Gordon	8	50%	4.2	38%	4.0	19%
	B8373	003	Applied Value Investing	MBA	Quinn, Timothy	10	90%	4.9	98%	5.0	100%
	B8380	002	Advanced Investment Research	MBA	Shayan Mozaffar, Adam Birnbaum	5	80%	5.0	100%	5.0	100%
	B8385	001	VC Seminar	MBA	Zimmerman, Edward	60	25%	4.6	71%	4.5	51%
	B8429	001	Digital Investing	MBA	Knee, Jonathan	73	58%	3.7	8%	3.6	9%
	B8453	001	Real Estate Debt Markets	MBA	Lancaster, Brian	36	39%	4.2	38%	4.2	33%
	B8458	001	Seminar In Wealth Management: Investi	MBA	Kristin Gilbertson, Andrew Gundlach	17	59%	4.7	85%	4.8	83%
	B8528	001	Family Enterprise and Wealth	MBA	Angus, Patricia	38	45%	4.4	54%	4.4	43%
	B9302	001	Finance Theory I	PHD	Veldkamp, Laura	26	62%	4.4	42%	4.4	32%
	B9304	001	Models & Methods of Continuous Time	PHD	Wang, Neng	10	90%	4.9	79%	4.9	84%
	B9305	001	Finance Pre-Thesis Seminar	PHD	Sundaresan, Mahadevan	11	46%	4.6	58%	4.8	68%
	B9317	001	Corporate Finance Theory	PHD	Patrick Bolton, Neng Wang	15	100%	4.9	79%	4.9	84%
	B9319	001	Asset Pricing I	PHD	Mamaysky, Harry	20	75%	4.8	68%	4.9	84%
	B9320	001	Empirical Asset Pricing II	PHD	Van Nieuwerburgh, Stijn	21	71%	4.5	53%	4.7	58%
	B9323	001	Introduction to Econometrics and Statis	PHD	Dong, Jing	23	48%	4.3	26%	4.5	53%
	B9324	001	Econometrics and Statistical Inference I	PHD	Zheng, Fanyin	28	57%	4.4	42%	4.2	21%
	B9337	001	Advanced Derivatives	PHD	Johannes, Michael	13	77%	4.7	63%	4.1	11%
Management	B7513	100	Personal Leadership & Success	EMBA	Wadhwa, Hitendra	100	30%	4.3	28%	4.5	35%
	B7514	100	Napoleon's Glance	EMBA	Duggan, William	60	28%	4.8	84%	4.9	91%
	B7531	001	Power & Influence	EMBA	Abrahamson, Eric	35	77%	4.5	49%	4.6	44%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	35	71%	4.6	58%	4.7	63%
	B7554	001	Starting and Running an Entrepreneuria	EMBA	Weiss, Donald	48	48%	4.6	58%	4.6	44%

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	B8507	001	Organizational Change	MBA	Jick, Todd	70	60%	4.7	85%	4.8	83%
	B8507	002	Organizational Change	MBA	Jick, Todd	69	71%	4.7	85%	4.7	74%
	B8510	001	Managerial Negotiations	MBA	Bartel, Ann	40	88%	4.6	71%	4.7	74%
	B8510	002	Managerial Negotiations	MBA	Bartel, Ann	43	84%	4.3	46%	3.9	14%
	B8510	003	Managerial Negotiations	MBA	Matz, Sandra	44	66%	4.4	54%	4.7	74%
	B8510	004	Managerial Negotiations	MBA	Matz, Sandra	40	70%	4.5	64%	4.7	74%
	B8510	005	Managerial Negotiations	MBA	Ames, Daniel	44	68%	4.8	94%	5.0	100%
	B8510	006	Managerial Negotiations	MBA	Ames, Daniel	44	70%	4.8	94%	4.9	94%
	B8510	060	Managerial Negotiations	MBA	Stuart Jr, Harborne	39	54%	4.6	71%	4.7	74%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	122	29%	4.2	38%	4.0	19%
	B8519	001	Launching New Ventures	MBA	David Lerner, Brendan Burns	24	58%	4.0	24%	4.0	19%
	B8519	002	Launch Your Startup	MBA	William O'Farrell, Jack McGourty	39	100%	4.4	54%	4.7	74%
	B8531	001	Power & Influence	MBA	Abraham, Mabel	50	74%	4.7	85%	4.8	83%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Morris, Michael	34	38%	4.0	24%	4.2	33%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Morris, Michael	24	58%	4.4	54%	4.3	39%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	34	85%	4.7	85%	4.8	83%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	36	72%	4.8	94%	4.8	83%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	34	91%	4.9	98%	4.8	83%
	B8538	006	The Leader's Voice: Communication Sk	MBA	Hoepfner, Michael	34	32%	4.4	54%	4.7	74%
	B8543	001	Effective Philanthropy in Urban Commu	MBA	Bauer, Doug	29	76%	4.7	85%	4.7	74%
	B8559	001	Social Entrepreneurship: Global Perspe	MBA	Edwards, Melanie	48	58%	3.5	6%	3.1	4%
	B8579	001	Managing Conflict in Family Business	MBA	Baron, Joshua	29	72%	4.5	64%	4.7	74%
	B8580	001	ReEntry Acceleration Program	MBA	Navalli, Sandra	23	35%	4.8	94%	4.2	33%
	B8582	001	Food Entrepreneurship	MBA	Zagor, Stephen	72	36%	4.6	71%	4.7	74%
	B8584	001	REAP: Reforming Mass Incarceration a	MBA	Phillips, Damon	62	40%	4.9	98%	4.5	51%
	B8587	001	Business Strategies and Solving Social	MBA	Kogut, Bruce	53	36%	3.8	11%	4.0	19%
	B8618	001	Strategies For Long-Term Growth	MBA	Sherman, Leonard	60	40%	3.9	17%	3.9	14%
Marketing	B7607	100	Strategic Consumer Insights	EMBA	Pham, Michel	34	82%	4.7	67%	4.8	77%
	B7620	100	Developing and Executing The Market	EMBA	Capon, Noel	11	73%	4.6	58%	4.8	77%
	B7634	001	Smarter Worlds	EMBA	Matt Quint, Bernd Schmitt	54	48%	3.4	5%	3.6	12%
	B7649	100	Pricing Strategies	EMBA	Ansari, Asim	18	50%	4.6	58%	4.7	63%
	B7658	001	Catching Growth Waves in Emerging M	EMBA	Rajeev Kohli, Alonso Martinez	27	22%	4.5	49%	4.7	63%
	B8602	001	Customer Management: Concepts and	MBA	Jerath, Kinshuk	38	79%	4.2	38%	3.9	14%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	59	58%	4.0	24%	4.2	33%

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	B8622	001	Intro to User Experience	MBA	Canetti, Paul	69	72%	4.2	38%	4.6	59%
	B8623	001	Intro To Product Management	MBA	Canetti, Paul	67	82%	4.0	24%	4.5	51%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	67	70%	4.1	29%	4.5	51%
	B8625	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	52	42%	4.1	29%	4.2	33%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	67	33%	4.6	71%	4.8	83%
	B8644	001	Sports Economics And Policy	MBA	Sunil Gulati, Jonathan Knee	70	67%	4.5	64%	4.5	51%
	B8646	001	A Strategic Marketing Approach To Priv	MBA	Viola, Marco	72	58%	4.4	54%	4.7	74%
	B8661	001	Building And Driving Business Market S	MBA	Weinstein, David	26	31%	3.8	11%	4.1	24%
	B8661	001	Building And Driving Business Market S	MBA	Weinstein, David	26	35%	3.8	11%	4.2	33%
	B8681	001	Advanced Marketing Strategy	MBA	Heil, Oliver	41	54%	4.1	29%	4.2	33%
	B8687	001	The Business of Sports	MBA	Galatioto, Salvatore	73	27%	4.3	46%	4.3	39%
	B8688	001	Virtual Reality & Artificial Intelligence: H	MBA	Devarajan, Sharad	78	83%	4.5	64%	4.8	83%
	B8692	001	Pharmaceutical Drug Commercializatio	MBA	Magpul Jamil, Bunny Ellerin	24	58%	4.7	85%	4.8	83%
	B8694	001	Building the Sales Machine	MBA	Brown, Michael	49	63%	4.3	46%	4.5	51%
	B8696	001	Data Driven Dollars	MBA	Ariav, Yunal	70	61%	4.5	64%	4.7	74%
MGMT	B7510	001	Managerial Negotiations	EMBA	Levy, Aharon	44	75%	4.0	16%	3.6	12%
	B7510	200	Managerial Negotiations	EMBA	Mason, Malia	39	85%	4.9	95%	5.0	100%
	B7514	001	Napoleon's Glance	EMBA	Duggan, William	68	24%	3.6	9%	3.5	5%
	B7518	001	Foundations of Entrepreneurship	EMBA	Low, Murray	26	42%	4.8	84%	4.8	77%
	B7550	100	Executive Leadership	EMBA	Bontempo, Robert	73	64%	4.8	84%	4.8	77%
	B8518	001	Foundations of Entrepreneurship	MBA	Wu, Geraldine	63	48%	4.2	38%	4.1	24%
	B8585	001	Bridging the American Divide	MBA	Jick, Todd	26	85%	4.7	85%	4.9	94%
	B8585	002	Bridging the American Divide	MBA	Usher, Bruce	26	73%	4.6	71%	4.9	94%
	B9506	001	Organizational Behavior	PHD	Brockner, Joel	15	87%	5.0	100%	5.0	100%
	B9515	001	Proseminar	PHD	Mauskapf, Michael	7	71%	4.4	42%	4.4	32%
	B9516	001	Communicating Management Research	PHD	Morris, Michael	5	40%	5.0	100%	5.0	100%
	B9525	001	OT Seminar: Special Topics in OT	PHD	Abraham, Mabel	9	22%	4.5	53%	4.5	53%
MRKT	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan, Jeremy	25	48%	4.8	84%	4.7	63%
	B7650	001	Sales, Key/Strategic, and Global Accou	EMBA	Capon, Noel	7	43%	5.0	100%	5.0	100%
	B7659	001	Luxury Marketing And Management	EMBA	Heil, Oliver	47	28%	3.6	9%	3.7	14%
	B8645	001	Omni-Channel Retailing	MBA	Lux, Scott	45	27%	2.8	1%	2.7	1%
	B8656	001	Market Intelligence: The Art and the Sci	MBA	Robert Morais, Kamel Jedidi	34	71%	4.3	46%	4.5	51%
	B8658	001	Catching Growth Waves in Emerging M	MBA	Rajeev Kohli, Alonso Martinez	38	21%	3.9	17%	3.9	14%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8698	001	Creation of a Retail Enterprise	MBA	Cohen, Mark	26	69%	4.2	38%	4.3	39%
	B9613	001	Mathematical Models in Marketing	PHD	Kohli, Rajeev	11	55%	5.0	100%	4.8	68%
	B9655	001	Digital Marketing	MS	Greenwald, Michelle	48	50%	3.5	33%	3.4	33%
	B9657	001	Winning Strategic Capabilities	MS	Martinez, Alonso	9	78%	4.6	67%	4.7	67%