

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
Accounting	B7008	001	Earnings Quality & Fundamental Analysis	EMBA	Nissim, Doron	13	77%	4.8	88%	4.8	83%
	B7010	001	Fundamental Analysis for Investors, Ma	EMBA	Rajgopal, Shivaram	25	36%	4.3	20%	3.8	15%
	B8007	001	Financial Planning & Analysis	MBA	Baldenius, Tim	41	59%	4.5	62%	4.8	88%
	B8007	002	Financial Planning & Analysis	MBA	Baldenius, Tim	34	56%	4.6	74%	4.8	88%
	B8007	003	Financial Planning & Analysis	MBA	Baldenius, Tim	42	50%	4.9	98%	4.9	96%
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	59	66%	3.9	16%	3.6	7%
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	56	57%	4.2	35%	4.0	17%
	B8009	001	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	49	39%	4.3	46%	4.4	45%
	B8009	002	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	44	50%	4.8	95%	4.9	96%
	B8010	001	Fundamental Analysis for Investors, Ma	MBA	Rajgopal, Shivaram	47	38%	4.5	62%	4.6	64%
	B8019	001	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	36	53%	4.1	26%	3.8	10%
	B8019	002	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	28	53%	4.2	35%	3.7	8%
	B8022	001	Accounting for Value	MBA	Penman, Stephen	37	32%	4.2	35%	4.5	52%
	B8022	002	Accounting for Value	MBA	Penman, Stephen	44	36%	4.3	46%	4.6	64%
	B8122	001	Accounting for Consultants	MBA	Baldenius, Tim	38	37%	4.5	62%	4.6	64%
	B9014	001	PHD Accounting & Information Econom	PhD	Glover, Jonathan	12	42%	5.0	100%	5.0	100%
B9020	001	PHD Research on Investing with Funda	PhD	Shivaram Rajgopal, Doron Nissim	24	50%	4.2	22%	4.4	28%	
BUSI	UN3013	001	FINANCIAL ACCOUNTING	Undergraduate	Khan, Urooj	71	23%	4.7	100%	4.8	100%
	UN3021	001	MARKETING MANAGEMENT	Undergraduate	Kivetz, Ran	54	65%	4.3	25%	4.4	25%
	UN3701	001	STRATEGY FORMULATION	Undergraduate	Cowgill, Bradford	71	86%	4.5	75%	4.5	75%
	UN3704	001	MAKING HISTORY THROUGH VENTU	Undergraduate	Sarva, Amol	40	42%	4.5	75%	4.5	75%
Business	B8714	001	Global Immersion: Doing Business in Br	MBA	Singh, Medini	30	83%	4.7	83%	4.8	88%
	B8719	001	Global Immersion: Is Cuba the Next Tra	MBA	Kogut, Bruce	25	36%	4.7	83%	4.6	64%
	B8725	001	Global Immersion: Economic Growth in	MBA	Yared, Pierre	29	90%	4.8	95%	4.7	73%
	B8729	001	Global Immersion Israel: Leadership an	MBA	Jick, Todd	36	61%	4.8	95%	4.9	96%
	B8778	001	Global Immersion South Africa: Busines	MBA	Dessein, Wouter	29	66%	3.7	9%	2.1	1%
	B8779	001	Global Immersion: Africa's Consumer M	MBA	Meier, Stephan	24	38%	4.8	95%	3.9	13%
DRO	B7101	001	Business Analytics II	EMBA	Guetta, Charles	39	82%	4.9	93%	5.0	100%

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	B7106	001	Operations Strategy	EMBA	Singh, Medini	59	80%	4.5	39%	4.7	71%
	B7116	001	Financial Risk Management	EMBA	Malz, Allan	10	80%	3.5	5%	3.3	5%
	B8101	001	Business Analytics II	MBA	Guetta, Charles	50	78%	4.8	95%	4.9	96%
	B8101	002	Business Analytics II	MBA	Guetta, Charles	50	86%	4.8	95%	4.8	88%
	B8101	060	Business Analytics II	MSE	Guetta, Charles	21	71%	4.8	83%	5.0	100%
	B8106	001	Operations Strategy	MBA	Singh, Medini	57	86%	4.7	83%	4.7	73%
	B8106	002	Operations Strategy	MBA	Singh, Medini	66	88%	4.7	83%	4.8	88%
	B8106	003	Operations Strategy	MBA	Singh, Medini	67	87%	4.8	95%	4.9	96%
	B8106	004	Operations Strategy	MBA	Singh, Medini	63	79%	4.4	51%	4.5	52%
	B8106	005	Operations Strategy	MBA	Singh, Medini	50	80%	4.8	95%	4.7	73%
	B8106	060	Operations Strategy	MSE	Singh, Medini	30	73%	4.9	100%	5.0	100%
	B8108	001	Supply Chain Management	MBA	Singh, Medini	59	73%	4.6	74%	4.8	88%
	B8108	002	Supply Chain Management	MBA	Singh, Medini	41	73%	4.5	62%	4.7	73%
	B8110	060	BUSINESS ANALYTICS STRATEGY	MSE	Stuart, Harborne	46	46%	4.5	50%	4.6	50%
	B8110	061	BUSINESS ANALYTICS STRATEGY	MSE	Stuart, Harborne	37	54%	3.7	17%	3.7	17%
	B8112	001	Quantitative Finance: Models and Com	MBA	Venetoulis, Achilles	53	64%	4.3	46%	4.2	30%
	B8114	001	Applied Regression Analysis	MBA	Zweig, Benjamin	46	50%	3.1	2%	3.4	5%
	B8114	002	Applied Regression Analysis	MBA	Zweig, Benjamin	51	47%	3.3	4%	3.0	3%
	B8123	060	MSE DEMAND & SUPPLY ANALYTICS	MSE	Guetta, Charles	40	58%	4.7	67%	5.0	100%
	B8125	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	67	67%	4.3	46%	4.4	45%
	B8126	001	Web App Programming in Python	MBA	Johar, Hardeep	36	58%	4.2	35%	4.1	22%
	B8128	001	Healthcare Investment and Entrepreneur	MBA	Ezra Mehlman, David Tamburri	68	87%	4.3	46%	4.5	52%
	B8136	001	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	98	90%	4.8	95%	4.9	96%
	B8136	H02	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	95	74%	4.6	74%	4.7	73%
	B8138	H01	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	61	79%	4.8	95%	5.0	100%
	B8138	H02	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	63	90%	4.8	95%	4.8	88%
	B8142	001	NYC Immersion Seminar: Creating Valu	MBA	Green, Linda	25	65%	4.4	51%	4.4	45%
	B8144	001	Introduction to Programming in R	MBA	Lander, Jared	60	68%	4.4	51%	4.4	45%
	B8816	060	Quantitative Pricing & Revenue	MSE	Ke, Wei	40	68%	4.2	33%	4.2	33%
	B9118	001	PHD Foundations of Optimization	PhD	Balseiro, Santiago	12	58%	4.7	72%	4.7	56%
	B9119	001	PHD Foundations of Stochastic Modelir	PhD	Zeevi, Assaf	17	76%	4.7	72%	5.0	100%
	B9139	001	PHD Topics in Game Theory for Operat	PhD	Samet, Dov	14	71%	4.9	83%	5.0	100%
Economics	B7255	001	FinTech: Consumer Financial Services	EMBA	Zeldes, Stephen	36	50%	3.8	7%	3.8	15%
	B8214	001	Business in Society: Doing Well by Doir	MBA	Heal, Geoffrey	39	64%	3.7	9%	3.7	8%
	B8215	001	Economics of Organizational Strategy	MBA	Bartel, Ann	47	68%	4.3	46%	4.4	45%
	B8216	001	Economics of Strategic Behavior	MBA	Perego, Jacopo	39	79%	4.7	83%	4.8	88%

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	B8216	002	Economics of Strategic Behavior	MBA	Perego, Jacopo	46	65%	4.6	74%	4.7	73%
	B8217	001	Tools and Principles for Managing in the	MBA	Noam, Eli	13	92%	4.1	26%	4.2	30%
	B8221	001	Economics of Healthcare and Pharmac	MBA	Lichtenberg, Frank	36	69%	4.3	46%	4.2	30%
	B8225	001	The Future of the Global Economy	MBA	Yared, Pierre	58	86%	4.3	46%	4.5	52%
	B8250	001	Global Economic Environment II: Macro	MBA	Parameswaran, Giridhar	37	33%	3.6	7%	3.2	4%
	B8250	002	Global Economic Environment II: Macro	MBA	Parameswaran, Giridhar	50	30%	3.4	5%	4.2	30%
	B8251	001	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	37	57%	4.3	46%	4.4	45%
	B8251	002	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	36	78%	4.5	62%	4.4	45%
	B8253	001	NYC Immersion Seminar: Media and M	MBA	Noam, Eli	26	73%	3.9	16%	4.1	22%
	B8254	001	The Digital Economy: Regulatory Confl	MBA	Noam, Eli	31	77%	3.8	11%	4.1	22%
	B8255	001	MBA FinTech: Consumer Financial Ser	MBA	Zeldes, Stephen	27	48%	4.1	26%	4.0	17%
	B8257	001	Modern Econometrics For Business	MBA	Rockoff, Jonah	38	58%	4.7	83%	4.6	64%
	B8257	002	Modern Econometrics For Business	MBA	Rockoff, Jonah	39	38%	4.6	74%	4.6	64%
	B8315	001	Game Theory and Business	MBA	Siconolfi, Paolo	57	79%	4.2	35%	4.4	45%
	B8315	002	Game Theory and Business	MBA	Siconolfi, Paolo	61	79%	3.8	11%	4.3	35%
	B8498	001	Mergers & Acquisitions in Media	MBA	Knee, Jonathan	25	76%	4.7	83%	4.7	73%
	B8744	001	The Psychology and Economics of Con	MBA	Stephen Zeldes, Eric Johnson	93	67%	4.4	51%	4.6	64%
	B9209	001	Economic Theory III	PhD	Siconolfi, Paolo	27	63%	4.7	72%	4.8	67%
	B9211	001	PHD Economic Theory IV	PhD	Siconolfi, Paolo	17	76%	4.7	72%	4.7	56%
Finance	B7306	001	Capital Markets & Investments	EMBA	Zurack, Mark	91	43%	4.3	20%	4.2	22%
	B7306	002	Capital Markets & Investments	EMBA	Zurack, Mark	28	50%	4.1	15%	3.8	15%
	B7306	300	Capital Markets & Investments	EMBA	Johannes, Michael	50	72%	4.6	66%	4.7	71%
	B7307	001	Advanced Corporate Finance	EMBA	Mesznik, Roger	28	21%	3.9	10%	3.7	7%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	18	33%	4.7	78%	4.4	39%
	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich, Donna	48	69%	4.6	66%	4.7	71%
	B7327	001	Corporate Finance, Restructurings & LE	EMBA	Grad, Michael	65	49%	4.8	88%	4.8	83%
	B7345	100	Entrepreneurial Finance	EMBA	R. Glenn Hubbard, Morten Sorensen	98	74%	4.8	88%	4.9	93%
	B7373	001	Applied Value Investing: A Study of the	EMBA	Tryforos, Thomas	34	59%	4.8	88%	4.8	83%
	B7373	003	Applied Value Investing	EMBA	Ajdler, Arnaud	22	55%	4.6	66%	4.6	56%
	B7419	300	Private Equity, Growth Equity & LBOs	EMBA	Gallin, Scott	31	68%	4.9	93%	4.9	93%
	B7493	100	Real Estate as an Asset and a Busines	EMBA	Ivo de Wit, Christopher Mayer	66	74%	4.6	66%	4.7	71%
	B7560	001	Managing for Value	EMBA	Johnson, Paul	64	45%	4.6	66%	4.8	83%
	B8306	001	Capital Markets & Investments	MBA	Lines, Anton	58	79%	4.0	20%	4.4	45%
	B8306	002	Capital Markets & Investments	MBA	Lines, Anton	64	83%	4.1	26%	4.4	45%

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	B8306	003	Capital Markets & Investments	MBA	Lines, Anton	58	71%	3.9	16%	4.2	30%
	B8306	004	Capital Markets & Investments	MBA	Abis, Simona	66	79%	3.9	16%	4.4	45%
	B8306	005	Capital Markets & Investments	MBA	Abis, Simona	61	64%	4.2	35%	4.5	52%
	B8306	006	Capital Markets & Investments	MBA	Abis, Simona	60	83%	4.5	62%	4.7	73%
	B8307	001	Advanced Corporate Finance	MBA	Dahya, Jay	37	43%	4.2	35%	4.0	17%
	B8307	002	Advanced Corporate Finance	MBA	Dahya, Jay	30	51%	3.4	5%	3.8	10%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	37	30%	3.8	11%	4.0	17%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	41	29%	4.3	46%	4.2	30%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	48	42%	4.4	51%	4.5	52%
	B8328	001	From Feast to Famine & Back Again: In	MBA	Carr, Ellen	68	71%	4.8	95%	4.8	88%
	B8331	001	Real Estate Finance	MBA	Piskorski, Tomasz	55	73%	4.3	46%	4.4	45%
	B8331	002	Real Estate Finance	MBA	Piskorski, Tomasz	61	62%	4.5	62%	4.6	64%
	B8334	001	Real Estate Private Equity	MBA	Jacobs, Andrew	32	41%	4.5	62%	4.6	64%
	B8337	001	Global Real Estate Investment	MBA	Douglas, Camille	34	82%	4.0	20%	3.9	13%
	B8339	001	Real Estate Mergers & Acquisitions De	MBA	John Haggerty, Gilbert Menna	21	33%	4.4	51%	4.1	22%
	B8340	001	Advanced Seminar in Real Estate	MBA	Russell Platt, Michelle Felman	21	43%	4.1	26%	4.0	17%
	B8341	001	PropTech and Real Estate Disruption	MBA	Piskorski, Tomasz	29	62%	4.2	35%	4.2	30%
	B8348	001	Emerging Financial Markets	MBA	Eterovic, Dalibor	23	78%	3.9	16%	3.8	10%
	B8354	001	Markets for the Poor	MBA	Sundaresan, M. Suresh	31	58%	3.9	16%	4.0	17%
	B8355	001	Impact Investing Seminar	MBA	Usher, Bruce	69	71%	4.7	83%	4.9	96%
	B8363	001	Climate Finance	MBA	Usher, Bruce	67	88%	4.9	98%	5.0	100%
	B8368	001	Security Analysis	MBA	Mauboussin, Michael	62	34%	4.9	98%	5.0	100%
	B8368	002	Security Analysis	MBA	Tandon, Manoj	63	73%	3.9	16%	4.0	17%
	B8369	001	Applied Security Analysis I	MBA	Duggal, Anuroop	72	44%	4.4	51%	4.6	64%
	B8373	001	Applied Value Investing	MBA	Eric Almeraz, David Horn	10	100%	4.8	95%	4.8	88%
	B8373	002	Applied Value Investing	MBA	Luh, Keith	9	44%	4.8	95%	4.8	88%
	B8376	001	Distressed Value Investing	MBA	Krueger, Daniel	47	43%	4.7	83%	4.8	88%
	B8376	002	Distressed Value Investing	MBA	Gatto, Michael	30	93%	5.0	100%	5.0	100%
	B8377	001	Value Investing	MBA	Santos, Tano	105	32%	4.3	46%	4.5	52%
	B8378	001	Value Investing with Legends	MBA	Santos, Tano	106	25%	4.4	51%	4.2	30%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	14	100%	4.6	74%	4.7	73%
	B8384	001	Equity Derivatives	MBA	Zurack, Mark	46	63%	4.5	62%	4.7	73%
	B8396	001	Alternative Assets in Institutional Portfol	MBA	Michael Weinberg, Karl Mergenthaler	38	76%	3.9	16%	4.1	22%
	B8423	001	Investor Influence on Corporate Sustair	MBA	Wilson, John	26	77%	4.3	46%	4.6	64%

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	B8428	001	Social Impact Real Estate	MBA	Patchett, James	45	38%	4.7	83%	4.8	88%
	B8439	001	Seed Stage Investing	MBA	Lee, Angela	50	86%	4.8	95%	4.9	96%
	B8441	001	Strategic International Commercial Trar	MBA	Vecchio, Mark	15	73%	4.5	62%	4.7	73%
	B8442	001	NYC Immersion Seminar: Activist Inves	MBA	Jiang, Wei	27	78%	4.8	95%	4.8	88%
	B8447	001	NYC Immersion Seminar: Real Estate L	MBA	Blaesser, Brian	26	23%	4.2	35%	4.2	30%
	B8448	001	The Business Of Climate Change: Inve	MBA	Heal, Geoffrey	38	53%	4.2	35%	4.3	35%
	B8450	001	The Art of Forecasting: Crystal Ball or	MBA	Carr, Ellen	47	74%	4.6	74%	4.8	88%
	B8452	001	International Emerging Markets Project	MBA	Clifford, Paul	47	77%	4.1	26%	4.5	52%
	B8459	001	Foundations of Private Equity II	MBA	Hitscherich, Donna	33	15%	4.6	74%	4.6	64%
	B8461	001	Practice of Wealth Management for Hig	MBA	Maria Brisbane, Alexander Zachary	20	30%	4.2	35%	4.2	30%
	B8462	001	An Introduction to Blockchain and Crypt	MBA	John Licciardello, Gur Huberman	49	51%	3.9	16%	3.6	7%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	70	71%	4.6	74%	4.8	88%
	B9142	001	PHD Topics in FinTech	PhD	Glasserman, Paul	7	100%	4.6	50%	4.9	78%
	B9304	001	PHD Models & Methods of Continuous	PhD	Wang, Neng	9	89%	5.0	100%	4.9	78%
	B9305	001	PHD Finance Pre-Thesis Seminar	PhD	Sundaresan, M. Suresh	18	44%	4.4	33%	4.6	33%
	B9317	001	PHD Corporate Finance Theory	PhD	Wang, Neng	11	100%	4.6	50%	4.7	56%
	B9325	001	Financial Econometrics: Time series	PhD	Johannes, Michael	33	42%	4.2	22%	4.1	22%
	B9326	001	PHD Financial Econometrics: Panel Dε	PhD	Giroud, Xavier	38	45%	4.5	39%	4.7	56%
	B9330	001	PHD Microstructure Theory	PhD	Glosten, Lawrence	22	91%	4.2	22%	3.8	6%
	B9333	001	PHD Financial Intermediation	PhD	Piacentino, Giorgia	6	100%	4.8	78%	4.8	67%
	B9334	001	PHD Big Data In Finance	PhD	Johannes, Michael	34	74%	4.2	22%	4.1	22%
	B9335	001	Information In Financial Markets	PhD	Veldkamp, Laura	24	25%	5.0	100%	5.0	100%
	B9336	001	Introduction to Continuous Time Financ	PhD	Johannes, Michael	29	66%	4.3	28%	4.1	22%
Management	B7510	001	Managerial Negotiations	EMBA	McDonald, Rachel	32	72%	4.6	66%	4.5	44%
	B7510	002	02 Managerial Negotiations	EMBA	Levy, Aharon	40	48%	4.4	22%	4.3	27%
	B7510	003	03 Managerial Negotiations	EMBA	Levy, Aharon	24	79%	4.6	66%	4.8	83%
	B7510	300	Managerial Negotiations	EMBA	McDonald, Rachel	29	66%	4.5	39%	4.3	27%
	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	17	59%	4.5	39%	4.4	39%
	B7521	100	Lean LaunchPad	EMBA	Blank, Steven	60	47%	4.5	39%	4.4	39%
	B7531	001	Power & Influence Semester Elective	EMBA	Abrahamson, Eric	46	35%	1.9	2%	2.0	2%
	B7531	100	Power & Influence	EMBA	Abrahamson, Eric	57	49%	4.6	66%	4.6	56%
	B7538	001	The Leader's Voice: Communication Sk	EMBA	Golde, Jeffrey	28	82%	5.0	100%	4.9	93%
	B7538	002	The Leader's Voice: Communication Sk	EMBA	Velikoselskiy, Natasha	20	40%	4.7	78%	4.7	71%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	70	61%	4.6	66%	4.7	71%
	B7554	100	Starting and Running an Entrepreneuriz	EMBA	Weiss, Donald	64	44%	4.7	78%	4.6	56%

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	B7583	001	Executive Ethics	EMBA	Galinsky, Adam	22	32%	4.1	15%	4.1	17%
	B7589	001	Leading Diversity in Organizations	EMBA	Phillips, Katherine	37	43%	4.7	78%	4.6	56%
	B7731	001	Global Healthcare Strategy	EMBA	Mike Lovdal, Lorraine Marchand	11	45%	5.0	100%	5.0	100%
	B8507	001	Organizational Change	MBA	Jick, Todd	66	80%	4.7	83%	4.8	88%
	B8507	002	Organizational Change	MBA	Jick, Todd	68	85%	4.6	74%	4.7	73%
	B8507	003	Organizational Change	MBA	Jick, Todd	68	74%	4.7	83%	4.8	88%
	B8510	001	Managerial Negotiations	MBA	Slepian, Michael	40	85%	4.6	74%	4.6	64%
	B8510	002	Managerial Negotiations	MBA	Slepian, Michael	39	79%	4.6	74%	4.6	64%
	B8510	003	Managerial Negotiations	MBA	Slepian, Michael	37	59%	4.5	62%	4.7	73%
	B8510	004	Managerial Negotiations	MBA	Matz, Sandra	42	71%	4.6	74%	4.8	88%
	B8510	005	Managerial Negotiations	MBA	Matz, Sandra	42	79%	4.6	74%	4.8	88%
	B8510	006	Managerial Negotiations	MBA	Matz, Sandra	42	76%	4.5	62%	4.6	64%
	B8510	007	Managerial Negotiations	MBA	Ward, Sarah	35	83%	4.2	35%	4.0	17%
	B8510	008	Managerial Negotiations	MBA	Ward, Sarah	33	79%	4.1	26%	4.1	22%
	B8510	009	Managerial Negotiations	MBA	Ames, Daniel	44	23%	4.9	98%	4.9	96%
	B8511	001	Turnaround Management	MBA	Maura Claire Harford, Douglas Squasoni	38	63%	3.2	3%	2.9	1%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	78%	4.7	83%	4.9	96%
	B8513	H01	Personal Leadership & Success	MBA	Wadhwa, Hitendra	53	57%	4.5	62%	4.4	45%
	B8513	H02	Personal Leadership & Success	MBA	Wadhwa, Hitendra	49	41%	4.2	35%	4.1	22%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	148	38%	4.1	26%	4.1	22%
	B8518	001	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	51	75%	4.0	20%	4.3	35%
	B8518	002	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	51	82%	3.8	11%	4.1	22%
	B8519	001	Launch Your Startup	MBA	William O'Farrell, Jack McGourty	32	100%	4.7	83%	4.6	64%
	B8519	002	Launch Your Startup: Tech	MBA	Davis, Owen	16	75%	4.8	95%	4.9	96%
	B8526	001	Launching Social Ventures	MBA	Julius Mockrauer, William O'Farrell	33	76%	4.6	74%	4.6	64%
	B8528	001	Family Enterprise and Wealth	MBA	Angus, Patricia	37	73%	4.6	74%	4.5	52%
	B8536	001	Strategy and Competition in Pharmace	MBA	Robert Essner, Cliff Cramer	69	45%	4.6	74%	4.7	73%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	30	63%	4.7	83%	4.8	88%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	35	77%	4.8	95%	4.8	88%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Velikoselskiy, Natasha	29	72%	4.8	95%	4.8	88%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Hoepfner, Michael	33	48%	4.3	46%	4.4	45%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	27	49%	5.0	100%	4.9	96%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer, Doug	25	88%	4.3	46%	4.5	52%
	B8545	001	High Performing Nonprofits	MBA	Houston, Amy	48	83%	4.5	62%	4.6	64%
	B8558	001	Education Leadership	MBA	McMahon, Erin	20	35%	4.9	98%	4.9	96%
	B8560	001	NYC Immersion Seminar: Governance & Leadership	MBA	Kogut, Bruce	26	30%	3.6	7%	3.4	5%
	B8561	001	Entrepreneurial Law for Start-Ups: Plan & Finance	MBA	Haber, David	68	47%	4.6	74%	4.6	64%
	B8564	001	Motivation Science	MBA	Higgins, E. Tory	49	51%	4.0	20%	4.0	17%
	B8565	001	NYC Immersion Seminar: Technology & Innovation	MBA	Cowgill, Bo	25	64%	3.5	5%	3.0	3%
	B8570	001	Technology Strategy	MBA	Wang, Dan	73	71%	4.7	83%	4.9	96%
	B8570	002	Technology Strategy	MBA	Wang, Dan	71	58%	4.8	95%	4.9	96%
	B8573	001	Global Philanthropy	MBA	Berman, Melissa	34	47%	4.2	35%	4.2	30%
	B8574	001	Entrepreneurship Through Acquisition: International	MBA	Bovard, Timothy	48	42%	4.5	62%	4.3	35%
	B8575	001	Fundamentals of Governance	MBA	Kogut, Bruce	49	65%	4.1	26%	4.3	35%
	B8577	001	Think Bigger	MBA	Sheena Iyengar, Craig Hatkoff	47	70%	4.3	46%	4.7	73%
	B8578	001	Public Policy and the Healthcare Industry	MBA	Masia, Neal	41	51%	4.3	46%	4.6	64%
	B8580	001	ReEntry Acceleration Program	MBA	Navalli, Sandra	14	36%	5.0	100%	3.9	13%
	B8583	001	Executive Ethics	MBA	Galinsky, Adam	37	38%	4.3	46%	4.3	35%
	B8586	001	Entrepreneurial Strategy	MBA	Guzman, Jorge	46	65%	4.2	35%	4.3	35%
	B8587	001	Business Strategies for Solving Social Problems	MBA	Kogut, Bruce	34	44%	4.0	20%	4.3	35%
	B8588	001	NYC Immersion Seminar: Strategy & Innovation	MBA	Meier, Stephan	17	60%	4.7	83%	4.8	88%
	B8589	001	Leading Diversity in Organizations	MBA	Phillips, Katherine	47	81%	4.9	98%	5.0	100%
	B8598	099	Entrepreneurial Greenhouse	MBA	Jeremy Kagan, Brendan Burns, Dave Lerner,	17	65%	4.8	95%	5.0	100%
Marketing	B7619	001	Behavioral Economics & Decision Making	EMBA	Webb, Elizabeth	21	29%	5.0	100%	5.0	100%
	B7620	100	Developing and Executing The Market Strategy	EMBA	Capon, Noel	18	72%	4.6	66%	4.5	44%
	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan, Jeremy	28	68%	4.6	66%	4.6	56%
	B7649	100	Pricing Strategies	EMBA	Ansari, Asim	32	34%	4.5	39%	4.4	39%
	B7664	100	Marketing for Organic Revenue Growth	EMBA	Lehmann, Donald	19	42%	4.5	39%	4.2	22%
	B7666	100	Media Platforms and Content: A Foundational	EMBA	Sarvary, Miklos	21	86%	4.7	78%	4.9	93%
	B7677	001	High Tech Entrepreneurship	EMBA	Kivetz, Ran	21	57%	4.5	39%	4.4	39%
	B8568	001	NYC Immersion Seminar: Branding in the Digital Age	MBA	Schmitt, Bernd	18	28%	3.2	3%	3.6	7%
	B8602	001	Customer Management: Concepts and Strategies	MBA	Jerath, Kinshuk	48	73%	4.7	83%	4.5	52%
	B8607	001	Strategic Consumer Insights	MBA	Tuan Pham, Michel	39	51%	4.4	51%	4.4	45%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	36	67%	4.0	20%	4.2	30%
	B8615	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	69	54%	4.8	95%	5.0	100%
	B8618	001	Strategies for Long-Term Growth	MBA	Sherman, Len	48	56%	4.1	26%	4.2	30%
	B8619	001	Behavioral Economics & Decision Making	MBA	Webb, Elizabeth	56	33%	4.5	62%	4.9	96%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8619	002	Behavioral Economics & Decision Makii	MBA	Webb, Elizabeth	54	33%	4.5	62%	4.6	64%
	B8619	003	Behavioral Economics & Decision Makii	MBA	Webb, Elizabeth	53	32%	4.1	26%	4.5	52%
	B8621	001	Managing Brands, Identity & Experienc	MBA	Schmitt, Bernd	52	65%	2.9	1%	3.0	3%
	B8622	001	Intro to User Experience	MBA	Canetti, Paul	60	83%	4.3	46%	4.6	64%
	B8623	001	Intro to Product Management	MBA	Canetti, Paul	56	80%	3.6	7%	4.3	35%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	52	75%	4.5	62%	4.8	88%
	B8624	H02	Driving Strategic Impact: Mastering the	MBA	Wadhwa, Hitendra	36	75%	4.4	51%	4.6	64%
	B8625	001	Defining and Developing Winning Strat	MBA	Martinez, Alonso	42	52%	4.3	46%	4.4	45%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	65	32%	4.0	20%	4.3	35%
	B8634	001	Smarter Worlds	MBA	Schmitt, Bernd	39	44%	2.9	1%	3.1	4%
	B8635	001	Marketing the Arts, Culture & Entertainr	MBA	Plummer, Joseph	45	36%	4.2	35%	4.4	45%
	B8645	001	Omni-Channel Retailing	MBA	Lux, Scott	51	47%	3.9	16%	3.9	13%
	B8646	001	A Strategic Marketing Approach To Priv	MBA	Viola, Marco	50	72%	4.6	74%	4.8	88%
	B8648	001	The Marketing of an American Preside	MBA	Schapps, Ellen	37	32%	4.2	35%	4.1	22%
	B8649	001	Pricing Strategies	MBA	Ansari, Asim	54	63%	4.3	46%	4.4	45%
	B8649	002	Pricing Strategies	MBA	Ansari, Asim	53	57%	4.6	74%	4.7	73%
	B8652	001	Retail Fundamentals	MBA	Cohen, Mark	36	50%	4.5	62%	4.7	73%
	B8655	001	The Luxury Approach	MBA	Maisonrouge, Ketty	23	78%	4.6	74%	4.7	73%
	B8658	001	Catching Growth Waves in Emerging M	MBA	Rajeev Kohli, Alonso Martinez	38	47%	4.6	74%	4.4	45%
	B8661	001	Building And Driving Business Market S	MBA	Weinstein, David	26	50%	3.6	7%	3.6	7%
	B8666	001	Media Platforms and Content: A Found	MBA	Sarvary, Miklos	63	71%	4.6	74%	4.8	88%
	B8671	001	Internet Wars	MBA	Grusd, Jared	103	24%	4.1	26%	4.3	35%
	B8678	001	Qualitative Marketing Research	MBA	Morais, Robert	9	89%	4.5	62%	4.8	88%
	B8679	001	Digital Marketing	MBA	Jerath, Kinshuk	53	91%	4.5	62%	4.2	30%
	B8681	001	Advanced Marketing Strategy	MBA	Hafen, Tom	43	81%	4.8	95%	4.8	88%
	B8685	001	Media and Entertainment: Strategy Con	MBA	Seave, Ava	18	89%	3.7	9%	3.9	13%
	B8694	001	Building the Sales Machine	MBA	Wendi Sturgis, Michael Brown	63	40%	3.0	2%	3.1	4%
	B9653	001	MS Machine Learning	MS	Lentzas, Georgios	29	28%	4.8	100%	4.8	100%