

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
ACCT	B7009	001	Financial Statement Analysis and Valua	EMBA	Stoumbos, Robert	16	81%	4.8	98%	4.9	95%
	B7009	002	Financial Statement Analysis and Valua	EMBA	Stoumbos, Robert	22	64%	4.9	100%	4.9	95%
	B7009	100	Financial Statement Analysis and Valua	EMBA	Stoumbos, Robert	27	89%	4.8	98%	4.8	85%
	B8009	001	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	70	57%	4.5	58%	4.6	59%
	B8009	002	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	64	64%	4.7	82%	4.8	83%
	B8019	001	Corporate Transactions and Financial M	MBA	Heinrichs, Anne	25	56%	4.5	58%	4.3	29%
	B8024	001	Sovereign Risk Assessments	MBA	Rajgopal, Shivaram	38	34%	3.3	2%	4.0	11%
	B8026	001	Applied Fundamental Analysis with Alte	MBA	Dell Orfano, Matthew	52	52%	3.6	4%	4.0	11%
	B9010	001	Valuation and Financial Statement Anal	PHD MS	Nissim, Doron	26	58%	4.8	81%	4.9	81%
B9014	001	Accounting and Information Economics	PHD MS	Glover, Jonathan	4	25%	5.0	100%	5.0	100%	
BUEC	B7216	001	Economics of Strategic Behavior	EMBA	Dessein, Wouter	50	60%	4.4	34%	4.4	32%
	B7216	002	Economics of Strategic Behavior	EMBA	Dessein, Wouter	48	67%	4.4	34%	4.6	61%
	B7227	001	Understanding and Transforming the U\$	EMBA	Swanson, Ashley	15	60%	4.8	98%	4.8	85%
	B7251	100	GEEII: Financial Markets, Monetary Poli	EMBA	Mishkin, Frederic	38	82%	4.5	54%	4.6	61%
	B8216	001	Economics of Strategic Behavior	MBA	Perego, Jacopo	91	42%	4.1	26%	4.4	40%
	B8216	002	Economics of Strategic Behavior	MBA	Perego, Jacopo	51	59%	4.4	45%	4.4	40%
	B8315	001	Game Theory and Business	MBA	Prat, Andrea	53	43%	4.0	15%	4.1	17%
	B8315	002	Game Theory and Business	MBA	Siconolfi, Paolo	61	49%	4.1	26%	4.3	29%
	B8467	001	The Economics and Politics of Digital Di	MBA	Tusk, Bradley	36	78%	4.8	93%	4.9	92%
	B9206	001	Economic Analysis	PHD MS	Heal, Geoffrey	37	43%	4.1	14%	4.6	48%
B9208	001	Economic Analysis II	PHD MS	Heal, Geoffrey	37	46%	4.4	33%	4.8	67%	
BUSI	B7755	100	Business Law	EMBA	Hitscherich, Donna	65	42%	4.4	34%	4.6	61%
	B8731	001	Innovation in Global Healthcare	MBA	Marchand, Lorraine	42	36%	4.0	15%	4.0	11%
	B8782	001	Innovation Salon	MBA	Iyengar, Sheena	35	37%	4.1	26%	4.4	40%
	B8813	D01	Cross Cultural Seminar	MBA	Mendoza, Phil	33	27%	4.1	26%	4.4	40%
	B9898	001	Intensive Applied Research	PHD MS	Mason, Malia	31	42%	4.6	57%	4.7	62%
DROM	B7101	001	Business Analytics II	EMBA	Guetta, Charles	50	86%	4.8	98%	5.0	100%
	B7107	001	Service Operations Management	EMBA	Singh, Medini	23	96%	4.7	83%	4.8	85%
	B7107	002	Service Operations Management	EMBA	Singh, Medini	19	89%	4.8	98%	4.9	95%
	B8101	001	Business Analytics II	MBA	Guetta, Charles	82	62%	4.8	93%	5.0	100%
	B8101	002	Business Analytics II	MBA	Guetta, Charles	82	55%	4.5	58%	4.9	92%
	B8107	001	Service Operations Management	MBA	Singh, Medini	47	70%	4.1	26%	4.4	40%
	B8107	002	Service Operations Management	MBA	Singh, Medini	43	79%	4.3	40%	4.5	47%
	B8107	060	Service Operations Management	PHD MS	Singh, Medini	38	92%	4.7	67%	4.7	62%

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	B8107	061	Service Operations Management	PHD MS	Singh, Medini	32	88%	4.6	57%	4.5	38%
	B8114	001	Applied Regression Analysis	MBA	Glasserman, Paul	54	35%	4.7	82%	4.8	83%
	B8118	001	Transforming the Delivery of Healthcare	MBA	Swanson, Ashley	26	50%	4.5	58%	4.5	47%
	B8123	060	Demand Analytics	PHD MS	Federgruen, Awi	53	47%	4.4	33%	4.1	
	B8125	001	Digital Literacy for Decision Makers	MBA	Castiglione, Christopher	60	48%	4.6	70%	4.8	83%
	B8131	001	Sports Analytics	MBA	Broadie, Mark	60	48%	4.5	58%	4.8	83%
	B8131	060	Sports Analytics	PHD MS	Broadie, Mark	41	71%	4.6	57%	4.8	67%
	B8136	002	Introduction to Programming Using Pyth	MBA	Prestinario, Jason	44	48%	4.3	40%	4.5	47%
	B8136	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	118	75%	4.7	82%	4.9	92%
	B8144	001	Introduction to Programming in R	MBA	Lander, Jared	35	51%	4.3	40%	4.3	29%
	B8146	001	Analytics in Action	MBA	Brett Martin, Charles Guetta	44	45%	4.7	82%	4.7	
	B8146	001	Analytics in Action	MBA	Brett Martin, Charles Guetta	44	45%	4.7	82%	4.7	
	B8510	060	Managerial Negotiations	PHD MS	Stuart, Harborne	46	63%	4.8	81%	4.8	67%
	B8823	001	The U.S. Healthcare System: Structure	MBA	Chan, Carri	44	64%	4.6	70%	4.7	69%
	B9106	001	Applied Multivariate Statistics	PHD MS	Jedidi, Kamel	40	45%	4.6	57%	4.6	48%
	B9118	001	Foundations of Optimization	PHD MS	Balseiro, Santiago	18	72%	4.9	86%	4.9	81%
	B9122	001	Computing For Business Research	PHD MS	Krstovski, Kriste	25	80%	4.6	57%	4.4	33%
	B9145	001	Reliable Statistical Learning	PHD MS	Namkoong, Hongseok	24	46%	4.9	86%	4.8	67%
	B9147	001	Operational and Economic Modeling in	PHD MS	Chan, Carri	6	67%	4.8	81%	5.0	100%
<b>FINC</b>	B7306	200	Capital Markets & Investments	EMBA	Pagel, Michaela	27	89%	4.6	66%	3.9	10%
	B7308	001	Debt Markets	EMBA	Sundaresan, Mahadevan	23	39%	4.1	17%	4.2	24%
	B7309	001	Derivatives	EMBA	Zurack, Mark	32	50%	4.6	66%	4.6	61%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	19	58%	4.1	17%	4.1	12%
	B7325	001	Mergers & Acquisitions-FINCB7325_00	EMBA	Mizrahi, Jeffrey	27	22%	3.5	5%	3.3	5%
	B7360	001	Impact Investing	EMBA	Walker, John	32	56%	4.1	17%	4.3	27%
	B7372	001	Seminar in Value Investing	EMBA	Johnson, Paul	81	53%	4.5	54%	4.6	61%
	B7372	002	Seminar in Value Investing	EMBA	Johnson, Paul	66	38%	4.2	22%	4.2	24%
	B7462	001	An Introduction to Blockchain and Crypt	EMBA	Omid Malekan, Gur Huberman	16	75%	4.3	27%	3.7	7%
	B8147	001	Navigating China	MBA	Wei, Shang-Jin	27	52%	4.4	45%	4.3	29%

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	B8306	001	Capital Markets & Investments	MBA	Mamaysky, Harry	72	67%	4.6	70%	4.7	69%
	B8306	002	Capital Markets & Investments	MBA	Mamaysky, Harry	65	57%	4.7	82%	4.8	83%
	B8306	003	Capital Markets & Investments	MBA	Tetlock, Paul	46	43%	4.6	70%	4.9	92%
	B8306	004	Capital Markets & Investments	MBA	Tetlock, Paul	65	62%	4.6	70%	4.9	92%
	B8306	005	Capital Markets & Investments	MBA	Tetlock, Paul	23	57%	4.8	93%	4.7	69%
	B8307	001	Advanced Corporate Finance	MBA	Moon, John	49	41%	4.1	26%	4.3	29%
	B8308	001	Debt Markets	MBA	Sundaresan, Mahadevan	49	45%	4.3	40%	4.4	40%
	B8323	001	Asset Management	MBA	Bekaert, Geert	31	48%	4.0	15%	4.3	29%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	53	38%	3.9	11%	4.1	17%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	51	39%	4.3	40%	4.3	29%
	B8331	001	Real Estate Finance	MBA	Van Nieuwerburgh, Stijn	75	57%	4.6	70%	4.6	59%
	B8331	002	Real Estate Finance	MBA	Van Nieuwerburgh, Stijn	52	38%	4.5	58%	4.6	59%
	B8332	001	Real Estate Transactions	MBA	Richard Wolfe, Jennifer Morgan	67	43%	4.2	32%	4.1	17%
	B8336	001	Real Estate Portfolio Management	MBA	Giliberto, Michael	19	32%	4.5	58%	5.0	100%
	B8347	001	Financial Crises, Regulatory Responses	MBA	Bolton, Patrick	28	25%	4.3	40%	4.4	40%
	B8349	001	Finance & Sustainability	MBA	Usher, Bruce	65	77%	4.8	93%	4.9	92%
	B8363	001	Climate Finance	MBA	Usher, Bruce	80	63%	4.8	93%	4.9	92%
	B8365	001	Navigating China	MBA	Wei, Shang-Jin	29	59%	4.0	15%	3.8	5%
	B8368	001	Security Analysis	MBA	Begg, Christopher	57	42%	4.1	26%	4.1	17%
	B8373	001	Applied Value Investing	MBA	Rishi Renjen, Kevin Oro-Hahn	10	100%	4.9	95%	5.0	
	B8373	002	Applied Value Investing	MBA	Jonathon Luft, Mark Cooper	10	60%	4.8	93%	4.6	
	B8373	003	Applied Value Investing	MBA	Quinn, Timothy	10	10%	5.0	100%	5.0	100%
	B8373	004	Applied Value Investing	MBA	Hendrickson, Scott	9	67%	5.0	100%	5.0	100%
	B8373	005	Applied Value Investing	MBA	Duggal, Anuroop	9	44%	5.0	100%	5.0	100%
	B8374	001	Value & Special Situation Investment	MBA	Daniel Yarsky, Keith Luh	39	33%	4.3	40%	4.3	29%
	B8377	001	Value Investing	MBA	Santos, Tano	38	45%	4.5	58%	4.6	59%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	5	100%	4.8	93%	5.0	100%
	B8382	001	Mental Models, Investment Frameworks	MBA	Brian Waterhouse, Grant Bowman	9	67%	5.0	100%	5.0	100%
	B8385	001	VC Seminar	MBA	Hayes, Robert	61	33%	4.2	32%	4.4	40%
	B8429	001	Digital Investing	MBA	Jeremy Phillips, Jonathan Knee	73	45%	4.5	58%	4.3	
	B8439	001	Foundations of VC	MBA	Lee, Angela	60	48%	4.7	82%	4.8	83%
	B8439	002	Foundations of VC	MBA	Zimmerman, Edward	70	23%	3.8	8%	3.9	8%
	B8448	001	The Business Of Climate Change: Invest	MBA	Heal, Geoffrey	40	30%	3.2	2%	3.8	5%
	B8450	001	The Art of Forecasting: Crystal Ball or M	MBA	Carr, Ellen	59	64%	4.5	58%	4.7	69%
	B8453	001	Real Estate Debt Markets	MBA	Lancaster, Brian	52	71%	4.2	32%	4.3	29%
	B8454	001	Real Estate Equity Securities Analysis	MBA	Smotrich, Ross	51	18%	4.0	15%	3.9	8%

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	<b>B8457</b>	001	Foundations of Private Equity	MBA	Hitscherich, Donna	39	33%	4.1	26%	4.3	29%
	<b>B8458</b>	001	Seminar In Wealth Management: Invest	MBA	Gundlach, Andrew	21	76%	4.9	95%	4.9	92%
	<b>B8462</b>	001	An Introduction to Blockchain and Crypt	MBA	Omid Malekan, Gur Huberman	41	46%	4.1	26%	3.9	
	<b>B8463</b>	001	Residential Real Estate: Dirt, Debt, And	MBA	Lancaster, Brian	46	70%	4.6	70%	4.5	47%
	<b>B8464</b>	001	Finance in the Privately Held Firm	MBA	Wo, Craig	46	76%	4.3	40%	4.6	59%
	<b>B8528</b>	001	Family Enterprise and Wealth	MBA	Angus, Patricia	43	30%	4.6	70%	4.6	59%
	<b>B8746</b>	001	Investing in Medical Technologies	MBA	Kamen, Efrem	76	33%	4.7	82%	4.7	69%
	<b>B8767</b>	001	Investing in Social Ventures	MBA	Usher, Bruce	79	38%	4.5	58%	4.7	69%
	<b>B9302</b>	001	Finance Theory I	PHD MS	Veldkamp, Laura	26	54%	4.2	24%	4.4	33%
	<b>B9304</b>	001	Models & Methods of Continuous Time	PHD MS	Wang, Neng	9	78%	5.0	100%	5.0	100%
	<b>B9305</b>	001	Finance Pre-Thesis Seminar	PHD MS	Sundaresan, Mahadevan	18	28%	5.0	100%	5.0	100%
	<b>B9317</b>	001	Corporate Finance Theory	EMBA	Bolton, Patrick	8	88%	4.6	66%	4.7	73%
	<b>B9317</b>	001	Corporate Finance Theory	PHD MS	Wang, Neng	8	88%	4.6	57%	5.0	100%
	<b>B9319</b>	001	Asset Pricing I	PHD MS	Mamaysky, Harry	25	68%	4.8	81%	4.9	81%
	<b>B9320</b>	001	Empirical Asset Pricing II	PHD MS	Van Nieuwerburgh, Stijn	10	70%	4.7	67%	4.7	62%
	<b>B9323</b>	001	Introduction to Econometrics and Statist	PHD MS	Dong, Jing	23	61%	4.7	67%	4.7	62%
	<b>B9324</b>	001	Econometrics and Statistical Inference I	PHD MS	Zheng, Fanyin	24	67%	4.0	10%	3.4	5%
	<b>B9336</b>	001	Introduction to Continuous Time Financ	PHD MS	Johannes, Michael	17	35%	4.0	10%	3.7	14%
	<b>B9337</b>	001	Advanced Derivatives	PHD MS	Johannes, Michael	16	56%	4.2	24%	3.7	14%
<b>MGMT</b>	<b>B7510</b>	001	Foundations of Entrepreneurship	EMBA	Purdie-Greenaway, Valerie	29	90%	4.7	83%	4.7	73%
	<b>B7510</b>	200	Managerial Negotiations	EMBA	Mason, Malia	23	91%	4.5	54%	4.6	61%
	<b>B7511</b>	001	Turnaround Management	EMBA	Harrigan, Kathryn	25	60%	4.7	83%	4.7	73%
	<b>B7513</b>	100	Personal Leadership & Success	EMBA	Wadhwa, Hitendra	69	75%	4.7	83%	4.8	85%
	<b>B7514</b>	001	Napoleon's Glance	EMBA	Duggan, William	15	40%	4.7	83%	4.5	41%
	<b>B7514</b>	100	Napoleon's Glance	EMBA	Duggan, William	66	42%	4.7	83%	5.0	100%
	<b>B7515</b>	200	Top Management Process	EMBA	Ingram, Paul	29	55%	4.5	54%	4.6	61%
	<b>B7518</b>	001	Foundations of Entrepreneurship	EMBA	Low, Murray	24	29%	4.1	17%	4.2	24%
	<b>B7531</b>	001	Power & Influence	EMBA	Abrahamson, Eric	49	43%	3.3	2%	3.2	2%
	<b>B7550</b>	100	Executive Leadership	EMBA	Klepper, William	70	23%	4.5	54%	4.5	
	<b>B7553</b>	001	Managerial Decision Making	EMBA	Brockner, Joel	13	77%	4.6	66%	4.6	61%

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	B7554	001	Starting and Running an Entrepreneuria	EMBA	Weiss, Donald	39	56%	4.1	17%	4.4	32%
	B7557	001	Social Entrepreneurship for the 21st Ce	EMBA	Keohane, Georgia	25	64%	4.6	66%	4.5	41%
	B7586	100	Entrepreneurial Strategy	EMBA	Guzman, Jorge	70	79%	4.7	83%	4.8	85%
	B8507	001	Organizational Change	MBA	Jick, Todd	67	78%	4.6	70%	4.6	59%
	B8507	002	Organizational Change	MBA	Jick, Todd	65	66%	4.8	93%	4.9	92%
	B8510	001	Managerial Negotiations	MBA	Bartel, Ann	34	56%	4.7	82%	4.5	47%
	B8510	002	Managerial Negotiations	MBA	Bartel, Ann	38	71%	4.8	93%	4.4	40%
	B8510	003	Managerial Negotiations	MBA	Ames, Daniel	44	73%	4.8	93%	4.9	92%
	B8510	004	Managerial Negotiations	MBA	Ames, Daniel	44	70%	4.8	93%	4.8	83%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	54	56%	4.0	15%	4.3	29%
	B8513	002	Personal Leadership & Success	MBA	Wadhwa, Hitendra	54	56%	4.3	40%	4.5	47%
	B8518	001	Foundations of Entrepreneurship	MBA	Phillips, Damon	53	32%	4.3	40%	4.2	20%
	B8519	001	Launch Your Startup	MBA	William O'Farrell, Jack McGourty	41	98%	4.6	70%	4.8	83%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Morris, Michael	26	38%	4.4	45%	4.4	40%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Morris, Michael	28	46%	4.7	82%	4.6	59%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Lee, Angela	35	40%	4.6	70%	4.8	83%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	33	45%	4.5	58%	4.9	92%
	B8538	006	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	36	28%	4.7	82%	4.7	69%
	B8541	001	Leadership Through Fiction	MBA	Craven, Bruce	63	63%	4.4	45%	4.6	59%
	B8543	001	Effective Philanthropy in Urban Commu	MBA	Bauer, Doug	29	90%	4.5	58%	4.6	59%
	B8553	001	Managerial Decision Making	MBA	Brockner, Joel	62	52%	3.9	11%	4.4	40%
	B8577	001	Think Bigger	MBA	Iyengar, Sheena	95	39%	3.9	11%	4.3	29%
	B8579	001	Managing Conflict in Family Business	MBA	Baron, Joshua	39	49%	4.7	82%	4.8	83%
	B8580	001	ReEntry Acceleration Program	MBA	Navalli, Sandra	23	39%	4.8	93%	4.8	83%
	B8581	001	Modern Political Economy	MBA	Tano Santos, R. Glenn Hubbard, Raymond Horton	71	35%	4.7	82%	4.7	69%
	B8582	001	Food Entrepreneurship	MBA	Zagor, Stephen	74	30%	4.6	70%	4.7	69%
	B8584	001	REAP: Reforming Mass Incarceration ai	MBA	Phillips, Damon	44	39%	5.0	100%	4.6	59%
	B8585	001	Bridging the American Divides	MBA	Jick, Todd	26	62%	4.2	32%	4.5	47%
	B8585	002	Bridging the American Divides	MBA	Usher, Bruce	26	62%	4.4	45%	5.0	100%
	B8587	001	Business Strategies and Solving Social	MBA	Kogut, Bruce	61	48%	4.1	26%	4.2	20%
	B9508	001	Research Methods	PHD MS	Gita Johar, Bo Cowgill	7	57%	4.2	24%	4.4	
<b>MRKT</b>	B7607	100	Strategic Consumer Insights	EMBA	Pham, Michel Tuan	17	94%	4.8	98%	4.9	95%
	B7619	001	Behavioral Economics & Decision Makir	EMBA	Johnson, Eric	61	33%	4.5	54%	4.7	73%
	B7623	100	Intro to Product Management	EMBA	Moatti, Sophie	28	39%	4.2	22%	4.2	24%
	B7640	001	Digital Marketing	EMBA	Kagan, Jeremy	16	81%	4.5	54%	4.5	41%
	B8605	001	Succeeding in Consulting: from Project	MBA	Toos Daruvala, Alonso Martinez, Joe Timko	42	60%	4.8	93%	4.9	92%
	B8606	001	So, You Want to Be a Product Manager	MBA	Hellweg, Eric	48	69%	3.8	8%	4.1	17%

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	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	55	60%	4.2	32%	4.3	29%
	B8619	001	Behavioral Economics & Decision Makir	MBA	Johnson, Eric	70	37%	4.1	26%	4.2	20%
	B8622	001	Intro to User Experience	MBA	Canetti, Paul	73	68%	4.1	26%	4.6	59%
	B8623	001	Intro To Product Management	MBA	Canetti, Paul	74	69%	3.8	8%	4.4	40%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	40	58%	4.4	45%	4.6	59%
	B8625	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	33	52%	4.4	45%	4.4	40%
	B8630	001	Advanced Market Strategy	MBA	Capon, Noel	53	83%	3.8	8%	3.7	4%
	B8644	001	Sports Economics And Policy	MBA	Sunil Gulati, Jonathan Knee	75	75%	4.1	26%	4.3	
	B8645	001	Omni-Channel Retailing	MBA	,	38	29%	4.2	32%	4.7	69%
	B8646	001	A Strategic Marketing Approach To Priv.	MBA	Viola, Marco	60	60%	4.5	58%	4.7	69%
	B8658	001	Catching Growth Waves in Emerging M.	MBA	Martinez, Alonso	28	64%	4.5	58%	4.5	47%
	B8679	001	Digital Marketing	MBA	Kagan, Jeremy	69	58%	3.4	3%	3.7	4%
	B8687	001	The Business of Sports	MBA	Galatioto, Salvatore	60	52%	4.5	58%	4.8	83%
	B8688	001	Virtual Reality & Artificial Intelligence	MBA	Devarajan, Sharad	72	71%	4.6	70%	4.8	83%
	B8694	001	Building the Sales Machine	MBA	Beth Kinerk, Michael Brown	36	53%	3.7	5%	4.0	
	B8698	001	Creation of a Retail Enterprise	MBA	Cohen, Mark	24	42%	3.1	1%	3.4	2%
	B9609	001	Perspectives on Consumer Behavior	PHD MS	Bernd Schmitt, Michel Tuan Pham	9	100%	4.8	81%	4.6	48%
	B9651	001	Marketing Analytics	PHD MS	Asim Ansari, Olivier Toubia, Kamel Jedidi, Rajeev Kohli	23	65%	3.2		4.2	
	B9653	001	Machine Learning	PHD MS	Lentzas, Georgios	17	82%	4.6	57%	4.3	19%
	B9655	001	Digital Marketing	PHD MS	Greenwald, Michelle	41	37%	4.5	38%	4.4	33%
	B9657	001	Winning Strategic Capabilities	PHD MS	Martinez, Alonso	37	51%	4.3	29%	4.5	38%
	B9659	001	Statistical Modeling and Decision Makin	PHD MS	,	24	83%	4.6	57%	4.7	62%