

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
ACCT	B7008	001	Earnings Quality & Fundamental Analys	EMBA	Nissim, Doron	8	50%	5.0	100%	5.0	100%
	B7010	001	Fundamental Analysis for Investors, Ma	EMBA	Rajgopal, Shivaram	23	43%	4.5	46%	4.2	18%
	B8007	001	Financial Planning & Analysis	MBA	Baldenius, Tim	39	38%	4.4	55%	4.7	77%
	B8007	002	Financial Planning & Analysis	MBA	Baldenius, Tim	54	44%	4.5	67%	4.8	89%
	B8007	003	Financial Planning & Analysis	MBA	Baldenius, Tim	49	41%	4.3	43%	4.7	77%
	B8008	001	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	37	49%	4.7	86%	4.7	77%
	B8008	002	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	37	32%	4.6	81%	4.8	89%
	B8009	001	Financial Statement Analysis and Valua	MBA	Stoumbos, Robert	60	38%	4.0	21%	4.2	24%
	B8009	002	Financial Statement Analysis and Valua	MBA	Stoumbos, Robert	60	57%	4.3	43%	4.3	31%
	B8010	001	Fundamental Analysis for Investors, Ma	MBA	Rajgopal, Shivaram	46	33%	4.4	55%	4.5	53%
	B8019	001	Corporate Transactions and Financial IV	MBA	Heinrichs, Anne	35	86%	4.1	26%	3.8	6%
	B8019	002	Corporate Transactions and Financial IV	MBA	Heinrichs, Anne	35	89%	4.2	32%	4.1	16%
	B8122	001	Accounting for Consultants	MBA	Baldenius, Tim	51	73%	4.3	43%	4.5	53%
	B9008	001	Analytic Models in Accounting	PHD	Baldenius, Tim	6	33%	5.0	100%	5.0	100%
	B9020	001	Research on Investing with Fundamentæ	PHD	Penman, Stephen	24	17%	4.8	67%	4.8	46%
	B9021	001	Methods For Empirical Accounting Rese	PHD	Bourveau, Thomas	6	67%	5.0	100%	5.0	100%
	B9021	001a	Methods For Empirical Accounting Rese	PHD	Breuer, Matthias	6	67%	5.0	100%	5.0	100%
	B9022	001	Research On Regulation And Accountin	PHD	Rajgopal, Shivaram	5	40%	5.0	100%	5.0	100%
	BUEC	B7216	300	Economics of Strategic Behavior	EMBA	Dessein, Wouter	27	78%	4.9	97%	4.9
B7227		001	Understanding and Transforming the US	EMBA	Swanson, Ashley	15	47%	4.6	67%	4.4	31%
B7255		001	FinTech: Consumer Financial Services	EMBA	Zeldes, Stephen	22	64%	4.2	18%	4.4	31%
B8215		001	Economics of Organizational Strategy	MBA	Bartel, Ann	48	79%	4.2	32%	4.0	10%
B8216		001	Economics of Strategic Behavior	MBA	Perego, Jacopo	68	56%	4.6	81%	4.7	77%
B8216		002	Economics of Strategic Behavior	MBA	Perego, Jacopo	67	63%	4.5	67%	4.6	62%
B8221		001	Economics of Healthcare and Pharmace	MBA	Lichtenberg, Frank	21	57%	4.2	32%	4.4	39%
B8225		001	The Future of the Global Economy	MBA	Yared, Pierre	67	81%	4.5	67%	4.6	62%
B8225		001a	The Future of the Global Economy	MBA	Cohen, Abby	67	81%	4.5	67%	4.5	53%
B8250		001	Global Economic Environment II: Macro	MBA	Bianchi, Francesco	56	43%	3.8	6%	4.2	24%
B8250		002	Global Economic Environment II: Macro	MBA	Bianchi, Francesco	57	53%	4.5	67%	4.4	39%
B8251		001	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	29	52%	4.5	67%	4.5	53%
B8251		002	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	26	23%	4.3	43%	4.5	53%
B8257		001	Modern Econometrics For Business	MBA	Rockoff, Jonah	62	84%	4.8	95%	4.9	97%
B8260		001	Designing Markets: The Economics of M	MBA	Backus, Matthew	46	30%	4.4	55%	4.6	62%
B8260		002	Designing Markets: The Economics of M	MBA	Backus, Matthew	46	46%	4.3	43%	4.4	39%
B8315		001	Game Theory and Business	MBA	Siconolfi, Paolo	69	57%	4.2	32%	4.2	24%
B8315		002	Game Theory and Business	MBA	Siconolfi, Paolo	72	58%	4.4	55%	4.4	39%
B8366		001	The Media Industries: Public Policy and	MBA	Knee, Jonathan	23	43%	4.0	21%	4.1	16%
B8366		001a	The Media Industries: Public Policy and	MBA	Wu, Timothy	23	43%	4.0	21%	4.1	16%
B8498		001	Mergers & Acquisitions in Media	MBA	Knee, Jonathan	34	47%	4.2	32%	4.1	16%
B9209		001	Economic Theory III	PHD	Siconolfi, Paolo	13	100%	4.4	17%	4.8	46%

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	B9211	001	Economic Theory IV	PHD	Siconolfi, Paolo	12	75%	4.6	29%	4.7	33%
BUSI	B8714	001	Global Immersion: Doing Business in Br MBA		Singh, Medini	30	57%	4.0	21%	4.6	62%
	B8716	001	Global Immersion: Nordic Family Enterp MBA		Angus, Patricia	18	39%	4.0	21%	3.5	4%
	B8721	001	Global Immersion: India: Design for Soc MBA		Johar, Gita	17	65%	4.4	55%	4.5	53%
	B8729	001	Global Immersion Israel: Culture, Politic MBA		Jick, Todd	30	23%	4.9	99%	5.0	100%
	B8772	001	Global Immersion: New Growth and Bus MBA		Hjort, Jonas	30	27%	3.8	6%	4.4	39%
	B8779	001	Global Immersion: Africa's Consumer M MBA		Meier, Stephan	24	42%	4.5	67%	4.5	53%
	B8781	001	Global Immersion: The Japanese Econc MBA		Yared, Pierre	32	81%	4.3	43%	4.6	62%
DROM	B7106	001	Operations Strategy	EMBA	Singh, Medini	38	89%	4.7	85%	4.8	85%
	B7106	002	Operations Strategy	EMBA	Singh, Medini	47	57%	4.7	85%	4.8	85%
	B8101	001	Business Analytics II	MBA	Guetta, Charles	68	68%	4.8	95%	5.0	100%
	B8101	002	Business Analytics II	MBA	Guetta, Charles	69	67%	4.8	95%	4.9	97%
	B8106	001	Operations Strategy	MBA	Singh, Medini	68	81%	4.6	81%	4.7	77%
	B8106	002	Operations Strategy	MBA	Singh, Medini	66	77%	4.6	81%	4.7	77%
	B8106	003	Operations Strategy	MBA	Singh, Medini	43	81%	4.5	67%	4.6	62%
	B8106	004	Operations Strategy	MBA	Singh, Medini	45	76%	4.6	81%	4.8	89%
	B8106	005	Operations Strategy	MBA	Singh, Medini	69	86%	4.3	43%	4.5	53%
	B8106	060	Operations Strategy	MS	Singh, Medini	46	78%	4.6	91%	4.7	91%
	B8108	001	Supply Chain Management	MBA	Ma, Will	50	40%	3.9	9%	3.5	4%
	B8108	002	Supply Chain Management	MBA	Ma, Will	32	44%	4.5	67%	4.3	31%
	B8108	060	Supply Chain Analytics	MS	Federgruen, Awi	30	57%	3.7	18%	3.7	18%
	B8110	060	Business Analytics Strategy	MS	Stuart, Harborne	42	40%	4.5	82%	4.7	91%
	B8110	061	Business Analytics Strategy	MS	Stuart, Harborne	49	51%	4.4	73%	4.4	73%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	54	35%	4.0	21%	4.5	53%
	B8114	002	Applied Regression Analysis	MBA	Juran, David	57	49%	4.1	26%	4.5	53%
	B8116	060	Risk Management	MS	Picoult, Evan	34	62%	4.8	100%	4.8	100%
	B8125	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	72	69%	3.9	9%	4.1	16%
	B8126	001	Web App Programming in Python	MBA	Johar, Hardeep	50	44%	4.5	67%	4.3	31%
	B8128	001	Healthcare Venture Capital And Private	MBA	Mehlman, Ezra	60	70%	4.4	55%	4.6	62%
	B8128	001a	Healthcare Venture Capital And Private	MBA	Tamburri, David	60	70%	4.4	55%	4.5	53%
	B8136	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	95	85%	4.5	67%	4.7	77%
	B8136	H02	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	98	76%	4.6	81%	4.8	89%
	B8138	H01	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	119	66%	4.7	86%	4.8	89%
	B8138	H02	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	119	72%	4.8	95%	4.9	97%
	B8144	001	Introduction to Programming in R	MBA	Lander, Jared	25	48%	4.2	32%	4.1	16%
	B8145	001	Applying Healthcare IT and Digital Healt	MBA	Falci, Raymond	65	46%	4.3	43%	4.4	39%
	B8148	001	The Analytics Advantage	MBA	Guetta, Daniel	75	40%	3.9	9%	4.2	24%
	B8148	002	The Analytics Advantage	MBA	Guetta, Daniel	81	43%	4.0	21%	4.3	31%
B9119	001	Foundations of Stochastic Modeling	PHD	Zeevi, Assaf	4	100%	5.0	100%	5.0	100%	
B9120	001	Dynamic Programming	PHD	Russo, Daniel	18	89%	4.7	46%	4.7	33%	

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	B9137	001	DRO Topics Seminar	PHD	Kanoria, Yash	13	38%	4.6	29%	4.7	33%
ECMR	B8744	001	The Psychology and Economics of Cons	MBA	Stephen Zeldes, Eric Johnson	93	60%	4.5	67%	4.7	77%
FINC	B7306	001	Capital Markets & Investments	EMBA	Zurack, Mark	101	50%	4.8	92%	4.7	74%
	B7306	002	Capital Markets & Investments	EMBA	Zurack, Mark	58	43%	4.5	46%	4.6	51%
	B7306	300	Capital Markets & Investments	EMBA	Sundaresan, Mahadevan	41	66%	4.6	67%	4.7	74%
	B7307	001	Advanced Corporate Finance	EMBA	Mesznik, Roger	22	32%	3.8	13%	3.6	10%
	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich, Donna	46	41%	4.4	28%	4.8	85%
	B7327	001	Corporate Finance, Restructurings & LB	EMBA	Grad, Michael	71	48%	4.6	67%	4.7	74%
	B7345	001	Entrepreneurial Finance	EMBA	Babina, Tania	25	44%	4.4	28%	4.2	18%
	B7345	002	Entrepreneurial Finance	EMBA	Babina, Tania	43	42%	3.5	3%	3.4	3%
	B7373	001	Applied Value Investing: A Study of the	EMBA	Tryforos, Thomas	31	71%	4.8	92%	4.5	41%
	B7439	001	Foundations of VC	EMBA	Lee, Angela	32	78%	4.8	92%	4.7	74%
	B7444	001	Modern Value	EMBA	Santos, Tano	24	50%	4.7	85%	4.7	74%
	B7493	100	Real Estate as an Asset and a Business	EMBA	Mayer, Christopher	64	80%	4.5	46%	4.6	51%
	B8306	001	Capital Markets & Investments	MBA	Lines, Anton	70	70%	4.4	55%	4.6	62%
	B8306	002	Capital Markets & Investments	MBA	Lines, Anton	68	57%	4.4	55%	4.7	77%
	B8306	003	Capital Markets & Investments	MBA	Lines, Anton	42	48%	4.6	81%	4.9	97%
	B8306	004	Capital Markets & Investments	MBA	Abis, Simona	69	61%	4.4	55%	4.5	53%
	B8306	005	Capital Markets & Investments	MBA	Abis, Simona	66	67%	4.6	81%	4.7	77%
	B8306	006	Capital Markets & Investments	MBA	Abis, Simona	51	71%	4.6	81%	4.7	77%
	B8306	060	Capital Markets & Investments	PHD	Lancaster, Brian	43	60%	4.8	67%	4.6	21%
	B8307	001	Advanced Corporate Finance	MBA	Giroud, Xavier	41	68%	4.3	43%	4.6	62%
	B8307	002	Advanced Corporate Finance	MBA	Giroud, Xavier	50	74%	4.3	43%	4.5	53%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	29	31%	4.4	55%	4.2	24%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	41	51%	4.3	43%	4.3	31%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	51	61%	4.0	21%	4.1	16%
	B8328	001	From Feast to Famine & Back Again: In	MBA	Carr, Ellen	65	94%	4.7	86%	4.8	89%
	B8331	001	Real Estate Finance	MBA	Piskorski, Tomasz	65	62%	4.6	81%	4.7	77%
	B8331	002	Real Estate Finance	MBA	Piskorski, Tomasz	67	66%	4.7	86%	4.8	89%
	B8334	001	Real Estate Private Equity	MBA	Jacobs, Andrew	26	12%	4.3	43%	4.3	31%
	B8337	001	Global Real Estate Investment	MBA	Douglas, Camille	35	34%	4.9	99%	4.6	62%
	B8339	001	Real Estate Mergers & Acquisitions Dea	MBA	Haggerty, John	27	41%	4.4	55%	4.4	39%
	B8339	001a	Real Estate Mergers & Acquisitions Dea	MBA	Menna, Gilbert	27	41%	4.4	55%	4.4	39%
	B8340	001	Advanced Seminar In Real Estate	MBA	Felman, Michelle	17	59%	4.1	26%	3.6	5%
	B8340	001a	Advanced Seminar In Real Estate	MBA	Platt, Russell	17	59%	4.1	26%	3.9	8%
	B8341	001	PropTech and Real Estate Disruption	MBA	Piskorski, Tomasz	39	69%	4.4	55%	4.7	77%
	B8345	001	Entrepreneurial Finance	MBA	Babina, Tania	53	32%	3.4	4%	3.3	3%
	B8348	001	Emerging Financial Markets	MBA	Calomiris, Charles	33	27%	4.9	99%	4.8	89%
	B8355	001	Impact Investing	MBA	Usher, Bruce	69	61%	4.5	67%	4.7	77%

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	B8363	001	Climate Finance	MBA	Usher, Bruce	64	92%	4.9	99%	4.9	97%
	B8368	001	Security Analysis	MBA	Mauboussin, Michael	64	39%	4.8	95%	4.9	97%
	B8368	002	Security Analysis	MBA	Blum III, Howard	37	30%	4.5	67%	4.2	24%
	B8369	001	Applied Security Analysis	MBA	Duggal, Anuroop	69	35%	4.6	81%	4.7	77%
	B8373	001	Applied Value Investing	MBA	Eric Almeraz, David Horn	10	20%	4.0	21%	4.5	53%
	B8376	001	Distressed Value Investing	MBA	Krueger, Daniel	48	50%	4.4	55%	4.5	53%
	B8376	002	Distressed Value Investing	MBA	Gatto, Michael	31	87%	4.9	99%	4.9	97%
	B8377	001	Value Investing	MBA	Santos, Tano	147	33%	4.0	21%	4.1	16%
	B8378	001	Value Investing with Legends	MBA	Santos, Tano	98	29%	4.6	81%	4.5	53%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	10	100%	5.0	100%	4.8	89%
	B8384	001	Equity Derivatives	MBA	Zurack, Mark	49	39%	4.5	67%	4.5	53%
	B8385	001	VC Seminar	MBA	Lee, Angela	49	76%	4.6	81%	4.8	89%
	B8396	001	Alternative Assets in Institutional Portfol	MBA	Mergenthaler, Karl	69	42%	4.0	21%	4.2	24%
	B8396	001a	Alternative Assets in Institutional Portfol	MBA	Weinberg, Michael	69	42%	4.0	21%	4.2	24%
	B8431	001	Creative Destruction in The Financial S	MBA	Calomiris, Charles	50	40%	3.2	2%	3.2	3%
	B8432	001	International Finance	MBA	Veldkamp, Laura	50	54%	4.2	32%	4.3	31%
	B8433	001	Compounders	MBA	Mueller, Jeffrey	12	42%	4.8	95%	4.6	62%
	B8434	001	Value Investing in Credit Markets	MBA	Tolkachev, Denis	15	53%	4.6	81%	4.5	53%
	B8434	001a	Value Investing in Credit Markets	MBA	Verghis, Anjali	15	53%	4.6	81%	4.5	53%
	B8439	001	Foundations of VC	MBA	Lee, Angela	57	63%	4.8	95%	4.9	97%
	B8439	002	Foundations of VC	MBA	Lee, Angela	60	92%	4.7	86%	4.9	97%
	B8450	001	The Art of Forecasting: Crystal Ball or M	MBA	Carr, Ellen	68	82%	4.4	55%	4.5	53%
	B8452	001	International Emerging Markets Project	MBA	Clifford, Paul	48	48%	4.2	32%	4.2	24%
	B8459	001	Foundations of Private Equity II	MBA	Hitscherich, Donna	35	37%	3.4	4%	3.6	5%
	B8461	001	Practice of Wealth Management for High	MBA	Brisbane, Maria	40	48%	4.0	21%	4.1	16%
	B8461	001a	Practice of Wealth Management for High	MBA	Zachary, Alexander	40	48%	4.0	21%	3.9	8%
	B8465	001	NYC Immersion Seminar: VC	MBA	Lee, Angela	24	50%	4.5	67%	4.7	77%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	92	37%	4.5	67%	4.8	89%
	B9305	001	Finance Pre-Thesis Seminar	PHD	Sundaresan, Mahadevan	13	46%	4.8	67%	5.0	100%
	B9325	001	Financial Econometrics: Time Series	PHD	Johannes, Michael	26	50%	4.1	8%	4.0	4%
	B9326	001	Financial Econometrics: Panel Data	PHD	Giroud, Xavier	29	62%	4.7	46%	4.8	46%
	B9329	001	Empirical Corporate Finance	PHD	Giroud, Xavier	13	62%	5.0	100%	4.9	54%
	B9330	001	Microstructure Theory	PHD	Glosten, Lawrence	24	71%	4.4	17%	4.1	8%
	B9334	001	Big Data In Finance	PHD	Johannes, Michael	22	59%	4.6	29%	4.6	21%
	B9335	001	Information In Financial Markets	PHD	Veldkamp, Laura	16	56%	4.8	67%	4.9	54%
MGMT	B7510	001	Managerial Negotiations	EMBA	McDonald, Rachel	18	67%	4.3	21%	4.5	41%
	B7510	002	Managerial Negotiations	EMBA	Ward, Sarah	40	83%	4.6	67%	4.3	23%
	B7510	003	Managerial Negotiations	EMBA	Ward, Sarah	13	62%	4.5	46%	4.5	41%
	B7510	300	Managerial Negotiations	EMBA	Matz, Sandra	20	80%	4.9	97%	4.9	95%
	B7514	001	Napoleon's Glance	EMBA	Duggan, William	69	30%	3.7	10%	3.5	5%

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	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	14	50%	4.4	28%	4.5	41%
	B7531	001	Power & Influence	EMBA	Abrahamson, Eric	23	65%	4.7	85%	4.7	74%
	B7531	100	Power & Influence Block Week	EMBA	Abrahamson, Eric	64	48%	4.5	46%	4.3	23%
	B7538	001	The Leader's Voice: Communication Sk	EMBA	Golde, Jeffrey	30	57%	4.6	67%	4.9	95%
	B7538	002	The Leader's Voice: Communication Sk	EMBA	Velikoselskiy, Natasha	16	88%	4.7	85%	4.9	95%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	58	79%	4.5	46%	4.7	74%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	20	50%	4.6	67%	4.7	74%
	B7590	001	People Analytics and Strategy	EMBA	Cowgill, Bo	18	78%	4.6	67%	4.6	51%
	B7731	001	Global Healthcare Strategy	EMBA	Marchand, Lorraine	12	83%	3.7	10%	4.0	13%
	B8507	001	Organizational Change	MBA	Jick, Todd	66	88%	4.6	81%	4.8	89%
	B8507	002	Organizational Change	MBA	Jick, Todd	68	79%	4.6	81%	4.8	89%
	B8507	003	Organizational Change	MBA	Jick, Todd	67	84%	4.6	81%	4.8	89%
	B8510	001	Managerial Negotiations	MBA	Slepian, Michael	40	35%	4.5	67%	4.2	24%
	B8510	002	Managerial Negotiations	MBA	Slepian, Michael	39	38%	4.8	95%	4.8	89%
	B8510	003	Managerial Negotiations	MBA	Slepian, Michael	40	40%	4.6	81%	4.6	62%
	B8510	004	Managerial Negotiations	MBA	McDonald, Rachel	37	59%	4.6	81%	4.8	89%
	B8510	005	Managerial Negotiations	MBA	Davidai, Shai	35	46%	4.8	95%	4.8	89%
	B8510	006	Managerial Negotiations	MBA	Davidai, Shai	35	57%	4.7	86%	4.7	77%
	B8510	008	Managerial Negotiations	MBA	Rossignac-Milon, Maya	36	72%	4.4	55%	4.4	39%
	B8510	009	Managerial Negotiations	MBA	Matz, Sandra	45	82%	4.6	81%	4.8	89%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	98%	4.8	95%	4.9	97%
	B8513	H01	Personal Leadership & Success	MBA	Wadhwa, Hitendra	54	41%	2.5	1%	2.3	1%
	B8513	H02	Personal Leadership & Success	MBA	Wadhwa, Hitendra	56	27%	3.0	2%	3.2	3%
	B8518	001	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	51	78%	4.4	55%	4.5	53%
	B8518	002	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	47	81%	4.4	55%	4.7	77%
	B8519	001	Launch Your Startup	MBA	McGourty, Jack	47	100%	4.8	95%	4.9	97%
	B8519	001a	Launch Your Startup	MBA	O'Farrell, William	47	100%	4.8	95%	4.7	77%
	B8521	001	Lean LaunchPad	MBA	Steven Blank, Nathaniel Kelner	50	26%	4.6	81%	4.6	62%
	B8526	001	Launching Social Ventures	MBA	O'Farrell, William	36	47%	4.1	26%	4.3	31%
	B8526	001a	Launching Social Ventures	MBA	Mokrauer, Julius	36	47%	4.1	26%	4.3	31%
	B8529	001	Family Business Management	MBA	Baron, Joshua	39	54%	4.8	95%	4.8	89%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	36	92%	4.9	99%	4.9	97%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	28	54%	4.9	99%	4.9	97%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Velikoselskiy, Natasha	29	24%	4.3	43%	4.3	31%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Velikoselskiy, Natasha	26	81%	4.3	43%	4.5	53%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	18	67%	4.8	95%	5.0	100%
	B8538	006	The Leader's Voice: Communication Sk	MBA	Lee, Angela	34	68%	4.8	95%	4.7	77%
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer, Doug	30	97%	4.5	67%	4.5	53%
	B8545	001	High Performing Nonprofits	MBA	Houston, Amy	44	84%	4.6	81%	4.7	77%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8558	001	Education Leadership	MBA	McMahon, Erin	22	32%	4.4	55%	4.6	62%
	B8560	001	NYC Immersion Seminar: Governance & Strategy	MBA	Kogut, Bruce	33	52%	4.7	86%	4.8	89%
	B8561	001	Entrepreneurial Law for Start-Ups: Planning & Finance	MBA	Haber, David	68	34%	4.4	55%	4.3	31%
	B8570	001	Technology Strategy	MBA	Wang, Dan	73	85%	4.8	95%	5.0	100%
	B8570	002	Technology Strategy	MBA	Wang, Dan	69	70%	4.8	95%	4.9	97%
	B8573	001	Global Philanthropy	MBA	Berman, Melissa	49	63%	3.9	9%	4.2	24%
	B8575	001	Fundamentals of Governance	MBA	Kogut, Bruce	61	39%	4.1	26%	4.2	24%
	B8577	001	Think Bigger	MBA	Duggan, William	93	38%	4.0	21%	3.9	8%
	B8577	001a	Think Bigger	MBA	Iyengar, Sheena	93	38%	4.0	21%	4.4	39%
	B8578	001	Public Policy and the Healthcare Industry	MBA	Masia, Neal	52	21%	4.5	67%	4.8	89%
	B8580	001	ReEntry Acceleration Program	MBA	Navalli, Sandra	26	31%	4.8	95%	4.7	77%
	B8586	001	Entrepreneurial Strategy	MBA	Guzman, Jorge	48	58%	4.0	21%	4.4	39%
	B8586	002	Entrepreneurial Strategy	MBA	Guzman, Jorge	50	54%	4.5	67%	4.8	89%
	B8586	001a	Entrepreneurial Strategy	MBA	Palmer, Dana	48	58%	4.0	21%	4.7	77%
	B8588	001	NYC Immersion Seminar: Strategy	MBA	Meier, Stephan	28	50%	3.8	6%	3.9	8%
	B8590	001	People Analytics and Strategy	MBA	Cowgill, Bo	63	76%	4.1	26%	4.2	24%
	B8591	001	NYC Immersion Seminar: Food Service & Retail	MBA	Zagor, Stephen	30	40%	4.2	32%	4.9	97%
	B8598	099	Entrepreneurial Greenhouse (Master Class)	MBA	Burns, Brendan	18	33%	4.3	43%	4.3	31%
	B8598	099a	Entrepreneurial Greenhouse (Master Class)	MBA	Lerner, Dave	18	33%	4.3	43%	4.8	89%
	B8618	001	Strategies for Long-Term Growth	MBA	Sherman, Len	66	38%	4.0	21%	4.1	16%
	B9508	001	Research Methods	PHD	Cowgill, Bo	6	50%	4.7	46%	5.0	100%
	B9508	001a	Research Methods	PHD	Johar, Gita	6	50%	4.7	46%	4.3	13%
	B9521	001	Advanced Strategy: Topics and Methods	PHD	Kogut, Bruce	3	33%	5.0	100%	5.0	100%
	B9522	001	Advanced Strategy: Topics and Methods	PHD	Cowgill, Bo	3	33%	4.0	4%	5.0	100%
MRKT	B7619	100	Behavioral Economics & Decision Making	EMBA	Morwitz, Vicki	51	45%	4.6	67%	4.8	85%
	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan, Jeremy	33	33%	3.7	10%	3.6	10%
	B7658	100	Catching Growth Waves in Emerging Markets	EMBA	Rajeev Kohli, Alonso Martinez	28	43%	4.7	85%	4.6	51%
	B7664	100	Marketing for Organic Revenue Growth	EMBA	Lehmann, Donald	41	32%	4.0	15%	4.4	31%
	B7666	100	Media Platforms and Content: A Foundational Approach	EMBA	Sarvary, Miklos	26	42%	4.5	46%	4.7	74%
	B7667	100	Foundations of Innovation	EMBA	Toubia, Olivier	42	60%	4.7	85%	5.0	100%
	B8603	001	Growing and Managing the Sales Machine	MBA	Brown, Michael	37	86%	4.6	81%	4.6	62%
	B8607	001	Strategic Consumer Insights	MBA	Pham, Michel Tuan	42	76%	4.1	26%	4.1	16%
	B8612	001	Premium Brand Strategy	MBA	Kuehlwein, Jan Patrick	40	50%	4.6	81%	4.7	77%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	64	59%	4.0	21%	4.1	16%
	B8615	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	67	82%	4.6	81%	4.9	97%
	B8619	001	Behavioral Economics & Decision Making	MBA	Friedman, Elizabeth	46	65%	4.6	81%	4.7	77%
	B8619	002	Behavioral Economics & Decision Making	MBA	Friedman, Elizabeth	49	45%	4.5	67%	4.6	62%
	B8622	001	Intro to User Experience	MBA	Canetti, Paul	66	83%	3.9	9%	4.5	53%
	B8623	001	Intro to Product Management	MBA	Canetti, Paul	163	63%	4.0	21%	4.5	53%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8623	060	MS Intro to Product Management	MS	Gasmi, Farah	30	40%	3.4	9%	3.2	9%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	40	88%	4.4	55%	4.7	77%
	B8624	002	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	37	49%	4.2	32%	4.4	39%
	B8625	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	43	30%	4.7	86%	4.7	77%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	89	33%	3.9	9%	4.3	31%
	B8634	001	Smarter Worlds	MBA	Quint, Matthew	54	52%	2.5	1%	2.9	1%
	B8635	001	Marketing the Arts, Culture & Entertainr	MBA	Millan, Tahra	37	19%	3.3	3%	3.1	2%
	B8645	001	Omni-Channel Retailing	MBA	Lux, Scott	50	36%	3.6	4%	4.0	10%
	B8646	001	A Strategic Marketing Approach To Priv.	MBA	Viola, Marco	66	50%	4.4	55%	4.5	53%
	B8648	001	The Marketing of an American Presiden	MBA	Schapps, Ellen	41	37%	4.0	21%	4.0	10%
	B8649	001	Pricing Strategies	MBA	Ansari, Asim	50	60%	4.2	32%	4.2	24%
	B8649	002	Pricing Strategies	MBA	Ansari, Asim	48	46%	4.2	32%	4.4	39%
	B8652	001	Retail Fundamentals	MBA	Cohen, Mark	45	44%	4.3	43%	4.5	53%
	B8655	001	The Luxury Approach	MBA	Maisonrouge, Ketty	17	29%	5.0	100%	5.0	100%
	B8658	001	Catching Growth Waves in Emerging M.	MBA	Martinez, Alonso	49	51%	4.3	43%	4.6	62%
	B8658	001a	Catching Growth Waves in Emerging M.	MBA	Kohli, Rajeev	49	51%	4.3	43%	4.4	39%
	B8662	001	Innovate Using Design Thinking	MBA	Gita Johar, Adam Royalty	41	71%	4.3	43%	4.4	39%
	B8666	001	Media Platforms and Content: A Found&	MBA	Sarvary, Miklos	55	36%	4.1	26%	4.2	24%
	B8667	001	Foundations of Innovation	MBA	Brucks, Melanie	46	50%	4.7	86%	4.8	89%
	B8667	060	MS Foundations of Innovation	MS	Brucks, Melanie	11	36%	4.2	55%	4.2	55%
	B8670	001	NYC Immersion Seminar: Luxury Brand:	MBA	Wilcox, Keith	30	50%	4.4	55%	4.6	62%
	B8681	001	Advanced Marketing Strategy	MBA	Hafen, Tom	46	74%	4.6	81%	4.7	77%
	B8685	001	Media and Entertainment: Strategy Con:	MBA	Seave, Ava	19	26%	3.9	9%	4.0	10%
	B9608	001	Experimental Design & Analysis for Beh	PHD	Pham, Michel Tuan	4	75%	5.0	100%	5.0	100%
	B9617	001	Consumer Behavior II	PHD	Johnson, Eric	10	50%	4.8	67%	5.0	100%
	B9652	001	MS Marketing Models	MS	Mukherjee, Anirban	46	50%	4.3	64%	4.3	64%
	B9653	001	MS Machine Learning	MS	Lentzas, Georgios	87	51%	4.0	36%	3.8	27%
	B9654	001	MS Artificial Intelligence	MS	Lentzas, Georgios	62	44%	4.2	55%	4.0	45%
	B9655	060	MS Digital Marketing	MS	Greenwald, Michelle	7	29%	4.0	36%	4.0	45%