

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
ACCT	B7009	001	Financial Statement Analysis and Valua	EMBA	Radhakrishna, Radha	23	91%	4.6	66%	4.7	71%
	B7009	100	Financial Statement Analysis and Valua	EMBA	Stoumbos, Robert	14	86%	4.6	66%	4.6	58%
	B7010	001	Fundamental Analysis for Investors, Ma	EMBA	Rajgopal, Shivaram	15	93%	4.6	66%	4.5	42%
	B8009	001	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	63	76%	4.6	76%	4.8	86%
	B8009	002	Financial Statement Analysis and Valua	MBA	Bourveau, Thomas	56	79%	4.7	84%	4.8	86%
	B8010	001	Fundamental Analysis for Investors, Ma	MBA	Rajgopal, Shivaram	31	97%	4.3	44%	4.6	60%
	B8025	001	Life Cycle of a Deal	MBA	Ohl, Andreas	42	50%	2.7	1%	2.8	1%
	B8026	001	Applied Fundamental Analysis with Alte	MBA	Dell Orfano, Matthew	25	92%	4.4	55%	4.5	49%
	B9010	001	Valuation and Financial Statement Anal	MSPH D	Nissim, Doron	35	83%	4.5	63%	4.7	66%
B9022	001	Research On Regulation And Accountin	MSPH D	Rajgopal, Shivaram	8	63%	4.8	95%	5.0	100%	
BUEC	B7216	001	Economics of Strategic Behavior	EMBA	Dessein, Wouter	57	79%	4.4	34%	4.5	42%
	B7216	002	Economics of Strategic Behavior	EMBA	Dessein, Wouter	52	87%	4.4	34%	4.3	21%
	B7227	001	Understanding and Transforming the U\$	EMBA	Swanson, Ashley	9	100%	4.3	18%	4.8	84%
	B7251	100	GEEII: Financial Markets, Monetary Poli	EMBA	Mishkin, Frederic	20	100%	4.6	66%	4.7	71%
	B8118	001	Transforming the Delivery of Healthcare	MBA	John Rowe, Ashley Swanson	54	85%	4.3	44%	4.4	
	B8201	001	Climate Change and the Energy Transit	MBA	Heal, Geoffrey	47	49%	4.4	55%	4.5	49%
	B8216	001	Economics of Strategic Behavior	MBA	Perego, Jacopo	51	90%	4.5	67%	4.7	69%
	B8216	002	Economics of Strategic Behavior	MBA	Perego, Jacopo	50	84%	4.7	84%	4.8	86%
	B8250	001	Global Economic Environment II: Macro	MBA	Wei, Shang-Jin	19	89%	4.4	55%	4.4	40%
	B8250	002	Global Economic Environment II: Macro	MBA	Wei, Shang-Jin	34	79%	4.2	31%	4.0	13%
	B8265	001	Modern Political Economy	MBA	R. Glenn Hubbard, Tano Santos	72	83%	4.5	67%	4.8	
	B8315	001	Game Theory and Business	MBA	Prat, Andrea	35	86%	4.2	31%	4.2	23%
	B8315	002	Game Theory and Business	MBA	Siconolfi, Paolo	41	85%	3.9	12%	4.2	23%
	B8365	001	Navigating China	MBA	Wei, Shang-Jin	26	85%	4.1	23%	4.2	23%
	B8467	001	The Economics and Politics of Digital Di	MBA	Tusk, Bradley	36	92%	4.6	76%	4.8	86%
B9206	001	Economic Analysis	MSPH D	Heal, Geoffrey	33	76%	3.8	5%	4.3	32%	
B9208	001	Economic Analysis II	MSPH D	Heal, Geoffrey	33	85%	3.6	3%	4.2	21%	
BUSI	B7755	100	Business Law	EMBA	Hitscherich, Donna	21	100%	4.8	82%	4.8	84%
	B8782	001	Innovation Salon	MBA	Iyengar, Sheena	48	79%	3.9	12%	4.1	17%
DROM	B7101	001	Business Analytics II	EMBA	Guetta, Charles	63	90%	4.7	76%	4.9	95%
	B7107	001	Service Operations Management	EMBA	Singh, Medini	17	82%	4.7	76%	4.8	84%
	B7107	002	Service Operations Management	EMBA	Singh, Medini	11	73%	4.9	97%	5.0	100%
	B8100	001	Healthcare Management, Design and S	MBA	Peter Tollman, Carri Chan, Taylor Sewell	37	76%	3.8	9%	4.1	
	B8101	001	Business Analytics II	MBA	Guetta, Charles	68	87%	4.6	76%	4.8	86%

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	B8101	002	Business Analytics II	MBA	Guetta, Charles	68	90%	4.5	67%	4.8	86%
	B8107	001	Service Operations Management	MBA	Singh, Medini	55	93%	4.5	67%	4.8	86%
	B8107	002	Service Operations Management	MBA	Singh, Medini	52	90%	4.2	31%	4.7	69%
	B8107	060	Service Operations Management	MBA	Singh, Medini	57	81%	4.6	76%	4.6	60%
	B8107	061	Service Operations Management	MBA	Singh, Medini	43	91%	4.5	67%	4.5	49%
	B8110	060	Game-Theoretic Business Strategy	MBA	Stuart, Harborne	59	51%	4.6	76%	4.6	60%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	46	85%	4.1	23%	4.3	30%
	B8123	060	Demand Analytics	MBA	Federgruen, Awi	49	51%	3.4	4%	3.2	2%
	B8125	001	Digital Literacy for Decision Makers	MBA	Castiglione, Christopher	66	82%	4.3	44%	4.6	60%
	B8131	001	Sports Analytics	MBA	Broadie, Mark	67	78%	3.7	7%	3.8	8%
	B8131	060	Sports Analytics	MBA	Broadie, Mark	28	71%	4.8	93%	4.9	96%
	B8136	002	Introduction to Programming Using Pyth	MBA	Prestinario, Jason	56	75%	4.3	44%	4.4	40%
	B8136	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	50	46%	4.7	84%	4.9	96%
	B8144	001	Introduction to Programming in R	MBA	Lander, Jared	49	73%	4.4	55%	4.4	40%
	B8146	001	Analytics in Action	MBA	Brett Martin, Charles Guetta	41	98%	4.4	55%	4.5	
	B8510	060	Managerial Negotiations	MBA	Stuart, Harborne	47	64%	4.8	93%	4.8	86%
	B8816	060	Quantitative Pricing & Revenue Analytic	MBA	Ke, Wei	35	54%	4.4	55%	4.2	23%
	B8823	001	The U.S. Healthcare System: Structure :	MBA	Chan, Carri	66	71%	4.4	55%	4.6	60%
	B9106	001	Applied Multivariate Statistics	MSPH D	Elliot Oblander, Kamel Jedidi	39	92%	3.9	16%	4.3	
	B9118	001	Foundations of Optimization	MSPH D	Balseiro, Santiago	15	93%	4.7	84%	4.9	89%
	B9122	001	Computing For Business Research	MSPH D	Krstovski, Kriste	44	80%	3.9	16%	4.4	39%
	B9148	001	Frontiers In Online & Random Opt	MSPH D	Kanoria, Yash	13	69%	4.7	84%	4.7	66%
FINC	B7308	001	Debt Markets	EMBA	Sundaresan, Mahadevan	20	60%	4.9	97%	4.8	84%
	B7309	001	Derivatives	EMBA	Zurack, Mark	26	69%	4.5	50%	4.6	58%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	15	73%	4.5	50%	4.4	32%
	B7327	001	Corporate Finance, Restructurings & LB	EMBA	Grad, Michael	59	88%	4.4	34%	4.3	21%
	B7372	001	Seminar in Value Investing	EMBA	Johnson, Paul	74	65%	4.7	76%	4.7	71%
	B7372	002	Seminar in Value Investing	EMBA	Johnson, Paul	55	75%	4.5	50%	4.6	58%
	B7389	001	Hedge Funds	EMBA	Savoldelli, Fabio	16	56%	4.6	66%	4.5	42%
	B7462	001	An Introduction to Blockchain and Crypt	EMBA	Omid Malekan, Gur Huberman	35	77%	4.4	34%	4.2	
	B8306	001	Capital Markets & Investments	MBA	Tetlock, Paul	50	96%	4.6	76%	4.8	86%
	B8306	002	Capital Markets & Investments	MBA	Tetlock, Paul	61	85%	4.3	44%	4.7	69%
	B8306	003	Capital Markets & Investments	MBA	Tetlock, Paul	62	73%	4.4	55%	4.7	69%
	B8306	004	Capital Markets & Investments	MBA	Tetlock, Paul	31	71%	4.5	67%	4.7	69%
	B8307	001	Advanced Corporate Finance	MBA	Moon, John	55	87%	4.4	55%	4.6	60%

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	B8308	001	Debt Markets	MBA	Sundaresan, Mahadevan	49	76%	4.6	76%	4.6	60%
	B8323	001	Asset Management	MBA	Bekaert, Geert	45	84%	4.4	55%	4.3	30%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	48	75%	4.1	23%	4.2	23%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	52	75%	4.2	31%	4.2	23%
	B8326	001	Capital Markets Regulation	MBA	Glosten, Lawrence	8	63%	1.9	1%	3.4	4%
	B8331	001	Real Estate Finance	MBA	Van Nieuwerburgh, Stijn	49	92%	4.8	93%	4.9	96%
	B8331	002	Real Estate Finance	MBA	Van Nieuwerburgh, Stijn	65	75%	4.7	84%	4.8	86%
	B8332	001	Real Estate Transactions	MBA	Karen Holdridge, Jennifer Morgan	59	80%	3.2	3%	3.7	
	B8336	001	Real Estate Portfolio Management	MBA	Giliberto, Michael	38	74%	3.8	9%	4.4	40%
	B8345	001	Entrepreneurial Finance	MBA	Michael Ewens, R. Glenn Hubbard	69	80%	4.9	99%	4.8	
	B8347	001	Business School Student Page: Financi	MBA	Bolton, Patrick	12	58%	4.4	55%	4.7	69%
	B8348	001	Emerging Financial Markets	MBA	Calomiris, Charles	27	67%	4.3	44%	4.5	49%
	B8363	001	Climate Finance	MBA	Usher, Bruce	120	92%	4.7	84%	4.9	96%
	B8368	001	Security Analysis	MBA	Begg, Christopher	69	71%	4.3	44%	4.3	30%
	B8373	001	Applied Value Investing	MBA	Rishi Renjen, Kevin Oro-Hahn	11	91%	4.8	93%	4.9	96%
	B8373	002	Applied Value Investing	MBA	Jonathon Luft, Mark Cooper	10	30%	4.5	67%	4.8	
	B8373	003	Applied Value Investing	MBA	Quinn, T. Charlie	10	100%	5.0	100%	4.9	96%
	B8373	004	Applied Value Investing	MBA	Matthew Fixler, Scott Hendrickson	10	80%	4.9	99%	4.9	96%
	B8373	005	Applied Value Investing	MBA	Greg Slavin, Anuroop Duggal	10	90%	4.9	99%	4.9	96%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	7	86%	5.0	100%	5.0	100%
	B8382	001	Mental Models, Investment Frameworks	MBA	Brian Waterhouse, Grant Bowman	10	90%	4.8	93%	4.9	
	B8401	001	Short Seling	MBA	Jaime Lester, David Horn	27	85%	4.0	15%	4.1	
	B8429	001	Digital Investing	MBA	Jeremy Philips, Jonathan Knee	71	86%	4.2	31%	4.0	
	B8439	001	Foundations of VC	MBA	Lee, Angela	61	75%	4.8	93%	5.0	100%
	B8439	002	Foundations of VC	MBA	Davis, Owen	50	88%	4.1	23%	4.0	13%
	B8441	001	Strategic International Commercial Tran	MBA	Vecchio, Mark	12	92%	4.1	23%	4.4	40%
	B8444	001	Modern Value	MBA	Santos, Tano	40	93%	4.5	67%	4.8	86%
	B8450	001	The Art of Forecasting: Crystal Ball or M	MBA	Carr, Ellen	58	78%	4.3	44%	4.6	60%
	B8453	001	Real Estate Debt Markets	MBA	Lancaster, Brian	41	90%	4.2	31%	4.5	49%
	B8454	001	Real Estate Equity Securities Analysis	MBA	Smotrich, Ross	26	77%	4.5	67%	4.5	49%
	B8457	001	Foundations of Private Equity	MBA	Hitscherich, Donna	45	84%	4.1	23%	4.3	30%
	B8462	001	An Introduction to Blockchain and Crypt	MBA	Omid Malekan, Gur Huberman	50	62%	4.3	44%	3.9	

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	B8463	001	Residential Real Estate: Dirt, Debt, And	MBA	Lancaster, Brian	52	79%	4.6	76%	4.8	86%
	B8465	001	Building a VC Investment Thesis	MBA	Lee, Angela	65	65%	4.5	67%	4.6	60%
	B8468	001	ESG Equity Investing	MBA	Zurack, Mark	75	83%	3.4	4%	3.4	4%
	B8471	001	Public Pensions and Retirement Securit	MBA	Hughes, Von	19	68%	4.0	15%	4.2	23%
	B8472	001	Electronic Trading in Financial Markets	MBA	White, Christopher	45	27%	4.1	23%	4.3	30%
	B8473	001	The Credit Superhighway	MBA	Friedman, Avi	41	73%	4.7	84%	4.8	86%
	B8528	001	Family Enterprise and Wealth	MBA	Angus, Patricia	29	62%	4.5	67%	4.7	69%
	B8746	001	Investing in Medical Technologies	MBA	Kamen, Efrem	76	79%	4.3	44%	4.5	49%
	B8767	001	Investing in Social Ventures	MBA	Vikas Raj, Bruce Usher	1	84%	4.7	84%	4.9	96%
	B9302	001	Finance Theory I	MSPH D	Veldkamp, Laura	35	86%	4.2	37%	4.3	32%
	B9304	001	Models & Methods of Continuous Time	MSPH D	Wang, Neng	6	100%	5.0	100%	4.8	84%
	B9305	001	Finance Pre-Thesis Seminar	MSPH D	Wei Jiang, Mahadevan Sundaresan, Laura Veldkamp	7	71%	4.8	95%	5.0	100%
	B9317	001	Corporate Finance Theory	MSPH D	Neng Wang, Patrick Bolton	6	100%	4.7	84%	4.8	84%
	B9319	001	Asset Pricing I	MSPH D	Mamaysky, Harry	19	84%	4.4	58%	4.6	55%
	B9320	001	Empirical Asset Pricing II	MSPH D	Van Nieuwerburgh, Stijn	13	92%	4.9	97%	4.8	84%
	B9323	001	Introduction to Econometrics and Statist	MSPH D	Dong, Jing	27	70%	4.4	58%	4.8	84%
	B9324	001	Econometrics and Statistical Inference I	MSPH D	Zheng, Fanyin	37	78%	4.5	63%	4.5	42%
	B9336	001	Introduction to Continuous Time Financi	MSPH D	Johannes, Michael	21	90%	4.4	58%	4.3	32%
	B9337	001	Advanced Derivatives	MSPH D	Johannes, Michael	21	90%	4.4	58%	4.2	21%
INAF	U8147	001	Navigating China	INAF	Wei, Shang-Jin	22	77%	4.6	100%	4.7	100%
MGMT	B7510	001	Managerial Negotiations	EMBA	Mason, Malia	51	94%	4.9	97%	4.9	95%
	B7511	001	Turnaround Management	EMBA	Harrigan, Kathryn	20	95%	4.6	66%	4.4	32%
	B7513	100	Personal Leadership & Success	EMBA	Wadhwa, Hitendra	70	86%	4.8	82%	4.9	95%
	B7514	001	Napoleon's Glance	EMBA	Duggan, William	29	55%	4.3	18%	4.2	8%
	B7514	100	Napoleon's Glance Block Week	EMBA	Duggan, William	28	50%	4.7	76%	4.9	95%
	B7518	001	Foundations of Entrepreneurship	EMBA	Low, Murray	42	90%	4.2	11%	4.4	32%
	B7531	100	Power & Influence	EMBA	Abrahamson, Eric	41	49%	4.5	50%	4.4	32%
	B7550	100	Executive Leadership	EMBA	William Klepper, Robert Bontempo	69	72%	4.9	97%	4.8	
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	32	81%	4.4	34%	4.6	58%

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	B7554	001	Starting and Running an Entrepreneuria	EMBA	Weiss, Donald	46	74%	4.5	50%	4.6	58%
	B7557	001	Social Entrepreneurship for the 21st Ce	EMBA	Levenson Keohane, Georgia	37	68%	4.3	18%	4.1	5%
	B8507	001	Organizational Change	MBA	Jick, Todd	68	94%	4.7	84%	4.8	86%
	B8507	002	Organizational Change	MBA	Jick, Todd	66	88%	4.8	93%	4.8	86%
	B8510	001	Managerial Negotiations	MBA	Bartel, Ann	36	97%	4.8	93%	4.5	49%
	B8510	002	Managerial Negotiations	MBA	Sezer, Ovul	44	80%	4.2	31%	4.6	60%
	B8510	003	Managerial Negotiations	MBA	Ames, Daniel	44	61%	4.8	93%	4.9	96%
	B8510	004	Managerial Negotiations	MBA	Ames, Daniel	44	52%	4.9	99%	4.9	96%
	B8518	001	Foundations of Entrepreneurship	MBA	Wu, Geraldine	63	79%	3.9	12%	4.0	13%
	B8519	001	Launch Your Startup	MBA	Jack McGourty, Brendan Burns	51	96%	4.5	67%	4.5	
	B8527	001	Social Venture Incubator	MBA	Fairbanks, Joy	31	84%	4.3	44%	4.4	40%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Lee, Angela	34	50%	4.9	99%	4.7	69%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Morris, Michael	34	56%	4.3	44%	4.0	13%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Morris, Michael	33	48%	4.4	55%	4.0	13%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Morris, Michael	32	59%	4.3	44%	4.1	17%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	34	74%	4.6	76%	4.8	86%
	B8538	006	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	30	100%	4.5	67%	4.3	30%
	B8541	001	Leadership Through Fiction	MBA	Craven, Bruce	59	64%	4.3	44%	4.5	49%
	B8543	001	Effective Philanthropy in Urban Commu	MBA	Bauer, Doug	30	100%	4.6	76%	4.8	86%
	B8551	001	Future of Work: Strategy & Leadership	MBA	Jeffrey Schwartz, Stephan Meier	43	79%	4.1	23%	4.5	49%
	B8579	001	Managing Conflict in Family Business	MBA	Baron, Joshua	50	76%	4.8	93%	4.8	86%
	B8580	001	ReEntry Acceleration Program Immersic	MBA	Sandra Matz, Damon Phillips, Sandra Navalli	18	83%	4.7	84%	4.4	
	B8582	001	Food Entrepreneurship	MBA	Zagor, Stephen	72	75%	4.3	44%	4.5	49%
	B8584	001	REAP: Reforming Mass Incarceration a	MBA	Phillips, Damon	37	54%	4.8	93%	4.8	86%
	B8585	001	Bridging the American Divides	MBA	Jick, Todd	19	95%	4.9	99%	4.9	96%
	B8585	002	Bridging the American Divides	MBA	Usher, Bruce	19	100%	4.8	93%	5.0	100%
	B8618	001	Strategies for Long-Term Growth	MBA	Sherman, Len	54	85%	4.1	23%	4.3	30%
	B9506	001	Organizational Behavior	MSPH D	Brockner, Joel	12	100%	4.3	47%	4.6	55%
	B9508	001	Research Methods	MSPH D	Johar, Gita	8	88%	4.7	84%	4.9	89%
	B9528	001	Research Methods II	MSPH D	Cowgill, Bo	9	56%	4.6	68%	4.6	55%
MRKT	B7607	100	Strategic Consumer Insights	EMBA	Pham, Michel Tuan	13	100%	4.9	97%	5.0	100%
	B7619	001	Behavioral Economics & Decision Makir	EMBA	Morwitz, Vicki	41	71%	4.5	50%	4.5	42%
	B7623	100	Intro to Product Management	EMBA	Moatti, Sophie-Charlotte	39	67%	4.2	11%	4.3	21%
	B7640	001	Digital Marketing	EMBA	Kagan, Jeremy	30	83%	4.2	11%	4.3	21%

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	B7650	001	Sales - Managing: The Salesforce, Key/	EMBA	Capon, Noel	4	75%	5.0	100%	4.7	71%
	B7662	100	Innovate Using Design Thinking	EMBA	Johar, Gita	33	76%	4.1	3%	4.3	21%
	B8601	001	Digital Disruption & Technology Transfo	MBA	Brown, Michael	51	92%	4.1	23%	4.4	40%
	B8605	001	Succeeding in Consulting: from Project	MBA	Joe Timko, Toos Daruvala	50	64%	4.5	67%	4.8	86%
	B8606	001	So, You Want to Be a Product Manager	MBA	Hellweg, Eric	59	95%	4.1	23%	4.2	23%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	56	95%	3.7	7%	4.0	13%
	B8619	001	Behavioral Economics & Decision Makir	MBA	Friedman, Elizabeth	48	90%	4.2	31%	4.5	49%
	B8619	002	Behavioral Economics & Decision Makir	MBA	Morwitz, Vicki	44	91%	4.2	31%	4.4	40%
	B8622	001	Intro to User Experience	MBA	Canetti, Paul	62	95%	4.3	44%	4.6	60%
	B8623	001	Intro To Product Management	MBA	Canetti, Paul	61	43%	4.0	15%	4.7	69%
	B8623	002	Intro To Product Management	MBA	Hellweg, Eric	68	78%	4.2	31%	4.6	60%
	B8623	060	Intro To Product Management	MBA	Gasmi, Farah	20	60%	4.5	67%	4.5	49%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	48	92%	4.5	67%	4.8	86%
	B8625	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	46	87%	4.2	31%	4.4	40%
	B8628	060	Social and Economic Networks	MBA	Kohli, Rajeev	10	100%	4.8	93%	5.0	100%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	67	36%	4.0	15%	4.1	17%
	B8637	001	The Business of Television & Streaming	MBA	Gupta, Sean	49	80%	4.6	76%	4.7	69%
	B8644	001	Sports Economics And Policy	MBA	Jonathan Knee, Sunil Gulati	69	87%	4.3		4.1	17%
	B8645	001	Omni-Channel Retailing	MBA	Madia, Manini	56	73%	3.7	7%	3.8	8%
	B8646	001	A Strategic Marketing Approach To Priv	MBA	Viola, Marco	52	67%	4.6	76%	4.9	96%
	B8656	001	Market Intelligence: The Art and the Sci	MBA	Robert Morais, Kamel Jedidi	58	83%	4.4	55%	4.5	
	B8658	001	Catching Growth Waves: To 2050 and E	MBA	Rajeev Kohli, Alonso Martinez	51	55%	4.6	76%	4.4	
	B8671	001	Internet Wars	MBA	Grusd, Jared	61	90%	4.7	84%	4.8	86%
	B8679	001	Digital Marketing	MBA	Jerath, Kinshuk	58	95%	2.9	2%	2.7	1%
	B8681	001	Brand Management in the Digital Age	MBA	Hafen, Tom	56	77%	4.1	23%	4.2	23%
	B8684	001	Strategic B2B Marketing	MBA	Weinstein, David	50	46%	3.7	7%	3.8	8%
	B8687	001	The Business of Sports	MBA	Galatioto, Salvatore	68	96%	4.4	55%	4.5	49%
	B8688	001	Virtual Reality & Artificial Intelligence	MBA	Devarajan, Sharad	57	89%	4.4	55%	4.6	60%
	B8692	001	Biotech/Pharma Commercialization and	MBA	Jamil, Maqbul	46	50%	4.3	44%	4.4	40%
	B8694	001	Building the Sales Machine	MBA	Beth Kinerk, Michael Brown	54	52%	4.4	55%	4.5	49%
	B8697	D01	The Marketing of Luxury Products	MBA	Maisonrouge, Ketty	24	83%	4.3	44%	4.5	49%
	B8698	001	Creation of a Retail Enterprise	MBA	Cohen, Mark	38	95%	3.9	12%	4.1	17%
	B9608	001	Experimental Design & Analysis for Beh	MSPH D	Pham, Michel Tuan	3	100%	4.7	84%	4.7	66%
	B9651	001	Marketing Analytics	MSPH D	Botao Yang, Malek Ben Sliman, Kristen Lane	107	91%	4.2	37%	4.1	

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B9651	002	Marketing Analytics	MSPH D	Botao Yang, Malek Ben Sliman, Kristen Lane	68	82%	4.3	47%	4.4	39%
	B9651	003	Marketing Analytics	MSPH D	Botao Yang, Malek Ben Sliman, Kristen Lane	115	81%	4.2	37%	4.3	
	B9655	001	Digital Marketing	MSPH D	Greenwald, Michelle	40	70%	4.1	18%	4.1	16%
	B9657	001	Winning Strategic Capabilities	MSPH D	Martinez, Alonso	30	70%	3.9	16%	4.0	13%
	B9659	001	Statistical Modeling and Decision Makin	MSPH D	Oblander, Elliot	26	100%	4.6	68%	4.6	55%