

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
ACCT	B7007	001	Financial Planning & Analysis	EMBA	Baldenius, Tim	30	13%	4.0	15%	4.5	54%
	B7007	002	Financial Planning & Analysis	EMBA	Baldenius, Tim	12	33%	4.0	15%	4.5	54%
	B7010	001	Fundamental Analysis for Investors, Ma	EMBA	Rajgopal, Shivaram	34	35%	4.4	27%	4.4	39%
	B7022	001	Accounting for Value	EMBA	Penman, Stephen	11	45%	4.6	54%	4.4	39%
	B8007	001	Financial Planning & Analysis	MBA	Baldenius, Tim	35	26%	4.7	84%	4.8	88%
	B8007	002	Financial Planning & Analysis	MBA	Baldenius, Tim	33	21%	4.0	15%	4.6	61%
	B8008	001	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	50	62%	4.6	76%	4.6	61%
	B8008	002	Earnings Quality & Fundamental Analys	MBA	Nissim, Doron	50	48%	4.5	58%	4.7	76%
	B8009	001	Financial Statement Analysis and Valua	MBA	Ziv, Amir	49	78%	3.9	11%	3.8	6%
	B8009	002	Financial Statement Analysis and Valua	MBA	Ziv, Amir	54	83%	3.3	1%	3.2	2%
	B8010	001	Fundamental Analysis for Investors, Ma	MBA	Rajgopal, Shivaram	39	26%	3.4	3%	2.9	0%
	B8022	001	Accounting for Value	MBA	Penman, Stephen	49	41%	4.5	58%	4.5	50%
	B8122	001	Accounting for Consultants	MBA	Baldenius, Tim	21	48%	4.4	48%	4.8	88%
	B9015	001	Accounting for Financial Institutions	PHDM S	Kim, Sehwa	3	33%	5.0	100%	5.0	100%
	B9020A	001	PHD Research on Investing with Funda	PHDM S	Rajgopal, Shivaram	21	43%	4.1	16%	4.1	24%
	B9020B	001	PHD Research on Investing with Funda	PHDM S	Penman, Stephen	21	43%	4.1	16%	4.4	34%
	B9021A	001	PHD Methods for Empirical Accounting	PHDM S	Bourveau, Thomas	10	60%	5.0	100%	5.0	100%
B9021B	001	PHD Methods for Empirical Accounting	PHDM S	Breuer, Matthias	10	60%	5.0	100%	5.0	100%	
BUEC	B7255	001	FinTech: Consumer Financial Services	EMBA	Zeldes, Stephen	19	68%	4.8	93%	4.9	100%
	B7257	001	Modern Econometrics For Business	EMBA	Boudreau, Laura	26	54%	3.8	2%	3.7	7%
	B8215	001	Economics of Organizational Strategy	MBA	Bartel, Ann	53	47%	4.4	48%	4.5	50%
	B8216	001	Economics of Strategic Behavior	MBA	Doval, Laura	41	61%	4.4	48%	4.4	43%
	B8216	002	Economics of Strategic Behavior	MBA	Doval, Laura	46	54%	4.0	15%	3.9	8%
	B8216	003	Economics of Strategic Behavior	MBA	Perego, Jacopo	54	74%	4.8	94%	4.8	88%
	B8221	001	Economics of Healthcare and Pharmace	MBA	Lichtenberg, Frank	32	63%	4.1	17%	3.6	4%
	B8225A	001	The Future of the Global Economy	MBA	Yared, Pierre	59	68%	4.8	94%	4.8	88%
	B8225B	001	The Future of the Global Economy	MBA	Cohen, Abby	59	68%	4.8	94%	4.8	88%
	B8250	001	Global Economic Environment II: Macro	MBA	Bianchi, Francesco	51	20%	4.4	48%	4.3	31%
	B8250	002	Global Economic Environment II: Macro	MBA	Bianchi, Francesco	43	42%	4.3	37%	4.3	31%
	B8250	003	Global Economic Environment II: Macro	MBA	Bianchi, Francesco	40	23%	3.9	11%	3.3	2%
	B8251	001	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	41	56%	4.3	37%	4.3	31%
	B8251	002	Global Economic Environment III: Finan	MBA	Mishkin, Frederic	19	68%	4.8	94%	4.9	97%
	B8255	001	FinTech: Consumer Financial Services	MBA	Zeldes, Stephen	47	55%	4.5	58%	4.5	50%
	B8257	001	Modern Econometrics For Business	MBA	Boudreau, Laura	40	45%	4.4	48%	4.0	12%
	B8260	001	Designing Markets: The Economics of M	MBA	Backus, Matthew	38	61%	4.0	15%	4.3	31%
B8260	002	Designing Markets: The Economics of M	MBA	Backus, Matthew	37	49%	4.4	48%	4.8	88%	

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	B8262A	001	The Pandemic Economy: Analysis, Chal	MBA	Khandelwal, Amit	86	29%	4.6	76%	4.7	76%
	B8262B	001	The Pandemic Economy: Analysis, Chal	MBA	Bartel, Ann	86	29%	4.6	76%	3.7	5%
	B8262C	001	The Pandemic Economy: Analysis, Chal	MBA	Swanson, Ashley	86	29%	4.6	76%	4.4	43%
	B8262D	001	The Pandemic Economy: Analysis, Chal	MBA	Mishkin, Frederic	86	29%	4.6	76%	4.1	16%
	B8262E	001	The Pandemic Economy: Analysis, Chal	MBA	Heal, Geoffrey	86	29%	4.6	76%	4.4	43%
	B8262F	001	The Pandemic Economy: Analysis, Chal	MBA	Perego, Jacopo	86	29%	4.6	76%	4.3	31%
	B8262G	001	The Pandemic Economy: Analysis, Chal	MBA	Schreger, Jesse	86	29%	4.6	76%	4.3	31%
	B8262H	001	The Pandemic Economy: Analysis, Chal	MBA	Donaldson, John	86	29%	4.6	76%	4.1	16%
	B8262I	001	The Pandemic Economy: Analysis, Chal	MBA	Sicherman, Nachum	86	29%	4.6	76%	4.4	43%
	B8262J	001	The Pandemic Economy: Analysis, Chal	MBA	Yared, Pierre	86	29%	4.6	76%	4.7	76%
	B8262K	001	The Pandemic Economy: Analysis, Chal	MBA	Hubbard, R. Glenn	86	29%	4.6	76%	4.7	76%
	B8262L	001	The Pandemic Economy: Analysis, Chal	MBA	Zeldes, Stephen	86	29%	4.6	76%	4.1	16%
	B8315	001	Game Theory and Business	MBA	Siconolfi, Paolo	48	50%	4.2	26%	4.4	43%
	B8315	002	Game Theory and Business	MBA	Siconolfi, Paolo	46	59%	4.3	37%	4.3	31%
	B8366	001	Media and Technology Industries: Publi	MBA	Knee, Jonathan	37	73%	4.0	15%	4.0	12%
	B8498	001	Mergers & Acquisitions in Media and Te	MBA	Knee, Jonathan	34	62%	4.2	26%	4.2	22%
	B9209	001	Economic Theory III	PHDM	Siconolfi, Paolo	12	50%	4.3	29%	4.5	37%
	B9211	001	Economic Theory IV	PHDM	Siconolfi, Paolo	10	30%	4.3	29%	4.3	32%
DROM	B7106	001	Operations Strategy	EMBA	Singh, Medini	56	86%	4.5	39%	4.7	68%
	B7106	002	Operations Strategy	EMBA	Singh, Medini	34	74%	4.9	100%	4.9	100%
	B8101	001	Business Analytics II	MBA	Namkoong, Hongseok	59	49%	4.5	58%	4.4	43%
	B8101	002	Business Analytics II	MBA	Namkoong, Hongseok	55	64%	4.6	76%	4.3	31%
	B8106	001	Operations Strategy	MBA	Singh, Medini	62	79%	4.5	58%	4.8	88%
	B8106	002	Operations Strategy	MBA	Singh, Medini	63	79%	4.6	76%	4.8	88%
	B8106	003	Operations Strategy	MBA	Singh, Medini	63	78%	4.6	76%	4.7	76%
	B8106	004	Operations Strategy	MBA	Singh, Medini	60	80%	4.5	58%	4.7	76%
	B8106	005	Operations Strategy	MBA	Singh, Medini	57	61%	4.5	58%	4.6	61%
	B8106	060	Operations Strategy	PHDM	Singh, Medini	46	13%	4.5	39%	4.3	32%
	B8108	002	Supply Chain Management	MBA	Ma, Will	38	89%	4.6	76%	4.5	50%
	B8110	060	Business Analytics Strategy	PHDM	Stuart, Harborne	15	47%	5.0	100%	5.0	100%
	B8110	061	Business Analytics Strategy	PHDM	Stuart, Harborne	14	43%	4.7	63%	4.7	55%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	43	42%	4.4	48%	4.6	61%
	B8114	002	Applied Regression Analysis	MBA	Juran, David	35	31%	4.4	48%	4.9	97%
	B8116	060	Risk Management	PHDM	Picoult, Evan	41	41%	4.6	45%	4.7	55%
	B8125	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	82	52%	3.9	11%	4.1	16%

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	B8126	001	Web App Programming in Python	MBA	Johar, Hardeep	31	52%	4.4	48%	4.3	31%
	B8128A	001	Healthcare Venture Capital And Private	MBA	Mehlman, Ezra	59	41%	3.9	11%	4.2	22%
	B8128B	001	Healthcare Venture Capital And Private	MBA	Tamburri, David	59	41%	3.9	11%	4.2	22%
	B8136	H01	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	94	73%	4.8	94%	4.8	88%
	B8136	H02	Introduction to Programming Using Pyth	MBA	Griffel, Mattan	93	72%	4.6	76%	4.8	88%
	B8138	H01	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	95	59%	4.7	84%	4.8	88%
	B8138	H02	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	91	66%	4.8	94%	4.9	97%
	B8139	001	Data Analytics in Python	MBA	Johar, Hardeep	46	43%	4.5	58%	4.3	31%
	B8145	001	Applying Healthcare IT and Digital Healt	MBA	Falci, Raymond	58	50%	4.4	48%	4.7	76%
	B8148A	001	The Analytics Advantage	MBA	Guetta, Charles	57	37%	4.6	76%	5.0	100%
	B8148B	001	The Analytics Advantage	MBA	Glasserman, Paul	57	37%	4.6	76%	4.8	88%
	B8148C	001	The Analytics Advantage	MBA	Zeevi, Assaf	57	37%	4.6	76%	4.4	43%
	B8148D	001	The Analytics Advantage	MBA	Moallemi, Ciamac	57	37%	4.6	76%	4.9	97%
	B8148E	001	The Analytics Advantage	MBA	Chan, Carri	57	37%	4.6	76%	4.6	61%
	B8148F	002	The Analytics Advantage	MBA	Guetta, Charles	64	31%	4.2	26%	4.7	76%
	B8148G	002	The Analytics Advantage	MBA	Glasserman, Paul	64	31%	4.2	26%	4.4	43%
	B8148H	002	The Analytics Advantage	MBA	Zeevi, Assaf	64	31%	4.2	26%	4.2	22%
	B8148I	002	The Analytics Advantage	MBA	Moallemi, Ciamac	64	31%	4.2	26%	4.4	43%
	B8148J	002	The Analytics Advantage	MBA	Chan, Carri	64	31%	4.2	26%	4.4	43%
	B8816	060	Quantitative Pricing & Revenue	PHDM S	Ke, Wei	12	33%	4.0	8%	4.0	18%
	B9119	001	Foundations of Stochastic Modeling	PHDM S	Zeevi, Assaf	12	33%	5.0	100%	5.0	100%
	B9136	001	Topics in Revenue and Supply Chain M	PHDM S	Ma, Will	15	73%	5.0	100%	4.9	68%
	B9137	001	Topics Seminar	PHDM S	Omar Besbes, Yash Kanoria, Assaf Zeevi, Awi Federgruen, Ciamac Moallemi	13	62%	4.4	34%	4.6	45%
	B9138	001	Natural Language Processing	PHDM S	Krstovski, Kriste	23	52%	4.5	39%	4.6	45%
	B9143	001	Rationing Social Goods	PHDM S	Arnosti, Nicholas	6	100%	4.7	63%	5.0	100%
ECMR	B8744A	001	The Psychology and Economics of Con	MBA	Johnson, Eric	86	49%	4.8	94%	4.9	97%
	B8744B	001	The Psychology and Economics of Con	MBA	Zeldes, Stephen	86	49%	4.8	94%	4.8	88%
FINC	B7306A	001	EMBA Capital Markets & Investments	EMBA	Zurack, Mark	61	49%	4.7	76%	4.8	80%
	B7306A	002	EMBA Capital Markets & Investments	EMBA	Zurack, Mark	36	53%	4.7	76%	4.7	68%
	B7306B	001	EMBA Capital Markets & Investments	EMBA	Pagel, Michaela	61	49%	4.7	76%	4.1	17%
	B7306B	002	EMBA Capital Markets & Investments	EMBA	Pagel, Michaela	36	53%	4.7	76%	3.5	2%
	B7307	001	Advanced Corporate Finance	EMBA	Mesznik, Roger	9	78%	4.8	93%	4.6	59%
	B7323	001	Asset Management	EMBA	Bekaert, Geert	10	70%	4.8	93%	4.9	100%

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	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich, Donna	57	53%	4.0	15%	4.1	17%
	B7327	001	Corporate Finance, Restructurings & LB	EMBA	Grad, Michael	43	51%	4.7	76%	4.5	54%
	B7345	001	Entrepreneurial Finance	EMBA	Babina, Tania	26	92%	4.5	39%	4.4	39%
	B7345	002	Entrepreneurial Finance	EMBA	Babina, Tania	23	74%	4.5	39%	4.3	29%
	B7373	001	Applied Value Investing	EMBA	Tryforos, Thomas	31	42%	4.6	54%	4.3	29%
	B7373	002	Applied Value Investing	EMBA	Ajdler, Arnaud	23	43%	4.5	39%	4.4	39%
	B7383	100	Value Investing Across the Capital Struc	EMBA	Luh, Keith	19	84%	4.8	93%	4.9	100%
	B7493A	100	EMBA Real Estate as an Asset and a B	EMBA	Mayer, Christopher	38	87%	4.7	76%	4.8	80%
	B7493B	100	EMBA Real Estate as an Asset and a B	EMBA	De Wit, Ivo	38	87%	4.7	76%	4.2	22%
	B8306	001	Capital Markets & Investments	MBA	Lines, Anton	60	60%	3.9	11%	4.4	43%
	B8306	002	Capital Markets & Investments	MBA	Lines, Anton	60	62%	4.2	26%	4.4	43%
	B8306	003	Capital Markets & Investments	MBA	Lines, Anton	39	62%	4.2	26%	4.4	43%
	B8306	004	Capital Markets & Investments	MBA	Abis, Simona	78	42%	4.1	17%	4.3	31%
	B8306	005	Capital Markets & Investments	MBA	Abis, Simona	75	36%	4.0	15%	4.4	43%
	B8306	006	Capital Markets & Investments	MBA	Abis, Simona	59	46%	4.3	37%	4.5	50%
	B8306	060	Capital Markets & Investments	PHDM S	Lancaster, Brian	20	75%	4.7	63%	4.7	55%
	B8307	001	Advanced Corporate Finance	MBA	Giroud, Xavier	32	44%	4.6	76%	4.7	76%
	B8307	002	Advanced Corporate Finance	MBA	Giroud, Xavier	24	54%	4.6	76%	4.6	61%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	19	37%	3.2	1%	3.0	1%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	40	38%	4.5	58%	4.8	88%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	38	37%	4.4	48%	4.3	31%
	B8328	001	From Feast to Famine & Back Again: In	MBA	Carr, Ellen	63	79%	4.7	84%	4.9	97%
	B8331	001	Real Estate Finance	MBA	Piskorski, Tomasz	66	52%	4.7	84%	4.6	61%
	B8331	002	Real Estate Finance	MBA	Piskorski, Tomasz	66	73%	4.6	76%	4.7	76%
	B8334	001	Real Estate Private Equity	MBA	Jacobs, Andrew	31	32%	4.4	48%	4.0	12%
	B8339	001	Real Estate Mergers & Acquisitions De	MBA	Haggerty, John	12	17%	3.5	3%	3.5	3%
	B8340A	001	Advanced Seminar in Real Estate	MBA	Felman, Michelle	25	28%	4.6	76%	4.3	31%
	B8340B	001	Advanced Seminar in Real Estate	MBA	Platt, Russell	25	28%	4.6	76%	4.4	43%
	B8341	001	PropTech and Real Estate Disruption	MBA	Piskorski, Tomasz	36	58%	4.4	48%	4.6	61%
	B8345	001	Entrepreneurial Finance	MBA	Babina, Tania	35	60%	4.3	37%	4.1	16%
	B8348	001	Emerging Financial Markets	MBA	Eterovic, Dalibor	18	33%	4.3	37%	4.5	50%
	B8355	001	Impact Investing	MBA	Usher, Bruce	95	63%	4.5	58%	4.8	88%
	B8363	001	Climate Finance	MBA	Usher, Bruce	87	72%	4.8	94%	4.8	88%
	B8368	001	Security Analysis	MBA	Mauboussin, Michael	63	51%	4.7	84%	4.7	76%
	B8368	002	Security Analysis	MBA	Mallory Downing, Howard Blum III	47	45%	4.2	26%	4.1	16%
	B8369	001	Applied Security Analysis I	MBA	Duggal, Anuroop	74	30%	4.6	76%	4.5	50%
	B8373A	001	Applied Value Investing	MBA	Almeraz, Eric	10	90%	5.0	100%	5.0	100%
	B8373B	001	Applied Value Investing	MBA	Horn, David	10	90%	5.0	100%	5.0	100%
	B8376	001	Distressed Value Investing	MBA	Krueger, Daniel	47	36%	4.5	58%	3.9	8%

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	B8376	002	Distressed Value Investing	MBA	Gatto, Michael	30	63%	5.0	100%	5.0	100%
	B8377	001	Value Investing	MBA	Santos, Tano	66	39%	4.3	37%	4.4	43%
	B8377	002	Value Investing	MBA	Santos, Tano	67	28%	4.5	58%	4.4	43%
	B8378	001	Value Investing with Legends	MBA	Santos, Tano	91	35%	4.6	76%	4.7	76%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	11	91%	4.8	94%	4.6	61%
	B8380A	002	Advanced Investment Research	MBA	Birnbaum, Adam	9	44%	5.0	100%	4.7	76%
	B8380B	002	Advanced Investment Research	MBA	Mozaffar, Shayan	9	44%	5.0	100%	5.0	100%
	B8384	001	Equity Derivatives	MBA	Zurack, Mark	40	50%	4.7	84%	4.7	76%
	B8396A	001	Alternative Assets in Institutional Portfol	MBA	Mergenthaler, Karl	55	49%	4.3	37%	4.3	31%
	B8396B	001	Alternative Assets in Institutional Portfol	MBA	Weinberg, Michael	55	49%	4.3	37%	4.4	43%
	B8428	001	Social Impact Real Estate	MBA	Smith, Blair	40	25%	3.1	0%	3.1	1%
	B8432	001	International Finance	MBA	Veldkamp, Laura	13	92%	4.7	84%	4.9	97%
	B8433A	001	Compounders	MBA	Mueller, Jeffrey	8	13%	5.0	100%	4.0	12%
	B8433B	001	Compounders	MBA	Dey, Anouk	8	13%	5.0	100%	4.0	12%
	B8434A	001	Value Investing in Credit Markets	MBA	Tolkachev, Denis	18	72%	4.8	94%	4.9	97%
	B8434B	001	Value Investing in Credit Markets	MBA	Verghis, Anjali	18	72%	4.8	94%	4.9	97%
	B8439	001	Foundations of VC	MBA	Lee, Angela	57	54%	4.8	94%	4.9	97%
	B8439	002	Foundations of VC	MBA	Lee, Angela	60	50%	4.7	84%	4.9	97%
	B8439	003	Foundations of VC	MBA	Lee, Angela	49	35%	4.8	94%	4.7	76%
	B8441	001	Strategic International Commercial Tran	MBA	Vecchio, Mark	11	45%	3.9	11%	3.8	6%
	B8450	001	The Art of Forecasting: Crystal Ball or M	MBA	Carr, Ellen	56	57%	4.5	58%	4.6	61%
	B8452	001	Project Finance: Principles and Applicat	MBA	Clifford, Paul	41	80%	4.4	48%	4.3	31%
	B8457	001	Foundations of Private Equity	MBA	Van Horne, Osei	26	31%	3.8	6%	3.8	6%
	B8459	001	Foundations of Private Equity II	MBA	Hitscherich, Donna	66	35%	4.3	37%	4.1	16%
	B8461A	001	Practice of Wealth Management for Hig	MBA	Brisbane, Maria	34	26%	4.1	17%	4.1	16%
	B8461B	001	Practice of Wealth Management for Hig	MBA	Zachary, Alexander	34	26%	4.1	17%	4.2	22%
	B8465	001	Building a VC Investment Thesis	MBA	Lee, Angela	55	38%	4.5	58%	4.7	76%
	B8468	001	ESG Equity Investing	MBA	Zurack, Mark	40	25%	3.6	4%	3.7	5%
	B8469A	001	Distressed Real Estate Investing	MBA	Mayer, Christopher	47	60%	3.9	11%	4.2	22%
	B8469B	001	Distressed Real Estate Investing	MBA	Sherman, David	47	60%	3.9	11%	4.2	22%
	B8470A	001	Value Investing in Private Credit	MBA	Glazek, David	47	70%	4.2	26%	4.5	50%
	B8470B	001	Value Investing in Private Credit	MBA	Trivedi, Mohinshu	47	70%	4.2	26%	4.3	31%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	79	56%	4.7	84%	4.9	97%
	B9305	001	Finance Pre-Thesis Seminar	PHDM S	Sundaresan, Mahadevan	18	33%	4.6	45%	4.6	45%
	B9325	001	Financial Econometrics: Time series	PHDM S	Johannes, Michael	20	40%	4.1	16%	3.7	8%
	B9326	001	Financial Econometrics: Panel Data	PHDM S	Giroud, Xavier	19	58%	4.7	63%	4.9	68%
	B9329	001	Empirical Corporate Finance	PHDM S	Giroud, Xavier	5	80%	5.0	100%	5.0	100%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B9330	001	Microstructure Theory	PHDM S	Glosten, Lawrence	22	55%	4.2	21%	4.1	24%
	B9333	001	Financial Intermediation	PHDM S	Piacentino, Giorgia	6	50%	4.7	63%	5.0	100%
	B9334	001	Big Data In Finance	PHDM S	Johannes, Michael	19	47%	4.4	34%	4.3	32%
	B9335	001	Information In Financial Markets	PHDM S	Veldkamp, Laura	10	60%	4.8	71%	4.8	61%
	B9339	001	Artificial Intelligence	PHDM S	Venetoulis, Achilles	19	42%	2.1	3%	2.6	3%
IEOR	E4108	001	Supply Chain Analytics	PHDM S	Federgruen, Awi	8	25%	5.0	100%	5.0	100%
	E4561	001	Launch Your Startup	PHDM S	Davis, Owen	8	100%	5.0	100%	5.0	100%
	E4650	001	Business Analytics	PHDM S	Guetta, Charles	124	56%	4.7	63%	4.9	68%
MGMT	B7510	001	Managerial Negotiations	EMBA	McDonald, Rachel	35	71%	4.6	54%	4.5	54%
	B7510	002	Managerial Negotiations	EMBA	Rossignac-Milon, Maya	38	76%	4.9	100%	4.9	100%
	B7510	003	Managerial Negotiations	EMBA	Rossignac-Milon, Maya	23	96%	4.7	76%	4.7	68%
	B7514	001	Napoleon's Glance	EMBA	Duggan, William	52	25%	4.5	39%	4.5	54%
	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	16	75%	4.8	93%	4.9	100%
	B7531	100	Power & Influence	EMBA	Abrahamson, Eric	59	80%	4.6	54%	4.1	17%
	B7538	001	The Leader's Voice: Communication Sk	EMBA	Golde, Jeffrey	34	56%	4.6	54%	4.9	100%
	B7538	002	The Leader's Voice: Communication Sk	EMBA	Velikoselskiy, Natasha	27	48%	4.9	100%	4.8	80%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	65	88%	4.6	54%	4.7	68%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	45	71%	4.3	22%	4.5	54%
	B7731	001	Global Healthcare Strategy	EMBA	Marchand, Lorraine	11	36%	3.9	5%	4.2	22%
	B8507	001	Organizational Change	MBA	Jick, Todd	67	81%	4.7	84%	4.8	88%
	B8507	002	Organizational Change	MBA	Jick, Todd	67	88%	4.3	37%	4.7	76%
	B8507	003	Organizational Change	MBA	Jick, Todd	63	79%	4.6	76%	4.8	88%
	B8510	001	Managerial Negotiations	MBA	Slepian, Michael	45	44%	4.6	76%	4.2	22%
	B8510	002	Managerial Negotiations	MBA	Slepian, Michael	43	53%	4.7	84%	4.7	76%
	B8510	003	Managerial Negotiations	MBA	Slepian, Michael	43	56%	4.6	76%	4.8	88%
	B8510	004	Managerial Negotiations	MBA	Davidai, Shai	43	40%	4.9	97%	4.8	88%
	B8510	005	Managerial Negotiations	MBA	Davidai, Shai	44	34%	4.5	58%	4.7	76%
	B8510	006	Managerial Negotiations	MBA	Davidai, Shai	42	60%	4.8	94%	4.8	88%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	90%	4.9	97%	5.0	100%
	B8513	H01	Personal Leadership & Success	MBA	Wadhwa, Hitendra	54	50%	4.3	37%	4.5	50%
	B8513	H02	Personal Leadership & Success	MBA	Wadhwa, Hitendra	52	40%	4.3	37%	4.4	43%
	B8518	001	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	50	60%	4.3	37%	4.6	61%
	B8518	002	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	49	67%	4.4	48%	4.6	61%

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	B8519	002	Launch Your Startup	MBA	Davis, Owen	7	71%	4.6	76%	4.6	61%
	B8519A	001	Launch Your Startup	MBA	McGourty, Jack	29	93%	4.8	94%	4.9	97%
	B8519B	001	Launch Your Startup	MBA	O'Farrell, William	29	93%	4.8	94%	4.7	76%
	B8523	001	Entrepreneurship Through Acquisition	MBA	Gila, Carlos	49	65%	4.3	37%	4.2	22%
	B8526A	001	Launching Social Ventures	MBA	O'Farrell, William	26	42%	4.4	48%	4.5	50%
	B8526B	001	Launching Social Ventures	MBA	Mokrauer, Julius	26	42%	4.4	48%	4.3	31%
	B8529	001	Family Business Management	MBA	Baron, Joshua	39	49%	4.9	97%	4.9	97%
	B8531	001	Power & Influence	MBA	Abraham, Mabel	40	23%	4.3	37%	4.4	43%
	B8531	002	Power & Influence	MBA	Abraham, Mabel	38	26%	4.7	84%	4.7	76%
	B8536A	001	Strategy and Competition in Pharmaceu	MBA	Cramer, Clifford	68	49%	4.6	76%	4.7	76%
	B8536B	001	Strategy and Competition in Pharmaceu	MBA	Essner, Robert	68	49%	4.6	76%	4.7	76%
	B8538	001	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	36	58%	4.8	94%	4.9	97%
	B8538	002	The Leader's Voice: Communication Sk	MBA	Aspel, Bradley	35	83%	4.6	76%	4.7	76%
	B8538	003	The Leader's Voice: Communication Sk	MBA	Velikoselskiy, Natasha	31	32%	4.8	94%	4.9	97%
	B8538	004	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	32	31%	4.5	58%	4.7	76%
	B8538	005	The Leader's Voice: Communication Sk	MBA	Golde, Jeffrey	36	47%	4.7	84%	4.7	76%
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer, Doug	29	72%	4.2	26%	4.6	61%
	B8553A	001	Managerial Decision Making	MBA	Brockner, Joel	65	66%	4.2	26%	4.5	50%
	B8553B	001	Managerial Decision Making	MBA	Timko, Joe	65	66%	4.2	26%	4.7	76%
	B8553C	001	Managerial Decision Making	MBA	Harty, Stephen	65	66%	4.2	26%	4.6	61%
	B8558	001	Education Leadership	MBA	McMahon, Erin	33	27%	4.8	94%	4.7	76%
	B8561	001	Entrepreneurial Law for Start-Ups: Plan	MBA	Haber, David	52	46%	4.7	84%	4.7	76%
	B8564	001	Motivation Science	MBA	Higgins, E. Tory	27	56%	4.7	84%	4.6	61%
	B8570	001	Technology Strategy	MBA	Wang, Dan	68	62%	4.8	94%	5.0	100%
	B8570	002	Technology Strategy	MBA	Wang, Dan	60	58%	4.8	94%	4.9	97%
	B8570	003	Technology Strategy	MBA	Wang, Dan	66	65%	4.8	94%	4.9	97%
	B8573	001	Global Philanthropy	MBA	Berman, Melissa	47	51%	4.3	37%	4.6	61%
	B8575	001	Fundamentals of Governance	MBA	Kogut, Bruce	38	55%	4.2	26%	4.3	31%
	B8577	001	Think Bigger	MBA	Iyengar, Sheena	116	66%	4.4	48%	4.6	61%
	B8578	001	Public Policy and the Healthcare Industr	MBA	Masia, Neal	52	48%	4.4	48%	4.6	61%
	B8580	001	ReEntry Acceleration Program (REAP Ir	MBA	Navalli, Sandra	31	16%	4.2	26%	4.4	43%
	B8584	001	REAP: Reforming Mass Incarceration a	MBA	Phillips, Damon	56	27%	4.9	97%	4.8	88%
	B8586	001	Entrepreneurial Strategy	MBA	Guzman, Jorge	47	38%	4.2	26%	4.4	43%
	B8586	002	Entrepreneurial Strategy	MBA	Guzman, Jorge	48	44%	4.3	37%	4.4	43%
	B8598A	099	Entrepreneurial Greenhouse	MBA	Burns, Brendan	15	27%	3.4	3%	4.0	12%
	B8598B	099	Entrepreneurial Greenhouse	MBA	Lerner, Dave	15	27%	3.4	3%	4.2	22%
	B8618	001	Strategies for Long-Term Growth	MBA	Sherman, Len	65	32%	4.7	84%	4.7	76%
	B9515	001	Proseminar	PHDM S	Burbano, Vanessa	6	83%	4.8	71%	5.0	100%
MRKT	B7619	001	Behavioral Economics & Decision Makir	EMBA	Morwitz, Vicki	22	27%	4.0	15%	3.7	7%
	B7619	100	Behavioral Economics & Decision Makir	EMBA	Morwitz, Vicki	24	46%	4.8	93%	4.8	80%

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	B7620	100	Advanced Market Strategy: Developmer	EMBA	Capon, Noel	13	85%	4.2	17%	4.0	10%
	B7621	100	Managing Brands, Identity & Experience	EMBA	Schmitt, Bernd	23	39%	4.4	27%	4.9	100%
	B7640	001	Digital Marketing	EMBA	Kagan, Jeremy	28	43%	4.7	76%	4.3	29%
	B7658	100	Catching Growth Waves in Emerging M.	EMBA	Rajeev Kohli, Alonso Martinez	46	50%	4.8	93%	4.8	80%
	B7667	001	Foundations of Innovation	EMBA	Brucks, Melanie	31	45%	4.3	22%	4.6	59%
	B8603	001	Growing and Managing the Sales Machi	MBA	Michael Brown, Beth Kinerk	27	81%	4.5	58%	4.7	76%
	B8607	001	Strategic Consumer Insights	MBA	Pham, Michel Tuan	44	61%	4.5	58%	4.6	61%
	B8612	001	Premium Brand Strategy	MBA	Kuehlwein, Jan Patrick	48	56%	4.4	48%	4.3	31%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	33	67%	4.4	48%	4.5	50%
	B8615	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	64	80%	4.7	84%	4.8	88%
	B8616	001	The New AI: The Business and Marketir	MBA	Pauline Brown, Bernd Schmitt	49	31%	3.7	5%	4.0	12%
	B8619	001	Behavioral Economics & Decision Makir	MBA	Friedman, Elizabeth	53	53%	4.6	76%	4.8	88%
	B8619	002	Behavioral Economics & Decision Makir	MBA	Friedman, Elizabeth	50	36%	4.3	37%	4.5	50%
	B8622	001	Intro to User Experience	MBA	Canetti, Paul	98	67%	4.3	37%	4.6	61%
	B8623	001	Intro To Product Management	MBA	Canetti, Paul	108	71%	4.0	15%	4.4	43%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	41	56%	4.3	37%	4.6	61%
	B8625	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	41	54%	3.8	6%	3.8	6%
	B8628	060	Social and Economic Networks	PHDM S	Kohli, Rajeev	8	38%	5.0	100%	4.0	18%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	79	32%	4.5	58%	4.7	76%
	B8633	001	Data Science for Marketing Managers	MBA	Hill, Shawndra	38	68%	3.7	5%	4.0	12%
	B8645	001	Omni-Channel Retailing	MBA	Madia, Manini	53	45%	4.4	48%	4.5	50%
	B8646	001	A Strategic Marketing Approach To Priv.	MBA	Viola, Marco	57	74%	4.5	58%	4.7	76%
	B8648	001	The Marketing of an American Presiden	MBA	Schapps, Ellen	39	23%	4.3	37%	4.2	22%
	B8649	001	Pricing Strategies	MBA	Ansari, Asim	45	33%	3.7	5%	3.5	3%
	B8649	002	Pricing Strategies	MBA	Ansari, Asim	55	42%	4.0	15%	4.1	16%
	B8649	060	Pricing Strategies	PHDM S	Ansari, Asim	14	86%	4.8	71%	4.8	61%
	B8652	001	Retail Fundamentals	MBA	Cohen, Mark	38	68%	4.0	15%	4.4	43%
	B8655	001	The Luxury Approach	MBA	Maisonrouge, Ketty	20	85%	4.9	97%	4.9	97%
	B8658	001	Catching Growth Waves in Emerging M.	MBA	Rajeev Kohli, Alonso Martinez	40	43%	4.4	48%	4.4	43%
	B8666	001	Media Platforms and Content: A Founda	MBA	Sarvary, Miklos	52	40%	4.2	26%	4.5	50%
	B8667	001	Foundations of Innovation	MBA	Brucks, Melanie	53	36%	4.5	58%	4.8	88%
	B8667	002	Foundations of Innovation	MBA	Brucks, Melanie	53	30%	3.8	6%	4.1	16%
	B8679	001	Digital Marketing	MBA	Jerath, Kinshuk	56	73%	4.4	48%	4.3	31%
	B8681	001	Brand Management in the Digital Age	MBA	Hafen, Tom	59	49%	4.0	15%	4.2	22%
	B8684	001	Strategic B2B Marketing	MBA	Weinstein, David	38	24%	4.3	37%	4.6	61%

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								BIE	Pct.	BIE	Pct.
	B8685	001	Media and Entertainment: Strategy Con	MBA	Seave, Ava	18	89%	4.5	58%	4.6	61%
	B8696	001	Data Driven Dollars	MBA	Ariav, Yuval	68	26%	4.0	15%	3.9	8%
	B9614	001	Analytical Models	PHDM S	Jerath, Kinshuk	8	38%	4.7	63%	4.7	55%
	B9615	001	Empirical Models I	PHDM S	Ansari, Asim	6	17%	5.0	100%	5.0	100%
	B9651	001	Marketing Analytics	PHDM S	Ben Sliman, Malek	75	47%	4.3	29%	3.9	13%
	B9653	001	Machine Learning	PHDM S	Lentzas, Georgios	25	44%	4.2	21%	3.9	13%
	B9654	001	Artificial Intelligence	PHDM S	Lentzas, Georgios	18	33%	4.0	8%	3.3	5%