

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
ACCT	B7008	001	Earnings Quality & Fundamental Analysis	EMBA	Glover, Jonathan	14	100%	4.0		3.8	
	B7022	001	Accounting for Value	EMBA	Penman, Stephen	12	67%	4.5	30%	4.8	60%
	B8007	001	Financial Planning & Analysis	MBA	Baldenius, Tim	32	75%	4.4	56%	4.6	63%
	B8007	002	Financial Planning & Analysis	MBA	Baldenius, Tim	47	72%	4.3	45%	4.6	63%
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Glover, Jonathan	62	76%	4.5	65%	4.6	63%
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Glover, Jonathan	58	69%	4.2	29%	4.2	22%
	B8009	001	Financial Statement Analysis and Valuation	MBA	Li, Edward	41	73%	3.7	5%	3.3	2%
	B8009	002	Financial Statement Analysis and Valuation	MBA	Young, Susan	37	68%	4.0	16%	4.0	11%
	B8019	001	Corporate Transactions and Financial Management	MBA	Heinrichs, Anne	33	39%	4.2	29%	3.6	4%
	B8019	002	Corporate Transactions and Financial Management	MBA	Heinrichs, Anne	32	47%	4.0	16%	3.9	8%
	B8022	001	Accounting for Value	MBA	Penman, Stephen	46	74%	4.4	56%	4.4	39%
	B8027	001	Challenges in Measurement & Disclosure	MBA	Bourveau, Thomas	46	93%	4.3	45%	4.7	72%
	B8122	001	Accounting for Consultants	MBA	Baldenius, Tim	51	57%	4.4	56%	4.8	82%
	B9008	001	Analytical Models for Accounting	MSPHD	Baldenius, Tim	7	71%	4.6	63%	4.6	45%
	B9020	001	Research on Investing with Fundamental Analysis	MSPHD	Rajgopal, Shivaram	27	78%	4.3	33%	4.5	33%
	B9020	001a	Research on Investing with Fundamental Analysis	MSPHD	Penman, Stephen	27	78%	4.2	25%	4.5	33%
	BUEC	B7216	300	Economics of Strategic Behavior	EMBA	Dessein, Wouter	57	81%	3.7	10%	3.3
B7221		100	Economics of Healthcare and Pharmaceuticals	EMBA	Lichtenberg, Frank	12	92%	3.9		4.2	
B7255		001	FinTech: Consumer Financial Services	EMBA	Zeldes, Stephen	37	89%	3.5		3.4	
B7257		001	Modern Econometrics For Business	EMBA	Boudreau, Laura	5	80%	4.2		4.5	40%
B7776		100	Blockchain, Cryptocurrencies and Digital Assets	EMBA	Farrokhnia, Robert	66	89%	4.8	100%	4.8	60%
B8201		001	Climate Change and the Energy Transition	MBA	Wagner, Gernot	51	90%	4.5	65%	4.5	50%
B8209		001	Climate Justice, Real Estate and Vulnerability	MBA	Tedesco, Marco	24	50%	3.6	4%	3.6	4%
B8216		001	Economics of Strategic Behavior	MBA	Doval, Laura	58	79%	4.5	65%	4.4	39%
B8216		002	Economics of Strategic Behavior	MBA	Doval, Laura	64	81%	4.3	45%	4.1	15%
B8216		003	Economics of Strategic Behavior	MBA	Perego, Jacopo	73	88%	4.5	65%	4.7	72%
B8221		001	Economics of Healthcare and Pharmaceuticals	MBA	Lichtenberg, Frank	20	70%	4.4	56%	4.3	31%
B8225		001	The Future of the Global Economy	MBA	Yared, Pierre	107	91%	4.3	45%	4.5	50%
B8225		001a	The Future of the Global Economy	MBA	Cohen, Abby	107	91%	4.3	45%	4.6	63%
B8250		001	Global Economic Environment II: Macroeconomics	MBA	Bianchi, Francesco	32	88%	4.4	56%	4.5	50%
B8250		002	Global Economic Environment II: Macroeconomics	MBA	Bianchi, Francesco	38	82%	4.3	45%	4.4	39%
B8250		003	Global Economic Environment II: Macroeconomics	MBA	Bianchi, Francesco	13	69%	4.4	56%	4.6	63%
B8251		001	Global Economic Environment III: Financial Markets	MBA	Mishkin, Frederic	33	85%	4.7	87%	4.8	82%
B8251		002	Global Economic Environment III: Financial Markets	MBA	Mishkin, Frederic	27	78%	4.4	56%	4.3	31%
B8255		001	FinTech: Consumer Financial Services	MBA	Zeldes, Stephen	73	71%	4.1	20%	4.1	15%
B8257		001	Modern Econometrics For Business	MBA	Boudreau, Laura	32	97%	4.8	93%	4.8	82%
B8263		001	Anti-Trust in the Modern Economy	MBA	Valenti, Paola	39	67%	4.0	16%	4.1	15%
B8315		001	Game Theory and Business	MBA	Siconolfi, Paolo	44	75%	4.3	45%	4.5	50%
B8315		002	Game Theory and Business	MBA	Siconolfi, Paolo	30	77%	4.6	74%	4.6	63%
B8366		001	Media and Technology Industries: Public Policy	MBA	Knee, Jonathan	39	82%	3.9	12%	3.9	8%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	<b>B8498</b>	001	Mergers & Acquisitions in Media and Te	MBA	Knee, Jonathan	36	67%	4.5	65%	4.3	31%
	<b>B9209</b>	001	Economic Theory III	MSPHD	Siconolfi, Paolo	7	86%	4.3	33%	4.3	25%
	<b>B9211</b>	001	Economic Theory IV	MSPHD	Siconolfi, Paolo	7	100%	4.6	63%	4.4	29%
<b>BUSI</b>	<b>B7785</b>	100	Domestic Seminar: Los Angeles	EMBA	Schmitt, Bernd	35	74%	4.6		4.8	60%
	<b>B8701</b>	001	Management Consulting Lab: Midsized f	MBA	Meier, Stephan	42	83%	4.6	74%	4.6	63%
	<b>B8701</b>	001a	Management Consulting Lab: Midsized f	MBA	Timko, Joseph	42	83%	4.6	74%	4.8	82%
	<b>B8707</b>	001	Global Immersion: Business and Entrepri	MBA	Jedidi, Kamel	26	85%	4.9	96%	4.9	95%
	<b>B8714</b>	001	Global Immersion: Doing Business in Br	MBA	Singh, Medini	31	77%	4.8	93%	4.9	95%
	<b>B8725</b>	001	Global Immersion: Economic Growth in i	MBA	Yared, Pierre	28	82%	4.5	65%	3.4	2%
	<b>B8779</b>	001	Global Immersion: Africa's Consumer M	MBA	Meier, Stephan	28	75%	4.9	96%	5.0	100%
	<b>B8782</b>	001	Innovation Salon	MBA	Iyengar, Sheena	61	79%	3.8	7%	4.0	11%
	<b>B8784</b>	001	Business and Society: Reconciling Shar	MBA	Hubbard, R. Glenn	92	78%	4.7	87%	4.8	82%
	<b>B8784</b>	001a	Business and Society: Reconciling Shar	MBA	Besbes, Omar	92	78%	4.7	87%	4.6	63%
	<b>B8784</b>	001b	Business and Society: Reconciling Shar	MBA	Bartel, Ann	92	78%	4.7	87%	4.5	50%
	<b>B8784</b>	001c	Business and Society: Reconciling Shar	MBA	Jiang, Wei	92	78%	4.7	87%	4.5	50%
	<b>B9830</b>	001	Advanced Python	MSPHD	Berman, Julian	5	100%	4.8	92%	4.8	65%
<b>DROM</b>	<b>B7106</b>	001	Operations Strategy	EMBA	Singh, Medini	64	92%	4.4	20%	4.6	
	<b>B7106</b>	002	Operations Strategy	EMBA	Singh, Medini	33	97%	4.4	20%	4.7	50%
	<b>B8102</b>	001	Process Improvement & Growth	MBA	Fraiman, Nelson	32	81%	4.7	87%	4.8	82%
	<b>B8102</b>	001a	Process Improvement & Growth	MBA	Quintero, Angela	32	81%	4.7	87%	4.8	82%
	<b>B8103</b>	001	Business Analytics II	MBA	Namkoong, Hongseok	69	84%	4.5	65%	4.6	63%
	<b>B8103</b>	002	Business Analytics II	MBA	Namkoong, Hongseok	62	94%	4.1	20%	4.3	31%
	<b>B8103</b>	003	Business Analytics II	MBA	Namkoong, Hongseok	64	81%	4.4	56%	4.5	50%
	<b>B8106</b>	001	Operations Strategy	MBA	Singh, Medini	64	92%	4.6	74%	4.8	82%
	<b>B8106</b>	002	Operations Strategy	MBA	Singh, Medini	64	75%	4.3	45%	4.5	50%
	<b>B8106</b>	003	Operations Strategy	MBA	Singh, Medini	59	81%	4.5	65%	4.6	63%
	<b>B8106</b>	004	Operations Strategy	MBA	Singh, Medini	53	83%	4.6	74%	4.6	63%
	<b>B8106</b>	005	Operations Strategy	MBA	Singh, Medini	51	76%	4.4	56%	4.5	50%
	<b>B8108</b>	001	Supply Chain Management	MBA	Ma, Will	69	96%	4.4	56%	4.6	63%
	<b>B8108</b>	002	Supply Chain Management	MBA	Ma, Will	72	93%	4.8	93%	4.9	95%
	<b>B8114</b>	001	Applied Regression Analysis	MBA	Glasserman, Paul	35	80%	4.8	93%	4.9	95%
	<b>B8114</b>	002	Applied Regression Analysis	MBA	Juran, David	58	71%	4.1	20%	4.3	31%
	<b>B8125</b>	001	Digital Literacy for Decision Makers	MBA	Martin, Brett	59	81%	4.3	45%	4.4	39%
	<b>B8126</b>	001	Web App Programming in Python	MBA	Johar, Hardeep	28	93%	3.9	12%	3.9	8%
	<b>B8128</b>	001	Healthcare Venture Capital And Private	MBA	Mehlman, Ezra	63	90%	4.2	29%	4.3	31%
	<b>B8128</b>	001a	Healthcare Venture Capital And Private	MBA	Tamburri, David	63	90%	4.2	29%	4.4	39%
	<b>B8138</b>	H01	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	91	75%	4.6	74%	4.7	72%
	<b>B8138</b>	H02	Intro to Databases for Business Analytic	MBA	Griffel, Mattan	82	72%	4.7	87%	4.7	72%
	<b>B8139</b>	001	Data Analytics in Python	MBA	Johar, Hardeep	52	83%	4.6	74%	4.4	39%
	<b>B8145</b>	001	Applying Healthcare IT and Digital Healt	MBA	Falci, Raymond	60	73%	4.4	56%	4.5	50%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8148	001	The Analytics Advantage	MBA	Guetta, Charles	113	89%	4.3	45%	4.8	82%
	B8148	002	The Analytics Advantage	MBA	Guetta, Charles	69	87%	4.2	29%	4.9	95%
	B8148	001a	The Analytics Advantage	MBA	Glasserman, Paul	113	89%	4.3	45%	4.7	72%
	B8148	001b	The Analytics Advantage	MBA	Zeevi, Assaf	113	89%	4.3	45%	4.3	31%
	B8148	001c	The Analytics Advantage	MBA	Moallemi, Ciamac	113	89%	4.3	45%	4.5	50%
	B8148	001d	The Analytics Advantage	MBA	Chan, Carri	113	89%	4.3	45%	4.2	22%
	B8148	002a	The Analytics Advantage	MBA	Glasserman, Paul	69	87%	4.2	29%	4.6	63%
	B8148	002b	The Analytics Advantage	MBA	Zeevi, Assaf	69	87%	4.2	29%	4.2	22%
	B8148	002c	The Analytics Advantage	MBA	Moallemi, Ciamac	69	87%	4.2	29%	4.6	63%
	B8148	002d	The Analytics Advantage	MBA	Chan, Carri	69	87%	4.2	29%	3.9	8%
	B8154	001	Python for MBAs	MBA	Griffel, Mattan	59	90%	4.7	87%	4.8	82%
	B9119	001	Foundations of Stochastic Modeling	MSPHD	Zeevi, Assaf	7	100%	5.0	100%	5.0	100%
	B9120	001	Dynamic Programming	MSPHD	Federgruen, Awi	15	60%	3.2	4%	2.9	2%
	B9150	001	Foundations of Operations Management	MSPHD	Besbes, Omar	18	78%	4.4	35%	4.6	45%
	B9151	001	Preseminar Discussion	MSPHD	Kanoria, Yash	18	56%	4.6	63%	4.3	25%
	B9152	001	Dynamic Programming II	MSPHD	Russo, Daniel	15	53%	4.7	76%	4.7	53%
<b>DROMB</b>	B8103	061	Business Analytics II Half Term	MSPHD	Namkoong, Hongseok	49	69%	4.8	92%	4.8	65%
	B8106	061	Operations Strategy	MSPHD	Singh, Medini	53	85%	4.7	76%	4.7	53%
	B8106	062	Operations Strategy	MSPHD	Singh, Medini	48	96%	4.7	76%	4.7	53%
	B8110	061	BUSINESS ANALYTICS STRATEGY	MSPHD	Stuart, Harborne	57	60%	4.6	63%	4.6	45%
	B8116	061	Risk Management	MSPHD	Picoult, Evan	64	56%	4.3	33%	4.2	18%
	B8153	061	People Analytics	MSPHD	Shah, Neha	25	68%	4.1	20%	4.0	12%
<b>ECMR</b>	B8744	001	The Psychology and Economics of Cons	MBA	Johnson, Eric	137	93%	4.3	45%	4.4	39%
	B8744	001a	The Psychology and Economics of Cons	MBA	Zeldes, Stephen	137	93%	4.3	45%	4.5	50%
<b>FINC</b>	B7306	001	Capital Markets & Investments	EMBA	Pagel, Michaela	74	88%	3.4		3.1	
	B7306	300	Capital Markets & Investments	EMBA	Pagel, Michaela	59	76%	4.5	30%	4.5	40%
	B7307	001	Advanced Corporate Finance	EMBA	Wang, Neng	12	100%	4.6		4.9	100%
	B7323	100	Asset Management	EMBA	Bekaert, Geert	16	81%	4.8	100%	4.9	100%
	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich, Donna	19	74%	4.5	30%	4.7	50%
	B7327	001	Corporate Finance, Restructurings & LB	EMBA	Grad, Michael	12	67%	4.8	100%	4.9	100%
	B7345	001	Entrepreneurial Finance	EMBA	Babina, Tania	16	81%	4.7	70%	4.6	
	B7345	002	Entrepreneurial Finance	EMBA	Babina, Tania	14	100%	4.9		4.8	60%
	B7373	001	Applied Value Investing	EMBA	Tryforos, Thomas	31	52%	4.7	70%	4.7	50%
	B7373	002	Applied Value Investing	EMBA	Ajdler, Arnaud	13	38%	4.1		3.6	
	B7383	100	Value Investing Across the Capital Struc	EMBA	Luh, Keith	18	100%	4.7	70%	4.8	60%
	B7493	100	Real Estate as an Asset and a Business	EMBA	Mayer, Christopher	46	87%	4.7	70%	4.9	100%
	B7493	100a	Real Estate as an Asset and a Business	EMBA	De Wit, Ivo	46	87%	4.7	70%	4.3	20%
	B8301	001	Investment Grade Corporate Credit	MBA	Carr, Ellen	25	80%	4.4	56%	4.8	82%
	B8306	001	Capital Markets & Investments	MBA	Lines, Anton	72	94%	4.2	29%	4.4	39%
	B8306	002	Capital Markets & Investments	MBA	Lines, Anton	74	84%	3.9	12%	4.2	22%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	<b>B8306</b>	003	Capital Markets & Investments	MBA	Li, Jian	50	94%	3.7	5%	3.9	8%
	<b>B8306</b>	004	Capital Markets & Investments	MBA	Li, Jian	49	80%	3.8	7%	4.0	11%
	<b>B8306</b>	005	Capital Markets & Investments	MBA	Lines, Anton	70	87%	4.2	29%	4.3	31%
	<b>B8306</b>	006	Capital Markets & Investments	MBA	Lines, Anton	74	93%	3.8	7%	4.0	11%
	<b>B8306</b>	060	MS&E Capital Markets & Investments	MSPHD	Lancaster, Brian	61	82%	4.7	76%	4.6	45%
	<b>B8307</b>	001	Advanced Corporate Finance	MBA	Giroud, Xavier	71	75%	4.3	45%	4.6	63%
	<b>B8307</b>	002	Advanced Corporate Finance	MBA	Giroud, Xavier	35	69%	4.7	87%	4.8	82%
	<b>B8309</b>	001	Derivatives	MBA	Zurack, Mark	35	80%	4.4	56%	4.3	31%
	<b>B8311</b>	001	Equity Analyst Toolkit	MBA	Kimpel, Michael	43	74%	4.4	56%	4.7	72%
	<b>B8318</b>	001	Investment Banking Tax Factors	MBA	Willens, Robert	13	69%	4.7	87%	4.7	72%
	<b>B8325</b>	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	55	78%	4.2	29%	4.3	31%
	<b>B8325</b>	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	56	79%	4.0	16%	4.2	22%
	<b>B8328</b>	001	From Feast to Famine & Back Again: In	MBA	Carr, Ellen	59	97%	4.5	65%	4.6	63%
	<b>B8331</b>	001	Real Estate Finance	MBA	Piskorski, Tomasz	56	93%	4.7	87%	4.8	82%
	<b>B8331</b>	002	Real Estate Finance	MBA	Piskorski, Tomasz	72	94%	4.7	87%	4.9	95%
	<b>B8334</b>	001	Real Estate Private Equity	MBA	Jacobs, Andrew	32	50%	3.9	12%	3.8	5%
	<b>B8334</b>	D01	Real Estate Private Equity	MBA	Jacobs, Andrew	1	100%	5.0	100%	5.0	100%
	<b>B8337</b>	001	Global Real Estate Investment	MBA	Douglas, Camille	30	77%	4.4	56%	4.3	31%
	<b>B8337</b>	D01	Global Real Estate Investment	MBA	Douglas, Camille	1	100%	4.0	16%	5.0	100%
	<b>B8339</b>	001	Real Estate Mergers & Acquisitions Dea	MBA	Haggerty, John	32	47%	4.5	65%	4.6	63%
	<b>B8339</b>	001a	Real Estate Mergers & Acquisitions Dea	MBA	Liggio, Blake	32	47%	4.5	65%	4.3	31%
	<b>B8340</b>	001	Advanced Seminar in Real Estate	MBA	Felman, Michelle	23	52%	4.7	87%	4.6	63%
	<b>B8340</b>	001a	Advanced Seminar in Real Estate	MBA	Platt, Russell	23	52%	4.7	87%	4.9	95%
	<b>B8348</b>	001	Emerging Financial Markets	MBA	Calomiris, Charles	9	89%	5.0	100%	4.9	95%
	<b>B8355</b>	001	Impact Investing	MBA	Usher, Bruce	71	97%	4.7	87%	4.9	95%
	<b>B8363</b>	001	Climate Finance	MBA	Usher, Bruce	79	92%	4.8	93%	4.9	95%
	<b>B8368</b>	001	Security Analysis	MBA	Mauboussin, Michael	65	88%	4.6	74%	4.8	82%
	<b>B8368</b>	002	Security Analysis	MBA	Blum III, Howard	58	88%	3.3	2%	3.6	4%
	<b>B8368</b>	002a	Security Analysis	MBA	Downing, Mallory	58	88%	3.3	2%	3.2	1%
	<b>B8368</b>	002b	Security Analysis	MBA	Fixler, Matthew	58	88%	3.3	2%	3.3	2%
	<b>B8369</b>	001	Applied Security Analysis I	MBA	Waterhouse, Brian	65	69%	4.3	45%	4.2	22%
	<b>B8369</b>	001a	Applied Security Analysis I	MBA	Herman, Michael	65	69%	4.3	45%	4.5	50%
	<b>B8369</b>	001b	Applied Security Analysis I	MBA	Zehnal, Evan	65	69%	4.3	45%	4.3	31%
	<b>B8369</b>	001c	Applied Security Analysis I	MBA	Harmon, Laruen	65	69%	4.3	45%	4.3	31%
	<b>B8369</b>	001d	Applied Security Analysis I	MBA	Creber, Damian	65	69%	4.3	45%	4.2	22%
	<b>B8373</b>	001	Applied Value Investing	MBA	Almeraz, Eric	15	100%	4.9	96%	4.9	95%
	<b>B8373</b>	001a	Applied Value Investing	MBA	Horn, David	15	100%	4.9	96%	4.7	72%
	<b>B8376</b>	001	Distressed Value Investing	MBA	Krueger, Daniel	46	67%	4.3	45%	4.2	22%
	<b>B8376</b>	002	Distressed Value Investing	MBA	Gatto, Michael	27	100%	4.9	96%	4.9	95%
	<b>B8377</b>	001	Value Investing	MBA	Santos, Tano	70	69%	4.4	56%	4.5	50%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8377	002	Value Investing	MBA	Santos, Tano	72	79%	4.5	65%	4.6	63%
	B8378	001	Value Investing with Legends	MBA	Santos, Tano	110	74%	4.4	56%	4.6	63%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	13	100%	4.8	93%	4.6	63%
	B8380	002	Advanced Investment Research	MBA	Birnbaum, Adam	9	78%	5.0	100%	5.0	100%
	B8380	002a	Advanced Investment Research	MBA	Mozaffar, Shayan	9	78%	5.0	100%	5.0	100%
	B8385	001	VC Seminar	MBA	Lee, Angela	45	67%	4.3	45%	4.5	50%
	B8385	001a	VC Seminar	MBA	Gates, Allison`	45	67%	4.3	45%	4.6	63%
	B8396	001	Alternative Assets in Institutional Portfoli	MBA	Mergenthaler, Karl	69	88%	4.3	45%	4.4	39%
	B8396	001a	Alternative Assets in Institutional Portfoli	MBA	Weinberg, Michael	69	88%	4.3	45%	4.4	39%
	B8401	001	Short Selling	MBA	Horn, David	35	83%	4.6	74%	4.5	50%
	B8401	001a	Short Selling	MBA	Lester, Jaime	35	83%	4.6	74%	4.8	82%
	B8428	001	Social Impact Real Estate	MBA	PATCHETT, JAMES	42	60%	4.5	65%	4.6	63%
	B8428	D01	Social Impact Real Estate	MBA	PATCHETT, JAMES	4	50%	5.0	100%	4.5	50%
	B8432	001	International Finance	MBA	Veldkamp, Laura	11	100%	5.0	100%	5.0	100%
	B8433	001	Compounders	MBA	Mueller, Jeffrey	9	33%	4.7	87%	5.0	100%
	B8433	001a	Compounders	MBA	Dey, Anouk	9	33%	4.7	87%	5.0	100%
	B8434	001	Value Investing in Credit Markets	MBA	Tolkachev, Denis	23	87%	4.3	45%	4.8	82%
	B8434	001a	Value Investing in Credit Markets	MBA	Verghis, Anjali	23	87%	4.3	45%	4.7	72%
	B8439	001	Foundations of VC	MBA	Lee, Angela	60	85%	4.7	87%	4.9	95%
	B8439	002	Foundations of VC	MBA	Lee, Angela	59	75%	4.7	87%	4.9	95%
	B8439	003	Foundations of VC	MBA	Nof, Jordan	45	73%	4.6	74%	4.4	39%
	B8442	001	Shareholder Activism as Value Investing	MBA	Jiang, Wei	45	62%	4.5	65%	4.5	50%
	B8449	001	Foundations of VC	MBA	Lee, Angela	14	57%	4.6	74%	4.7	72%
	B8452	001	Project Finance: Principles and Applicati	MBA	Clifford, Paul	44	86%	4.3	45%	4.5	50%
	B8458	001	Seminar In Wealth Management: Investi	MBA	Gundlach, Andrew	14	86%	4.5	65%	4.4	39%
	B8458	001a	Seminar In Wealth Management: Investi	MBA	Gilbertson, Kristin	14	86%	4.5	65%	4.9	95%
	B8459	001	Foundations of Private Equity II	MBA	Hitscherich, Donna	48	73%	4.2	29%	4.1	15%
	B8461	001	Practice of Wealth Management for Higt	MBA	Brisbane, Maria	42	69%	4.3	45%	4.5	50%
	B8461	001a	Practice of Wealth Management for Higt	MBA	Zachary, Alexander	42	69%	4.3	45%	4.6	63%
	B8462	001	An Introduction to Blockchain and Cryptc	MBA	Huberman, Gur	70	81%	4.7	87%	4.3	31%
	B8462	001a	An Introduction to Blockchain and Cryptc	MBA	Malekan, Omid	70	81%	4.7	87%	4.9	95%
	B8465	001	Building a VC Investment Thesis	MBA	Lee, Angela	60	73%	4.4	56%	4.7	72%
	B8469	001	Distressed Real Estate Investing	MBA	Sherman, David	41	61%	4.8	93%	4.8	82%
	B8469	001a	Distressed Real Estate Investing	MBA	Kravit, Ronald	41	61%	4.8	93%	4.6	63%
	B8470	001	Value Investing in Private Credit	MBA	Glazek, David	40	90%	4.7	87%	4.9	95%
	B8470	001a	Value Investing in Private Credit	MBA	Trivedi, Mohinshu	40	90%	4.7	87%	4.7	72%
	B8474	001	Real Estate Analytics	MBA	Van Nieuwerburgh, Stijn	14	93%	4.6	74%	4.8	82%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	72	88%	4.7	87%	4.9	95%
	B8767	001a	Investing in Social Ventures	MBA	Raj, Vikas	72	88%	4.7	87%	4.9	95%
	B9305	001	Finance Pre-Thesis Seminar	MSPHD	Schreger, Jesse	6	33%	4.5	47%	5.0	100%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B9305	001a	Finance Pre-Thesis Seminar	MSPHD	Sundaresan, Mahadevan	6	33%	4.5	47%	5.0	100%
	B9305	001b	Finance Pre-Thesis Seminar	MSPHD	Pagel, Michaela	6	33%	4.5	47%	5.0	100%
	B9305	001c	Finance Pre-Thesis Seminar	MSPHD	Tetlock, Paul	6	33%	4.5	47%	5.0	100%
	B9305	001d	Finance Pre-Thesis Seminar	MSPHD	Piskorski, Tomasz	6	33%	4.5	47%	5.0	100%
	B9325	001	Financial Econometrics: Time series	MSPHD	Bekaert, Geert	26	88%	3.7	6%	3.4	6%
	B9326	001	Financial Econometrics: Panel Data	MSPHD	Giroud, Xavier	31	94%	4.6	63%	4.8	65%
	B9329	001	Empirical Corporate Finance	MSPHD	Giroud, Xavier	7	86%	4.7	76%	5.0	100%
	B9330	001	Microstructure Theory	MSPHD	Glosten, Lawrence	25	96%	4.2	25%	4.3	25%
	B9333	001	Financial Intermediation	MSPHD	Piacentino, Giorgia	8	100%	4.6	63%	5.0	100%
	B9334	001	Big Data In Finance	MSPHD	Keeratiwutthikul, Ritt	27	85%	4.1	20%	4.2	18%
	B9334	001a	Big Data In Finance	MSPHD	Mamaysky, Harry	27	85%	4.1	20%	4.8	65%
	B9334	001b	Big Data In Finance	MSPHD	Abis, Simona	27	85%	4.1	20%	4.3	25%
	B9334	001c	Big Data In Finance	MSPHD	Piskorski, Tomasz	27	85%	4.1	20%	4.4	29%
	B9334	001d	Big Data In Finance	MSPHD	Popescu, Razvan	27	85%	4.1	20%	4.6	45%
	B9335	001	Information In Financial Markets	MSPHD	Veldkamp, Laura	13	69%	4.6	63%	4.8	65%
	B9339	001	Quantitative Hedge Fund Strategies	MSPHD	Venetoulis, Achilles	7	100%	4.7	76%	5.0	100%
	B9340	001	Natural Language Processing	MSPHD	Krstovski, Kriste	31	90%	4.5	47%	4.6	45%
IEORE	E4108	001	Foundations of Operations Management	MSPHD	Besbes, Omar	18	78%	4.6	63%	4.8	65%
	E4108	061	SUPPLY CHAIN ANALYTICS	MSPHD	Federgruen, Awi	7	86%	4.1	20%	4.0	12%
	E4650	001	BUSINESS ANALYTICS	MSPHD	Guetta, Charles	119	84%	4.8	92%	4.9	73%
	E4650	002	BUSINESS ANALYTICS	MSPHD	Guetta, Charles	122	85%	4.8	92%	4.9	73%
	E4650	003	BUSINESS ANALYTICS	MSPHD	Guetta, Charles	71	77%	4.7	76%	4.9	73%
MGMT	B7510	001	Managerial Negotiations	EMBA	Purdie-Greenaway, Valerie	44	55%	4.8	100%	4.7	50%
	B7510	002	Managerial Negotiations	EMBA	Rossignac-Milon, Maya	43	93%	4.5	30%	4.3	20%
	B7510	003	Managerial Negotiations	EMBA	Rossignac-Milon, Maya	33	100%	4.9		4.8	60%
	B7510	300	Managerial Negotiations	EMBA	Mason, Malia	51	80%	4.9		5.0	
	B7514	001	Napoleon's Glance	EMBA	Duggan, William	46	43%	4.6		4.6	
	B7519	001	Launch Your Startup	EMBA	Kaplan, Jack	14	86%	4.5	30%	4.5	40%
	B7531	001	Power & Influence	EMBA	Abrahamson, Eric	24	50%	4.3		4.3	20%
	B7538	001	The Leader's Voice: Communication Ski	EMBA	Golde, Jeffrey	26	77%	4.8	100%	4.9	100%
	B7538	002	The Leader's Voice: Communication Ski	EMBA	Velikoselskiy, Natasha	21	62%	4.8	100%	4.8	60%
	B7541	100	Leadership Through Fiction	EMBA	Craven, Bruce	31	100%	4.7	70%	4.9	100%
	B7553	001	Managerial Decision Making	EMBA	Brockner, Joel	43	84%	4.3		4.4	
	B7578	001	Public Policy and the Healthcare Industr	EMBA	Masia, Neal	17	82%	4.4	20%	4.5	40%
	B7586	100	Entrepreneurial Strategy	EMBA	Guzman, Jorge	72	82%	4.8	100%	4.9	100%
	B8507	001	Organizational Change	MBA	Jick, Todd	67	99%	4.8	93%	4.9	95%
	B8507	002	Organizational Change	MBA	Jick, Todd	68	94%	4.6	74%	4.7	72%
	B8510	001	Managerial Negotiations	MBA	Slepian, Michael	45	91%	4.5	65%	4.5	50%
	B8510	002	Managerial Negotiations	MBA	Slepian, Michael	44	95%	4.5	65%	4.5	50%
	B8510	003	Managerial Negotiations	MBA	Slepian, Michael	42	90%	4.5	65%	4.5	50%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8510	004	Managerial Negotiations	MBA	Davidai, Shai	44	84%	4.7	87%	4.8	82%
	B8510	005	Managerial Negotiations	MBA	Davidai, Shai	44	86%	4.8	93%	4.9	95%
	B8510	006	Managerial Negotiations	MBA	McDonald, Rachel	41	76%	4.4	56%	4.2	22%
	B8510	007	Managerial Negotiations	MBA	Mastroianni, Adam	38	87%	4.9	96%	5.0	100%
	B8510	008	Managerial Negotiations	MBA	Mastroianni, Adam	39	79%	4.8	93%	4.9	95%
	B8512	001	Advanced Organizational Change	MBA	Jick, Todd	50	98%	4.8	93%	5.0	100%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	51	73%	3.9	12%	4.1	15%
	B8513	002	Personal Leadership & Success	MBA	Wadhwa, Hitendra	46	87%	3.4	3%	3.5	3%
	B8513	003	Personal Leadership & Success	MBA	Wadhwa, Hitendra	50	86%	4.1	20%	4.3	31%
	B8515	001	Top Management Process	MBA	Yue, Lori	46	100%	4.4	56%	4.6	63%
	B8515	002	Top Management Process	MBA	Yue, Lori	42	100%	4.0	16%	4.2	22%
	B8518	001	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	71	90%	3.6	4%	4.0	11%
	B8518	002	Foundations of Entrepreneurship	MBA	Mauskapf, Michael	73	82%	4.1	20%	4.5	50%
	B8519	001	Launch Your Startup	MBA	McGourty, Jack	35	97%	4.8	93%	4.8	82%
	B8519	001a	Launch Your Startup	MBA	O'Farrell, William	35	97%	4.8	93%	4.7	72%
	B8523	001	Entrepreneurship Through Acquisition	MBA	Gila, Carlos	62	84%	4.4	56%	4.4	39%
	B8526	001	Challenges in Launching and Growing S	MBA	O'Farrell, William	38	79%	4.2	29%	4.5	50%
	B8526	001a	Challenges in Launching and Growing S	MBA	Mokrauer, Jonathan	38	79%	4.2	29%	4.5	50%
	B8527	001	Hacking for Humanity and the Planet Ve	MBA	Fairbanks, Joy	38	74%	4.4	56%	4.3	31%
	B8529	001	Family Business Management	MBA	Baron, Joshua	64	95%	4.6	74%	4.8	82%
	B8531	001	Power & Influence	MBA	Abrahamson, Eric	66	79%	3.9	12%	4.1	15%
	B8532	001	Food Entrepreneurship	MBA	Zagor, Stephen	64	78%	4.3	45%	4.5	50%
	B8536	001	Strategy and Competition in Pharmaceu	MBA	Cramer, Clifford	69	88%	4.4	56%	4.4	39%
	B8536	001a	Strategy and Competition in Pharmaceu	MBA	Essner, Robert	69	88%	4.4	56%	4.4	39%
	B8538	001	The Leader's Voice: Communication Ski	MBA	Velikoselskiy, Natasha	33	79%	4.2	29%	4.3	31%
	B8538	002	The Leader's Voice: Communication Ski	MBA	Golde, Jeffrey	36	58%	4.6	74%	4.4	39%
	B8538	003	The Leader's Voice: Communication Ski	MBA	Aspel, Bradley	35	80%	4.8	93%	4.9	95%
	B8538	004	The Leader's Voice: Communication Ski	MBA	Aspel, Bradley	33	73%	4.8	93%	5.0	100%
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer, Doug	33	88%	4.4	56%	4.7	72%
	B8545	001	High Performing Nonprofits	MBA	Houston, Amy	53	96%	4.2	29%	4.2	22%
	B8547	001	Public Sector Structural Change in K-12	MBA	Liebman, James	2	50%	5.0	100%	5.0	100%
	B8551	001	Strategy and Leadership in the Accelera	MBA	Schwartz, Jeffrey	59	81%	4.0	16%	4.2	22%
	B8553	001	Managerial Decision Making	MBA	Brockner, Joel	63	86%	4.3	45%	4.6	63%
	B8553	001a	Managerial Decision Making	MBA	Timko, Joseph	63	86%	4.3	45%	4.8	82%
	B8553	001b	Managerial Decision Making	MBA	Harty, Stephen	63	86%	4.3	45%	4.6	63%
	B8558	001	Education Leadership	MBA	McMahon, Erin	31	68%	4.4	56%	4.6	63%
	B8561	001	Entrepreneurial Law for Start-Ups: Planr	MBA	Haber, David	50	60%	4.7	87%	4.7	72%
	B8570	001	Technology Strategy	MBA	Wang, Dan	74	91%	4.7	87%	4.9	95%
	B8570	002	Technology Strategy	MBA	Wang, Dan	74	81%	4.7	87%	4.9	95%
	B8570	003	Technology Strategy	MBA	Wang, Dan	73	85%	4.6	74%	4.9	95%

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	B8573	001	Global Philanthropy	MBA	Berman, Melissa	64	94%	4.0	16%	4.4	39%
	B8575	001	Fundamentals of Governance	MBA	Kogut, Bruce	38	92%	4.3	45%	4.3	31%
	B8577	001	Think Bigger	MBA	Iyengar, Sheena	48	90%	3.9	12%	4.2	22%
	B8577	002	Think Bigger	MBA	Iyengar, Sheena	95	83%	3.0	1%	3.7	5%
	B8577	E01	Think Bigger	MBA	Iyengar, Sheena	33	88%	4.5	65%	4.6	63%
	B8577	E02	Think Bigger	MBA	Iyengar, Sheena	26	100%	4.2	29%	4.6	63%
	B8578	001	Public Policy and the Healthcare Industr	MBA	Masia, Neal	46	74%	4.5	65%	4.8	82%
	B8580	001	ReEntry Acceleration Program	MBA	Navalli, Sandra	9	78%	5.0	100%	4.7	72%
	B8580	001a	ReEntry Acceleration Program	MBA	Ames, Daniel	9	78%	5.0	100%	4.7	72%
	B8586	001	Entrepreneurial Strategy	MBA	Guzman, Jorge	60	82%	4.6	74%	4.8	82%
	B8586	002	Entrepreneurial Strategy	MBA	Guzman, Jorge	64	81%	4.3	45%	4.6	63%
	B8587	001	Business Strategies and Solving Social I	MBA	Kogut, Bruce	50	88%	3.9	12%	3.9	8%
	B8590	001	People Analytics and Strategy	MBA	Cowgill, Bo	64	80%	4.2	29%	4.3	31%
	B8592	001	Immersive Teamwork	MBA	Ames, Daniel	33	76%	4.6	74%	5.0	100%
	B8592	002	Immersive Teamwork	MBA	Ames, Daniel	30	93%	4.7	87%	4.9	95%
	B8598	099	Entrepreneurial Greenhouse	MBA	Burns, Brendan	15	53%	5.0	100%	4.9	95%
	B8598	099a	Entrepreneurial Greenhouse	MBA	Lerner, Dave	15	53%	5.0	100%	4.9	95%
	B8618	001	Strategies for Long-Term Growth	MBA	Sherman, Len	71	80%	4.1	20%	4.2	22%
	B9521	001	Advanced Strategy: Topics and Methods	MSPH	Kogut, Bruce	6	33%	3.0	2%	3.0	4%
	B9522	001	Advanced Strategy: Topics and Methods	MSPH	Cowgill, Bo	5	80%	4.8	92%	5.0	100%
	B9525	001	OT Seminar: Special Topics in OT	MSPH	Abraham, Mabel	8	63%	5.0	100%	5.0	100%
MRKT	B7614	100	Building Internet Businesses for Consum	EMBA	Fuloria, Prashant	35	100%	4.6		4.8	60%
	B7619	001	Behavioral Economics & Decision Makin	EMBA	Johnson, Eric	44	80%	4.4	20%	4.6	
	B7619	100	Behavioral Economics & Decision Makin	EMBA	Morwitz, Vicki	23	83%	4.8	100%	4.7	50%
	B7620	100	Advanced Market Strategy	EMBA	Capon, Noel	11	91%	4.9		4.7	50%
	B7621	100	Managing Brands, Identity & Experience	EMBA	Schmitt, Bernd	23	61%	4.8	100%	4.8	60%
	B7633	100	Data Science for Marketing Managers	EMBA	Hill, Shawndra	13	100%	4.0		4.1	
	B7640	001	Digital Marketing	EMBA	Kagan, Jeremy	27	67%	4.5	30%	4.6	
	B7658	100	Catching Growth Waves: To 2050 and E	EMBA	Martinez, Alonso	40	73%	4.7	70%	4.8	60%
	B7658	100a	Catching Growth Waves: To 2050 and E	EMBA	Kohli, Rajeev	40	73%	4.7	70%	4.9	100%
	B7666	100	Media Platforms and Content: A Founda	EMBA	Sarvary, Miklos	16	81%	4.8	100%	4.9	100%
	B8506	001	Launch Your Startup II	MBA	Morais, Robert	20	95%	3.9	12%	4.3	31%
	B8568	001	Branding in the Arts	MBA	Schmitt, Bernd	32	75%	4.2	29%	4.2	22%
	B8604	001	Frontiers in Retailing	MBA	Jerath, Kinshuk	45	76%	4.6	74%	4.4	39%
	B8604	001a	Frontiers in Retailing	MBA	Chen, Oliver	45	76%	4.6	74%	4.7	72%
	B8605	001	Succeeding in Consulting: from Project I	MBA	Daruvula, Toos	48	94%	4.7	87%	4.9	95%
	B8605	001a	Succeeding in Consulting: from Project I	MBA	Timko, Joseph	48	94%	4.7	87%	4.8	82%
	B8606	001	Product Management II	MBA	Hellweg, Eric	68	96%	3.9	12%	4.3	31%
	B8612	001	Premium Brand Strategy	MBA	Kuehlwein, Jan Patrick	61	89%	3.9	12%	4.1	15%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	61	87%	4.2	29%	4.4	39%



Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	Course		Instr.	
								BIE	Pct.	BIE	Pct.
	<b>B8615</b>	001	Media Marketing and Entrepreneurship	MBA	Devarajan, Sharad	70	97%	4.9	96%	4.9	95%
	<b>B8616</b>	001	The Business of Aesthetics and Experie	MBA	Schmitt, Bernd	69	77%	3.0	1%	2.9	0%
	<b>B8616</b>	001a	The Business of Aesthetics and Experie	MBA	Brown, Pauline	69	77%	3.0	1%	3.5	3%
	<b>B8622</b>	001	Intro to User Experience	MBA	Canetti, Paul	65	100%	4.4	56%	4.8	82%
	<b>B8623</b>	001	Intro To Product Management	MBA	Canetti, Paul	67	91%	4.4	56%	4.7	72%
	<b>B8623</b>	002	Intro To Product Management	MBA	Hellweg, Eric	64	97%	4.1	20%	4.5	50%
	<b>B8624</b>	001	Driving Strategic Impact: Mastering the I	MBA	Viola, Marco	42	83%	4.4	56%	4.6	63%
	<b>B8625</b>	001	Winning Strategic Capabilities	MBA	Martinez, Alonso	63	63%	4.4	56%	4.5	50%
	<b>B8629</b>	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	66	77%	4.1	20%	4.6	63%
	<b>B8633</b>	001	Data Science for Marketing Managers	MBA	Hill, Shawndra	45	62%	3.7	5%	4.0	11%
	<b>B8645</b>	001	Omni-Channel Retailing	MBA	Madia, Manini	52	85%	3.4	3%	3.7	5%
	<b>B8646</b>	001	A Strategic Marketing Approach To Privz	MBA	Viola, Marco	48	81%	4.6	74%	4.8	82%
	<b>B8648</b>	001	The Marketing of an American President	MBA	Schapps, Ellen	42	79%	4.0	16%	4.2	22%
	<b>B8649</b>	001	Pricing Strategies	MBA	Ansari, Asim	38	79%	4.2	29%	4.2	22%
	<b>B8649</b>	002	Pricing Strategies	MBA	Ansari, Asim	26	88%	4.3	45%	4.3	31%
	<b>B8649</b>	060	Economic Theory III	MBA	Ansari, Asim	22	100%	4.1	20%	4.1	15%
	<b>B8652</b>	001	Retail Fundamentals	MBA	Cohen, Mark	59	76%	4.1	20%	4.1	15%
	<b>B8658</b>	001	Catching Growth Waves: To 2050 and E	MBA	Martinez, Alonso	68	81%	4.2	29%	4.1	15%
	<b>B8658</b>	001a	Catching Growth Waves: To 2050 and E	MBA	Kohli, Rajeev	68	81%	4.2	29%	4.4	39%
	<b>B8666</b>	001	Media Platforms and Content: A Founda	MBA	Sarvary, Miklos	64	89%	3.9	12%	3.9	8%
	<b>B8667</b>	001	Foundations of Innovation	MBA	Brucks, Melanie	54	81%	3.9	12%	4.3	31%
	<b>B8667</b>	002	Foundations of Innovation	MBA	Brucks, Melanie	60	72%	3.7	5%	4.2	22%
	<b>B8679</b>	001	Digital Marketing	MBA	Jerath, Kinshuk	51	100%	4.1	20%	4.1	15%
	<b>B8684</b>	001	Strategic B2B Marketing	MBA	Weinstein, David	50	72%	3.9	12%	3.9	8%
	<b>B8685</b>	001	Media and Entertainment: Strategy Cons	MBA	Seave, Ava	20	85%	4.3	45%	4.7	72%
	<b>B8694</b>	001	Building the Sales Machine	MBA	Brown, Michael	27	93%	4.6	74%	4.9	95%
	<b>B8694</b>	001a	Building the Sales Machine	MBA	Kinerk, Beth	27	93%	4.6	74%	4.8	82%
	<b>B9613</b>	001	Mathematical Models in Marketing	MSPHD	Kohli, Rajeev	5	60%	5.0	100%	5.0	100%
	<b>B9615</b>	001	Empirical Models I	MSPHD	Netzer, Oded	6	83%	4.8	92%	5.0	100%
	<b>B9617</b>	001	Consumer Behavior II	MSPHD	Johnson, Eric	9	56%	4.8	92%	5.0	100%
	<b>B9653</b>	001	Machine Learning	MSPHD	Lentzas, Georgios	81	91%	4.3	33%	4.2	18%
	<b>B9654</b>	001	MS MS Artificial Intelligence	MSPHD	Lentzas, Georgios	61	93%	4.2	25%	4.0	12%
	<b>B9655</b>	001	MS MS Digital Marketing	MSPHD	Greenwald, Michelle	10	90%	4.8	92%	4.7	53%
	<b>B9656</b>	001	Customer Management	MSPHD	Jerath, Kinshuk	12	100%	5.0	100%	4.9	73%