

Division	Course	Sec.	Course Title	Prog.	Instructor	Enr.	Resp.	BIE ¹		Avg.	Pct.
								Course	Instr.		
								Avg.	Pct.	Avg.	Pct.
Accounting	B7009	100	Financial Statement Analysis	EMBA	Katz, Sharon	25	48%	5.0	92%	5.0	90%
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	54	87%	4.4	50%	4.4	39%
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Nissim, Doron	58	69%	4.6	66%	4.5	46%
	B8009	001	Financial Statement Analysis and Valuation	MBA	Amir, Eli	30	57%	4.1	21%	3.4	3%
	B9015	001	(PhD) Financial Reporting in Banking	PhD	Khan, Urooj	5	80%	4.8	81%	4.8	70%
	B9016	001	(PhD) Executive Compensation	PhD	Ferri, Fabrizio	6	83%	4.8	81%	5.0	90%
DRO	B8125	001	Digital Literacy for Decision Makers	MBA	Bell, Peter	62	58%	3.6	7%	4.0	15%
DRO	B8107	001	Service Operations Management	MBA	Singh, Medini	53	51%	4.2	28%	4.8	70%
	B8107	002	Service Operations Management	MBA	Singh, Medini	29	55%	4.4	50%	4.6	53%
	B8107	060	Service Operations Management	MSE	Singh, Medini	44	77%	4.4	50%	4.6	53%
	B8107	061	Service Operations Management	MBA	Singh, Medini	44	59%	4.6	66%	4.7	64%
	B8114	001	Applied Regression Analysis	MBA	Juran, David	67	33%	4.2	28%	4.6	53%
	B8118	001	Transforming the Delivery of Healthcare	MBA	John Rowe, Linda Green &	52	81%	4.5	56%	4.6	53%
	B8121	001	Statistics for Investments	MBA	Glasserman, Paul	53	72%	4.3	39%	4.7	64%
	B8124	001	Programming for Entrepreneurs	MBA	Maskey, Sameer	53	36%	3.9	13%	3.9	9%
	B8126	001	Web App Programming in Python	MBA	Johar, Hardeep	58	38%	4.0	15%	4.0	15%
	B8510	061	Managerial Negotiations	MBA	Opazo, Maria Pilar	27	96%	4.8	81%	4.9	83%
	B8823	001	The U.S. Healthcare Industry	MBA	Green, Linda	25	88%	4.3	39%	4.3	32%
	B9116	001	(PhD) Mathematical Methods	PhD	Federgruen, Awi	16	38%	3.3	3%	3.7	5%
	B9118	001	(PhD) Foundations of Optimization	PhD	Leshno, Jacob	9	67%	4.7	75%	4.7	64%
	B9122	001	(PhD) Computing For Business Research	PhD	Shin, Dongwook	36	47%	4.6	66%	4.5	46%
B9124	001	(PhD) Causal Inference	PhD	Zubizarreta, Jose	14	93%	4.5	56%	4.6	53%	
Economics	B8214	001	Business in Society: Doing Well by Doing	MBA	Heal, Geoffrey	45	31%	3.9	13%	4.0	15%
	B8216	001	Economics of Strategic Behavior	MBA	Angelucci, Charles	49	78%	4.5	56%	4.6	53%
	B8216	002	Economics of Strategic Behavior	MBA	Angelucci, Charles	60	83%	4.3	39%	4.3	32%
	B8219	001	New Developments in Energy Markets	MBA	Heal, Geoffrey	58	29%	4.2	28%	4.2	27%
	B8226	001	Developing Strategies for High Tech Firms	MBA	Katz, Raul	35	51%	3.8	11%	3.9	9%
	B8252	001	Central Banking After the Crisis: A European	MBA	Danthine, Jean-Pierre	50	54%	3.6	7%	3.9	9%
	B8498	001	Mergers & Acquisitions in Media (Master's)	MBA	Knee, Jonathan	36	89%	4.4	50%	4.5	46%
	B9206	001	(PhD) Economic Analysis	PhD	Heal, Geoffrey	35	49%	4.0	15%	4.3	32%
	B9208	001	(PhD) Economic Analysis II	PhD	Heal, Geoffrey	33	39%	4.2	28%	4.3	32%
Finance	B7306	200	Capital Markets & Investments	EMBA	Huberman, Gur	28	18%	3.6	7%	2.4	1%
	B7309	001	Derivatives	EMBA	Zurack, Mark	47	55%	4.6	66%	4.8	70%
	B7417	001	Strategic Issues facing Investors	EMBA	Mandis, Steven	62	27%	3.9	13%	4.1	21%
	B8306	001	Capital Markets & Investments	MBA	Daniel, Kent	26	85%	4.7	75%	5.0	90%
	B8306	002	Capital Markets & Investments	MBA	Daniel, Kent	35	86%	4.8	81%	4.9	83%
	B8306	003	Capital Markets & Investments	MBA	Daniel, Kent	65	82%	4.6	66%	4.8	70%

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	B8306	004	Capital Markets & Investments	MBA	Mamaysky, Harry	40	85%	4.2	28%	4.1	21%
	B8306	005	Capital Markets & Investments	MBA	Zurack, Mark	70	49%	4.2	28%	4.5	46%
	B8307	001	Advanced Corporate Finance	MBA	DiMaggio, Marco	48	96%	4.3	39%	4.4	39%
	B8307	002	Advanced Corporate Finance	MBA	DiMaggio, Marco	50	76%	4.5	56%	4.3	32%
	B8307	003	Advanced Corporate Finance	MBA	DiMaggio, Marco	51	90%	4.5	56%	4.7	64%
	B8308	001	Debt Markets	MBA	Giles, R. Phillip	36	58%	4.0	15%	4.0	15%
	B8310	001	Advanced International Corporate Finar	MBA	Hodrick, Robert	23	78%	4.2	28%	4.3	32%
	B8318	001	Investment Banking Tax Factors	MBA	Willens, Robert	22	36%	4.2	28%	4.4	39%
	B8323	001	Asset Management	MBA	Bekaert, Geert	41	66%	4.5	56%	4.6	53%
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich, Donna	50	74%	4.0	15%	3.8	8%
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich, Donna	45	42%	4.2	28%	4.4	39%
	B8326	001	Capital Markets Regulation	MBA	Glosten, Lawrence	3	33%	5.0	92%	5.0	90%
	B8329	001	Credit Markets & Leveraged Buy-Outs:	MBA	Cannella, Margaret	66	52%	4.8	81%	4.8	70%
	B8331	001	Real Estate Finance	MBA	Lancaster, Brian	29	79%	4.5	56%	4.6	53%
	B8331	002	Real Estate Finance	MBA	Lancaster, Brian	45	71%	4.6	66%	4.7	64%
	B8332	001	Real Estate Transactions	MBA	Richard Wolfe, Jennifer Morgan &	50	40%	4.7	75%	4.8	70%
	B8333	001	Real Estate Capital Markets	MBA	Wildauer, Brad	31	26%	4.1	21%	4.0	15%
	B8334	001	Real Estate Project Class	MBA	Jacobs, Andrew	20	30%	4.8	81%	5.0	90%
	B8345	001	Entrepreneurial Finance	MBA	Keehner, M. & Sorensen, M., Hubbard, R.G.,	97	72%	4.7	75%	4.7	64%
	B8347	001	Financial Crises & Regulatory Respons	MBA	Jeff Gordon, Patrick Bolton &	12	58%	3.4	5%	3.6	3%
	B8349	001	Finance & Sustainability	MBA	Usher, Bruce	67	85%	4.8	81%	4.9	83%
	B8368	001	Security Analysis	MBA	Begg, Christopher	69	54%	4.1	21%	4.1	21%
	B8368	002	Security Analysis	MBA	Shanon, Guy	20	40%	3.6	7%	3.6	3%
	B8373	001	Applied Value Investing	MBA	Rishi Renjen, Kevin Oro- Hahn &	12	67%	4.9	88%	4.9	83%
	B8373	002	Applied Value Investing	MBA	Eric Yip, Jean-Marie Eveillard, Mark Unferth &	10	20%	4.5	56%	4.5	46%
	B8373	003	Applied Value Investing	MBA	Jonathon Luft, Mark Cooper &	12	33%	5.0	92%	5.0	90%
	B8373	004	Applied Value Investing	MBA	Arthur Williams, Timothy Quinn, Jr. &	12	92%	5.0	92%	5.0	90%
	B8373	005	Applied Value Investing	MBA	Michael Kimpel, Scott Hendrickson &	10	90%	5.0	92%	5.0	90%

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	B8374	001	Value & Special Situation Investment	MBA	Daniel Yarsky, Joel Greenblatt &	40	30%	4.3	39%	4.4	39%
	B8380	001	Advanced Investment Research	MBA	Ghazi, Kian	9	100%	5.0	92%	4.8	70%
	B8381	001	Misunderstood Securities: Investing in U	MBA	Krueger, Lauren	23	26%	3.5	6%	3.7	5%
	B8382	001	Mental Models, Investment Frameworks	MBA	Jeffrey Cino, Ethan Binder &	4	25%	5.0	92%	5.0	90%
	B8385	001	VC/Angel Deals: gut-driven tech investii	MBA	Edward Zimmerman, Jonathan Chou &	81	53%	4.3	39%	4.7	64%
	B8394	001	Private Equity: the asset class, its inves	MBA	Sonenshine, Marshall	59	46%	3.6	7%	3.7	5%
	B8416	001	The Complete Financier	MBA	Coleman, Jay	48	42%	4.2	28%	4.3	32%
	B8428	001	Social Impact Real Estate	MBA	Diller, Rachel	28	64%	4.0	15%	4.2	27%
	B8440	001	Risk & Opportunity: Investing in Innovat	MBA	Harris, Jeffrey	40	80%	4.9	88%	4.8	70%
	B8441	001	Strategic International Comme	MBA	Vecchio, Mark	10	80%	4.4	50%	4.6	53%
	B8767	001	Investing in Social Ventures	MBA	Usher, Bruce	47	40%	4.5	56%	4.9	83%
	B9302	001	(PhD) Finance Theory I	PhD	Glosten, Lawrence	21	48%	4.5	56%	4.5	46%
	B9305	001	(PhD) Finance Pre-Thesis Seminar	PhD	Huberman, Gur	12	8%	4.0	15%	4.0	15%
	B9317	001	(PhD) Corporate Finance Theory	PhD	Bolton, Patrick	22	27%	4.2	28%	4.2	27%
	B9319	001	(PhD) Asset Pricing I	PhD	Santos, Tano	24	29%	4.1	21%	3.9	9%
	B9323	001	(PhD) Introduction to Econometrics & S	PhD	Zheng, Fanyin	37	35%	4.4	50%	4.1	21%
	B9326	001	(PhD) Empirical Corp. Finance: Method	PhD	Breza, Emily	11	27%	4.3	39%	4.3	32%
	B9327	001	(PhD) Advanced Topics in Asset Pricinç	PhD	Hodrick, Robert	4	50%	5.0	92%	5.0	90%
	B9328	001	(PhD) Empirical Corporate Finance: Toç	PhD	Larrain, Mauricio	9	11%	5.0	92%	5.0	90%
Management	B7550	100	Executive Leadership	EMBA	William Klepper, Robert Bontempo &	31	39%	4.2	28%	4.5	46%
	B7557	001	Social Entrepreneurship for the 21st Ce	EMBA	Levenson Keohane, Georgia	27	48%	4.1	21%	3.9	9%
	B8507	001	Organizational Change	MBA	Jick, Todd	64	50%	4.3	39%	4.6	53%
	B8507	002	Organizational Change	MBA	Jick, Todd	66	41%	4.5	56%	4.6	53%
	B8510	001	Managerial Negotiations	MBA	Bartel, Ann	41	93%	4.8	81%	4.8	70%
	B8510	002	Managerial Negotiations	MBA	Bartel, Ann	43	81%	4.5	56%	4.4	39%
	B8510	003	Managerial Negotiations	MBA	Wallen, Aaron	42	60%	4.1	21%	4.0	15%
	B8510	004	Managerial Negotiations	MBA	Ames, Daniel	60	87%	4.9	88%	5.0	90%
	B8510	005	Managerial Negotiations	MBA	Ames, Daniel	59	71%	4.7	75%	4.9	83%
	B8513	001	Personal Leadership & Success	MBA	Wadhwa, Hitendra	50	64%	4.9	88%	4.9	83%
	B8513	002	Personal Leadership & Success	MBA	Wadhwa, Hitendra	50	48%	4.9	88%	4.8	70%
	B8514	001	Napoleon's Glance	MBA	Duggan, William	68	59%	4.1	21%	4.2	27%
	B8515	001	Top Management Process	MBA	Salzberg, Barry	63	81%	4.7	75%	4.9	83%

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	B8518	001	Introduction to Venturing	MBA	Low, Murray	50	54%	4.3	39%	4.5	46%
	B8519	001	Launch Your Startup	MBA	David Lerner, Brendan Burns &	27	22%	5.0	92%	5.0	90%
	B8519	002	Launch Your Startup	MBA	William O'Farrell, Jack McGourty &	39	74%	4.4	50%	4.6	53%
	B8520	001	Entrepreneurship & Venture Capital Ga	MBA	Varsavsky, Martin	31	58%	4.5	56%	4.7	64%
	B8529	001	Family Business Management	MBA	Preston, Michael	36	89%	4.2	28%	4.1	21%
	B8531	001	Power & Influence	MBA	Abrahamson, Eric	53	38%	4.0	15%	3.9	9%
	B8538	001	Leader's Voice: Communication Skills fc	MBA	Lee, Angela	36	75%	4.3	39%	4.6	53%
	B8538	002	Leader's Voice: Communication Skills fc	MBA	Lee, Angela	36	81%	4.5	56%	4.6	53%
	B8538	003	Leader's Voice: Communication Skills fc	MBA	Aspel, Bradley	36	50%	4.6	66%	4.8	70%
	B8538	004	Leader's Voice: Communication Skills fc	MBA	Hoepfner, Michael	33	91%	4.6	66%	4.7	64%
	B8538	005	Leader's Voice: Communication Skills fc	MBA	Golde, Jeffrey	26	73%	4.6	66%	4.5	46%
	B8541	001	Leadership Through Fiction	MBA	Craven, Bruce	44	82%	4.4	50%	4.8	70%
	B8543	001	Effective Philanthropy in Urban Commu	MBA	Bauer, Douglas	30	90%	4.7	75%	4.9	83%
	B8547	001	Public Education Policy Seminar	MBA	Liebman, James	5	40%	4.0	15%	4.5	46%
	B8559	001	Social Entrepreneurship: Global Perspe	MBA	Hartigan, Pamela	36	44%	4.6	66%	4.8	70%
	B8597	001	Private Equity & Entrepreneurship in Afri	MBA	Tierney, Paul	43	58%	4.4	50%	4.5	46%
	B9506	001	(PhD) Organizational Behavior	PhD	Brockner, Joel	7	100%	4.6	66%	4.4	39%
	B9515	001	(PhD) Proseminar	PhD	Burbano, Vanessa	7	71%	4.8	81%	4.8	70%
	B9516	001	(PhD) Communicating Management Re	PhD	Phillips, Damon	13	69%	4.9	88%	4.9	83%
	B9517	001	(PHD) SINGO Seminar	PhD	Phillips, Katherine	2	50%	5.0	92%	5.0	90%
Marketing	B7676	100	Developing QI: Responsive Decision M:	EMBA	Paul Magnone, Christopher Frank &	17	53%	3.8	11%	4.1	21%
	B8367	001	Internet Wars	MBA	Grusd, Jared	107	56%	4.3	39%	4.6	53%
	B8608	001	New Product Development	MBA	Kohli, Rajeev	44	50%	4.1	21%	4.2	27%
	B8613	001	Entrepreneurial Selling	MBA	Baron, Eric	44	36%	3.7	10%	4.1	21%
	B8613	002	Entrepreneurial Selling	MBA	Baron, Eric	46	35%	3.2	3%	3.9	9%
	B8617	001	Marketing Research	MBA	Sambandam, Rajan	27	63%	4.5	56%	4.3	32%
	B8618	001	Integrated Marketing Strategy	MBA	Sherman, Len	50	84%	4.1	21%	4.0	15%
	B8620	001	Developing & Executing the Market Str	MBA	Capon, Noel	40	85%	4.2	28%	4.2	27%
	B8624	001	Driving Strategic Impact: Mastering the	MBA	Viola, Marco	40	38%	4.3	39%	4.6	53%
	B8625	001	Defining & Developing Winning Strategi	MBA	Martinez, Alonso	52	58%	3.4	5%	3.9	9%
	B8629	001	Entertainment Marketing & The Crafting	MBA	Moses, Jarrod	61	51%	3.9	13%	4.4	39%
	B8631	001	Measuring & Monetizing Media Audienc	MBA	David Poltrack, Scott McDonald &	31	35%	3.0	2%	2.8	1%
	B8635	001	Marketing the Arts, Culture & Entertainr	MBA	Millan, Tahra	40	58%	4.1	21%	4.4	39%

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	B8636	001	The Cable Value Chain	MBA	Rees, Arne	51	33%	3.3	3%	3.7	5%
	B8640	001	Digital Marketing: Strategy & Tactics	MBA	Kagan, Jeremy	64	36%	3.8	11%	4.0	15%
	B8653	001	Retailing Leadership	MBA	Cohen, Mark	50	70%	4.3	39%	4.3	32%
	B8658	001	Catching Growth Waves in Emerging M	MBA	Alonso Martinez, Rajeev Kohli &	49	45%	4.0	15%	4.1	21%
	B8660	001	Advertising & Branding	MBA	Birk, Matthias	28	43%	4.8	81%	4.9	83%
	B8668	001	Driving Strategic Impact: Mastering the	MBA	Wadhwa, Hitendra	46	20%	2.9	1%	3.6	3%
	B8674	001	Brand Management & Digital Marketing	MBA	Hafen, Tom	48	63%	4.2	28%	4.3	32%
	B8675	001	Entrepreneurship in Incumbent Media C	MBA	Steven Price, Gary Ginsberg &	49	71%	4.7	75%	4.8	70%
	B8697	001	Retailing: The Design & Marketing of L	MBA	Maisonrouge, Ketty	20	85%	4.3	39%	4.2	27%
	B9608	001	(PhD) Experimental Design & Analysis I	PhD	Pham, Michel	7	100%	4.6	66%	4.1	21%
	B9616	001	(PhD) Bayesian Modeling & Computatic	PhD	Ansari, Asim	8	38%	5.0	92%	5.0	90%
	B9617	001	(PhD) Consumer Behavior II	PhD	Johnson, Eric	10	20%	5.0	92%	5.0	90%
BUSI	B7755	100	Business Law	EMBA	Hitscherich, Donna	68	81%	4.6	66%	4.8	70%
	B7758	100	International Seminar: Munich	EMBA	Schmitt, Bernd	73	38%	4.3	39%	4.7	64%
	B8383	001	The Business of Sports	MBA	Galatioto, Sal	71	65%	4.2	28%	4.8	70%
	B8743	001	The Business Environment in China	MBA	, Various	36	47%	4.5	56%	3.9	9%
	B8746	001	Investing in Medical Technologies	MBA	Kamen, Efrem	66	55%	4.3	39%	4.4	39%
	B8762	001	Modern Political Economy	MBA	Horton, Raymond	73	70%	4.7	75%	4.8	70%
	W3021	001	Intro to Marketing/Marketing Managemen	Columb ia College	Jedidi, Kamel	60	33%	2.9	1%	3.1	2%