

## Polling Questions

By using polling questions, you are helping students stay engaged. It also can also lessen stress around cold/warm calling by helping to reveal whether the class is prepared for discussion. Below are sample polls you can consider using:

Sample Survey Strategies	Specific Examples / Language
<p><b>Ask administrative questions</b> - to make sure students are keeping up on course milestones.</p>	<ul style="list-style-type: none"> <li>● “The next review session is:               <ol style="list-style-type: none"> <li>(1) Wed at 5pm</li> <li>(2) Fri at noon”</li> </ol> </li> </ul>
<p><b>Ask about personal experiences</b> - helps you to get confidential/sensitive/personal information anonymously (debt, income, etc.) for class discussion that places the students’ own data into context so they can internalize the discussion.</p>	<ul style="list-style-type: none"> <li>● “How would you generally rate your flying experience on Jetblue?”</li> </ul>
<p><b>Ask preparation questions</b> - helps determine the extent to which you will have to review information before jumping into the discussion.</p>	<ul style="list-style-type: none"> <li>● “I am prepared &amp; ready to discuss the Walmart case.” (Yes/No)</li> <li>● “Last class, we learned that when the yield on a firm’s bond is increasing, the liability is:               <ol style="list-style-type: none"> <li>(1) Decreasing</li> <li>(2) Unchanged</li> <li>(3) Increasing</li> <li>(4) Cannot tell from info provided”</li> </ol> </li> </ul>
<p><b>Ask content and decision questions</b> - helps you gauge student comprehension of key course concepts.</p>	<ul style="list-style-type: none"> <li>● “What equity value does your DCF show?”</li> <li>● “When using accrual accounting, revenues should be recognized when they are:               <ol style="list-style-type: none"> <li>(1) Realized (or realizable)</li> <li>(2) Earned</li> <li>(3) Either earned or realized (or realizable)</li> <li>(4) Both earned and realized (or realizable)</li> <li>(5) Any time after they are earned and realized (or realizable)”</li> </ol> </li> <li>● “Shall we lend to this company?”</li> <li>● “Should Mountain Man beer launch a light beer regionally?”</li> </ul>
<p><b>Solicit feedback and/or conduct pulse checks</b> - check in on pacing and students’ connection to learnings.</p>	<ul style="list-style-type: none"> <li>● “This is class is going:               <ol style="list-style-type: none"> <li>(1) Too slow</li> <li>(2) Too fast</li> <li>(3) Just right”</li> </ol> </li> <li>● “The midterm exam allowed me to demonstrate what I have learned in the class so far (scale of 1-5).”</li> </ul>
<p><b>Ask dynamic questions</b> - amplify changes in opinion before and after discussion.</p>	<ul style="list-style-type: none"> <li>● Ask a question: “Are you willing to give me a loan?”</li> <li>● Facilitate an open discussion.</li> <li>● Then see how answers change: “On second thought, are you willing to give me a loan?”</li> </ul>
<p><b>Co-create questions</b> - acts as an open question, calling on student feedback.</p>	<ul style="list-style-type: none"> <li>● “What should the tax expense be?”               <ol style="list-style-type: none"> <li>(1) <u>        </u></li> <li>(2) 18</li> <li>(3) <u>        </u></li> <li>(4) 24</li> <li>(5) <u>        </u></li> </ol> </li> </ul>