

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
Accounting	B7010	001	Fundamental Analysis for Investors, Mgrs. & Entrepreneurs	EMBA	Harris Trevor	35	74%	4.5	4.5
	B8007	001	Financial Planning & Analysis	MBA	Ferri Fabrizio	45	53%	4.5	4.5
	B8007	002	Financial Planning & Analysis	MBA	Ferri Fabrizio	38	47%	4.3	4.3
	B8007	003	Financial Planning & Analysis	MBA	Ferri Fabrizio	24	42%	4.2	4.5
	B8008	001	Earnings Quality & Fundamental Analysis	MBA	Glover Jonathan *	58	71%	3.0	2.8
	B8008	002	Earnings Quality & Fundamental Analysis	MBA	Glover Jonathan *	54	65%	2.9	3.1
	B8009	001	Financial Statement Analysis	MBA	Katz Sharon	68	74%	4.7	4.9
	B8009	002	Financial Statement Analysis	MBA	Katz Sharon	68	66%	4.6	4.8
	B8009	003	Financial Statement Analysis & Valuation	MBA	Ziv Amir	92	68%	3.2	3.2
	B8010	001	Fundamental Analysis for Investors, Mgrs. & Entrepreneurs	MBA	Harris Trevor	59	46%	3.9	4.1
	B8018	001	Corporate Transactions & Fin. Modelling: Block Week *	MBA	Heinrichs Anne *	23	96%	4.3	4.4
	B8019	001	Corporate Transactions & Fin. Modelling: 12-Week *	MBA	Heinrichs Anne *	40	55%	3.4	3.4
	B9017	001	(PhD) Topics in Corp. Governance	PhD	Ferri Fabrizio	7	43%	5.0	5.0
	W3013	001	Financial Accounting	Coll.	Deng Mingcheng	74	43%	4.3	4.1
DRO	B7108	001	Supply Chain Management	EMBA	Singh Medini	20	65%	4.3	4.3
	B7117	001	The US Healthcare System	EMBA	Green Linda	7	100%	4.9	4.9
	B7126	001	Web App Programming in Python	EMBA	Johar Hardeep	33	36%	4.1	3.8
	B8106	001	Operations Strategy	MBA	Singh Medini	67	76%	4.3	4.5
	B8106	002	Operations Strategy	MBA	Singh Medini	69	72%	4.3	4.5
	B8106	003	Operations Strategy	MBA	Singh Medini	65	78%	4.3	4.5
	B8108	001	Supply Chain Management	MBA	Singh Medini	63	59%	4.3	4.4
	B8108	002	Supply Chain Management	MBA	Singh Medini	60	50%	4.4	4.7
	B8108	060	Supply Chain Management	MSE	Federgruen Awi	38	79%	3.3	3.1
	B8112	001	Quantitative Finance: Models & Computation	MBA	Venetoulis Achilles *	34	65%	4.3	4.5
	B8114	001	Applied Regression Analysis	MBA	Juran David	55	42%	4.2	4.3
	B8114	002	Applied Regression Analysis	MBA	Juran David	80	40%	3.9	4.5
	B8116	060	Risk Management	MSE	Picoult Evan	51	76%	4.2	4.3
	B8122	060	Game-Theoretic Business Strategy	MSE	Stuart W. Harborne	54	61%	4.4	4.5
	B8125	001	Digital Literacy for Decision Makers	MBA	Bell Peter	63	32%	4.4	4.7
	B8125	002	Digital Literacy for Decision Makers	MBA	Bell Peter	53	26%	4.2	4.5
	B8126	001	Web App Programming in Python *	MBA	Johar Hardeep	49	35%	4.3	4.3
	B8127	001	Immersion Seminar: Big Data *	MBA	Van Ryzin G. & Saxena A.	26	81%	3.3	3.1
	B8128	001	Healthcare Investment & Entrepreneurship	MBA	Cramer C. & Tamburri D. *	45	60%	4.6	4.9
	B8129	001	Big Data/Data Science *	MBA	Bell Peter	65	34%	3.1	3.7
	B8130	060	Applied Statistics & Data Analysis	MSE	Olivares Marcelo	46	100%	4.5	4.7
	B8131	001	Sports Analytics: Half-Course	MBA	Broadie Mark	65	71%	4.2	4.5
	B8510	060	Managerial Negotiations	MSE	Stuart W. Harborne	36	67%	4.7	4.8

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B9119	001	(PhD) Foundations of Stochastic Modeling	PhD	Yao John	10	70%	4.4	4.1
	B9120	001	(PhD) Dynamic Programming	PhD	Federgruen Awi	20	25%	4.2	4.4
	B9126	001	(PhD) Empirical Methods in MS/OM	PhD	Olivares Marcelo	17	41%	4.7	5.0
	B9127	001	(PhD) Econ. & Optimization of Online Marketplaces	PhD	Weintraub Gabriel	11	64%	4.4	4.6
<b>Economics</b>	B7216	001	Economics of Strategic Behavior	EMBA	Greenwald Bruce	174	48%	4.5	4.7
	B7217	002	Mgmt. in the Media & Info. Ind.: Integrating MBA Approaches	EMBA	Noam Eli	7	71%	4.0	4.0
	B7220	100	The Private Sector & International Development	EMBA	Hjort Jonas	12	58%	3.9	3.4
	B7251	100	Financial Markets & the Economy	EMBA	Mishkin Frederic	37	51%	4.8	4.9
	B7748	001	Doing Business in Emerging Markets	EMBA	Khandelwal Amit	14	50%	4.7	4.9
	B8213	001	Media & Entertainment: Strategy Consulting Projects	MBA	Seave Ava	22	73%	3.9	3.9
	B8216	001	Economics of Strategic Behavior	MBA	Dessein Wouter	51	71%	4.4	4.5
	B8216	002	Economics of Strategic Behavior	MBA	Dessein Wouter	64	64%	4.3	4.3
	B8221	001	Economics of Healthcare & Pharmaceuticals	MBA	Lichtenberg Frank	16	19%	3.7	3.7
	B8224	001	Energy & Resource Economics	MBA	Bradford Travis	35	46%	4.4	4.5
	B8250	001	Global Economic Environment II: Macroeconomic Policy	MBA	Mueller Andreas	39	74%	4.6	4.7
	B8250	002	Global Economic Environment II: Macroeconomic Policy	MBA	Mueller Andreas	62	58%	4.2	4.2
	B8250	003	Global Economic Environment II: Macroeconomic Policy	MBA	Mueller Andreas	67	66%	4.3	4.3
	B8250	004	Global Economic Environment II: Macroeconomic Policy	MBA	Mueller Andreas	45	62%	3.9	3.8
	B8251	001	Global Economic Environment III: Fin. Mkts. & the Macroecon.	MBA	Frederic Mishkin	62	71%	4.2	4.2
	B8251	002	Global Economic Environment III: Fin. Mkts. & the Macroecon.	MBA	Frederic Mishkin	64	70%	4.3	4.4
	B8315	001	Game Theory & Business	MBA	Halac Marina	39	67%	4.4	4.7
	B8315	002	Game Theory & Business	MBA	Halac Marina	54	78%	4.3	4.7
	B8315	003	Game Theory & Business	MBA	Halac Marina	56	70%	4.3	4.6
	B8495	001	Entrepreneurship & Innovation in Fin. Svcs. (Master Class)	MBA	Farrokhnia R.A. & Zeldes S.	17	88%	4.9	5.0
	B8748	001	Doing Business in Emerging Markets	MBA	Khandelwal Amit	48	63%	4.5	4.8
	B9209	001	(PhD) Economic Theory III	PhD	Siconolfi Paolo	34	15%	4.6	4.8
	B9211	001	(PhD) Economic Theory IV	PhD	Siconolfi Paolo	34	18%	4.3	4.8
<b>Finance</b>	B7306	001	Capital Markets & Investments	EMBA	Mesznic Roger	40	55%	2.1	2.0
	B7306	002	Capital Markets & Investments	EMBA	Zurack Mark	52	50%	4.7	4.7
	B7306	300	Capital Markets & Investments	EMBA	Johannes Michael	65	80%	4.3	4.6
	B7323	100	Asset Management	EMBA	Bekaert Geert	15	40%	4.7	5.0
	B7325	001	Mergers & Acquisitions	EMBA	Hitscherich Donna	29	59%	4.5	4.6
	B7327	001	Corporate Finance, Restructurings & LBOs	EMBA	Grad Michael	61	48%	4.8	5.0
	B7344	100	Speculation, Crisis, & Behavioral Finance	EMBA	Huberman Gur	17	76%	4.5	4.5
	B7345	100	Entrepreneurial Finance	EMBA	Hubbard R.G., Keehner M. & Sorensen M.	91	62%	4.9	4.9
	B7345	001	Entrepreneurial Finance & Private Equity	EMBA	Wang Neng	27	67%	4.4	4.6

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B7353	100	The European Financial Crisis	EMBA	Mandis Steven	47	28%	4.5	4.3
	B7373	001	Applied Value Investing: Study of the Elements of Great Bus.	EMBA	Tryforos Thomas	20	85%	4.9	4.8
	B7373	002	Applied Value Investing	EMBA	Ajdler Arnaud	23	39%	4.3	4.1
	B7377	100	Value Investing	EMBA	Santos Tano	27	81%	4.8	4.8
	B7419	001	Private Equity, Growth Equity & LBOs	EMBA	Gallin Scott	24	33%	4.8	4.5
	B8306	001	Capital Markets & Investments	MBA	Tetlock Paul	70	53%	4.7	4.8
	B8306	002	Capital Markets & Investments	MBA	Tetlock Paul	70	51%	4.6	4.7
	B8306	003	Capital Markets & Investments	MBA	Tetlock Paul	71	44%	4.3	4.3
	B8306	004	Capital Markets & Investments	MBA	Zurack Mark	71	73%	4.4	4.6
	B8306	005	Capital Markets & Investments	MBA	Pagel Michaela *	31	65%	3.9	3.0
	B8306	006	Capital Markets & Investments	MBA	Pagel Michaela *	33	64%	4.0	3.6
	B8307	001	Advanced Corporate Finance	MBA	Di Maggio Marco	57	81%	3.6	3.7
	B8306	002	Advanced Corporate Finance	MBA	Di Maggio Marco	25	40%	3.3	3.3
	B8306	003	Advanced Corporate Finance	MBA	Di Maggio Marco	22	82%	4.1	4.5
	B8308	001	Debt Markets	MBA	Giles R. Philip	32	31%	4.5	4.5
	B8318	001	Investment Banking Tax Factors	MBA	Willens Robert	40	48%	4.2	4.4
	B8325	001	Mergers & Acquisitions	MBA	Hitscherich Donna	39	36%	4.0	4.0
	B8325	002	Mergers & Acquisitions	MBA	Hitscherich Donna	43	33%	4.2	4.5
	B8328	001	Feast to Famine & Back Again: Credit Mkts. & LBOs 2003-2013	MBA	Cannella M. & Carr E.	42	52%	4.7	4.8
	B8329	001	Credit Markets & LBOs	MBA	Cannella Margaret	52	42%	4.9	4.9
	B8331	001	Real Estate Finance	MBA	Piskorski Tomasz	55	24%	3.8	4.1
	B8331	002	Real Estate Finance	MBA	Piskorski Tomasz	52	27%	4.0	4.0
	B8336	001	Real Estate Portfolio Management	MBA	Giliberto Michael	40	43%	3.7	4.2
	B8337	001	Global Real Estate Investment	MBA	Douglas Camille	39	23%	4.9	4.9
	B8338	001	Real Estate Development	MBA	Craig Thomas	38	26%	2.9	3.0
	B8339	001	Real Estate M&A and Restructuring Deals Workshop	MBA	Menna Gil	10	20%	4.0	4.0
	B8340	001	Advanced Seminar in Real Estate	MBA	Sagalyn L. & Barclay J.	29	24%	5.0	5.0
	B8348	001	Emerging Financial Markets	MBA	Calomiris Charles	2	50%	5.0	5.0
	B8348	002	Emerging Financial Markets	MBA	Calomiris Charles	29	55%	4.6	4.8
	B8355	001	Impact Investing Seminar	MBA	Usher Bruce	61	59%	4.8	4.9
	B8362	001	Project Finance	MBA	Dewing Robert	34	35%	3.8	4.0
	B8363	001	Carbon Finance	MBA	Usher Bruce	68	57%	4.9	5.0
	B8366	001	The Media Industries: Public Policy & Business Strategy	MBA	Knee J. & Wu T.	24	33%	3.7	3.5

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B8368	001	Security Analysis	MBA	Mauboussin Michael	61	49%	4.5	4.7
	B8368	002	Security Analysis	MBA	McDonald I. & Brown R.	58	84%	4.1	4.3
	B8369	001	Applied Security Analysis I	MBA	Bhatia N. & Salinas J.	109	37%	3.9	3.8
	B8370	001	Applied Security Analysis II	MBA	Bhatia N. & Salinas J.	6	33%	4.5	3.5
	B8373	001	Applied Value Investing	MBA	Gramm J. & Kontos T.	10	50%	4.4	4.6
	B8373	002	Applied Value Investing	MBA	Almeraz E. & Horn D.	10	60%	5.0	4.8
	B8376	001	Distressed Value Investing	MBA	Krueger Daniel	47	36%	4.4	4.4
	B8377	001	Value Investing	MBA	Greenwald B., Eveillard J.M. & Santos T.	126	25%	4.3	4.4
	B8378	001	Value Investing with Legends	MBA	Greenwald B., Eveillard J.M. & Santos T.	106	30%	4.3	4.5
	B8380	001	Advanced Investment Research	MBA	Shubin Stein Kenneth	6	100%	5.0	4.7
	B8380	002	Advanced Investment Research	MBA	Ghazi Kian	7	100%	4.9	4.7
	B8380	003	Advanced Investment Research	MBA	Strauss-Einhorn Cheryl	4	50%	5.0	5.0
	B8384	001	Equity Derivatives	MBA	Zurack Mark	37	57%	4.6	4.7
	B8394	001	Private Equity: the asset class, its investments & its mkts.	MBA	Sonenshine Marshall	41	71%	3.9	3.9
	B8396	001	Inst. Inv.: Alternative Assets in Pension Plans	MBA	Mergenthaler K. & Weinberg M.	48	73%	4.3	4.3
	B8423	001	Investor Influence on Corporate Sustainability	MBA	Wilson John	20	80%	4.2	4.5
	B8429	001	Digital Investing	MBA	Knee J. & Phillips J.	70	57%	4.0	3.9
	B9302	001	(PhD) Finance Theory I	PhD	Glosten Lawrence	24	67%	3.9	4.4
	B9304	001	(PhD) Models & Methods of Continuous Time Finance	PhD	Wang Neng	10	90%	4.7	4.9
	B9310	001	(PhD) Behavioral Finance	PhD	Daniel Kent	11	82%	5.0	5.0
	B9320	001	(PhD) Empirical Asset Pricing II	PhD	Lochstoer Lars	13	54%	4.7	5.0
	B9325	001	(PhD) Financial Econometrics: Time Series	PhD	Hodrick Robert	18	17%	4.0	3.7
	B9326	001	(PhD) Financial Econometrics II: Panel Data	PhD	Jiang Wei	21	33%	4.8	5.0
<b>Management</b>	B7510	001	Managerial Negotiations	EMBA	Jacoby-Senghor Drew	41	54%	4.6	4.6
	B7510	002	Managerial Negotiations	EMBA	Wazlawek Abbie *	39	59%	4.0	3.1
	B7510	300	Managerial Negotiations	EMBA	Weber Elke	41	76%	4.4	4.2
	B7518	001	Introduction to Venturing	EMBA	Low Murray	13	62%	4.1	4.6
	B7519	001	Launching New Ventures	EMBA	Davis Owen	22	77%	4.3	4.3
	B7531	001	Power & Influence	EMBA	Abrahamson Eric	22	23%	4.6	4.6
	B7538	001	Leader's Voice: Communication Skills for Leading Orgs.	EMBA	Lee A. & Aspel B.	34	82%	4.4	4.4
	B7553	001	Managerial Decision Making	EMBA	Brockner Joel	26	85%	4.7	4.8
	B7563	100	Leading Others from the Inside Out	EMBA	Wadhwa Hitendra	66	59%	4.8	4.8
	B7594	001	Strategic Intuition Consulting Lab (Master Class)	EMBA	Duggan W., Favaro K. & D'Onfrio A.	37	46%	3.7	3.8

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B8439	001	Navigating Seed Stage Investing *	MBA	Lee Angela	49	90%	4.0	4.1
	B8507	001	Organizational Change	MBA	Jick Todd	62	74%	4.7	4.8
	B8507	002	Organizational Change	MBA	Jick Todd	67	66%	4.6	4.8
	B8507	003	Organizational Change	MBA	Jick Todd	68	79%	4.5	4.7
	B8507	004	Organizational Change	MBA	Jick Todd	67	75%	4.7	4.9
	B8509	001	Social Networks & Social Capital	MBA	Kuwabara Ko	50	22%	3.3	3.3
	B8509	002	Social Networks & Social Capital	MBA	Kuwabara Ko	49	27%	3.7	3.8
	B8510	001	Managerial Negotiations	MBA	Bartel A. & Reeck Cc.	41	56%	4.5	4.6
	B8510	002	Managerial Negotiations	MBA	Sasaki Stacey	41	71%	4.3	4.0
	B8510	003	Managerial Negotiations	MBA	Sasaki Stacey	41	80%	4.0	3.7
	B8510	004	Managerial Negotiations	MBA	Reeck Crystal	43	77%	4.2	4.2
	B8510	005	Managerial Negotiations	MBA	Reeck Crystal	41	73%	4.3	4.3
	B8510	006	Managerial Negotiations	MBA	Slepian Michael *	42	74%	3.8	3.1
	B8510	007	Managerial Negotiations	MBA	Slepian Michael *	42	81%	3.7	3.4
	B8510	008	Managerial Negotiations	MBA	Mason Malia	42	83%	4.7	4.9
	B8510	009	Managerial Negotiations	MBA	Mason Malia	43	88%	4.5	4.8
	B8512	001	Advanced Organizational Change	MBA	Jick Todd	50	86%	4.8	4.8
	B8513	001	Personal Leadership & Success	MBA	Wadhwa Hitendra	42	55%	4.8	4.8
	B8513	002	Personal Leadership & Success	MBA	Wadhwa Hitendra	38	50%	4.9	4.9
	B8514	001	Napoleon's Glance	MBA	Duggan William	159	25%	4.4	4.6
	B8518	001	Introduction to Venturing	MBA	Phillips D. & Busquet A.	46	46%	4.1	4.1
	B8519	001	Launching New Ventures	MBA	McGourty J. & O'Farrell W.	31	77%	4.5	4.6
	B8519	002	Launching New Ventures	MBA	Kaplan Jack	49	37%	3.1	3.1
	B8521	001	Lean LaunchPad	MBA	Blank S. & Dorf B.	93	66%	4.6	4.8
	B8526	001	Launching Social Ventures	MBA	Gonen Ron	33	45%	4.7	4.7
	B8527	001	Social Venture Incubator	MBA	Gonen Ron	19	47%	4.3	4.7
	B8529	001	Family Business Management	MBA	Preston Michael	25	80%	4.8	4.6
	B8530	001	Managing the Growing Company	MBA	Preston Michael	31	87%	4.6	4.5
	B8531	001	Power & Influence	MBA	Abrahamson Eric	49	61%	3.8	3.9
	B8532	001	Global Strategic Management	MBA	Ross David	51	39%	4.2	4.4
	B8534	001	Corporate Strategy	MBA	Rawley Evan	34	29%	4.3	4.3
	B8536	001	Strategy & Competition in Pharmaceuticals & Biotech.	MBA	Cramer C. & Essner R.	71	41%	4.7	4.7
	B8538	001	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Golde Jeffrey *	31	35%	4.0	4.0

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B8538	002	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Neffinger Gian *	35	37%	4.7	4.9
	B8538	003	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Hoepfner Michael *	36	47%	4.7	4.9
	B8538	004	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Renninger LeeAnn *	20	95%	4.5	4.7
	B8538	005	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Aspel Bradley	33	73%	4.8	4.8
	B8538	006	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Hoepfner Michael *	27	33%	4.6	4.6
	B8538	007	Leader's Voice: Communication Skills for Leading Orgs.	MBA	Durham Angela *	25	60%	3.2	3.4
	B8541	001	Leadership Through Fiction	MBA	Craven Bruce	50	36%	4.7	4.9
	B8544	001	The Nonprofit Sector & the City	MBA	Bauer Doug	19	63%	4.7	4.7
	B8545	001	High Performing Nonprofits	MBA	Houston Amy	52	58%	4.5	4.7
	B8548	001	Public Sector Structural Reform in K-12 Education, Pt. II	MBA	Liebman James	2	0%		
	B8558	001	Education Leadership	MBA	Breslin Tracy	11	91%	4.8	4.8
	B8561	001	Entrepreneurial Law for Start-Ups: Planning for Success	MBA	Haber David	50	30%	4.5	4.5
	B8562	001	Soc. Ventures & Impact Inv.: Risk Cap. for Expanding Innov.	MBA	Larson Rick	20	75%	4.6	4.8
	B8563	002	Leading Others from the Inside Out	MBA	Wadhwa Hitendra	49	49%	4.2	4.3
	B8565	001	Immersion Seminar: Technology Disruption *	MBA	Kim Jerry	24	38%	4.3	5.0
	B8566	001	Immersion Seminar: Entrepreneurship *	MBA	Ponzo Vincent	26	88%	4.3	4.5
	B8567	001	Immersion Seminar: The Management Consulting Industry *	MBA	Salzberg Barry *	25	92%	4.7	4.9
	B8569	001	Leading Others from the Inside Out	MBA	Wadhwa Hitendra	56	54%	4.4	4.6
	B8570	001	Technology Strategy	MBA	Kim Jerry	72	56%	4.8	4.9
	B8598	099	Entrepreneurial Greenhouse (Master Class)	MBA	Burns B. & Lerner D.	14	50%	5.0	5.0
	B8726	001	Global Immersion: Leading Others From the Inside Out	MBA	Wadhwa Hitendra	34	56%	4.6	4.6
	B9707	001	(PhD) Organization Theory	PhD	Abrahamson Eric	6	100%	4.5	4.7
	B9711	001	(PHD) Strategy	PhD	Kogut Bruce	13	77%	4.2	4.3
	W3701	001	Strategy Formulation	Coll.	Reuben Ernesto	84	64%	4.5	4.6
<b>Marketing</b>	B7620	100	<i>Developing &amp; Executing The Market Strategy</i>	EMBA	Capon Noel	18	94%	4.7	4.8
	B7640	001	Digital Marketing: Strategy & Tactics	EMBA	Kagan Jeremy	35	83%	4.5	4.6
	B7664	100	Marketing for Organic Revenue	EMBA	Lehmann Donald	5	80%	4.5	5.0
	B7667	100	Customer Centric Innovation	EMBA	Toubia Olivier	21	62%	4.7	4.8
	B7669	001	New Product Marketing	EMBA	Greenwald Michelle	4	50%	4.5	4.5
	B8568	001	Immersion Seminar: Experience Brand Cultures *	MBA	Schmitt Bernd	25	56%	4.0	4.5
	B8608	001	New Product Development	MBA	Kohli Rajeev	27	30%	4.4	4.5
	B8613	001	Entrepreneurial Selling	MBA	Baron Eric	47	34%	4.4	4.6
	B8615	001	Media Marketing & Entrepreneurship	MBA	Devarajan Sharad	61	75%	4.7	5.0



Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B8617	001	Marketing Research	MBA	Sambandam Rajan	24	50%	4.6	4.6
	B8618	001	Integrated Marketing Strategy	MBA	Sherman Len	92	28%	3.7	3.7
	B8619	001	Behavioral Economics & Decision Making	MBA	Webb Elizabeth *	46	26%	4.3	4.5
	B8619	002	Behavioral Economics & Decision Making	MBA	Webb Elizabeth *	48	35%	4.6	4.7
	B8621	001	Managing Brands, Identity & Experience	MBA	Schmitt Bernd	45	84%	3.7	4.0
	B8624	001	Driving Strat. Impact: Mastering Tools of Strat. Consulting	MBA	Viola Marco	51	75%	4.0	4.4
	B8624	003	Driving Strat. Impact: Mastering Tools of Strat. Consulting	MBA	Aspel Bradley	36	83%	4.1	4.4
	B8625	001	Defining & Developing Winning Strategic Capabilities *	MBA	Martinez Alonso	28	43%	4.6	4.8
	B8626	001	Sales Management	MBA	Krawitz Jeffrey	29	24%	4.0	4.6
	B8629	001	Entertainment Mktg. & the Crafting of Celeb. Bus.	MBA	Moses Jarrod	64	19%	4.0	4.3
	B8638	001	Business Mktg. & Innovation: Start-up Strats. for Large Cos.	MBA	Ligouri Stephen	15	47%	4.2	4.1
	B8641	001	Mobile Marketing	MBA	Busby W. Edmund	59	29%	2.9	3.2
	B8647	001	Just Capitalism & Cause Drive Mktg.	MBA	Chopra D. & Devarajan S.	61	57%	4.4	4.7
	B8648	001	The Marketing of an American President	MBA	Schapps Ellen	23	30%	4.3	4.1
	B8649	001	Pricing Strategies	MBA	Ansari Asim	55	45%	3.9	4.0
	B8649	002	Pricing Strategies	MBA	Ansari Asim	57	33%	3.5	3.4
	B8653	001	Retailing Leadership	MBA	Cohen Mark	66	62%	4.1	4.2
	B8655	001	The Luxury Approach	MBA	Maisonrouge Ketty	24	54%	4.9	4.8
	B8658	001	Catching Growth Waves in Emerging Markets	MBA	Kohli Rajeev	49	20%	4.4	4.4
	B8660	001	Advertising & Branding	MBA	Birk Matthias	54	65%	3.8	4.1
	B8666	001	Media Platforms & Content: A Foundations Course	MBA	Sarvary Miklos	50	66%	4.3	4.6
	B8670	001	Immersion Seminar: Luxury Brands *	MBA	Wilcox Keith	23	52%	4.6	4.4
	B8671	001	Internet Wars: Half-Course Edition	MBA	Grusd Jared	105	68%	4.1	4.3
	B9615	001	(PhD) Empirical Models I	PhD	Ansari Asim	17	24%	4.5	5.0
	W3021	001	Marketing Management	Coll.	Jedidi Kamel	68	50%	4.2	4.2
<b>Other</b>	B7759	100	International Seminar: South Africa	EMBA	Weiss Donald	86	48%	4.4	4.4
	B8707	001	Global Immersion: Doing Business in North Africa	MBA	Jedidi Kamel	30	43%	4.7	4.7
	B8714	001	Global Immersion: The Brazilian Growth Model	MBA	Martinez Alonso	27	44%	4.5	4.8
	B8719	001	Global Immersion: Exploring the Bus. Env. in Cuba	MBA	Meier Stephan	40	47%	4.6	4.5
	B8719	002	Global Immersion: Is Cuba the Next Transition Economy?	MBA	Kogut Bruce	41	51%	4.8	4.6
	B8722	001	Global Immersion: Exploring Turkey's Start Up Culture	MBA	McGourty Jack	30	43%	4.2	4.1
	B8723	001	Global Immersion: Ldrshp. Expedition to Patagonia with NOLS	MBA	Morris Michael	28	36%	4.9	4.3
	B8724	001	Global Immersion: Doing Business in Myanmar	MBA	Johar Gita	29	24%	3.7	2.1

BIE<sup>1</sup>

Division	Course No.	Sec.	Course Name	Prog.	Instructor	Enr.	Resp.	Course	Instr.
	B8725	001	Global Immersion: UAE	MBA	Yared Pierre	30	93%	4.8	4.9
	B8744	001	Psychology & Economics of Consumer Fin.	MBA	Johnson E. & Zeldes S.	77	62%	4.5	4.6
	B8745	001	Forecasting for Drug Development Strategy	MBA	Dec Ellyne	34	35%	3.6	3.7
	B8752	001	Venture Capital Seminar	MBA	Porteous Will	36	36%	4.7	4.7
	B8762	001	Modern Political Economy	MBA	Horton Raymond	65	58%	4.7	4.9
	B8764	001	Law of Innovation *	MBA	Kumar A. * & Reese B. *	42	67%	3.7	4.2