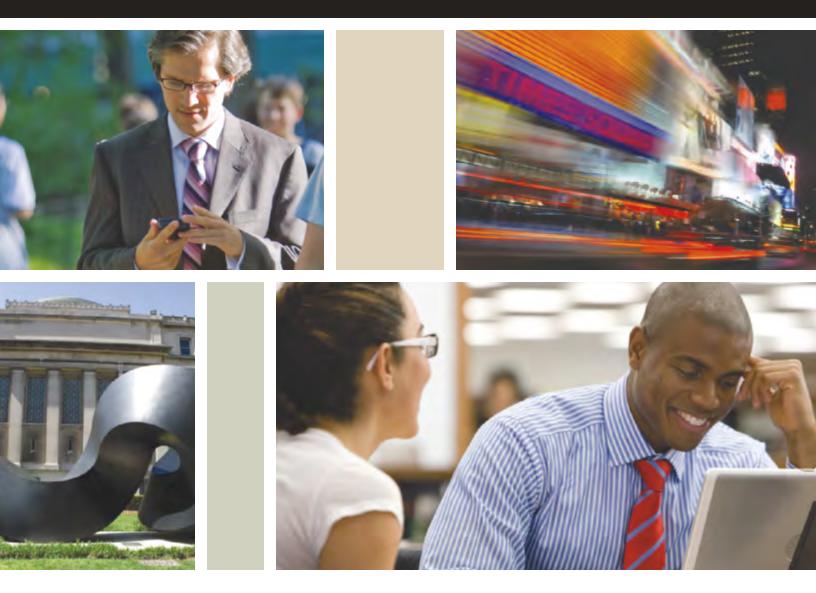


# 2008 Employment Report

Career Management Center



Message from Dean Hubbard	1
Global Representation	2
Graduate Employment	4
Intern Employment	8
The Columbia Network	10
Columbia Business School	
Board of Overseers	12
Hiring Organizations	14
Corporate Partners	22
Recruiting at Columbia Business School	24

# Message from Dean Hubbard



Amid these unprecedented economic times, Columbia Business School continues to educate business leaders with big-picture business skills that help them excel in any environment. Our extraordinary network of alumni, global business partners and faculty, along with our vibrant location, distinguish us among our peers.

Our forward-thinking curriculum—including a more concentrated, flexible core, and with such groundbreaking initiatives as the Program on Social Intelligence and projectbased Master Classes—provides the skills and knowledge every business leader needs to succeed while fostering an entrepreneurial mindset, finely honed decision-making skills and an understanding of critical ethical issues. Our programs bridge academic theory and real-world practice, allowing students to add immediate value to a wide range of organizations around the world.

Classroom diversity is also a mainstay at Columbia Business School, where different professional, cultural and academic backgrounds give students an unparalleled learning experience. A highly competitive admissions process—only 15 percent of applicants make the cut—also ensures that our students have distinguished academic and professional track records and that they come prepared to contribute. And our strategy yields high dividends: Employers report that Columbia MBAs have the right mix of business knowledge and social intelligence—which are enduring assets for organizations seeking business leaders who can perform in any environment.

Whatever the size, business sector or goals of your firm, I invite you to get to know our students and consider how their talents can benefit your organization.

With regards,

Glern Hubbard

**Glenn Hubbard** Dean and Russell L. Carson Professor of Finance and Economics

# Global Representation



Columbia Business School's global perspective is reflected in and reinforced by its diverse student body. In recent classes, more than 30 percent of students hold non-U.S. passports. Students in the class that entered in 2008 come from more than 45 countries and speak more than 40 languages. Most have lived, worked or studied abroad. The School further encourages this diversity through its exchange programs with 24 leading graduate management institutions around the world.

Because Columbia Business School is widely acknowledged as one of the finest global business schools, it is a magnet for business recruiters around the world. Columbia was among the first business schools to weave international issues throughout its curriculum. This was largely a result of a \$10 million founding gift for the Chazen Institute of International Business in 1991 from Jerome A. Chazen, MBA '50, then head of Liz Claiborne, Inc. Many members of the graduating class accept positions that include a significant international component, and many accept full-time positions outside their home country. This year marks the launch of a partnership with HKU Business School, which will deepen students' understanding of both Western and Eastern business theory and practice and bring them closer to the opportunities that Asia's rapid economic development affords. Columbia Business School's teaching methodologies are enhanced by the School's innovative Program on Social Intelligence (PSI). The program imparts techniques and frameworks for managing individuals, teams, organizations and networks in dynamic, global contexts. Grounded in proven combinations of empirical assessment, experiential learning and executive coaching, PSI sharpens students' self-awareness, judgment and decision making.

### Students by Geographic Region Class Entering in 2008



# What Recruiters Say About Columbia Business School:

- "Diversity of students, competitiveness of curriculum"
- "Strong foundation of financial and interpersonal skills"
- "High quality and quantity of candidates"

The Wall Street Journal/Harris Interactive Business School Year 7 Survey September 2007

### Students' Countries of Origin

Argentina Egypt Lebanon South Korea Australia El Salvador Lithuania Spain Sri Lanka Azerbaijan England Mexico Belgium France Netherlands Switzerland New Zealand Taiwan Brazil Germany Thailand Cameroon Greece Nicaragua Canada Hong Kong (PRC) Nigeria Turkey Chile India United Arab Emirates Peru China Indonesia Portugal United States Colombia Israel Russia Uruguay Saudi Arabia Vietnam Croatia Italy Czech Republic Japan Singapore

61%

39%

6%

5%

5%

3%

3%

39%

14%

12%

6%

3%

4%

# Graduate Employment



In 2008, Columbia MBA graduates found jobs in an array of industries and functional areas. Students took their jobs primarily for job content and responsibility, the firm's culture and people, and a desire to be in the particular industry. Fit and firm culture continue to be ever stronger drivers in the decision-making process. Eighteen sponsored students planned to return to their pre-MBA employers.

The School's MBA curriculum inspires and develops entrepreneurial thinking, preparing graduates to lead effectively, capture opportunity and respond dynamically to changes in business. The Eugene Lang Entrepreneurship Center and the Entrepreneurship Program strive to make entrepreneurship a viable career option, helping students develop the skills required for venturing and providing opportunities for them to start an entrepreneurial career in four career paths: entrepreneurship in new ventures, entrepreneurship in large organizations, private equity financing and social entrepreneurship. Consequently, entrepreneurship among Columbia MBA students is on the rise, with 18 students starting their own businesses directly after graduation.

### Class of 2008 at a Glance

Total Students in the Class	714
Average Age at Entry	28
Age Range	21-48
Average Years of Work Experience	5
GMAT Range (middle 80%)	660-760
Average Undergraduate GPA	3.4
Percent Women	32
Percent Non-U.S. Citizens	43
Percent Minorities of U.S. Origin	25



## 2008 Graduates Compensation Summary\*

Base Salary		
Percent Receiving 100	<b>Median</b> \$100,000	<b>Range</b> \$16,000-\$250,000
Signing Bonus		
Percent Receiving 75	<b>Median</b> \$30,000	Range \$2,500-\$350,000
Other Guaranteed Compensation		
Percent Receiving 18	<b>Median</b> \$30,000	<b>Range</b> \$3,500-\$300,000
Total Job Offers/Accepts by Three Months	After Graduation	
Offers Accepts	Percent of Class 95.1 92.2	

\* Data reflect students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry or nonguaranteed performance bonuses.

### 2008 Graduates Compensation by Industry

				Other Co	ompensation*	
Industry	%	Base Salary Range	Median	Range	Median	%
Consulting	22.2					
Management Consulting	22.2	80,000 - 150,000	125,000	5,000 - 350,000	20,000	84.4
Management Consulting		00,000 100,000	120,000	0,000 000,000	20,000	0-11
Financial Services	55.6					
Commercial Banking	1.8	16,000 - 120,000	85,000	2,500 - 160,000	25,000	70.0
Diversified Financial Services	5.3	93,000 - 112,000	94,000	7,000 - 55,000	30,000	86.2
Investment Banking/Brokerage	29.4	60,000 - 124,000	95,000	10,000 - 100,000	40,000	82.7
Investment Management	12.1	80,000 - 250,000	115,000	5,000 - 300,000	40,000	61.2
Private Equity—VC/						
Buyouts/Restructuring	5.5	84,000 - 250,000	120,000	10,000 - 300,000	100,000	36.7
Other	1.5	71,000 - 200,000	95,000	15,000 - 65,000	40,000	25.0
Manufacturing	6.4					
Consumer Products	3.3	50,000 - 125,000	92,000	5,000 - 45,000	23,500	77.8
Energy and Utilities	1.3	100,000 - 130,000	120,000	25,000 - 30,000	25,500	57.1
Pharmaceuticals/Biotech/Healthcare	+	94,000 - 115,000	110,000	5,000 - 25,000	15,000	100.0
Other	+	95,000 - 120,000	100,000	15,000 - 20,000	17,500	40.0
Media/Technology (Nonhealth)	5.6					
Arts/Entertainment/Sports	0.4		117 500	40,000, 450,000	10.000	44 7
Management/Publishing	2.1	90,000 - 200,000	117,500	10,000 - 150,000	42,000	41.7
E-Commerce/Internet	1.5	110,000 - 120,000	110,000	15,000 - 20,000	15,000	37.5
Hardware/Software, Services/ Telecommunications	2.0	55,000 - 115,000	100,000	8,000 - 70,000	15,000	54.5
	2.0	00,000 110,000	100,000	0,000 70,000	10,000	01.0
Other Services	10.2					
Education/Not-for-Profit/Government	2.0	73,000 - 150,000	90,000	_	—	—
Law	+	144,400 - 180,000	170,000	4,000 - 45,000	45,000	60.0
Real Estate	3.1	70,000 - 140,000	105,000	8,000 - 105,000	22,800	35.3
Retail	1.8	82,500 - 105,600	92,545	2,500 - 23,500	15,000	70.0
Other (including Arts, Healthcare						
Services, Human Resources)	2.4	74,000 - 120,000	95,000	5,000 - 220,000	15,000	53.8

\* Includes sign-on, year-end and other guaranteed compensation besides base salary but does not include tuition reimbursement, relocation compensation, carry or nonguaranteed performance bonuses.

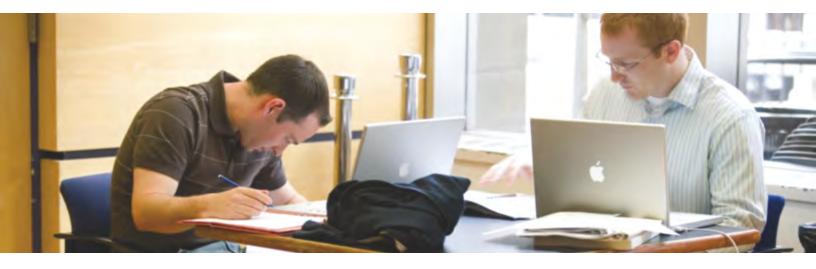
+ Indicates less than 1 percent.

Columbia Business School's employment data are reported here according to MBA CSC reporting standards. Student information is collected through September 30 each year only, and only includes data for jobs obtained by three months after graduation. These data do not include sponsored students returning to their employers or students starting their own businesses.

## 2008 Graduates Compensation by Function

				Other Co	mpensation*	
Function	%	Base Salary Range	Median	Range	Median	%
Consulting	26.3					
Management Consulting	23.3	80,000 - 150,000	125,000	5,000 - 350,000	20,000	82.2
Strategic Planning	3.0	50,000 - 135,000	100,000	10,000 - 220,000	30,000	80.0
Finance (Internal)	4.9					
Business Development	2.7	70,000 - 250,000	107,500	10,000 - 70,000	27,800	42.9
Corporate Finance (Nonbanking)	2.2	91,000 - 120,000	100,000	8,000 - 45,000	30,000	100.0
Financial Services	49.0					
Equity Research	9.7	80,000 - 250,000	115,000	5,000 - 300,000	40,000	98.0
Financial Analysis	3.6	55,000 - 150,000	95,000	10,000 - 100,000	25,000	55.6
Fixed-Income Research	2.0	95,000 - 150,000	100,000	15,000 - 270,000	47,500	90.0
Investment Banking	18.0	80,000 - 120,000	95,000	10,000 - 100,000	40,000	82.4
Portfolio Management	1.2	84,000 - 120,000	120,000	10,000 - 210,000	27,500	66.7
Private-Client Services	+	95,000 - 100,000	95,000	40,000	40,000	100.0
Private Equity/LBOs/Venture Capital	4.9	85,000 - 185,000	120,000	10,000 - 300,000	50,000	48.0
Sales and Trading	6.9	80,000 - 124,000	95,000	10,000 - 78,000	40,000	88.6
Other	2.0	16,000 - 100,000	95,000	40,000 - 160,000	40,000	50.0
Marketing	8.1					
Brand/Product Management	4.0	89,000 - 115,000	93,000	15,000 - 40,000	23,500	80.0
Business/Product Development	1.4	93,000 - 125,000	93,000	7,000 - 40,000	33,750	85.7
Sales	+	73,000 - 100,000	90,000	2,500 - 15,000	8,750	50.0
Other	2.0	65,000 - 115,000	93,000	5,000 - 37,500	25,000	70.0
Other Functions	7.5					
General Management	7.5 2.4	85,000 - 150,000	102,500	5.000 - 40.000	17 500	100.0
Law	2.4 1.0	144,400 - 180,000	170,000	4.000 - 45.000	17,500 45,000	100.0 60.0
Other (including Operations/Production)		70,000 - 160,000	90,000	4,000 - 45,000 2,500 - 150,000	45,000 11,000	47.6
	7.1	70,000 - 100,000	50,000	2,000 - 100,000	11,000	47.0
Real Estate	4.2					
Development/Asset Management	1.2	95,000 - 130,000	115,000	-	_	_
Finance (Banking)	1.0	95,000 - 120,000	95,000	30,000 - 50,000	40,000	60.0
Finance (Nonbanking)	2.0	95,000 - 140,000	97,500	8,000 - 47,500	20,000	30.0

# Intern Employment



Many first-year students use their summer internships to explore new functional or industry areas. They are able to use the skills they learned in their first year at Columbia Business School and see real-life applications of theories they have studied. Summer internships also give students and companies the chance to assess the possibility of fulltime positions with that firm after graduation. Some students continue to work part-time for their summer employers during the school year, building their network of contacts and staying connected to the market throughout the year.

While the September entrants are in their summer internships, the January entrants are actively learning in their second term of study. Many companies take the opportunity during the summer to hold receptions and events to get to know this group of students separately from the rest of their class.

### Class of 2009 at a Glance

Number of Students Who Entered	
in September 2007	528
in January 2008*	183
Total Students in the Class	711
Average Age at Entry	28
Age Range	22-41
Average Years of Work Experience	5
GMAT Range (middle 80%)	660-760
Average Undergraduate GPA	3.4
Percent Women	34
Percent Non-U.S. Citizens	40
Percent Minorities of U.S. Origin	30

\* January entrants complete an accelerated MBA program and do not participate in summer internships.

## 2008 Interns Salary by Industry

## 2008 Interns Salary by Function

Industry	%	Monthly Salary Range	Median
Consulting	13.5		
Management Consulting	13.5	1,400 - 12,600	10,400
Financial Services	57.1		
Diversified Financial Services	2.3	4,000 - 7,916	7,242
Investment Banking/ Brokerage	33.2	1,823 - 14,000	7,917
Investment Management	12.9	600 - 12,500	7,800
Private Equity—VC Buyouts/Restructuring	6.0	7,500 - 9,583	7,917
Other	2.7	1,000 - 10,450	5,000
Manufacturing	10.1		
Consumer Products	5.9	1,200 - 8,450	5,925
Pharmaceuticals/ Biotech/Healthcare	2.7	5,760 - 7,750	6,907
Other (Energy)	1.5	5,000 - 10,000	6,800
Media / Technology (Nonhealth)	7.8		
Arts/Entertainment/ Sports Management/ Publishing/			
Telecommunications	4.2	700 - 7,200	5,220
E-Commerce/Internet	1.5	6,000 - 8,333	6,500
Electronics/High Tech/ Hardware/Information			
Technology/Software	2.1	1,720 - 8,000	6,300
Other Services	11.5		
Education/Not-for-Profit/ Government/Philanthropy/ Social Services	3.1	700 - 4,800	3,200
Real Estate	2.5	,,	,
		4,000 - 8,000	5,800
Retail Other (including Advertising/ Arts/Healthcare Services,	4.0	1,500 - 7,083	5,000
Human Resources, Legal)	1.9	1,000 - 12,300	6,875

Function	%	Monthly Salary Range	Median
Consulting	19.0		
Management Consulting	16.5	1,000 - 12,600	10,400
Strategic Planning	2.5	700 - 12,000	6,500
Finance (Internal)	6.1		
Business Development	4.3	2,000 - 8,000	6,520
Corporate Finance (Nonbanking)	1.8	1,720 - 8,450	7,500
Financial Services	49.5		
Equity Research	8.1	3,000 - 12,500	7,917
Financial Analysis	4.6	2,000 - 9,000	6,400
Fixed-Income Research	2.0	7,400 - 10,000	8,000
Investment Banking	18.0	1,823 - 14,000	7,917
Other	5.1	2,500 - 10,450	7,917
Private Equity/LBO's/ Venture Capital	5.1	600 - 10,450	5,000
Sales and Trading	6.6	2,000 - 9,500	7,917
Marketing	13.2		
Brand/Product Management	7.4	1,000 - 8,333	5,700
Business Development	3.0	1,200 - 7,800	5,960
Market Research	+	6,300 - 6,600	6,413
Other	2.0	6,000 - 7,750	6,430
Other Functions	8.4		
General Management	1.3	2,400 - 7,500	6,250
Human Resources	1.3	4,000 - 8,800	5,525
Operations/Production	+	1,760 - 5,500	5,440
Other	5.1	700 - 12,300	5,000
Real Estate	3.8		
Development	+	3,750 - 4,000	3,775
Finance (Banking)	1.5	7,916	7,916
Finance (Nonbanking)	1.8	5,800 - 8,000	7,500

+ Indicates less that 1 percent. Data are collected by MBA CSC Standards (see page 6).

# The Columbia Network



A network of 37,000 Columbia Business School alumni, many at the highest levels of business leadership worldwide, contributes to the School's success. Alumni are actively involved in all aspects of the student experience, from interviewing prospective students for admission and lecturing in the classroom to speaking on panels at clubsponsored events and coming back to recruit the next class of MBA graduates.

The School's alumni Web site gives students access to an online directory of alumni that is searchable by firm and geographic location, providing students and alumni with the opportunity to connect and talk informally with each other about jobs, career paths, industries and specific companies. Students can find Columbia Business School graduates in virtually any industry and any location. The Master Class program integrates concepts learned across the School's core curriculum with actual business problems through hands-on, project-driven classes. Students' strategic recommendations are carefully evaluated—and in many cases implemented—by partner businesses.

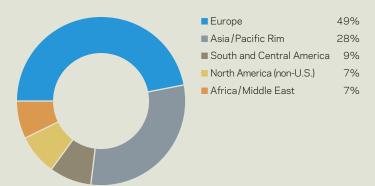
Columbia CaseWorks develops teaching materials that leverage the intellectual capital of the School, connecting theoretical and practical business knowledge through faculty research and alumni experience. Cases involve real-world questions and decisions that challenge students to make sense of varied sources of information.

### Where Alumni Work in 2008 by Industry



Financial Services	44%
Technology	9%
Consulting	8%
Manufacturing	7%
Not-for-Profit*	7%
Media	6%
■ Other <sup>+</sup>	19%
* Includes acverement and t	ho orto

 Includes government and the arts.
Includes healthcare, law, marketing and real estate.



### Select Top Employers of Alumni\*

From CEOs and managing directors to new associates, Columbia MBAs permeate the ranks of the School's core employers, providing the starting point for broad and deep relationships with Columbia Business School.

AllianceBernstein L.P. American Express Company AT&T A.T. Kearney, Inc. Bain & Company Inc. Bank of America, N.A. The Bank of New York Mellon Corporation **Barclays** Capital Booz & Company Inc. The Boston Consulting Group, Inc. Bristol-Myers Squibb Company CIBC Citigroup Inc. Colgate-Palmolive Company Credit Suisse Group

Deloitte Touche Tohmatsu Deutsche Bank AG Ernst & Young LLP ExxonMobil Corporation Federal Reserve Bank of New York FMR LLC/Fidelity Investments Ford Motor Company GAMCO Investors, Inc. General Electric Company General Motors Corporation Goldman, Sachs & Co. HSBC Bank USA, N.A. IBM Corporation ING Group, N.V. Jefferies & Co. Inc. Johnson & Johnson Family of Companies

JPMorgan Chase & Co. KPMG LLP Kraft Foods, Inc. Lazard LLC Lucent Technologies Inc. The McGraw-Hill Companies McKinsey & Company Merck & Co., Inc. Merrill Lynch & Co. Metropolitan Life Insurance Company Microsoft Corporation Moody's Investors Service Inc. Morgan Stanley Nomura Holdings, Inc. Novartis International AG

Pfizer Inc.

PricewaterhouseCoopers International Limited Prudential Financial, Inc. Sony Corporation of America Time Warner Towers Perrin UBS AG Unilever, USA Verizon Communications Inc. Wachovia Corporation

\* As of October 1, 2008

# Columbia Business School Board of Overseers



César Alierta MBA '70 Chairman and CEO, Telefónica S.A. Spain

Louis Bacon MBA '81 Chairman, Moore Capital Management New York

Andrew F. Barth MBA '85 President, Capital Guardian Trust Company *California* 

Wolfgang Bernhard MBA '88 Former Member of the Board of Management, Volkswagen AG *Germany* 

Jean-Luc Biamonti MBA '78 Managing Director, Goldman Sachs International England

Daniele D. Bodini MBA '72 Chairman, ACP Group New York

Anne M. Busquet MBA '78 President, AMB Advisers, LLC New York

Daniel M. Cain MBA '72 Founding Partner, Cain Brothers New York

Paul Calello MBA '87 CEO, Investment Bank, and Member of the Executive Board, Credit Suisse New York

Russell L. Carson MBA '67 General Partner, Welsh, Carson, Anderson & Stowe New York Max C. Chapman, Jr. MBA '69 Chairman, Gardner Capital Management Corp. New York

Arnold L. Chavkin MBA '77 Managing Director, Pine Brook Road Partners, LLC New York

Jerome A. Chazen MBA '50 Chairman, Chazen Capital Partners, LLC New York

John W. Childs MBA '70 Chairman and CEO, J.W. Childs Associates, LP Massachusetts

Giuseppe Ciardi MBA '81 Managing Director, Park Place Capital Limited England

Howard L. Clark, Jr. MBA '68 Vice Chairman, Barclays Capital New York

Leon G. Cooperman MBA '67 Chairman and CEO, Omega Advisors, Inc. New York

Heinz Dürr Chairman of the Supervisory Board, Dürr AG *Germany* 

Norman Eig MBA '65 Managing Member, EXOP Capital LLC New York

Carol B. Einiger MBA '73 President, Post Rock Advisors LLC New York R. Bradford Evans MBA '70 Managing Director, Morgan Stanley New York

Meyer Feldberg MBA '65 Senior Advisor, Morgan Stanley New York

Paul J. Ferri MBA '68 General Partner, Matrix Partners Massachusetts

Lawrence Flinn, Jr. MBA '60 Chairman and CEO, Privet Capital LLC New York

Lew Frankfort MBA '69 Chairman and CEO, Coach, Inc. New York

Robert Friedman MBA '80 President, Radical Media and Entertainment New York

Mario J. Gabelli MBA '67 Chairman and CEO, GAMCO Investors, Inc. New York

Gabriele Galateri di Genola MBA '72 Chairman, Telecom Italia S.p.A. Italy

Mark T. Gallogly MBA '86 Managing Principal, Centerbridge Partners, LP New York

Nathan Gantcher MBA '64 Managing Member, EXOP Capital LLC New York

Philip H. Geier, Jr. MBA '58 Chairman, The Geier Group New York Lawrence D. Glaubinger MBA '77 President, Lawrence Economic Consulting Inc. New York

James P. Gorman MBA '87 Copresident, Morgan Stanley New York

Michael A. Gould MBA '68 Chairman and CEO, Bloomingdale's New York

Paul B. Guenther MBA '64 Chairman, New York Philharmonic New York

Ehud Houminer Executive in Residence, Columbia Business School New York

Glenn Hubbard Dean and Russell L. Carson Professor of Finance and Economics, Columbia Business School New York

Philippe Jabre MBA '82 Founder and CIO, Jabre Capital Partners S.A. Switzerland

Ann Kaplan MBA '77 Chair, Circle Financial Group, LLC New York

James W. Keyes MBA '80 Chairman and CEO, Blockbuster, Inc. *Texas* 

Nand L. Khemka MBA '56 Chairman, SUN Group India Henry R. Kravis MBA '69 Founding Partner, Kohlberg Kravis Roberts & Co. *New York* 

Sallie Krawcheck MBA '92 Chairman, Citi Global Wealth Management New York

Bill Lambert MBA '72 Founding Partner, Wasserstein, Perella & Co., Inc. New York

Eugene M. Lang MBA '40 Chairman, Eugene M. Lang Foundation New York

Frank R. Lautenberg MBA '49 U.S. Senator, United States Senate New Jersey

Rochelle B. "Shelly" Lazarus MBA '70 Chairman and CEO, Ogilvy & Mather Worldwide New York

Linda Ho McAfee MBA '73 Group Director, Fairmont Shipping Hong Kong

Nancy McKinstry MBA '84 CEO and Chairman of the Executive Board, Wolters Kluwer nv Netherlands

Yuzaburo Mogi MBA '61 Chairman and CEO, Kikkoman Corporation Japan

Paul M. Montrone PhD '66 Chairman, Perspecta Trust New Hampshire

Nicholas Oppenheim MBA '73 Deputy Chairman, Aida Capital Ltd. England

Norberto O. Morita MBA '75 Chairman, Southern Cross Group Argentina

Jonathan Newcomb MBA '69 Senior Advisor, Coady Diemar Partners New York

Willard J. "Mike" Overlock, Jr. MBA '73 Senior Director, 3G Capital New York

S. Steven Pan MBA '88 Chairman, Formosa International Hotels Group Taiwan

Vikram S. Pandit PhD '86 CEO, Citigroup, Inc. New York Alan J. Patricof MBA '57 Managing Director, Greycroft, LLC New York

Ronald O. Perelman Chairman and CEO, MacAndrews & Forbes Holdings Inc. New York

Daniel Piette MBA '70 President, L Capital Management France

Lionel I. Pincus MBA '56 Chairman, Warburg Pincus LLC New York

Ian Plenderleith MBA '71 Chairman, BH Macro Limited England

Robert W. P. Reibestein MBA '82 Director, McKinsey & Company Netherlands

Richard P. Richman MBA '73 Chairman, The Richman Group of Companies Connecticut

Alexander Riesenkampff MBA '61 Attorney at Law, Schulte Riesenkampff, Rechtsanwaelte *Germany* 

Benjamin M. Rosen MBA '61 Chairman Emeritus, Compaq Computer Corporation New York

Arthur J. Samberg MBA '67 Chairman and CEO, Pequot Capital Management, Inc. *Connecticut* 

Paolo Scaroni MBA '73 CEO, Eni Italy

Dong Bin Shin MBA '81 Executive Vice Chairman, Lotte Group South Korea

David M. Silfen MBA '68 Senior Director, The Goldman Sachs Group, Inc. New York

David E. Simon MBA '85 Chairman and CEO, Simon Property Group, Inc. Indiana

Oliver R. Sockwell MBA '72 Retired President and CEO, Construction Loan Insurance Corporation Washington, D.C.

Jerry I. Speyer MBA '64 Chairman, Tishman Speyer New York Richard D. Stanley MBA '90 CEO, DBS Group and DBS Bank Singapore

Daniel W. Stanton MBA '81 Founder and Principal, Samson Capital Advisors LLC Florida

Charles B. Strauss MBA '67 Retired President and CEO, Unilever United States Connecticut

Sabin C. Streeter MBA '67 Executive in Residence, Columbia Business School New York

Washington Z. SyCip MS '43 Founder, The SGV Group Philippines

Charles W. Tate MBA '72 Chairman and Founder, Capital Royalty, L.P. *Texas* 

Nobuo Tateisi MBA '62 Executive Advisor, OMRON Corporation Japan

Sidney Taurel MBA '71 Chairman, Eli Lilly and Company Indiana

Diana L. Taylor MBA '80 Managing Director, Wolfensohn & Co. New York

Susanna Toigo Chairman, Fitzgibbon Toigo Associates *California* 

Massimo Tosato MBA '80 Vice Chairman, Schroders plc England

Joseph M. Tucci MBA '84 Chairman, President and CEO, EMC Corporation Massachusetts

Arthur V. Ty MBA '91 President, Metropolitan Bank & Trust Company Philippines

Alberto J. Verme MBA '84 Cohead of Global Investment Banking, Citi Markets & Banking Dubai

William von Mueffling MBA '95 Founder, President and CIO, Cantillon Capital Management New York

Donald C. Waite III MBA '66 Director, Executives in Residence Program, Columbia Business School New York Lulu C. Wang MBA '83 Founder and CEO, Tupelo Capital Management L.L.C. New York

A. Lorne Weil MBA '71 Chairman and CEO, Scientific Games Corporation New York

Lorenzo D. Weisman MBA '73 Cofounder, Hill Street Capital LLC New York

Peter K. C. Woo MBA '72 Chairman, Wheelock and Company Ltd and The Wharf (Holdings) Ltd Hong Kong

Alfonso T. Yuchengco MBA '50 Chairman, Yuchengco Group of Companies Philippines

David W. Zalaznick MBA '78 Chairman, Jordan/Zalaznick Advisors New York

Martin E. Zimmerman MBA '61 President and CEO, LFC Capital, Inc. Illinois

#### Members Emeriti

Charles E. Exley, Jr. MBA '54 Retired Chairman and CEO, NCR Corporation Michigan

Joseph V. Vittoria MBA '59 Retired Chairman and CEO, Avis, Inc. *Florida* 

# **Hiring Organizations**



A broad range of organizations hired Columbia Business School students in 2008. Organizations hiring three or more students for either full-time or summer positions, or for both, are **bolded**.

400twin Actis Adidas AG Affentranger Associates SA Affinion Group AIG (American International Group) AIG Global Investment Group AIG Global Real Estate AlixPartners Allen & Company LLC AllianceBernstein L.P. Allied Nippon Ltd. Alpinvest Partners N.V. Alternative Investment and Financial Asset Management (AIFAM) Inc. Altus Capital Limited American Century Investments American Express Company American Express Foundation Angelo, Gordon & Co. Antheus Capital, Llc Antonio Development Aon Corporation Apollo Management, L.P. Applied Biosystems Archstone Consulting LLC Artimus Construction Inc.

Asian Century Quest Capital LLC Atalaya Capital Management LP A.T. Kearney, Inc. Atlantic Investment Management, Inc. Atlas Capital Group Auda International LP AvalonBay Communities, Inc. Bain & Company Inc. Banco de Crédito BCP Banco Reformado, S.A. Bank of America, N.A. The Bank of New York Mellon Corporation/BNY Mellon Asset Management **Barclays** Capital Barclays Global Investors Baron Capital Management, Inc. Bath & Body Works **Battalion Capital Management** BBMG BC Partners Limited BD (Becton, Dickinson and Company) BearingPoint, Inc. Belstar Investment Management, LLC Benedetto, Gartland & Company, Inc. Bentley Associates LP BlackRock, Inc. The Blackstone Group

Bloom Energy Bloomingdale's, Inc. Blott Asset Management, LLC Blue Ridge Capital, LLC BMC Software, Inc. BMO Capital Markets Corp. **BNP** Paribas Booz & Company Inc. The Boston Consulting Group, Inc. Box.net Brasil Telecom The Bridgespan Group, Inc. Brigade Capital Management Broadsword Partners LLC **Brookfield Properties** Brooklyn Arts Council Brown Brothers Harriman & Co. BTS USA, Inc. Cafemom Callidus Capital Management, LLC Callidus Software Candover Investments plc Cantillon Capital Management LLC Canyon Capital Advisors LLC Capgemini U.S. LLC The Capital Group Companies, Inc. CapitalSource Finance LLC Carbon Capital Markets Limited Castle Point Capital Management, LLC Catherine Sadler Group Inc. Catholic Health Services Cavu Capital Partners Chanel, Inc. Christie's International plc Church & Dwight Co., Inc. Circle Peak Capital Citi Citi/Citibank Korea Citi/Citi Cards Citi/Citi Global Consumer Group Citi/Citi Markets & Banking Citi/Citi Property Investors Citi/Corporate and Investment Banking Citi/Institutional Investor Group Cleary Gottlieb Steen & Hamilton LLP Clifford Chance LLP The Clinton Foundation Clinton Foundation HIV/AIDS Initiative (CHAI) Club Monaco



ALUMNA IN MARKETING Ashley (Lee) McGrail '07 Manager, B2B Industry Development, American Express Company

"I learned a great deal about the basic principles of marketing in the core classes, and then in my second year I augmented my knowledge through courses I knew would serve me well at my full-time job at American Express. I focused on marketing classes, including Marketing Research and Marketing Plans Workshop, and balanced those with finance and strategy courses essential to success in any line of business. Also, being both a strong leader and a collaborative team member is key in marketing; my work as the chair of student peer advising prepared me for these roles."

The Marketing Division at Columbia Business School offers a balanced curriculum encompassing consumer behavior, marketing strategy, retailing leadership, marketing management and quantitative modeling, all taught by worldclass marketers from academia and industry. With a wealth of marketing-focused companies in New York City, the School's marketing students enjoy unparalleled opportunities to interact with recruiters as well as alumni in marketing positions at these companies.

#### Coach, Inc.

Colgate-Palmolive Company Columbia Business School Columbia University Comcel Communicorp Ukraine The Compass Group PLC

# **Hiring Organizations**

Continued



ALUMNUS IN HEALTHCARE David R. Epstein '87 President and CEO, Novartis Oncology

"The Columbia MBA not only gave me the critical thinking and business skills necessary to excel within the quickly changing healthcare industry but also has provided me as an alumnus with the opportunity to share my experience with current students."

The Healthcare and Pharmaceutical Management Program provides students with a real-world understanding of the healthcare environment through innovative healthcare courses and networking opportunities with industry leaders and builders of healthcare enterprises. The program equips students with the insight and expertise to invest in and provide new products and services to this complex sector. Students have valuable interactions with faculty members and eminent practitioners in pharmaceuticals, biotechnology, medical devices, hospitals and health services, banking, venture capital and private equity, insurance and nonprofit organizations.

Consolidated Edison, Inc. Copal Partners Corporate Executive Board Cortec Group, Inc. Cravath, Swaine & Moore LLP CRCI Capital Investment **Credit Suisse Group** Credit Suisse—APAC CR Intrinsic Investors, LLC Cronus Capital, L.P.

CSK Hotels LLC CSL Capital Management, L.P. CTM Group, Inc. Cuasar Capital SC Daiichi Sankyo Incorporated The Dannon Company, Inc. Davidson Kempner Capital Management LLC DC Capital Partners, LLC Deloitte Consulting LLP Deloitte Touche Tohmatsu Deutsche Bank AG Deutsche Bank Asset Management Draper Fisher Jurvetson Gotham Ventures Diageo plc Diamondback Capital Management, LLC Disney-ABC Television Group, Digital Media DJF VinaCapital L.P. Dow Jones & Company, Inc. Dragon Rouge USA The Druker Company, Ltd. DTZ Holdings plc Eagle Capital Management, LLC Eastdil Secured, LLC East Wind Advisors, LLC **Education Pioneers** Elephant Eye Films Eli Lilly and Company Elizabeth Arden, Inc. Emaar **EMC** Corporation Emerging Markets Management, LLC Endeavor Endeavor Global (Dukkan Istanbul) Endeavour Capital Energizer Holdings, Inc./Energizer Personal Care Ensenda, Inc. Enso Capital Management, LLC Epoch Investment Partners, Inc. Equator LLC Equinox Partners, LP Ernst & Young LLP e'topia Inc. Eugene Asset Management **Evercore Partners** Festina Lente Investment Management, LP Five Prime Advisors, LLC FMC Technologies, Inc. FMR LLC/Fidelity Investments Forest Laboratories, Inc.

Founders Equity Inc. The Frankel Group LLC Franklin Templeton Investments Fred Alger Management, Inc. Freeman & Co. LLC Fried, Frank, Harris, Shriver & Jacobson LLP FrontPoint Partners LLC FTI Consulting, Inc. Gabelli & Co. Galleon Group Gávea Investimentos Genentech, Inc. General Electric Company General Electric/Energy General Electric/GE Commercial Finance General Electric/GE Commercial Finance Japan General Electric/Real Estate General Mills, Inc. Genesis Companies GF Funds/Qualified Institutional Investor Fund (QDII Fund) Gilt Groupe Inc. Girls Preparatory Charter School Glencore International AG Glenhove Fund Managers (Pty) Ltd Global Reach Capital Partners, LLC GMT Capital Corporation GoldenTree Insite Partners LP Goldman, Sachs & Co. Goldman Sachs Asset Management Goldman Sachs International Google Inc. GP Investments, Inc. Grantham, Mayo, van Otterloo & Co. Greater Jamaica Development Corporation Greenhill & Co., LLC Grupo Tradebe Medioambiente, SL GTC Bank Hana Financial Group Harlem Children's Zone, Inc. The Hartford Financial Services Group Healthpoint Capital Hearst Interactive Media Hess Corporation Hoffmann-La Roche Ltd Home Retail Group plc Honest Beverage Hony Capital Ltd. Hospital for Special Surgery

Houlihan Lokey

## Top Employers of 2008 Graduates\*

L L L L L L L L L L L L L L L L L L L	Fotal	
McKinsey & Company	56	Unilev
Goldman, Sachs & Co.	25	Barcla
Lehman Brothers Inc.	21	L.E.K.
Citigroup Inc.	17	Toys "
Deutsche Bank AG	17	BNP P
JPMorgan Chase & Co.	17	Fidelit
Credit Suisse Group	16	FTI Co
Morgan Stanley	15	Kraft I
The Boston Consulting		Kurt S
Group, Inc.	14	Macqu
American Express Company	14	Stand
Merrill Lynch & Co., Inc.	12	Swiss
UBS AG	9	The W
Bain & Company Inc.	8	Yahoo
Booz & Company Inc.	8	
General Electric Company	6	
A.T. Kearney, Inc.	5	
Deloitte Consulting LLP	5	
Monitor Group	5	* As of

Unilever N.V.	5
Barclays Capital	4
L.E.K. Consulting LLC	4
Toys "R" Us, Inc.	4
BNP Paribas	З
Fidelity Investments	З
FTI Consulting, Inc.	З
Kraft Foods Inc.	З
Kurt Salmon Associates	З
Macquarie Group	З
Standard & Poor's	З
Swiss Reinsurance Company	З
The Walt Disney Company	З
Yahoo! Inc.	З

\* As of October 1, 2008

HSBC Securities, Inc. HSH Nordbank AG Humana Inc. **IBM** Corporation IGA Worldwide Inc. ImportGenius.com IMS Health Incorporated Indochina Development Partners, L.P. Infosys Technologies Limited ING Clarion Partners ING Investment Management Innovest Strategic Value Advisors InsideOut International Finance Corporation International Flavors and Fragrances Inc. Invesco AimIM Investcorp International Ltd. isango! Ivy Asset Management Corp. Jacques Torres Chocolate Janus Capital Group Jefferies & Co. Inc.

# Hiring Organizations

JF Capital Advisors J.F. Lehman & Company JLL Partners Johnson & Johnson Family of Companies Joost N.V. JPMorgan Asia JPMorgan Chase & Co. JPMorgan China JPMorgan Private Bank JPMorgan Private Bank Asia JPMorgan Securities, Inc.



ALUMNA IN SOCIAL ENTERPRISE Raji Kalra '04 Chief Financial Officer and Chief Administrative Officer, Harlem RBI

"I'm serving the nonprofit community and more specifically the youth of East Harlem by directing the finances and operations of a community-based after-school program and a charter school. The Columbia MBA Program gave me the finance skills, while the School's Social Enterprise Program provided me with the network I needed to make the switch from consulting to nonprofit management and finance."

The Social Enterprise Program inspires and prepares leaders who create social value in businesses and nonprofit organizations locally, nationally and internationally. The program supports a broad range of activities that expose students to social innovations in business. Students develop a perspective on how to apply business skills to social enterprise endeavors and learn to align personal and professional values to navigate careers that result in social benefits to a broader community.

Kaplan K12 Learning Services, LLC Katzenbach Partners LLC Kline & Company Klopfer and Koniger Management GmbH & Co KG Kobrand Corporation Kraft Foods Global, Inc. Kraft Foods Inc. Kurt Salmon Associates Latour Capital Lazard L Capital Partners LeFrak Organization Legg Mason, Inc./ClearBridge Advisors, LLC Lehman Brothers Inc. Lehman Brothers Asia L.E.K. Consulting LLC Linklaters LLP Lionsgate Capital Management LLP Locke Capital Management, Inc. Lombardia Capital Partners, LLC Longacre Fund Management, LLC L'Oréal USA, Inc. Louis Dreyfus Corporation Louis Dreyfus Highbridge Energy Louis Vuitton North America, Inc. Lowe Enterprises, Inc. LVMH Moët Hennessy-Louis Vuitton Macquarie Group Major League Soccer and Soccer United Marketing Mandarin Capital Partners Manufacturers and Traders Trust Company Marathon Asset Management, LLC Marcap Investors, L.P. Marc Jacobs International, LLC The Maren Group LLC MarketBridge McKinsey & Company Medco Health Solutions, Inc. Media6Degrees Merck & Co. Merlin Securities Merrill Lynch & Co., Inc. Merrill Lynch Asia Metage Capital Limited Metropolitan Equity Partners Metropolitan Life Insurance Company Investments Mexico Retail Properties Microsoft Corporation Ministry of Legislation (South Korea)

Mirae Asset Investments MissionPoint Capital Partners LLC Mitchell Madison Group LLC MKP Capital Management, LLC Monitor Group Moore Capital Management, LLC Morgan Stanley Morgan Stanley Asia Limited MTV Networks—a division of Viacom Mubadala Development Company National Basketball Association, Inc. Natixis Pramex International Natural Resources Defense Council Navis Capital Partners Limited NBC Universal, Inc. NDC Investment Pte Ltd Ned Davis Research, Inc. Needham & Company, LLC Neuberger Berman, LLC Newsweek, Inc. The New Teacher Project New York City Economic Development Corporation New York Life Insurance Company NewYork-Presbyterian Hospital The New York Times Company Nicusa Capital Partners Noble Group Nokia Interactive Nordstrom, Inc. Northview Hotel Group, LLC Novartis AG/Novartis Pharmaceuticals Corporation Nubuke Investments LLP **NVIDIA** Corporation Oak Hill REIT Management Oberon Securities, LLC Omega Advisors, LLC Omnicom Group Inc. **Opera Solutions** Oppenheimer & Co. Inc. **Oppenheimer** Capital Oranda Capital Management Orb Management Corporation Ospraie Management, LLC Ostra Capital Partners, LP Owl Creek Asset Management, L.P. Pacific Investment Management Company (PIMCO) PanAmerican Capital Group/PanAmerican Capital Partners, LLC Paragon Capital Partners Parkway Plastics, Inc.



ALUMNUS IN MEDIA Robert Bakish '89 President, MTV Networks International

"The rate of change and increasing globalization in the media industries make the Columbia experience more valuable than ever. Columbia provides unique access to cutting-edge businesses and practices in a supportive and diverse environment."

The Media Program at Columbia Business School combines a rich and varied curriculum with incomparable exposure to the New York-based global media community. Through a vast alumni network, leading media executives and access to faculty members across all business disciplines, the Media Program provides students with the opportunity to fully explore all aspects of this rapidly evolving sector. Events like the annual MBA Media and Entertainment Conference and the Mentoring Breakfast Series allow students to network with industry leaders while staying on top of the latest trends in media.

Pearlman Advisors & Investments PEI Funds PepsiCo/Corporate Strategy PepsiCo, Inc. Perella Weinberg Partners LP Pfizer Inc. PGA Tour, Inc. Phreesia, Inc. Plainfield Asset Management LLC PlayFirst

# Hiring Organizations

Poten & Partners, Inc. PricewaterhouseCoopers LLP Primafuel Inc. Principled Capital Management, LLC Property & Portfolio Research, Inc. Prosperitas Group LLC Prudential Financial, Inc. Public Broadcasting Service (PBS) The Pump Energy Food Putnam Retail Management Qosina Corporation Quilvest Private Equity Quilvest USA Raging Capital Management, LLC Royal Bank of Canada/RBC Capital Markets Corp Reckitt Benckiser Group plc Recycle Rewards, Inc. Register.com Relativity Capital LLC **RE** Options Fund **RFE Investment Partners** Rockwood Capital LLC Roland Berger Strategy Consultants GmbH Ropart Asset Management Rosemount Capital Management, LLC Rose Tech Ventures LLC Rothschild **RRE Ventures LLC RTL Group SA Russell Investments** S.A.C. Capital Advisors, LLC Sagent Advisors Inc. Samsung Samsung Global Strategy Group Samsung Investments Samyang Corporation SanDisk Corporation Sandler O'Neill Asset Management, LLC Sanford C. Bernstein & Co., LLC SAP Global Marketing Save the Children Scout Capital Sealed Air Corporation Shell Foundation/Enterprise Solutions to Poverty Siegel + Gale Sigma Capital Partners, LLC Sikorsky Aircraft Coporation SJF Ventures, Inc. Ski & Company, LLC



ALUMNUS IN REAL ESTATE Joseph C. Smith '99 Founding Partner, Glenmont Capital Management, LLC

"I have always found that Columbia graduates possess both a comprehensive understanding of real estate foundations and the analytical and strategic skills necessary to hit the ground running and create immediate value."

The Paul Milstein Center for Real Estate is the home for Columbia Business School's MBA Real Estate Program, one of the top-ranked programs of its kind. Established in 2001, the Milstein Center continues the School's decadesold tradition of real estate education, with a focus on capital markets, entrepreneurship and global investment. Students emerge with a strong real estate expertise, complemented by the sophisticated business and finance tools they will need to succeed in an increasingly complex world. Leading real estate practitioners, many of whom are alumni, lend their support to the Milstein Center through classroom interaction with students, participation in activities and contributions to case production and research.

Sling Media Spencer Capital Management, LLC Spotzer Media Group, BV Standard & Poor's Ratings Services Standard Chartered Bank Sterling Equities The Sterling Group, L.P. Strategic Group SunTrust Banks, Inc.

#### Swiss Reinsurance Company

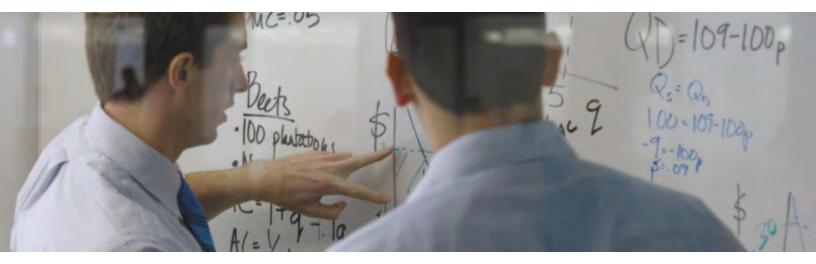
Sycamore Ventures Pte Ltd Talal Apparel Limited Tano Capital, LLC **Target Corporation** Telsey Advisory Group Temasek Holdings This is That Corporation Thomson Reuters Tishman Speyer T-Mobile USA, Inc. Tocqueville Asset Management L.P. Toys "R" Us, Inc. TPG Capital LLP Trafelet Delta Funds, Llc Trevi Health Ventures LP TriGate Capital LLC TrimTabs Investment Research Triton Pacific Capital Partners, LLC Troika Dialog T. Rowe Price Group Tudor Investment Corporation Tufton Oceanic Limited UBS AG UBS Global Asset Management **UBS** Investment Bank Uncommon Schools, Inc. Unicity International, Inc. Unilever N.V. United Air Lines, Inc. United Technologies Corporation/Hamilton Sundstrand Updata Partners Uplace NV U.S. Department of the Interior Ventures in Development Viking Global Investors LP Vulcan Inc. Wachovia Corporation Wachovia Securities Wal-Mart Stores, Inc. The Walt Disney Company Warner Music Inc. The Washington Post Company W Capital Partners Weight Watchers International, Inc. Wellington Management Company, LLP Wilkinson O'Grady & Co., Inc. World Evolved Services, LLC Worldwide Biggies

## Top Employers of 2008 Interns\*

	Total		
JPMorgan Chase & Co.	22	Pfizer Inc.	5
Goldman, Sachs & Co.	21	Chanel, Inc.	4
McKinsey & Company	18	General Electric Company	4
Lehman Brothers Inc.	17	Johnson & Johnson	4
Deutsche Bank AG	16	PepsiCo	4
Morgan Stanley	16	American Express Company	З
Merrill Lynch & Co., Inc.	15	Bain & Company Inc.	З
The Boston Consulting		Barclays Capital	З
Group, Inc.	14	Endeavor	З
Citigroup Inc.	14	Oppenheimer & Co. Inc.	З
Booz & Company Inc.	11	The Walt Disney Company	З
Credit Suisse Group	11		
UBS AG	11		
Deloitte Consulting LLC	6		
Unilever N.V.	6	* As of October 1, 2008	

Xerox Corporation/PARC Yahoo! Inc. Yucheng Technologies Limited

# 2007–2008 Corporate Partners of Columbia Business School



With support from its Corporate Partners, Columbia Business School offers an unparalleled business education.

These corporate partnerships bridge the academic and business worlds and enable the School to develop leading research centers, expand its cutting-edge curriculum and enhance student support. Corporate Partners regularly interact with the School's students and faculty members and gain a branding and recruiting edge on campus.

For more information about the Corporate Partners Program, please contact the Office of Corporate and Foundation Relations at 212-854-8071 or at corprel@gsb.columbia.edu.

Established in 2007, the Building Relationships with Industry and Defining Graduate Education in Business (BRIDGE) Fellowship Program at Columbia Business School supports two faculty members who are proactive in their outreach to business practitioners and earnest in their efforts to bring those practitioners into the classroom. The program facilitates direct student access to the insights of those who have worked in—and changed—a variety of complex industries.

#### (\$100,000 and above)

American Express\* Arnhold and S. Bleichroeder Advisers/First Eagle Funds\* The Lynde and Harry Bradley Foundation W.P. Carey Foundation Citi\* Coach, Inc Credit Suisse\* Daido Life Insurance Company Deutsche Bank\* **EMC** Corporation\* Enel S.p.A. Betsy and Jesse Fink Foundation GF\* Goldman, Sachs & Co.\* Ivy Asset Management JPMorgan\* Kikkoman Corporation\* Linden Trust for Conservation Lotte Group Merrill Lynch & Co., Inc.\* Morgan Stanley\* Nomura Holdings Russell Sage Foundation SAP The Alfred P. Sloan Foundation Sumitomo Corporation of America The Summit Fund of Washington Telefónica S.A.\* Welsh, Carson, Anderson & Stowe\*

#### Principal (\$50,000-\$99,999)

ACP Group\* Advantage Partners, Inc. Cain Brothers/Health Enterprise Partners\* The Clark Foundation Daiwa Securities America, Inc. Eli Lilly and Company\* Gabelli Funds\* Hess Corporation Intel Robert Wood Johnson Foundation Lehman Brothers Inc.\* Lockheed Martin Metropolitan Bank & Trust Co. Schroders plc SUN Group New Delhi\* Robert A. Toigo Foundation

UBS\* Viacom

#### Managing Director (\$25,000-\$49,999) ADP\*

Bank of America\* BD\* Bear, Stearns & Co. Inc. Bloomingdale's Deloitte Consulting\* Fni The Kobrand Foundation\* Kookmin/Korea Telekom Liberty Lane Partners Luxury Education Foundation Macy's, Inc. The McGraw-Hill Companies/ Standard and Poor's McKinsey & Company\* MetLife\* Mitsubishi Trust & Banking Corporation Monster Worldwide News Corporation New York Times Co., Inc. Perspecta Trust The Ripplewood Foundation, Inc.\* Risa Partners, Inc. Ropes & Gray LLC\* State Farm Insurance Takata Corporation Tishman Speyer Tsuchiya Co., Ltd. Tupelo Capital Management L.L.C. Vértice World Bank Group

#### Associate (\$10,000-\$24,999)

Accenture Aflac American International Group Angelo, Gordon and Co. Apprise Media ARK Private Fund/Investment Advisors Inc. AT&T Audi Bank of China (Hong Kong) The Bank of New York Mellon\* Barclays Capital The Blackstone Group\* Booz & Company\* The Boston Consulting Group, Inc. Bowne & Company The Capital Group Companies\* Capital Trust, Inc.\* Carlyle Group **Caxton Associates** CBS Circle Financial Group\* Clear Channel Communications Coady Diemar Partners\* Con Edison\* Consumer Media Datamark Partners, LLC DBS Hong Kong Dentsu Dow Jones Dune Capital Management LP Ernst & Young LLP Executive Access Exxon Mobil Corporation Fairmont Shipping Freedom Communications GAP Inc. GIC Real Estate, Inc. Godrej Industries, Ltd. Harcourt Education HBO HealthpointCapital, LLC\* The Hearst Corporation ING Clarion Partners Intermedia Advisors The Jaffe Family Foundation JCC Fund KDDI Lazard LLC Lexington Partners\* LG Electronics HK Merck & Co., Inc. Milbank, Tweed, Hadley & McCloy, LLP Miller Buckfire & Co. Mitsui USA Foundation Moody's Investors Service Mori Building Co. Mortgage Bankers Association Ogilvy & Mather Worldwide\* Paul, Hastings, Janofsky & Walker LLF Pearson, Inc. PepsiCo Pfizer Inc. Plainfield Asset Management LLC\* Post Rock Advisors, LLC\* PR Newswire Prudential Real Estate Investors Radical Media & Entertainment **Rauch Foundation** Reed Elsevier Reuters Staten Island Foundation Time Warner Unilever United States US Oncology/Select Medical Corporation\* Vornado Realty L.P. Wachovia Securities Warburg Pincus LLC Warner Music Group Washington Post Company Wiegers Capital Management\* Wolters Kluwer World Evolved Yaskawa Electric Company Zell Family Foundation Zeron Capital

#### Affiliate (\$5,000-\$9,999)

Rose-Marie and Jack R. Anderson Foundation\* Aquent Marketing Staffing Aramex International The Aspen Institute ATCS, Inc. A.T. Kearney, Inc. Banco Bradesco S.A. Boehringer Ingelheim Pharmaceuticals Inc. Brigade Enterprise Ltd. Circle Peak Capital LLC\* Cisco Systems **CRA** International Daiichi Sankyo FactSet Research Systems Foundation for Creativity in **Dispute Resolution** Fidelity Management & Research Co. Financial Women's Association HDFC Ltd The Mainichi Newspapers Microsoft Nikkei Oak Hill Capital Management Primus Retail Sumitomo Chemical Corporation

\* Denotes 2008 Annual Dinner sponsor

# Recruiting at Columbia Business School



Regina Resnick Assistant Dean and Managing Director Career Management Center

The Career Management Center (CMC) is committed to partnering with hiring organizations across the public, private and not-for-profit sectors to develop strategies to effectively and efficiently recruit at Columbia Business School. In a rapidly changing market, the CMC has been able to adapt and optimize the recruiting process to make it work well for both employers and students.

Recruiters can get to know the School's talented students in a variety of ways. Many interact with students and faculty members in the classroom and during on-campus job fairs, prerecruiting functions, drop-in sessions and interviews. Educational sessions with clubs help to further inform students about a range of sectors. Companies can also collaborate with the CMC to interview students closer to the time of hiring on an as-needed basis.

The School's candidates include full-time MBA students, executive MBA students and alumni. Along with the students who enter the School in September, about 185 students enter the following January to complete an accelerated program. Because these "J-term" students do not have summer internships, they are a tremendous source of new talent for full-time positions. Specific summer receptions to get to know the J-term class can be arranged through the CMC.

#### Hiring Columbia MBAs

- The Career Opportunity Information Network (COIN) system helps you manage all of your recruiting activity in one place.
- Dedicated account managers for on-campus recruiting activity.
- Job-posting Web site for internship, full-time, part-time, experienced-hire and alumni opportunities.
- Résumé Books that are detailed, searchable online databases of student profiles and career preferences.
- The opportunity to showcase your firm's literature in the School's Career Management Library or online.

For a copy of the *Recruiters' Guide*, to post jobs or to take advantage of other recruiter services,

- call 212-854-5471 or fax 212-222-0390
- e-mail careermanagementcenter@gsb.columbia.edu
- visit www.gsb.columbia.edu/recruiters
- visit www.gsb.columbia.edu/jobpost for online job postings
- write to Career Management Center, Columbia Business School, Uris Hall, 3022 Broadway, Room 206, New York, NY 10027-6902

CONCEPT/DESIGN: SUKA DESIGN, NY/SUKADESIGN.COM





#### Career Management Center

Columbia Business School Uris Hall 3022 Broadway, Room 206 New York, NY 10027-6902 212-854-5471 careermanagementcenter@gsb.columbia.edu Post positions online: www.gsb.columbia.edu/jobpost Recruiters Web site: www.gsb.columbia.edu/recruiters

COLUMBIA UNIVERSITY IN THE CITY OF NEW YORK