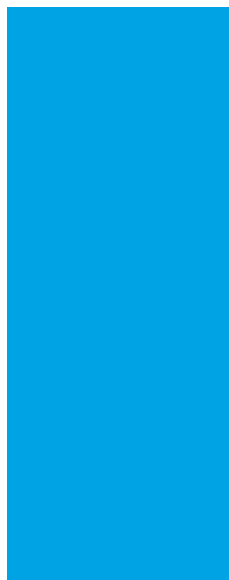


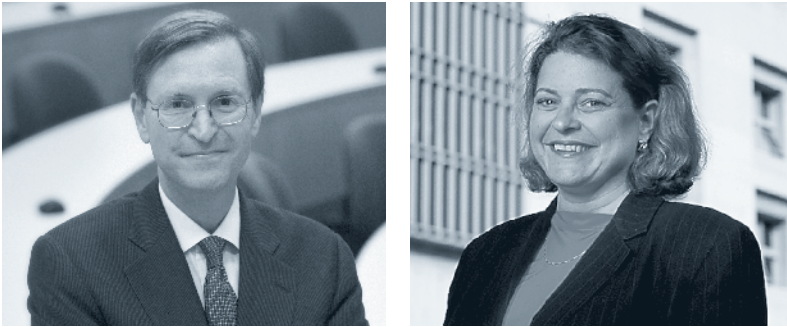
# 2009 Employment Report

CAREER MANAGEMENT CENTER



Visit the Career Management Center online at [www.gsb.columbia.edu/recruiters](http://www.gsb.columbia.edu/recruiters).  
Post positions online at [www.gsb.columbia.edu/jobpost](http://www.gsb.columbia.edu/jobpost).

# RECRUITING AT COLUMBIA BUSINESS SCHOOL



Amid these challenging times, Columbia Business School continues to educate versatile business leaders who can excel in any environment. Our programs bridge academic theory and real-world practice, allowing students to add immediate value to a wide range of organizations. The School's extraordinary network of alumni, global business partners and faculty members, along with our vibrant location, distinguish us among our peers.

The School's candidates include full-time MBA students, executive MBA students and alumni. Along with the full-time students who begin in September, a smaller group of students enter in January, take classes through the summer and join their classmates in the fall.

The Career Management Center (CMC) works with hiring organizations across the public, private and nonprofit sectors to develop effective and efficient recruiting strategies. Recruiters can get to know the School's talented students in a variety of ways: on-campus job fairs, prerecruiting functions, drop-in sessions, interviews and educational presentations with student clubs, among other opportunities. Companies can also collaborate with the CMC to interview students closer to the time of hiring on an as-needed basis.

Columbia Business School students have proven to be nimble and flexible during a shifting economic and hiring landscape. Employers report that Columbia MBAs have the right mix of business knowledge and social intelligence—enduring assets for any organization. Whatever the size, sector or goals of your organization, we invite you to get to know our students and consider how their talents can be of benefit.

With regards,

Glenn Hubbard

Dean and Russell L. Carson Professor of Finance and Economics

Regina Resnick

Assistant Dean and Managing Director  
Career Management Center

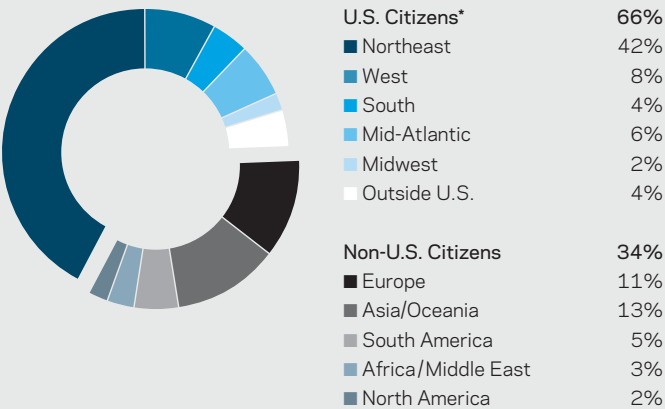
# GLOBAL NETWORK



Columbia Business School’s commitment to global business is reflected in and reinforced by its diverse student body. In recent classes, more than 40 percent of students hold non-U.S. passports. Students in the class that entered in 2009 come from more than 50 countries and speak almost as many languages. Most have lived, worked or studied abroad.

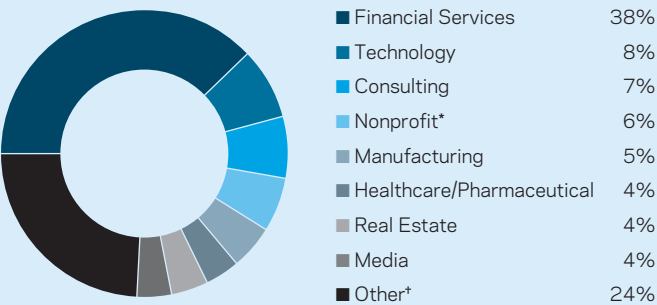
The School’s 38,000 alumni continue to be diverse and representative of the highest levels of business leadership worldwide. As alumni move ahead in their careers, many elect to take leadership positions at companies spanning a wider range of industries than recent graduates typically choose. Columbia Business School alumni are actively involved in all aspects of the student experience, from interviewing prospective students for admission and lecturing in the classroom to speaking on panels at club-sponsored events and coming back to recruit the next class of MBA graduates.

STUDENTS BY GEOGRAPHIC REGION  
CLASS ENTERING IN 2009



\* Includes permanent U.S. residents

WHERE ALUMNI WORK IN 2009  
BY INDUSTRY



\* Includes government and the arts

† Includes law, marketing, energy, insurance, hospitality, and retail/luxury goods

# GRADUATE EMPLOYMENT



The graduates of the class of 2009 have demonstrated resiliency and ingenuity in their job searches. In response to the uncertainty of the global economy, a number of students accepted positions at small and mid-sized firms and many sought employment outside of financial services. For the first time in recent history, three consulting firms were at the top of the list of organizations hiring Columbia Business School graduates. Twenty-one students found support at Columbia Business School to launch their own businesses. Sixty-two sponsored students chose to return to their pre-MBA employers.

## CLASS OF 2009 AT A GLANCE

Total Students in the Class	711
Average Age at Entry	28
Age Range	22–41
Average Years of Work Experience	5
GMAT Range (middle 80%)	660–760
Average Undergraduate GPA	3.4
Percent Women	34
Percent Non-U.S. Citizens	40
Percent Minorities of U.S. Origin	30

## 2009 GRADUATES COMPENSATION SUMMARY\*

Base Salary		
Percent Receiving	Median	Range
100	\$100,000	\$50,000–\$295,000
Signing Bonus		
Percent Receiving	Median	Range
64	\$20,000	\$2,500–\$91,666
Other Guaranteed Compensation		
Percent Receiving	Median	Range
13	\$24,000	\$4,000–\$165,000

\* Data reflects students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry or nonguaranteed performance bonuses.

\* These figures do not include students returning to a sponsoring employer (62) or starting their own business (21) since Columbia Business School adheres to the MBA Career Services Council reporting standards. If these two groups are included, by August 20, three months after graduation 87.3 percent of the class had received offers and 80.3 percent had accepted them.

Class of 2009 Job Offers and Accepts* Three months after graduation (August 20)	
Offers	85.3%
Accepts	77.3%

## 2009 GRADUATES COMPENSATION BY INDUSTRY



Industry	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
<b>Consulting</b>	<b>25.0</b>					
Management Consulting	23.9	77,000 - 155,000	125,000	2,500 - 165,000	40,000	46.9
Other	1.0	75,000 - 140,000	110,000	20,000 - 50,000	25,000	75.0
<b>Financial Services</b>	<b>48.0</b>					
Commercial Banking	+	100,000	—	20,000	20,000	33.3
Diversified Financial Services	2.2	60,000 - 100,000	96,000	25,000 - 150,000	45,000	55.6
Investment Banking/Brokerage	28.2	70,000 - 128,800	95,000	6,500 - 100,000	20,000	71.7
Investment Management	11.2	60,000 - 295,000	100,000	8,000 - 90,000	20,000	77.8
Private Equity/VC/Buyouts	4.5	60,000 - 183,333	125,000	5,000 - 40,000	10,000	50.0
Other (including Insurance)	1.5	55,000 - 191,000	80,000	15,000 - 25,000	20,000	50.0
<b>Manufacturing</b>	<b>11.0</b>					
Energy/Utilities	1.5	50,000 - 117,000	90,000	10,000 - 40,000	20,000	66.7
Consumer Products	5.2	55,000 - 130,000	92,500	10,000 - 68,000	27,500	76.2
Healthcare (Medical Devices/ Diagnostics/Providers and Services)	1.5	54,000 - 110,000	100,000	10,000 - 40,000	20,000	66.7
Healthcare (Pharmaceuticals)	2.0	98,000 - 155,000	115,000	5,000 - 78,000	47,500	50.0
Other (including Aerospace/Defense)	+	85,000 - 100,000	92,500	30,000 - 50,500	40,250	100.0
<b>Media/Technology (Nonhealth)</b>	<b>6.0</b>					
Advertising/Communications/PR	+	100,000 - 125,000	110,000	25,000	25,000	33.3
Hardware/Software/Services	2.0	90,000 - 125,000	114,000	40,000 - 60,000	50,000	87.5
E-commerce/Internet	1.0	80,000 - 165,000	110,000	—	—	—
Entertainment (Film/Music/Radio/TV)	1.5	70,000 - 100,000	95,000	20,000 - 30,000	30,000	50.0
Other (including Publishing/Sports and Recreation/Telecommunications)	+	75,000 - 115,000	95,000	20,000	20,000	33.3
<b>Other Services</b>	<b>10.0</b>					
Education	1.7	60,000 - 90,000	85,000	10,000 - 25,000	14,000	57.1
Government/Nonprofit	1.5	50,000 - 110,000	70,000	20,000 - 40,000	30,000	33.3
Real Estate	2.7	72,500 - 110,000	95,000	10,000 - 30,000	20,000	54.5
Retail	2.0	85,000 - 105,000	100,000	20,000 - 88,000	40,000	62.5
Other (including Construction/ Environment and Sustainability)	2.0	69,000 - 160,000	92,500	4,500 - 66,500	40,000	62.5

\* Includes sign-on, year-end and other guaranteed compensation besides base salary but does not include tuition reimbursement, relocation compensation, carry or nonguaranteed performance bonuses.

+ Indicates less than 1 percent.

Columbia Business School's employment data are reported here according to MBA CSC reporting standards. Student information is collected through September 30 each year only, and only includes data for jobs obtained by three months after graduation (August 20). These data do not include sponsored students returning to their employers or students starting their own businesses.



## 2009 GRADUATES COMPENSATION BY FUNCTION\*



Function	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
<b>Consulting</b>	<b>31.0</b>					
Management Consulting	29.7	77,000 - 155,000	125,000	2,500 - 165,000	40,000	50.5
Strategic Planning	1.5	55,000 - 165,000	80,000	25,000	25,000	40.0
<b>Finance (Internal)</b>	<b>6.0</b>					
Business Development	4.1	50,000 - 115,000	75,000	8,500 - 88,000	20,000	57.1
Corporate Finance (Nonbanking)	1.5	92,500 - 100,000	98,000	17,000 - 60,000	38,500	50.0
<b>Financial Services</b>	<b>39.0</b>					
Equity Research	8.2	70,000 - 295,000	110,000	8,000 - 100,000	20,000	82.1
Financial Analysis	3.8	61,000 - 140,000	95,000	15,000 - 90,000	23,500	76.9
Investment Banking	13.2	80,000 - 191,000	95,000	7,187 - 55,000	20,000	77.8
Portfolio Management	1.5	95,000 - 120,000	105,000	15,000 - 38,000	20,000	60.0
Private Equity/LBOs/Venture Capital	4.1	90,000 - 183,333	122,500	5,000 - 90,000	20,000	60.0
Sales and Trading	3.5	50,000 - 100,000	95,000	10,000 - 90,000	20,000	66.7
Other (including Investor Relations/Private Client Services/Product Management/Risk Management/Treasury and Securities Services)	4.4	55,000 - 110,000	95,000	20,000 - 90,000	20,000	86.7
<b>Marketing</b>	<b>10.0</b>					
Brand/Product Manager	3.5	85,000 - 110,000	90,000	10,000 - 68,000	37,000	66.7
Business Development	1.2	108,000 - 110,000	110,000	10,000 - 40,000	40,000	75.0
Product Development	+	95,000 - 120,000	110,000	5,000 - 10,000	7,500	66.7
Other (including Merchandising/Buying/Sales)	4.7	70,000 - 130,000	95,500	20,000 - 78,000	30,000	81.3
<b>Other Functions</b>	<b>11.0</b>					
General Management	6.2	54,000 - 150,000	97,000	13,000 - 66,500	40,000	95.2
Human Resources/Recruiting	+	83,000 - 95,000	85,000	10,000 - 20,000	19,000	100.0
Law	+	100,000 - 160,000	105,000	30,000 - 50,000	40,000	66.7
Sales/Account Management	+	90,000 - 95,000	95,000	18,750 - 25,000	20,000	100.0
Other (including Account Management/Administration/Education/HR/Information Technology)	2.1	75,000 - 155,000	90,000	20,000 - 40,000	25,000	42.9
<b>Real Estate</b>	<b>3.0</b>					
Asset Management	+	72,500 - 180,000	90,000	10,000 - 20,000	20,000	100.0
Finance	+	95,000 - 110,000	105,335	10,000 - 20,000	15,000	66.7
Other	1.5	80,000 - 110,000	100,000	10,000 - 30,000	20,000	40.0

\* Only 81% of students who reported industry information also provided employment function.

# INTERN EMPLOYMENT



The class of 2010 was resourceful in seizing opportunities during the summer of 2009. Many explored new functional or industry areas, combining their interests with the skills they learned in their first year at Columbia Business School. Despite a challenging summer internship market, some students secured two internships to further develop their skills and experience. A small percentage of students interested in certain functional areas of Investment Management, Entertainment and Social Enterprise elected to take summer positions at firms that offered outstanding experience but were unable to offer financial compensation. A number of students continue to work part-time for their summer employers during the school year, building their network of contacts and staying connected to the market.

While the September entrants are in their summer internships, the January entrants are attending classes in their second term of study. Many companies hold receptions and events during the summer specifically to get to know this new group of students.

## CLASS OF 2010 AT A GLANCE

Number of Students Who Entered	
in September 2008	538
in January 2009*	185
Total Students in the Class	723
Average Age at Entry	28
Age Range	22-40
Average Years of Work Experience	5
GMAT Range (middle 80%)	670-760
Average Undergraduate GPA	3.4
Percent Women	33
Percent Non-U.S. Citizens	41
Percent Minorities of U.S. Origin	26

\* January entrants complete an accelerated MBA program and do not participate in summer internships.



## 2009 INTERNS SALARY BY INDUSTRY

Industry	%	Monthly Salary Range*	Median
<b>Consulting</b>	<b>11.0</b>		
Strategy/Management	9.6	800 - 11,000	9,183
Other	1.3	750 - 7,500	4,200
<b>Financial Services</b>	<b>49.0</b>		
Commerical Banking	+	2,800	2,800
Diversified Financial Services	3.5	1,000 - 8,300	7,500
Insurance	+	6,500 - 7,900	6,875
Investment Banking/Brokerage	23.8	500 - 10,000	7,917
Investment Management	12.3	1,333 - 12,000	7,083
Private Equity-VC/Buyouts	6.3	1,500 - 14,000	2,000
Ratings/Research	+	7,400 - 7,916	7,658
Other (including Accounting)	1.3	3,500 - 7,500	5,750
<b>Manufacturing</b>	<b>9.0</b>		
Consumer Products	4.4	500 - 7,800	6,000
Energy/Utilities	+	7,000 - 8,000	7,600
Healthcare (Pharmaceuticals)	3.5	4,000 - 10,000	6,240
Other	+	6,000	6,000
<b>Media/Technology (Nonhealth)</b>	<b>10.0</b>		
Computer Software/Services	1.3	4,500 - 9,000	6,904
E-Commerce/Internet	2.3	2,000 - 7,000	2,500
Electronics	+	4,160	4,160
Entertainment (Film/Music/ Radio/TV)	4.0	400 - 7,200	6,120
Other (including Advertising/ Publishing/Sports and Recreation/ Telecommunications)	1.9	3,200 - 6,000	5,000
<b>Other Services</b>	<b>21.0</b>		
Economic Development/ Microfinance	1.3	300 - 3,000	1,650
Education	2.1	2,800 - 5,111	2,800
Environment and Sustainability	1.9	1,200 - 5,667	4,000
Foundations/Philanthropy	1.5	1,600	1,600
Government	2.7	800 - 8,400	3,200
Healthcare (Providers and Services)	1.5	1,700 - 7,500	3,250
Public/Nonprofit/ Social Services	1.7	300 - 5,000	2,650
Real Estate	4.8	1,600 - 8,850	4,400
Retail	1.9	4,800 - 7,000	5,760
Transportation (Automotive and Equipment/Services)	+	3,600	3,600
Other (including Event Planning/ Law/Legal Services/Hospitality/ Tourism)	1.0	8,333 - 12,400	10,367

## 2009 INTERNS SALARY BY FUNCTION<sup>†</sup>

Function	%	Monthly Salary Range*	Median
<b>Consulting</b>	<b>20.0</b>		
Consulting	14.6	300 - 11,000	6,800
Strategic Planning	5.1	500 - 7,900	5,500
<b>Finance (Internal)</b>	<b>6.0</b>		
Business Development	3.5	300 - 8,143	2,650
Corporate Finance (Nonbanking)	2.3	1,825 - 7,980	7,500
<b>Financial Services</b>	<b>49.0</b>		
Economic Analysis	+	800 - 4,500	3,250
Equity Research	6.5	1,500 - 11,917	7,916
Financial Analysis	5.8	1,200 - 10,000	7,000
Fixed Income Research	1.9	2,000 - 8,000	6,500
Investment Banking	16.9	500 - 8,333	7,917
Investment Management	+	1,333 - 9,000	8,000
Portfolio Management	1.6	2,000 - 8,333	6,400
Private Equity/LBOs	3.9	1,500 - 14,000	6,400
Private Wealth	+	7,900 - 8,000	7,916
Sales and Trading	5.3	1,000 - 10,000	7,916
Venture Capital	2.3	2,000 - 5,000	2,000
Other	2.5	6,500 - 9,000	7,917
<b>Marketing</b>	<b>13.0</b>		
Brand/Product Management	4.6	2,400 - 7,500	5,693
Business Development	3.7	400 - 8,667	5,800
Product Development	+	4,160 - 6,000	5,111
Sales	1.2	6,000 - 6,800	6,400
Other	2.8	2,000 - 8,000	6,000
<b>Other Functions</b>	<b>7.0</b>		
General Management	1.2	3,429 - 8,333	7,308
Other Functions	5.6	2,300 - 12,400	5,667
<b>Real Estate</b>	<b>5.0</b>		
Asset Management	+	2,800 - 4,800	3,800
Development	1.6	1,800 - 4,900	3,200
Finance (Banking)	+	2,000 - 2,800	2,400
Finance (Nonbanking)	2.5	1,500 - 8,850	5,000

<sup>†</sup> Only 90% of students who reported industry information also provided employment function.

+ Indicates less than 1 percent

\* Salary ranges do not reflect those students who did not receive compensation.

Data are collected by MBA CSC Standards (see page 4).

# COLUMBIA BUSINESS SCHOOL BOARD OF OVERSEERS

**César Alierta Izuel '70**  
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**Meyer Feldberg '65**  
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Copresident, Morgan Stanley  
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**Nand Khemka '56**  
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Roberts & Co.  
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Foundation  
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**Rochelle "Shelly" Lazarus '70**  
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Time Warner, Inc.  
*New York*

**Linda Ho McAfee '73**  
Group Director, Fairmont Shipping  
*China*



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Netherlands

**Yuzaburo Mogi '61**  
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**Norberto O. Morita '75**  
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**Alan J. Patricof '57**  
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Germany

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**Arthur J. Samberg '67**  
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**Paolo Scaroni '73**  
CEO, Eni  
Italy

**Dong Bin Shin '81**  
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Lotte Group  
South Korea

**David M. Silfen '68**  
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New York

**David E. Simon '85**  
Chairman and CEO,  
Simon Property Group, Inc.  
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**Jerry I. Speyer '64**  
Chairman and Co-CEO,  
Tishman Speyer  
New York

**Daniel W. Stanton '81**  
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Samson Capital Advisors LLC  
Florida

**Sabin C. Streeter '67**  
Executive in Residence,  
Columbia Business School  
New York

**Washington Z. SyCip MS '43**  
Founder, The SGV Group  
Philippines

**Charles W. Tate '72**  
Chairman and Founder,  
Capital Royalty, L.P.  
Texas

**Nobuo Tateisi '62**  
Executive Advisor,  
OMRON Corporation  
Japan

**Diana L. Taylor '80**  
Managing Director,  
Wolfensohn Fund Management L.P.  
New York

**Susanna Toigo**  
Chairman,  
Fitzgibbon Toigo Associates  
California

**Massimo Tosato '80**  
Vice Chairman, Schroders plc  
England

**Joseph M. Tucci '84**  
Chairman, President and CEO,  
EMC Corporation  
Massachusetts

**Arthur V. Ty '91**  
President,  
Metropolitan Bank & Trust Company  
Philippines

**Alberto J. Verme '84**  
Co-CEO, Europe, Middle East  
& Africa  
Citi  
Dubai and London

**William A. von Mueffling '95**  
President and CIO  
Cantillon Capital Management  
New York

**Donald C. Waite III '66**  
Director, Executives in  
Residence Program  
Columbia Business School  
New York

**Lulu C. Wang '83**  
Founder and CEO,  
Tupelo Capital Management L.L.C.  
New York

**A. Lorne Weil '71**  
Chairman, Scientific Games  
Corporation  
New York

**Lorenzo D. Weisman '73**  
Cofounder, Hill Street Capital LLC  
New York

**Peter Kwong-Ching Woo '72**  
Chairman, Wheelock and Company  
Ltd and the Wharf (Holdings) Ltd  
China

**Alfonso T. Yuchengco '50**  
Presidential Adviser on Foreign  
Affairs, Office of the President  
Chairman, Yuchengco Group of  
Companies  
Philippines

**David W. Zalaznick '78**  
Founding and Managing Principal,  
The Jordan Company LP  
Chairman,  
Jordan/Zalaznick Advisers, Inc.  
New York

**Martin E. Zimmerman '61**  
President and CEO, LFC Capital, Inc.  
Illinois

## MEMBERS EMERITI

**Charles E. Exley, Jr. '54**  
Retired Chairman and CEO,  
NCR Corporation  
Michigan

**Sidney Taurel '71**  
Chairman Emeritus,  
Eli Lilly and Company  
Indiana

**Joseph V. Vittoria '59**  
Retired Chairman and CEO, Avis, Inc.  
Florida

## SELECT HIRING ORGANIZATIONS



A broad range of organizations hired Columbia Business School students in 2009. Organizations hiring more than one student in a class year are **bolded**. Organizations hiring for both full-time and summer positions are in *italics*. Top employers are detailed on pages 11 and 12. For a complete list of hiring organizations, please visit [www.columbia.edu/recruiters](http://www.columbia.edu/recruiters).

Accenture Ltd  
 Alcatel-Lucent  
 Alcoa Inc.  
 Allen & Company LLC  
 Aluminum Corporation of China Limited (Chinalco)  
 American Airlines  
**American Century Investment Management**  
 Amgen Inc.  
 Anheuser-Busch InBev  
 Apax Partners  
**Apple Inc.**  
 Archstone Consulting LLC  
 Asian Century Quest Capital LLC  
 Avon Products, Inc.  
 Banco de Bajío  
 Banco Bilbao Vizcaya Argentaria, S.A.  
 Banco Bradesco S.A.  
 Banco Modal  
 Banco Santander, S.A.  
 The Bank of New York  
*Baron Capital Inc*  
 BlackRock, Inc.  
 Bloomberg LP  
 Bloomingdale's, Inc.  
*BNP Paribas*  
 BNY Mellon Asset Management  
 Boehringer Ingelheim GmbH  
 Booz Allen Hamilton Inc.  
**Brandes Investment Partners, LP**  
 Bridgespan Group, Inc.  
**Bristol-Myers Squibb Company**  
 Brookfield Properties Corp.  
 Brown Brothers Harriman & Co.  
 Callidus Capital Management LLC

Cantillon Capital Management LLC  
**CapGemini US**  
**Capstone Equities**  
**Carbon Credit Capital**  
 Cargill, Inc.  
 CEMEX  
 Chesapeake Energy Corp.  
 China Investment Corporation  
**Cicerone Capital LLC**  
 Circle Peak Capital Management LLC  
 Citadel Securities  
*Clear Bridge Advisors*  
 Colgate-Palmolive Company  
 Coller Capital, Inc.  
*Comcast Interactive Media*  
 Cornerstone Research Inc.  
 Courtyard Group Ltd.  
 Covidien  
 Cowen and Company, LLC  
 Daiichi Sankyo Company  
 Dalberg Global Development Advisors  
 DFJ Gotham Ventures  
*Diageo plc*  
 Dow Jones & Co., Inc.  
 DuPont  
 Eagle Capital Partners  
 Eastdil Secured LLC  
 EF Education First Ltd.  
**Eli Lilly and Company**  
 Elizabeth Arden, Inc.  
 EMC Corporation  
*Emerging Capital Partners LLC*  
 Emigrant Bank  
*Ernst & Young LLP*  
*The Estée Lauder Companies Inc.*  
**Evercore Partners Inc.**

Federal Bureau of Investigation  
 The Federal Reserve Bank of New York  
 First Wind Energy, LLC  
 Forest Laboratories, Inc.  
 Fox-Pitt Kelton  
 France Télécom  
 Franklin Templeton Investments Corp  
 FreshDirect, LLC  
**FTI Consulting, Inc.**  
 Gabelli & Co. (GAMCO)  
**Gawad Kalinga**  
**General Motors Company**  
 Getzler Henrich Associates LLC  
 Google Inc.  
*Greenhill & Co, Inc.*  
 Greenwich Energy Investments LLC  
**H.I.G. Capital Management Inc.**  
 HarbourView Partners Asia Limited  
 Harlem Children's Zone, Inc.  
 Heidrick & Struggles International, Inc.  
 Henry Schein, Inc.  
*Hess Corporation*  
 Home Box Office, Inc.  
**Humana Inc.**  
**Hypatia Capital Group**  
**Idealab**  
 Imagine Entertainment  
**Infosys Technologies Limited**  
 Inter-American Development Bank  
 Interbank  
 International Finance Corporation  
 Itau Securities  
*Jefferies & Company, Inc.*  
**Johnson & Johnson Family of Companies**  
 KIPP Foundation  
 Kobrand Corporation



*"The Columbia MBA not only gave me the critical thinking and business skills necessary to excel within the quickly changing healthcare industry but also has provided me as an alumnus with the opportunity to share my experience with current students."*

DAVID R. EPSTEIN '87 PRESIDENT AND CEO, NOVARTIS ONCOLOGY

KPMG Corporate Finance LLC  
Kraft Foods Inc.  
Kurt Salmon Associates  
**Lazard Asset Management LLC**  
LeFrak Organization  
LEK Consulting  
*LexisNexis Group*  
**LG Electronics**  
**Liberty Mutual Insurance Company**  
**LJH Linley Capital LLC**  
*Lombardia Capital Partners LLC*  
**Loro Piana S.p.A.**  
LVMH Moët Hennessey-Louis Vuitton  
*Macquarie Group Limited*  
Madison Realty Capital  
Major League Baseball  
Marsh & McLennan Companies, Inc.  
Mediobanca S.p.A.  
Mercedes-Benz USA, LLC  
**Merck & Co., Inc.**  
MFS Investment Management  
Microsoft Corporation  
Ministry of Finance, Japan  
Mitsubishi Heavy Industry, Ltd.  
Moelis & Company  
**Monitor Group**  
National Basketball Association  
Nomura Securities International, Inc.  
**Novartis Pharmaceuticals Corporation**  
NYC Department of Education  
**NYC Department of Small Business Services**  
NYC Office of Management and Budget  
NYSE Euronext  
OC&C Strategy Consultants  
OgilvyOne Worldwide

Opera Solutions  
Oppenheimer & Co. Inc.  
Overseas Private Investment Corporation  
**Pacific Alternative Asset Management Company, LLC**  
*Pacific Investment Management Company*  
**Permian Investment Partners, LP**  
Pernod Ricard USA, LLC  
Pershing Square Capital Management, LP  
**Pfizer Inc.**  
**Philips Electronics**  
Piper Jaffray & Co.  
Pitney Bowes, Inc.  
Presidential Management Fellows Program  
Principled Capital Management, LLC  
PRTM  
Putnam Investments

**RBC Capital Markets**  
**Robin Hood Foundation**  
**Roland Berger Strategy Consultants**  
The Royal Bank of Scotland  
**Sagent Advisors Inc.**  
Saifun Semiconductors Ltd.  
Saks Fifth Avenue  
Samsung Securities Co. Ltd.  
SanDisk Corporation  
**Sanford C. Bernstein and Co., Inc.**  
sanofi-aventis U.S. LLC  
SC Johnson & Son, Inc.  
Schering-Plough Corporation  
Schlumberger Limited  
Sealed Air Corporation  
Showtime Networks Inc.  
Singapore Economic Development Board  
SOHO China Ltd.  
**Spencer Capital Management, LLC**

#### TOP EMPLOYERS OF 2009 GRADUATES

	Total		Total
McKinsey & Company, Inc.	46	Goldman, Sachs & Co.	8
The Boston Consulting Group, Inc.	21	American Express Company	6
Booz & Company	20	Unilever N.V.	6
JPMorgan Chase & Co.	15	Morgan Stanley	5
Deloitte Consulting LLP	12	American Continental	
Citi	11	Properties Group	4
Credit Suisse Group	11	Fidelity Investments	4
Deutsche Bank AG	11	General Electric Company	4
Bain & Company Inc.	10	The Blackstone Group	3
Barclays Capital	10	HSBC	3
Bank of America/Merrill Lynch	9	IBM Corporation	3
UBS AG	9	PricewaterhouseCoopers LLP	3



## SELECT HIRING ORGANIZATIONS



"The rate of change and increasing globalization in the media industries make the Columbia experience more valuable than ever. Columbia provides unique access to cutting-edge businesses and practices in a supportive and diverse environment."

ROBERT BAKISH '89 PRESIDENT, MTV NETWORKS INTERNATIONAL

Standard & Poor's Financial Services LLC  
 Starwood Capital Group  
 Stelliam Investment Management, LLC  
 T. Rowe Price  
 Target Corporation  
 TechnoServe  
*Thomson Reuters Corporation*  
 Tishman Speyer Properties, LP  
 TouchTunes Network  
 Tweedy, Browne & Company LLC  
 Twentieth Century Fox Film Corporation  
 United Technologies Corporation  
 The Vanguard Group, Inc.  
 Verizon  
 The Walt Disney Company  
 WestLB AG  
*William J. Clinton Foundation*  
*WNET.org*  
 The World Bank Group  
 WPP  
 Yahoo! Inc.  
 Ziff Brothers Investments, LLC  
 ZS Associates, Inc.

### TOP EMPLOYERS OF 2009 INTERNS

	Total		Total
UBS AG	15	Deloitte Consulting LLP	5
Deutsche Bank AG	13	McKinsey & Company	5
Goldman, Sachs & Co.	12	IMAX	4
Morgan Stanley	11	Unilever N.V.	4
Citi	10	A.T. Kearney, Inc.	3
JPMorgan Chase & Co.	10	Acumen Fund	3
American Express Company	9	Becton, Dickinson and Company (BD)	3
Credit Suisse	9	Endeavor	3
Booz & Company Inc.	7	Houlihan Lokey	3
Bain & Company Inc.	6	L'Oréal USA, Inc.	3
Barclays Capital	6	Mubadala Development Company	3
The Boston Consulting Group Inc.	6	NBC Universal, Inc.	3
Education Pioneers	6	New York-Presbyterian Hospital	3
Bank of America/Merrill Lynch	5	PepsiCo, Inc.	3



# HIRING COLUMBIA MBAS

The Career Opportunity Information Network (COIN) lets you manage all of your recruiting activities in one place.

- Connect with dedicated account managers for on-campus recruiting interviews and related activity.
- Utilize a job-posting Web site for internship, full-time, part-time, experienced-hire and alumni opportunities.
- Search résumé books that are detailed online databases of student and alumni profiles and career preferences.

To download the *Recruiters' Guide*, post jobs or learn more about recruiting at Columbia Business School, please call 212-854-5471, e-mail [careermanagementcenter@gsb.columbia.edu](mailto:careermanagementcenter@gsb.columbia.edu) or visit the Career Management Center online at [www.gsb.columbia.edu/recruiters](http://www.gsb.columbia.edu/recruiters).

Post positions online at [www.gsb.columbia.edu/jobpost](http://www.gsb.columbia.edu/jobpost).



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212-854-5471

[careermanagementcenter@gsb.columbia.edu](mailto:careermanagementcenter@gsb.columbia.edu)

Post positions online: [www.gsb.columbia.edu/jobpost](http://www.gsb.columbia.edu/jobpost)

Recruiters' Web site: [www.gsb.columbia.edu/recruiters](http://www.gsb.columbia.edu/recruiters)

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