

2010 Employment Report

CAREER MANAGEMENT CENTER



RECRUITING AT COLUMBIA BUSINESS SCHOOL



Columbia Business School students continue to distinguish themselves with their ability to be nimble and flexible during a shifting economic and hiring landscape. Employers report that Columbia MBAs have the right mix of tangible business skills and social intelligence—enduring assets for any organization. The School’s focus on educating versatile business leaders who can excel in any environment is proven by a curriculum that bridges academic theory and real-world practice through initiatives like Columbia CaseWorks and the Master Class Program. The School’s cluster system and learning teams, as well as the Program on Social Intelligence, foster a team-oriented work ethic and an entrepreneurial mindset that makes creating and capturing opportunity instinctual. Students are able to add value to a wide range of organizations on day one, and the School’s extraordinary network of alumni, global business partners, and faculty members, along with its seamless integration with New York City, makes Columbia Business School stand out among its peers.

The Career Management Center (CMC) works with hiring organizations across the public, private, and nonprofit sectors to develop effective and efficient recruiting strategies. Recruiters can get to know the School’s talented students in a variety of ways, such as on-campus job fairs, prerecruiting functions, drop-in sessions, interviews, and educational presentations with student clubs, among other opportunities. Companies can also collaborate with the CMC to interview students closer to the time of hiring on an as-needed basis.

The School’s candidates include full-time students for MBA-appropriate entry-level positions and experienced candidates from the Executive MBA and alumni populations for lateral hiring. Whatever the size, sector, or goals of your organization, we invite you to get to know our students and consider how their talents can be of benefit.

With regards,

Glenn Hubbard
Dean and Russell L. Carson Professor of Finance and Economics

Regina Resnick
Assistant Dean and Managing Director
Career Management Center

GLOBAL NETWORK

Columbia Business School's commitment to global business is reflected in and reinforced by its diverse student body. In recent classes, more than 40 percent of students hold non-US passports. Students in the class that entered in 2010 come from more than 50 countries and speak almost as many languages. Most have lived, worked, or studied abroad, and anticipate working across cultures during the course of their careers.

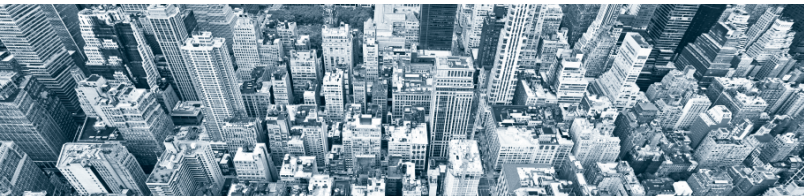
The School's 39,000 alumni continue to be diverse and representative of the highest levels of business leadership worldwide. As alumni move ahead in their careers, many elect to take leadership positions at companies spanning a wider range of industries than recent graduates typically choose. Columbia Business School alumni are actively involved in all aspects of the student experience, from interviewing prospective students for admission and lecturing in the classroom to speaking on panels at club-sponsored events and coming back to recruit the next class of MBA graduates.



GRADUATE EMPLOYMENT

In 2010, Columbia MBA graduates, thanks to their unmatched initiative and preparation, realized strong employment rates despite a difficult economy. Student satisfaction with their new jobs was high as well. Students chose their positions primarily based on job content and responsibility, a firm's culture and people, and a desire to be in a particular industry.

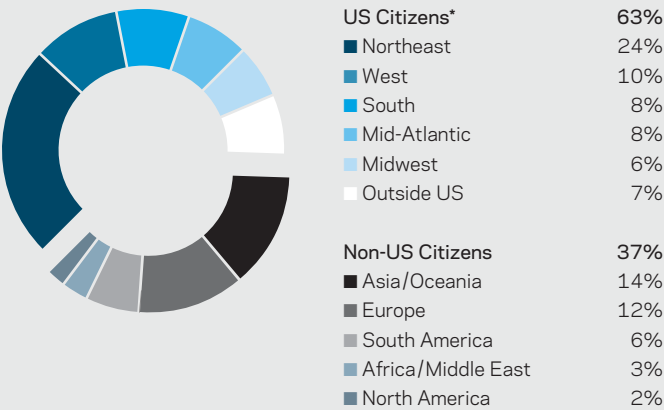
The MBA curriculum inspires and develops entrepreneurial thinking, preparing Columbia Business School graduates to lead effectively, capture opportunity, and respond dynamically to changes in business. Consequently, entrepreneurship among Columbia MBA students continues to rise, with 22 students starting their own businesses directly after graduation. Fifty-two sponsored students planned to return to their pre-MBA employers.



CLASS OF 2010 AT A GLANCE

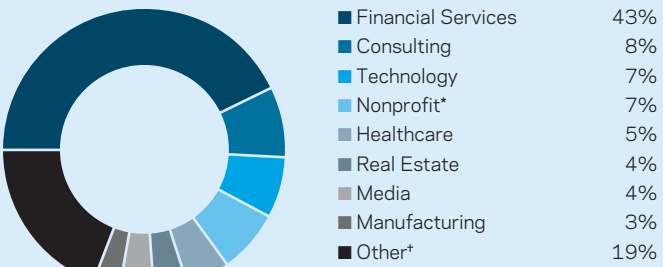
Total Students in the Class	723
Average Age at Entry	28
Age Range	22 - 39
Average Years of Work Experience	5
GMAT Range (middle 80%)	680 - 760
Average Undergraduate GPA	3.5
Percent Women	33
Percent Non-US Citizens	40
Percent Minorities of US Origin	26

STUDENTS BY GEOGRAPHIC REGION CLASS ENTERING IN 2010



* Includes permanent US residents

WHERE ALUMNI WORKED IN 2010 BY INDUSTRY



* Includes government and the arts
* Includes law, marketing, energy, executive search, hospitality, and retail/luxury goods

2010 GRADUATES COMPENSATION SUMMARY*

Base Salary		
Percent Receiving	Median	Range
100	\$100,000	\$43,000 - \$300,000
Signing Bonus		
Percent Receiving	Median	Range
61	\$25,000	\$2,500 - \$150,000
Other Guaranteed Compensation		
Percent Receiving	Median	Range
15	\$40,000	\$2,500 - \$280,000
Class of 2010 Job Offers and Acceptances † Three months after graduation (August 18)		
Offers	93%	
Acceptances	90%	

* Data reflects students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses.
† These figures do not include students returning to a sponsoring employer (52) or starting their own business (22) as Columbia Business School adheres to the MBA Career Services Council's reporting standards.

SOURCE OF OPPORTUNITY

School-Facilitated	68.3%
On-Campus Interviews	32.3%
Summer Internship	14.7%
COIN Job Postings	8.5%
Networking	3.7%
Alumni/Faculty Referrals	3.7%
Résumé Book	1.9%
Corporate Events	1.3%
Other	2.2%
Student-Facilitated	31.7%
Networking (outside School)	10.1%
Previous Employer	6.1%
Summer Internship (outside School)	5.1%
Job Postings	1.9%
Other	8.5%

2010 GRADUATES
COMPENSATION BY INDUSTRY



2010 GRADUATES
COMPENSATION BY FUNCTION



Industry	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
Consulting	20.1					
Management Consulting	18.9	60,000 - 145,000	120,000	5,000 - 167,000	20,000	74.7
Other	1.2	80,000 - 125,000	97,500	5,000 - 175,000	17,500	66.6
Financial Services	48.4					
Commercial Banking	1.4	95,000 - 110,000	95,000	8,000 - 150,000	12,500	100.0
Diversified Financial Services	4.1	85,000 - 155,000	96,000	10,000 - 135,000	30,000	84.2
Hedge Funds/Mutual Funds/Fund of Funds	4.7	75,000 - 150,000	115,000	10,000 - 80,000	20,000	62.5
Investment Banking/Brokerage	26.3	45,000 - 180,000	100,000	5,000 - 150,000	40,000	78.9
Investment Management	6.2	75,000 - 300,000	100,000	10,000 - 100,000	32,500	66.6
Private Equity/VC/Buyouts	3.7	72,000 - 175,000	110,000	40,000 - 150,000	92,500	25.0
Research and Ratings	1.4	90,000 - 115,000	107,500	40,000 - 50,000	45,000	83.3
Other (including Insurance)	+	95,000 - 115,000	105,000	17,250 - 25,000	21,125	100.0
Manufacturing	11.8					
Consumer Products	4.3	74,500 - 120,000	93,500	3,000 - 210,000	22,000	68.4
Energy/Utilities	1.4	90,000 - 130,000	100,500	10,000 - 140,000	37,250	80.0
Healthcare (Medical Devices/ Providers and Services)	2.5	43,000 - 160,000	102,000	10,000 - 280,000	17,500	63.6
Healthcare (Pharmaceuticals)	2.7	80,000 - 125,000	98,000	10,000 - 30,000	15,000	81.8
Other (including Aerospace/Defense)	+	60,000 - 120,000	85,500	2,500 - 25,000	10,000	100.0
Media/Technology (Nonhealth)	7.6					
Digital Media/E-commerce/Internet	2.7	60,000 - 135,000	90,000	5,000 - 112,000	25,000	50.0
Hardware/Software/Services	2.3	50,000 - 175,000	115,000	8,000 - 40,000	30,000	77.8
Entertainment (Film/Music/TV/ Sports/Publishing)	1.2	75,000 - 125,000	105,000	31,500	—	16.7
Other (including Advertising/ Publishing/Telecom)	1.4	81,000 - 100,000	93,500	5,000 - 10,000	7,500	50.0
Other Services	12.1					
Education	+	65,000 - 100,000	80,063	—	—	0.0
Government/Nonprofit	2.3	45,000 - 170,000	80,000	15,000	—	14.3
Law/Legal Services	1.4	124,000 - 160,000	160,000	—	—	0.0
Real Estate	5.7	80,000 - 250,000	104,907	12,500 - 100,000	37,500	36.4
Retail	1.2	70,000 - 147,000	82,500	10,000 - 45,000	27,500	33.3
Other (including Human Resources/ Hospitality)	+	93,000 - 120,000	100,000	17,000 - 20,000	18,500	66.7

* Includes sign-on, year-end, and other guaranteed compensation besides base salary but does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses.

+ Indicates less than 1%

Columbia Business School's employment data is reported here according to MBA CSC reporting standards. Student information is collected through September 30 each year only, and only includes data for jobs obtained by three months after graduation (August 18). This data does not include sponsored students returning to their employers or students starting their own businesses.

Function	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
Consulting	26.0					
Management Consulting	23.7	50,000 - 145,000	120,000	5,000 - 175,000	20,000	72.7
Strategic Planning	2.3	65,125 - 147,000	105,000	10,000 - 210,000	35,250	66.7
Finance (Internal)	4.6					
Business Development	3.0	45,000 - 125,000	95,500	2,500 - 140,000	16,000	46.2
Corporate Finance (Nonbanking)	1.6	84,000 - 105,000	96,500	5,000 - 20,000	10,000	85.7
Financial Services	46.8					
Analyst/Research	8.7	75,000 - 300,000	110,000	10,000 - 150,000	40,000	64.9
Investment Banking/M&A	18.9	57,500 - 180,000	100,000	5,000 - 90,000	40,000	83.5
Investment Management	4.1	85,000 - 170,000	100,000	15,000 - 50,000	40,000	46.7
Private Wealth Management	3.0	95,000 - 150,000	100,000	20,000 - 150,000	40,000	84.6
Private Equity/LBOs/Venture Capital	3.7	100,000 - 175,000	120,000	40,000 - 280,000	92,500	40.0
Sales and Trading	4.1	60,000 - 110,000	100,000	25,000 - 135,000	50,000	87.5
Other (including Commercial Banking/ Risk Management)	4.3	75,000 - 175,000	100,000	8,000 - 65,000	30,000	55.6
Management	4.4					
General Manager	1.8	91,00 - 140,000	112,500	5,000 - 40,000	30,000	75.0
Rotational/Development Program	1.8	80,000 - 130,000	94,000	10,000 - 25,000	15,000	87.5
Other (including Customer Relations/ Operations)	+	95,000 - 110,000	100,800	10,000 - 37,800	23,900	66.7
Marketing	8.9					
Brand/Product Manager	4.8	78,000 - 115,000	95,500	3,000 - 37,500	22,000	70.0
Project Management	1.1	60,000 - 110,000	95,000	10,000 - 25,000	10,000	60.0
Other (including Advertising/ Market Research/Sales)	3.0	70,000 - 130,000	96,000	15,000 - 199,000	35,000	53.8
Other Functions	4.3					
Law	1.6	124,000 - 160,000	160,000	—	—	0.0
Other (including Accounting/Education)	2.7	43,000 - 120,000	75,000	20,000	—	9.1
Real Estate	5.0					
Finance	3.9	45,000 - 240,000	100,000	15,000 - 100,000	32,500	35.3
Other (including Asset/Property Management)	1.1	80,000 - 109,813	92,500	25,000	—	25.0

INTERNSHIP EMPLOYMENT

Many first-year students use their summer internships to explore new functional or industry areas. They are able to apply the skills they learn in their first year at Columbia Business School and witness real-life applications of theories they studied. Summer internships also give students and companies the chance to assess a student’s fit and potential for full-time employment with that firm after graduation. Some students continue to work for their summer employers part-time during the school year, allowing them to build their network of contacts and stay connected to the market throughout the year.

While the September entrants are in their summer internships, the January entrants are actively learning in their second semester at the School. Many companies hold receptions and events during the summer to get to know this group of students, whom they will not have met during internship recruiting.



CLASS OF 2011 AT A GLANCE

Number of Students Who Entered	
in September 2009	553
in January 2010*	192
Total Students in the Class	745
Average Age at Entry	28
Age Range	22-37
Average Years of Work Experience	5
GMAT Range (middle 80%)	680-760
Average Undergraduate GPA	3.5
Percent Women	32
Percent Non-US Citizens	38
Percent Minorities of US Origin	27

* January entrants complete an accelerated MBA program and do not participate in summer internships.

SOURCE OF OPPORTUNITY

School-Facilitated	78.8%
On-Campus Interviews	44.4%
COIN Job Postings	20.4%
Networking	4.3%
Résumé Book	2.0%
Alumni/Faculty Referrals	2.4%
Corporate Events	1.5%
Other	3.8%
Graduate-Facilitated	21.2%
Networking (outside School)	12.0%
Previous Employer	1.4%
Job postings	1.0%
Other	6.8%

2010 INTERNS
SALARY BY INDUSTRY

Industry	%	Monthly Salary Range*	Median
Consulting	14.6		
Strategic/Management	12.9	1,600 - 18,000	10,000
Other	1.7	1,600 - 7,500	2,900
Financial Services	51.1		
Diversified Financial Services	3.3	1,617 - 8,000	6,925
Hedge Funds/Mutual Funds/ Fund of Funds	5.6	400 - 12,500	6,000
Investment Banking/Brokerage	26.8	500 - 20,000	8,333
Investment Management	6.0	500 - 11,917	8,000
Private Equity	5.0	2,000 - 10,000	6,750
Venture Capital	2.7	4,000 - 5,000	4,500
Other (including Accounting/ Commercial Banking/ Insurance/Ratings)	1.7	2,050 - 12,500	7,692
Manufacturing	14.7		
Consumer Products (Beverages/Food)	2.3	3,000 - 13,000	6,000
Consumer Products (Household/Personal)	2.9	4,000 - 7,200	6,400
Consumer Products (Other)	2.1	4,000 - 6,400	4,800
Energy/Utilities	2.5	1,000 - 10,000	6,500
Healthcare (Medical Devices)	+	7,000 - 8,000	8,000
Healthcare (Pharmaceuticals)	2.5	3,000 - 7,750	6,400
Other (including Automotive/ Aerospace and Aviation/ Biotechnology)	1.5	1,500 - 7,500	5,000
Media/Technology (Nonhealth)	9.4		
Advertising	1.1	3,500 - 8,000	5,275
Digital Media/Internet Services/ E-commerce	3.7	1,500 - 7,600	6,625
Publishing	1.2	1,800 - 7,200	5,200
Radio/TV/Cable/Film	1.7	4,000 - 6,000	5,640
Other (including Hardware/ Software/Sports/Telecom)	1.7	1,600 - 8,145	3,100
Other Services	10.2		
Economic Development/Microfinance	+	320 - 8,000	2,300
Education	+	700 - 2,800	1,750
Hospitality/Tourism	+	2,000 - 2,880	2,440
Public/Nonprofit/Social Services	1.9	600 - 2,800	1,400
Real Estate	2.9	1,000 - 9,166	4,500
Retail	2.5	4,000 - 8,000	7,450
Other (including Environmental Services and Sustainability/ Government/Legal)	+	1,000 - 13,333	7,167

+ Indicates less than 1%
* Salary ranges do not reflect those students who did not receive compensation.
Data is collected by MBA CSC Standards (see page 4).

2010 INTERNS
SALARY BY FUNCTION

Function	%	Monthly Salary Range*	Median
Consulting	19.2		
Consulting	16.4	1,600 - 18,000	10,000
Strategic Planning	2.8	700 - 12,500	6,240
Finance (Internal)	5.4		
Business Development	3.0	1,000 - 8,000	7,000
Corporate Finance (Nonbanking)	2.4	2,880 - 10,000	6,924
Financial Services	48.6		
Analyst/Research	3.2	2,000 - 11,917	7,846
Buy-Side/Sell-Side Research	7.3	400 - 12,500	8,012
Investment Banking/M&A	18.4	500 - 20,000	8,333
Investment Management	3.9	800 - 10,415	6,600
Private Wealth	1.3	1,770 - 8,333	8,150
Private Equity/LBOs	2.8	2,000 - 10,000	6,750
Restructuring/Turnaround	1.1	4,000 - 9,167	9,000
Sales and Trading	4.3	3,846 - 9,000	8,333
Venture Capital	3.7	320 - 6,000	4,500
Other (including Relationship Management/Portfolio Management/Treasury)	2.6	1,617 - 8,333	6,000
Management	3.3		
Project Management/ Retail Management	1.1	2,000 - 8,000	4,800
Other (including General Manager/ Operations/Rotations/ Development Program)	2.2	2,800 - 10,000	6,300
Marketing	15.8		
Brand/Product Management	8.9	3,000 - 8,400	6,000
Business Development	1.7	2,000 - 8,000	4,000
Market Research	1.1	600 - 6,000	4,200
Product Development	1.3	1,500 - 7,000	5,862
Other (including Advertising/ Buyer/Merchandising/ Public Relations)	2.8	4,000 - 7,750	6,400
Real Estate	2.1		
Finance	1.9	1,000 - 9,166	4,500
Other (including Development)	+	2000	—
Other Functions	5.6		
Economic Analysis/Research	+	1,000 - 4,000	3,000
Entrepreneurship	+	8,145 - 13,000	10,573
Technology—Business Analysis and Design	+	2,400 - 7,000	3,200
Other (including Administration/ HR/Legal)	3.2	600 - 13,333	6,500

COLUMBIA BUSINESS SCHOOL
BOARD OF OVERSEERS



César Alierta Izuel '70
Chairman and CEO, Telefónica, S.A.
Spain

Louis Moore Bacon '81
Chairman, Moore Capital
Management
New York

Andrew F. Barth '85
President, Capital Guardian
Trust Company
California

Wolfgang Bernhard '88
Member of the Board of Management,
Manufacturing, and Procurement,
MB Cars & Division MB Vans
Daimler AG
Germany

Jean-Luc Biamonti '78
Chairman, Société des Bains de Mer
Principality of Monaco

Daniele D. Bodini '72
Chairman Emeritus, ACP Group
New York

Anne M. Busquet '78
Principal, AMB Advisors
New York

Daniel M. Cain '72
Founding Partner and Chairman,
Cain Brothers
New York

Russell L. Carson '67
Cofounder and General Partner,
Welsh, Carson, Anderson & Stowe
New York

Max C. Chapman Jr. '69
Chairman, Gardner Capital
Management Corp.
New York

Arnold L. Chavkin '77
Managing Director,
Pine Brook Road Partners, LLC
New York

Jerome A. Chazen '50
Founder and Chairman,
Chazen Capital Partners, LLC
Founder and Chairman Emeritus,
Liz Claiborne, Inc.
New York

Christopher Wai-Chee Cheng '79
Chairman, Wing Tai Corporation Ltd.
China

Giuseppe Ciardi '81
Managing Director,
Park Place Capital Limited
England

Howard L. Clark Jr. '68
Vice Chairman, Investment
Banking Division,
Barclays Capital
New York

Patrick Combes '78
Chairman and CEO,
Viel & Cie and Compagnie
Financière Tradition
France

Leon G. Cooperman '67
Chairman and CEO,
Omega Advisors, Inc.
New York

Norman Eig '65
ROJ Inc.
New York

Carol B. Einiger '73
President, Post Rock Advisors, LLC
New York

R. Bradford Evans '70
Senior Advisor, Morgan Stanley
New York

Meyer Feldberg '65
Senior Advisor, Morgan Stanley
Dean Emeritus and Professor,
Columbia Business School
New York

Paul J. Ferri '68
General Partner, Matrix Partners
Massachusetts

Lawrence Flinn Jr. '60
Chairman and CEO, Privet Capital, LLC
New York

Lew Frankfort '69
Chairman and CEO, Coach, Inc.
New York

Robert Friedman '80
President, Radical Media &
Entertainment
New York

Mario J. Gabelli '67
Chairman and CEO,
GAMCO Investors, Inc.
New York

Gabriele Galateri di Genola '72
Chairman, Telecom Italia S.p.A.
Italy

Mark T. Gallogly '86
Managing Principal,
Centerbridge Partners, LP
New York

Nathan Gantcher '64
Managing Member, EXOP Capital LLC
New York

Philip H. Geier Jr. '58
Chairman, The Geier Group
New York

James P. Gorman '87
President and CEO,
Morgan Stanley
New York

Michael Gould '68
Chairman and CEO, Bloomingdale's
New York

Bernard Gray '74
President, Gray Ventures
Georgia

David Greenspan '00
Managing Director,
Blue Ridge Capital
New York

Paul B. Guenther '64
Former President,
PaineWebber Group, Inc.
New York

Ernest M. Higa '76
President and CEO, Higa Industries
Japan

Ehud Houminer
Executive in Residence,
Columbia Business School
New York

Ming Chu Hsu '92
Principal, Alex & Wright Inc.
China

Glenn Hubbard
Dean and Russell L. Carson
Professor of Finance and Economics,
Columbia Business School
New York

Philippe Jabre '82
Founder and Chief Investment Officer,
Jabre Capital Partners S.A.
Switzerland

Ann F. Kaplan '77
Chair, Circle Financial Group
New York

James W. Keyes '80
Chairman and CEO, Blockbuster Inc.
Texas

Nand Khemka '56
Chairman, SUN Group
India

Henry R. Kravis '69
Founding Partner,
Kohlberg Kravis Roberts & Co.
New York

Sallie Krawcheck '92
President, Global Wealth and
Investment Management
Bank of America
New York

Bill Lambert '72
Founding Partner,
Wasserstein, Perella & Co., Inc.
New York

Eugene M. Lang MS '40
Chairman, Eugene M. Lang Foundation
New York

Frank R. Lautenberg BS '49
US Senator, United States Senate
New Jersey

Rochelle "Shelly" Lazarus '70
Chairman, Ogilvy & Mather Worldwide
New York

Harrison T. LeFrak '98
Vice Chairman, LeFrak Organization
New York

Ed Ludwig '75
President and CEO,
Becton, Dickinson and Company (BD)
New Jersey

John K. Martin Jr. '94
Executive Vice President and CFO
Time Warner, Inc.
New York

Marc O. Mayer '83
Chief Executive Officer,
GMO
Massachusetts

Linda Ho McAfee '73
Group Director, Fairmont Shipping
China

Nancy McKinstry '84
CEO and Chairman of the
Executive Board,
Wolters Kluwer
Netherlands

Yuzaburo Mogi '61
Chairman and CEO,
Kikkoman Corporation
Japan

Paul M. Montrone PhD '66
Chairman, Perspecta Trust LLC
New Hampshire

Norberto O. Morita '75
Chairman, Southern Cross Group
Argentina

Jonathan Newcomb '69
Managing Director,
Coady Diemar Partners
New York

Nicholas Oppenheim '73
Deputy Chairman, Aida Capital Ltd.
England

Willard J. "Mike" Overlock Jr. '73
Senior Director, 3G Capital
New York

S. Steven Pan '88
Chairman, Formosa International
Hotels Group
Taiwan

Vikram S. Pandit PhD '86
CEO, Citigroup Inc.
New York

Alan J. Patricof '57
Managing Director, Greycroft, LLC
New York

Ronald O. Perelman
Chairman and CEO,
MacAndrews & Forbes Holdings Inc.
New York

Richard P. Richman '73
Chairman and Founder,
The Richman Group, Inc.
Connecticut

Alexander Riesenkampff '61
Partner, Schulte Riesenkampff
Germany

Xavier Rolet '84
CEO, London Stock Exchange
England

Benjamin M. Rosen '61
Chairman Emeritus,
Compaq Computer Corporation
New York

Arthur J. Samberg '67
Chairman and CEO,
Pequot Capital Management, Inc.
Connecticut

Paolo Scaroni '73
CEO, Eni
Italy

Dong Bin Shin '81
Executive Vice Chairman,
Lotte Group
South Korea

David M. Silfen '68
Senior Director,
The Goldman Sachs Group, Inc.
New York

David E. Simon '85
Chairman and CEO,
Simon Property Group, Inc.
Indiana

Jerry I. Speyer '64
Chairman and Co-CEO,
Tishman Speyer
New York

Sabin C. Streeter '67
Executive in Residence,
Columbia Business School
New York

Washington Z. SyCip MS '43
Founder, The SGV Group
Philippines

Charles W. Tate '72
Chairman and Founder,
Capital Royalty L.P.
Texas

Nobuo Tateisi '62
Executive Advisor,
OMRON Corporation
Japan

Sidney Taurel '71
Chairman Emeritus,
Eli Lilly and Company
Indiana

Diana L. Taylor '80
Managing Director,
Wolfensohn Fund Management L.P.
New York

Massimo Tosato '80
Executive Vice Chairman, Schroders plc
England

Joseph M. Tucci '84
Chairman, President, and CEO
EMC Corporation
Massachusetts

Arthur V. Ty '91
President, Metropolitan Bank &
Trust Company
Philippines

Alberto J. Verme '84
Co-CEO, Europe, Middle East
& Africa
Dubai and London

William A. von Mueffling '95
President and Chief Investment Officer,
Cantillon Capital Management
New York

Donald C. Waite III '66
Director, Executives in
Residence Program
Columbia Business School
New York

Lulu C. Wang '83
Founder and CEO,
Tupelo Capital Management L.L.C.
New York

A. Lorne Weil '71
Chairman, Scientific Games
Corporation
New York

Lorenzo D. Weisman '73
Head of Corporate Finance Americas,
BNP Paribas Corporate &
Investment Banking
New York

Peter Kwong-Ching Woo '72
Chairman, Wheelock and Company
Ltd and the Wharf (Holdings) Ltd
China

Alfonso T. Yuchengco '50
Presidential Adviser on Foreign
Affairs, Office of the President
Chairman, Yuchengco Group of
Companies
Philippines

David W. Zalaznick '78
Founding and Managing Principal,
The Jordan Company LP
Chairman
Jordan/Zalaznick Advisers, Inc.
New York

Martin E. Zimmerman '61
President and CEO, LFC Capital, Inc.
Illinois

MEMBERS EMERITI

Charles E. Exley Jr. '54
Retired Chairman and CEO,
NCR Corporation
Michigan

Joseph V. Vittoria '59
Retired Chairman and CEO, Avis, Inc.
Florida

SELECT HIRING ORGANIZATIONS



A broad range of organizations hired Columbia Business School students in 2010. Organizations hiring more than one student in a class year are **bolded**. Organizations hiring both full-time and summer positions are in *italics*.

“I have always found that Columbia graduates possess both a comprehensive understanding of real estate fundamentals and the analytical and strategic skills necessary to hit the ground running and create immediate value.”

JOSEPH C. SMITH '99 *FOUNDING PARTNER, GLENMONT CAPITAL MANAGEMENT, LLC*

20th Century Fox	<i>Blue Ridge Capital</i>
406 Management	Blue Ridge Foundation
ABC News	Blue Wolf Capital Partners, LLC
Accenture	BNP Paribas
Accor Hotels	Boston Ventures
Acumen Fund	BP Alternative Energy
Adakin Capital	BRIDGE Housing
Adobe Systems Incorporated	Bridgewater Associates
Advent International	Bristol-Myers Squibb
The AES Corporation	British Telecom
African Health Placements	Brookfield Financial Corp.
AIMco	The Brookside Group
Akamai Technologies	Brown Brothers Harriman
Albright Capital Management	Brown Capital Management
Alcentra	Bullfrog & Baum
Allen & Company	Burberry
Allen & Overy LLP	Burger King Corporation
Alpine Investment Management	Cantor Fitzgerald
Altura Capital Group LLC	Capgemini
American Airlines, Inc.	Capital Dynamics
American Century Investments	The Capital Group Companies, Inc.
Amgen	Cardiff Marine
Andalusian Capital	Cardinal Capital Management
Anheuser-Busch InBev	Cartica Capital
AOL Inc.	Casa Dragones Tequila
Apple Inc.	Case Commons
Arcadia Capital Advisors	CB Richard Ellis
Arch Capital Management	CCITI Group
AREA Property Partners	CDH Fund
Ares Management	Chanel
Argo Tea	Children’s National Medical Center
Arik Air	China Investment Corporation
Artisan Partners	Christie’s
Ascend Partnerships	Church & Dwight Co., Inc.
Asian Century Quest Capital LLC	CIM Group
Astia, Inc.	Cinven
Atlas Real Estate Partners	Citadel
AustinWeston Asset Management LLC	CITIC Capital Holdings Limited
Avon Products, Inc.	<i>ClearBridge Advisors</i>
<i>Bain Capital</i>	Cleary Gottlieb Steen & Hamilton LLP
Bali BioSciences	CLSA
Banamex	CNN
Banco Itau BBA SA	Coach, Inc.
Bangkok Bank Public Company Limited	Coalition for Rainforest Nations
Bank of Tokyo-Mitsubishi	Colgate-Palmolive Company
Barnes & Noble.com	Coliseum Capital
Baron Capital Group, Inc.	Columbus McKinnon Corporation
Basic Energy Services	Commercial Industrial Finance Corp.
Bayer AG	Condé Nast
BBH (Bartle Bogle Hegarty)	Consumer Dynamics
BBMG	Cooper Creek Partners
BBR Partners	Coty Inc.
Beacon Capital Partners, LLC	Coverago
The Blackstone Group	Covidien
	Cross Commerce Media
	Cross Keys Capital

TOP EMPLOYERS OF 2010 GRADUATES		
	Total	
McKinsey & Company	38	(18)
The Boston Consulting Group	25	(10)
Bain & Company	17	(3)
Goldman, Sachs & Co.	17	
Booz & Company	16	(4)
Credit Suisse	16	
Deutsche Bank AG	14	
JPMorgan Chase & Co.	13	
American Express Company	12	
Deloitte Consulting	12	(2)
UBS AG	12	
Citi	10	
Morgan Stanley	10	
Barclays	8	
IBM Corporation	6	
Capital Dynamics	5	(1)
Bank of America/Merrill Lynch	4	(1)
Sanford C. Bernstein and Co.	4	
A.T. Kearney	3	(1)
Jefferies & Company, Inc.	3	
Merck & Co.	3	
Oliver Wyman	3	
Standard and Poor’s	3	
Unilever	3	
Number in parentheses indicates sponsored students.		

CW Capital	The Economist
Daewoo Securities	EFG-Hermes
<i>Dalberg</i>	Eli Lilly and Company
The Dannon Company, Inc.	Elsevier
DDG Partners, LLC	Empresas Penta
De Brauw Blackstone Westbroek N.V.	Endeavor
Decorate Your Digs	ErGo Media Capital
Delaware Investments	Ernst & Young Financial Services
Developing World Markets	Office
Diamond Management & Technology Consultants	Essex Equity
Direct Energy	<i>The Estée Lauder Companies</i>
DIRECTV	Eurazeo
DOO.RI/Under.Ligne	<i>Evercore Partners</i>
DoubleVerify Ltd.	Exhale Spa
Dow Jones & Company	Exxon Mobil Corporation
DuPont	Facebook, Inc.
East Bay Capital	Fahrenheit 212
Eastdil Secured	Fairholme Capital
Echo Street Capital Management	FBR Capital Markets
Echoing Green	Federal Bureau of Investigation
	Fidelity

Fiduciary Management Group	Hughes Hubbard & Reed LLP
First Reserve Corporation	Humana Inc
First Solar, Inc.	Iberwind
Forest Laboratories, Inc.	IDEA Capital Funds SGR
Foursquare	ideeli.com
Franklin Templeton Investments	IMAX
Freeman & Co.	IMG World
Freeport-McMoRan Copper & Gold, Inc.	IMS Health
FSA Store	Inbrands
G Square Capital	Infront Sports and Media
Gabelli Asset Management (GAMCO)	ING
Gateway Center for Giving	Inner Circle Sports
Gemdale Corporation	Intel Corporation
General Electric Company	Intellectual Capital Advisory Services (Intellectap)
Genentech, Inc.	Inter-American Development Bank
General Atlantic LLC	<i>Intrepid Capital Management</i>
<i>General Motors</i>	Invested Development
GFa Grupo Inmobiliario	Investor Growth Capital
GIC Real Estate	Ion Partners
Gilder Gagnon Howe & Co.	İş Private Equity
Glencore International AG	ISI Group
Global Impact Investing Network—Rockefeller Foundation	Ixtens Inc.
GTIS Partners	J.C. Austin Capital, L.P.
Gottex Solutions	Jalia Ventures
Granite International Fund	JER Partners
Greater Jamaica Development Corporation	JLL Capital Partners
Green Exchange Venture	Jonathan Rose Companies
Green Street Advisors	Jones Day
Greenhill & Co., Inc.	Jones Lang LaSalle
Greenlea Lane Capital Partners, LP	<i>The Jordan Edmiston Group</i>
GreenTech Capital Advisors	Just Energy
Greenwich Energy Solutions	Katz Properties
Greycroft Partners	Kilroy Realty Corporation
GSR Ventures	Kingstown Capital Management
Guess, Inc.	KIPP Austin Public Schools
Guotai Asset Management	Kleiner Perkins Caufield & Byers
H/2 Capital Partners	KPMG LLP
Hamlin Capital Management	K-Prime Advisory Services
HappyBaby	Kraft Foods, Inc.
Harbert Management Corporation	KT (Korean Telecom)
HarbourVest Partners, LLC	Kuzari Group
Heidrick & Struggles	L.E.K. Consulting
Henry Schein Inc	LAMCO, LLC
Hess Corporation	Lane Five Capital Management
Highbridge Capital	<i>Lazard</i>
Hilton Worldwide	Leerink Swann
Home Box Office, Inc.	The LeFrak Organization
Hospital for Special Surgery	Lehman Brothers Holdings, Inc.
Houlihan Lokey	Leslie Berman
HSBC	LexisNexis
Hudson Clean Energy Partners	Liberty Property Trust
Hudson Yards Development Corporation	Lincoln International
	Lions Gate Capital Management
	Litchfield Holdings, LLC.
	Living Cities

TOP EMPLOYERS OF 2010 INTERNS			
	Total		Total
McKinsey & Company	20	A.T. Kearney	5
Goldman, Sachs & Co.	18	Booz & Company	5
Citi	16	Education Pioneers	5
Barclays	15	Nomura	5
Deutsche Bank AG	13	Amazon	4
American Express Company	12	L'Oréal	4
Bain & Company	12	Philips	4
Credit Suisse	12	Becton, Dickinson and Company (BD)	3
Morgan Stanley	11	Davidson Kempner	3
The Boston Consulting Group	9	Google	3
JPMorgan Chase & Co.	8	Jefferies & Company, Inc.	3
UBS AG	8	Johnson & Johnson	3
Bank of America/Merrill Lynch	6	Pfizer, Inc.	3
IBM Corporation	6		
Unilever	6		
Loan Cap		Motherhood	
Lombardia Capital Partners		MS Global Finance	
LVMH		Mubadala Development Company	
M&A Natural Healthcare Products		Multiples Alternative Asset Management Ltd.	
M&T Bank		Murex	
M3 Capital Partners		MyCityDeal	
Macquarie Infrastructure Partners		National Basketball Association (NBA)	
Madison Avenue Realities/E&E Associates		Nautilus Solar Energy	
Magna Global/Universal McCann		NBC Universal	
Maidenform		Netflix, Inc.	
Major League Baseball		Neulogy	
Makovsky + Company		New Markets Venture Partners	
Malkin Properties		New York Presbyterian Hospital	
Marathon Asset Management		The New York Times	
Mars & Co		New York University	
Mars Inc.		Newmark Holdings	
Marsh & McLennan Companies		NextJump	
Med Opportunity Partners		Nimble	
Meebo, Inc.		North American Membership Group	
MetLife		Northern Gulf Partners	
Microvest		Northern Light Venture Capital	
Millennium Advisors		Novartis	
Miller Buckfire		Nutra Pharma Corporation	
Mint Pharmaceuticals Inc.		NYC Department of Education	
Minto Communities, Inc.		NYC Department of Small Business Services	
Mirae Asset Financial Group		NYC Seed	
Mismi		Oberon Asset Management	
Moelis & Company		Odak Group	
Moët Hennessy USA		<i>Ogilvy & Mather</i>	
Monitor Group		Olapic LLC	
Morningside Venture Capital		Omega Advisors	
Morris Anderson & Associates			

SELECT HIRING ORGANIZATIONS



HIRING COLUMBIA MBAS

Oneok
OneWest Bank
Opening Ceremony
Opera Solutions
Oppenheimer & Co
Optima Capital Limited
Ore Hill Partners
Osmium Partners
OSS Capital
Ostra Capital Management
Oxford Properties
OXO
Pacific Alternative Asset Management Company (PAAMCO)
Paramount Pictures
Passport Capital
PEI Funds
Pension Consulting Alliance
PepsiCo
Perella Weinberg Partners
Perennial Power Holdings, Inc.
Permian Investment Partners
Pacific Investment Management Company LLC (PIMCO)
Pine River Capital Management
Pomona Capital
PricewaterhouseCoopers
Pro Mujer
Proskauer Rose LLP
PRTM
PT Real Estate Capital, LLC
Pulse Equity Partners
Pureheart Capital
Putnam Investments
QBE
Quidsi, Inc./Diapers.com
Quvat Capital
Rackson Corporation/CRJ Management
Rare Conservation
Raymond James Financial
Real Capital Analytics
Reckitt Benckiser
RecycleBank
Red Stone Partners
Reinhart Partners
Remy Cointreau
Riva Ridge Capital Management
Robin Hood Foundation
Roland Berger Strategy Consultants
Rothschild
Rough Magic Productions
Russell Investments
Sagent Advisors
Saks, Inc.
Samsung Securities
Sandler O'Neill
Sands Capital Management, LLC
Sanofi-Aventis
Santander
SAP
Schering-Plough
Schultze Asset Management

Schwab Strategy
Scientific Games
Seabury Aerospace & Aviation LLC
Sectoral Asset Management
Serengeti AM
Shanghai Investment Consulting Group
Shell
Shenyin & Wanguo Securities (SWS)
Siam Cement Group
Siegel+Gale
Signal Hill
Signatura Lazard
Signature Community Investment Group
Silent Models
Simon Kucher & Partners
Skystream Markets
SocialCord
Société Générale
Solais Lighting, Inc
Solar Panels Plus
Sony Corporation of America
Soros Fund Management
Spear Street Capital
SPIRIT
Square Enix
Standard Chartered Bank
Staples
State Street Global Markets
Steinberg Asset Management
Stone Harbor
Stonerise Capital Partners
Strategic Account Management Association
Stupp Corporation
Sullivan & Cromwell, LLP
Summit Rock Advisors
SunEdison
SunPower Corporation
SunTrust Banks, Inc.
Syneron Ltd.
T. Rowe Price
Taconic Capital Advisors LP
TCS—Tata Consultancy Group
TechnoServe
Telsey Advisory Group
Teten Advisors
TheLadders.com
Thomson Reuters
Thornburg Investment Management
Tiedemann Falconer Partners
Time Warner Inc.
Tishman Speyer
Tommy Hilfiger
TouchTunes Interactive
Toys “R” Us
Travelzoo Inc.
Tremblant Capital
Triangle Petroleum
Tribeca Associates
Tyco International
TZP Group
Uncommon Schools
Union Bank of California

“Columbia Business School helped me develop the finance skills and the Social Enterprise Program provided me with the support and network that enabled me to make the career switch from management consulting to nonprofit management and finance. I draw upon the skills I acquired and relationships I built daily, both in my past and current roles.”

RAJI KALRA '04 CHIEF FINANCIAL OFFICER, MUSEUM FOR AFRICAN ART

United Nations
Value Partners
The Vanguard Group
Verizon Wireless
Viking Global Investors LP
Virgin Group
Voluteers of America
Waddell & Reed, Inc.
Wal-Mart Stores, Inc.
Walt Disney Studios
Warner Music Group
Wells Fargo
Wellspring Consulting
White House/President's Council of Economic Advisers
Willkie Farr & Gallagher
Wind Point Partners
Windcrest Discovery Investments
WingTips Interactive, LLC
WL Ross & Co.
WM Capital Partners
World Bank Group
World Import Distributors, Inc.
World Technology Ventures
WPP
Yahoo!
Yorkville Capital Management
YuMe
ZAG
Ziff Brothers Investments
ZS Associates
Zynga

The Career Opportunity Information Network (COIN) lets you manage all of your recruiting activities in one place.

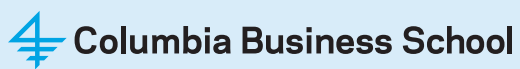
- Connect with dedicated account managers for on-campus recruiting interviews and related activity.
- Utilize a job-posting website for internship, full-time, part-time, and experienced-hire (executive MBA and alumni) opportunities.
- Search online résumé databases that include detailed student and alumni profiles and career preferences.

To download the *Recruiters’ Guide*, post jobs, or learn more about recruiting at Columbia Business School, please call 212-854-5471, e-mail careermanagementcenter@gsb.columbia.edu, or visit the Career Management Center online at www.gsb.columbia.edu/recruiters.

Post positions online at www.gsb.columbia.edu/jobpost.

CONCEPT/DESIGN: SUKA, NY / SUKACREATIVE.COM





Career Management Center

Columbia Business School

Uris Hall

3022 Broadway, Room 206

New York, NY 10027-6902

212-854-5471

careermanagementcenter@gsb.columbia.edu

Post positions online: www.gsb.columbia.edu/jobpost

Recruiters' website: www.gsb.columbia.edu/recruiters

