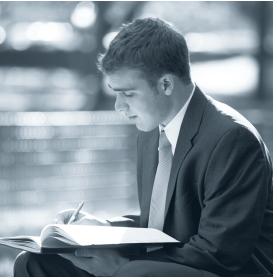
2011 Employment Report CAREER MANAGEMENT CENTER











Visit the Career Management Center online at www.gsb.columbia.edu/recruiters. Post positions online at www.gsb.columbia.edu/jobpost.

RECRUITING AT COLUMBIA BUSINESS SCHOOL





In today's dynamic and challenging business environment, Columbia Business School students continue to stand out to employers. Their extraordinary business acumen and innovative approach to problem solving is truly remarkable, and employers consistently report being impressed with Columbia Business School graduates' decision-making abilities and leadership skills.

The School's forward-thinking curriculum fosters a team-oriented work ethic and an entrepreneurial mindset that makes creating and capturing opportunity instinctual. Students learn how different functions and strategies impact one another by studying integrated cases in the core curriculum that examine business challenges from multiple perspectives. The School's extraordinary network of alumni, global business partners, and faculty members, along with its seamless integration within New York City, distinguishes Columbia Business School among its peers.

The Career Management Center (CMC) works with hiring organizations across the public, private, and nonprofit sectors to develop effective and efficient recruiting strategies. Recruiters can get to know the School's talented students in a variety of ways, including through prerecruiting events, interviews, on-campus job fairs, and educational presentations with student clubs.

Companies can collaborate with the CMC to identify candidates on an as-needed basis through job postings, résumé collections, and the online résumé database. The School is a great source of talent, including full-time students for MBA-appropriate entry-level positions and the Executive MBA and alumni populations, who are appropriate for positions requiring more experience.

Whatever your size, sector, or goals, we invite you to get to know our students and consider how their talents can benefit your organization.

With regards,

Glenn Hubbard

Herry Helbard

Dean and Russell L. Carson Professor of Finance and Economics

Regina Runick

Regina Resnick

Associate Dean and Managing Director Career Management Center

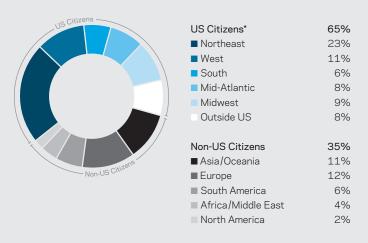
GLOBAL REACH



Columbia Business School's commitment to global business is reflected in and reinforced by its diverse student body. In recent classes, more than 40 percent of students hold non-US passports. Students in the class that entered in 2011 come from more than 50 countries and speak almost as many languages. Most have lived, worked, or studied abroad, and anticipate working across cultures during the course of their careers.

The School's 40,000 alumni continue to be diverse and representative of the highest levels of business leadership worldwide. As alumni move ahead in their careers, many elect to take leadership positions at companies spanning a wider range of industries than recent graduates typically choose. Columbia Business School alumni are actively involved in all aspects of the student experience, from interviewing prospective students for admission and lecturing in the classroom to speaking on panels at club-sponsored events and coming back to recruit the next class of MBA graduates.

STUDENTS BY GEOGRAPHIC REGION **CLASS ENTERING IN 2011**



^{*} Includes permanent US residents

WHERE ALUMNI WORKED IN 2011 BY INDUSTRY



^{*} Includes education and government

[†] Includes advertising, consumer products, energy, entertainment, executive search, forestry/paper, hospitality, law, military, retail, and transportation

GRADUATE EMPLOYMENT



In 2011, Columbia MBA graduates distinguished themselves in the recruiting process and found full-time positions in a wide variety of industries and functions. Over 95 percent of students reported being satisfied or very satisfied with the jobs they ultimately accepted. Students chose their positions primarily based on a firm's culture and people, job content, opportunity for advancement, and a desire to be in a particular industry or function.

Many students found their positions through On-Campus Recruiting activities, while others secured full-time employment through savvy networking and job postings on COIN. Additionally, entrepreneurship among Columbia MBA students continues to flourish, with 19 students starting their own businesses directly after graduation. Sixty-four sponsored students planned to return to their pre-MBA employers.

CLASS OF 2011 AT A GLANCE

Total Students in the Class	745
Average Age at Entry	28
Age Range	22-37
Average Years of Work Experience	5
GMAT Range (middle 80%)	680-760
Average Undergraduate GPA	3.5
Percent Women	32
Percent Non-US Citizens	38
Percent Minorities of US Origin	27

2011 GRADUATES COMPENSATION SUMMARY*

Base Salary		
Percent Receiving	Median	Range
100	\$110,000	\$45,000-\$300,000
Signing Bonus		
Percent Receiving	Median	Range
67.6	\$25,000	\$5,000-\$155,000
Other Guaranteed Compens	ation	
Percent Receiving	Median	Range
16.8	\$37,000	\$5,000-\$275,000

	b Offers and Acceptances [†] er graduation (August 18)	
Offers	98%	
Acceptances	91%	

- * Data reflects students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses.
- [†] These figures do not include students returning to a sponsoring employer (64) or starting their own business (19) as Columbia Business School adheres to the MBA Career Services Council's reporting standards.

SOURCE OF OPPORTUNITY

School-Facilitated	77.4%
On-Campus Interviews	38.9%
Summer Internship	20.7%
COIN Job Postings	8.2%
Networking	4.1%
Alumni/Faculty Referrals	2.4%
Résumé Book/Résumé Referrals	1.9%
Other	1.2%
Graduate-Facilitated	22.6%
Networking (outside School)	15.9%
Previous Employer	3.6%
Other	3.1%

2011 GRADUATES COMPENSATION BY INDUSTRY



				Other Compensation*		
Industry	%	Base Salary Range*	Median	Range	Median	%
Consulting	22.3					
Management Consulting	19.9	70,000 - 205,000	125,000	7,000 - 204,000	23,606	86.6
Other	2.4	90,000 - 155,000	120,000	15,000 - 45,000	27,500	54.5
Financial Services	50.3					
Commercial Banking	+	114,500 - 125,000	120,000	25,000	25,000	33.3
Diversified Financial Services	2.6	90,000 - 130,000	96,000	8,240 - 42,500	36,250	100.0
Hedge Funds/Mutual Funds/Fund of Fund	s 5.5	95,000 - 300,000	125,000	20,000 - 235,000	95,000	52.2
Investment Banking/Brokerage	27.2	90,000 - 150,000	100,000	7,500 - 180,000	45,000	80.5
Investment Management	6.7	85,000 - 225,000	105,000	5,000 - 140,000	40,000	66.
Private Equity/Venture Capital	5.7	90,000 - 180,000	125,000	25,000 - 305,000	62,500	60.9
Research and Ratings	+	85,000 - 120,000	100,000	60,000 - 155,000	107,500	50.0
Other (including Insurance/Microfinance/ Public Finance/Treasury)	1.4	80,000 - 110,000	100,000	10,000 - 65,000	35,000	71.4
Manufacturing	8.9					
Automotive/Aerospace/Aviation	1.2	95,000 - 119,000	114,500	15,000 - 25,000	25,000	66.
Consumer Products	6.1	60,000 - 115,000	95,000	12,000 - 135,000	22,000	60.
Energy/Utilities	1.6	75,000 - 130,000	100,000	10,000 - 31,000	20,000	71.4
Media/Technology (Nonhealth)	9.3					
Advertising	1.4	75,000 - 150,000	110,000	10,000 - 15,000	15,000	60.0
Entertainment (Film/Music/TV/ Sports/Publishing)	2.4	45,000 - 160,000	95,000	10,000 - 167,000	20,000	33.3
Technology (Internet/E-commerce)	3.7	80,000 - 145,000	110,000	5,000 - 163,000	30,000	68.8
Technology (Software/Services/Telecom)	1.8	70,000 - 150,000	118,691	5,000 - 45,000	24,896	75.0
Other State of the Control of the Co	9.2					
Education/Government/Nonprofit	1.4	70,000 - 103,000	82,000	10,000 - 15,000	12,500	33.
Healthcare	2.0	74,000 - 115,000	100,000	5,000 - 32,000	22,500	66.
Real Estate	3.2	80,000 - 200,000	110,000	5,000 - 55,000	30,000	54.
						400
Retail	1.8	90,000 - 135,000	90,000	5,000 - 30,000	5,000	100.0

Columbia Business School's employment data is reported here according to MBA CSC reporting standards. Student information is collected through September 30 each year only and only includes data for jobs obtained by three months after graduation (August 18). This data does not include sponsored students returning to their employers or students starting their own businesses.

^{*} Includes sign-on, year-end, and other guaranteed compensation besides base salary but does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses

⁺ Indicates less than 1%

2011 GRADUATES COMPENSATION BY FUNCTION



				Other C	ompensation*	
Function	%	Base Salary Range*	Median	Range	Median	%
Consulting	26.6					
Management Consulting	24.7	70,000 - 205,000	125,000	5,000 - 204,000	24,212	85.3
Strategic Planning	1.9	80,000 - 125,000	105,000	25,000 - 40,000	27,292	62.5
Finance (Internal)	2.3					
Business/Corporate Development	2.3	95,000 - 130,000	100,000	10,000 - 37,500	30,000	72.7
Financial Services	46.4					
Analyst/Research	3.2	85,000 - 150,000	100,000	10,000 - 185,000	40,000	73.3
Buy-Side/Sell-Side Research	7.9	85,000 - 300,000	125,000	5,000 - 235,000	45,000	63.6
Investment Banking/M&A	18.8	90,000 - 137,000	100,000	7,500 - 115,000	45,000	77.0
Investment Management	3.6	90,000 - 150,000	111,500	25,000 - 100,000	45,000	68.8
Private Equity/LBOs/Venture Capital	4.9	80,000 - 190,000	125,000	25,000 - 305,000	50,000	65.2
Private Wealth Management	1.9	100,000	100,000	40,000 - 140,000	40,000	85.7
Sales and Trading	3.8	100,000 - 130,000	100,000	27,500 - 180,000	47,500	81.3
Other (including Lending/Public Finance/Treasury)	2.3	80,000 - 119,000	100,000	10,000 - 65,000	30,000	72.7
Management	6.8					
General Manager	3.0	75,000 - 150,000	100,000	10,000 - 35,000	20,000	84.6
Rotational/Development Program	1.5	95,000 - 130,000	110,000	15,000 - 40,000	30,425	85.7
Other (including Customer Relations/ Operations/Project Management)	2.3	60,000 - 160,000	96,000	10,000 - 167,000	33,750	36.4
Marketing	12.9					
Brand/Product Manager	4.7	70,000 - 115,000	95,000	12,000 - 135,000	21,000	84.2
Business Development	2.3	48,000 - 180,000	96,000	5,000 - 37,500	30,000	63.6
Buyer/Merchandising	+	90,000 - 110,000	90,000	5,000	5,000	66.7
Corporate/Product Development	1.3	92,000 - 150,000	99,500	8,240 - 37,500	25,000	50.0
Sales	+	75,000 - 110,000	92,500	10,000 - 31,000	20,500	100.0
Other (including Advertising/ Market Research)	3.0	72,000 - 155,000	110,000	15,000	15,000	33.3
Real Estate	2.6					
Finance	1.7	80,000 - 200,000	115,000	5,000 - 55,000	25,000	71.4
Other (including Asset Management/ Development)	+	105,000 - 180,000	110,000	_	_	0.0
Other Functions	2.4					
Technology Other line luding Feenerin Analysis /	+	105,000 - 120,000	110,000	70,000 - 163,000	116,500	66.7
Other (including Economic Analysis/ Healthcare Professional/Law)	1.7	45,000 - 160,000	101,500	5,000 - 25,000	10,000	37.5

INTERNSHIP EMPLOYMENT



Many first-year students use their summer internships to explore new functional or industry areas. They are able to apply the skills they learn in their first year at Columbia Business School and witness real-life applications of theories they studied. Summer internships also give students and companies the chance to assess a student's fit and potential for full-time employment with that firm after graduation. Some students continue to work for their summer employers part-time during the school year, allowing them to build their network of contacts and stay connected to the market throughout the year.

While the September-entry students are in their summer internships, the January-entry students are actively learning in their second semester at the School. Many companies hold receptions and events during the summer to get to know this group of students, whom they will not have met during internship recruiting.

CLASS OF 2012 AT A GLANCE

Number of Students Who Entered	
in September 2010	547
in January 2011*	203
Total Students in the Class	750
Average Age at Entry	28
Age Range	23-37
Average Years of Work Experience	5
GMAT Range (middle 80%)	680-760
Average Undergraduate GPA	3.5
Percent Women	37
Percent Non-US Citizens	39
Percent Minorities of US Origin	28

^{*} January entrants complete an accelerated MBA program and do not participate in summer internships.

SOURCE OF OPPORTUNITY

School-Facilitated	86.7%
On-Campus Interviews COIN Job Postings Networking Corporate Events Alumni/Faculty Referrals Other	50.8% 19.1% 5.8% 1.9% 1.6% 7.5%
Graduate-Facilitated	13.3%
Networking (outside School) Previous Employer Other	8.4% 0.9% 4.0%

2011 INTERNS SALARY BY INDUSTRY

2011 INTERNS SALARY BY FUNCTION

Industry	%	Monthly Salary Range*	Median	Function
Consulting	15.9			Consultin
Strategic/Management	14.3	2,400 - 22,000	10,400	Consultir
Other	1.6	2,000 - 10,400	7,600	Strategio
Financial Services	54.0			Finance
Diversified Financial Services Hedge Funds/Fund of Funds/	2.4	2,000 - 7,200	6,923	Business Corporat
Mutual Funds	7.1	2,500 - 13,000	7,796	Other (in
Investment Banking/Brokerage	28.8	1,923 - 12,000	8,333	Resea
Investment Management	5.5	3,000 - 9,616	7,917	
Private Equity	5.7	2,000 - 18,000	8,000	Financial
Venture Capital Other (including Commercial	2.7	1,000 - 10,400	2,200	Analyst/F Buy-Side
Banking/Insurance/Ratings)	1.8	5,120 - 10,000	8,317	Investme
Manufacturing	8.7			Private E
Consumer Products				Private V
(Beverages/Food) Consumer Products (Household/	2.7	1,600 - 10,800	5,500	Sales and
Personal/Electronics)	3.3	1,600 - 11,000	6,000	Other (in
Energy/Utilities Other (including Automotive/	2.2	2,400 - 9,208	4,900	Manag
Chemicals)	+	3,300 - 7,000	6,500	Manager
Media/Technology (Nonhealth)	8.4			General I Project N
Digital Media/Internet Services	4.7	2,000 - 8,000	4,000	Project N Retail
Publishing Technology (Equipment/	+	6,000 - 7,200	6,000	Other (in
Hardware/Software)	1.0	1,500 - 7,040	6,000	Rotati
TV/Cable/Film/Entertainment	2.1	1,600 - 10,000	4,000	
Other	13.0			Marketin Brand/Pr
Education	+	2,800 - 4,000	3,400	Brand/Pr Business
Healthcare	2.9	1,200 - 8,400	7,200	Produ
	Z.9 +		•	
Hospitality		2,400	2,400	Other (in Marke
Nonprofit/Social Services	1.6	200 - 2,400	2,400	iviarke
Real Estate	2.4	3,200 - 8,400	5,000	D. J.E.
Retail Other (including Economic	2.5	1,600 - 10,000	6,400	Real Est
Development/Government/Law)	2.0	1,600 - 13,333	5,360	Finance Other

Function	%	Monthly Salary Range*	Median
Consulting	21.8		
Consulting	18.4	1,600 - 22,000	10,000
Strategic Planning	3.4	700 - 12,500	6,457
Finance (Internal)	3.2		
Business Development	1.5	1,600 - 5,000	2,500
Corporate Finance (Nonbanking)	1.1	2,160 - 6,922	6,010
Other (including Analyst/			,
Research/Public Finance)	+	1,500 - 6,000	3,750
, , , , , , , , , , , , , , , , , , , ,		, ,	,
Financial Services	48.8		
Analyst/Research	1.9	2,000 - 12,000	8,317
Buy-Side/Sell-Side Research	7.9	4,000 - 10,000	8,292
Investment Banking/M&A	19.2	1,923 - 12,000	8,333
· ·	3.4		7,900
Investment Management		2,500 - 13,000	
Private Equity/LBOs	5.1	2,000 - 18,000	8,174
Private Wealth Management	1.9	6,500 - 9,000	8,333
Sales and Trading	4.9	2,000 - 12,000	8,333
Venture Capital	2.1	1,000 - 10,400	2,000
Other (including Portfolio Management/Restructuring)	2.4	3,400 - 10,000	8,317
Management	3.6		
General Manager	+	1,950 - 6,400	4,175
Project Management/			
Retail Management	2.1	1,600 - 8,000	4,000
Other (including Customer			
Relations/Operations/		0.000 10.000	4.000
Rotational Program)	+	3,300 - 10,000	4,000
Marketing	16.3		
Brand/Product Management	5.8	1,600 - 10,800	6,000
Business Development/			
Product Development	6.4	1,600 - 11,000	6,500
Other (including Advertising/			
Market Research/Retail/Sales)	4.1	2,400 - 9,208	6,200
Real Estate	2.5		
Development/Construction	+	5,000 - 8,400	8,173
F:		3,200 - 6,667	4,600
Finance	+	-,	
Other	+	2,400 - 6,600	5,500
Other	+		
Other Functions	3.8	2,400 - 6,600	5,500
Other Functions Entrepreneurship Technology	3.8	2,400 - 6,600 1,200 - 4,500	5,500 3,200
Other Functions Entrepreneurship	3.8	2,400 - 6,600 1,200 - 4,500	5,500 3,200
Other Functions Entrepreneurship Technology Other (including Healthcare	3.8	2,400 - 6,600 1,200 - 4,500	5,500 3,200

^{*} Salary ranges do not reflect those students who did not receive compensation.

⁺ Indicates less than 1%

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of Companies Philippines

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President and CEO, LFC Capital, Inc. Illinois

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Joseph V. Vittoria '59

Retired Chairman and CEO, Avis, Inc. Florida

SELECT HIRING ORGANIZATIONS



A broad range of organizations hired Columbia Business School students in 2011. Organizations hiring more than one student in a class year are bolded. Organizations hiring both full-time and summer positions are in italics.

1stdibs.com BMO Capital Markets Corp. 20x200 **BNP** Paribas 3i Group plc The Bootstrap Project ABC News Booz & Company Aberdeen Asset Management Brandes Investment Partners a-connect Bristol Myers Squibb Acumen Fund Brookfield Asset Management Inc Adara Venture Partners BT Adobe Systems Incorporated Bullfrog & Baum Advent Capital Management Calregen, Inc. **AECOM** Camelot Group Candlewood Investment Group, LP Aesop Agora Partnerships Capgemini Albright Capital Management Capital R Investments Aletheia Research and CapitalSpring Management, Inc. Capstone Equities AllianceBernstein LP Care Capital, LLC Alliance Consumer Growth The Carlyle Group Alpinvest Partners Catterton Partners American Airlines, Inc. Cavoleph Partners American Century Investments **CCS** Fundraising Anheuser-Busch InBev CentreCourt Developments Appaloosa Management Chanel China Central Television Apple Inc. A.R. Schmeidler & Co., Inc China International Capital Arbor Commercial Mortgage Corporation Arch Capital Management Chinarock Capital Management Asian Century Quest Capital LLC Chobani Atlas Real Estate Partners CIBC Avenida Capital LLC CIFC Corp. Avery Dennison Corporation CITIC PE Clarion Capital Partners, LLC Axel Springer AG Banco Bilbao Vizcaya Argentaria ClearBridge Advisors (BBVA) Coach, Inc. Baring Private Equity Asia The Coca-Cola Company Baron Capital, Inc. Cole Haan Colgate-Palmolive Company **Battery Ventures** Bayer AG Colony Capital, LLC **BBMG** Columbia Wagner Management BCP Securities LLC Companhia Siderúrgica Nacional Becker Drapkin Management Connectivity Data Systems Becton, Dickinson and Company (BD) Cross Park Family Office LLC Bertelsmann AG Crosswind Investments BestVendor CrowdGoo Interactive, LLC BlackBern Partners LLC CSL Capital Management LLC BlackRock, Inc. Cyrus Capital Partners LP The Blackstone Group Dalberg Global Development Advisors Bloom Energy Dance/NYC The Dannon Company, Inc. Bloombera LF

Total McKinsey & Company 68 (29) Goldman, Sachs & Co. 18 16 Bain & Company 15 (3)The Boston Consulting Group 15 (6)Deutsche Bank AG 13 Credit Suisse 12 American Express Company 11 Barclays 11 Booz & Company 11 (3)Deloitte Consulting 11 Bank of America/Merrill Lynch 10 JPMorgan Chase & Co. 9 8 **IBM** Corporation Morgan Stanley 8 8 **UBS AG** Amazon 7 7 Google 7 Unilever 6 Nomura General Motors 4 Jefferies & Company, Inc. 4 4 Monitor Group (1)Standard Chartered Bank 4 A.T. Kearney (1)3 3 Bloomingdale's, Inc. Fidelity 3 Lazard 3 L'Oréal Opera Solutions 3 Pacific Investment Management Company LLC

TOP EMPLOYERS OF 2011 GRADUATES

Deutsche Bank Climate Change Advisors Deutsche Beteiligungs AG Developing World Markets DFJ Gotham Diageo

Direct Energy Dow Jones & Company Eagle Capital Management, LLC Eagle Rock Proxy Advisors, LLC Echo Street Capital Management LLC Ecus Private Equity

Number in parentheses indicates sponsored students.

Education Pioneers Eli Lilly and Company Elliott Associates Elm Ridge Capital Management, LLC Elsevier **Emerging Sovereign Group** Endeavor Endemol USA EQT Funds Management Limited Eris Exchange, LLC Ernst & Young

The Blue Ridge Foundation

BlueMountain Capital

Management LLC

Blue Wolf Capital Partners LLC

Davidson Kempner Capital

Debevoise & Plimpton LLP

Management LLC





Essex Equity Capital Management, LLC

The Estée Lauder Companies Evercore Partners

Exxon Mobil Corporation

Facebook, Inc.

Fanisi

FBR & Co. Feast Upon

Federal Bureau of Investigation

Federal Reserve Bank of New York

ff Venture Capital

Financo Inc.

Fir Tree Partners

First Manhattan Co.

Flagship Ventures

Forward Consultants

Fountainvest Partners

Fox Cable Networks

The Frankel Group

Freeman & Co

Freshford Capital

FSG Social Impact Advisors

Gabelli Asset Management

General Atlantic LLC

General Electric Company

Giorgio Armani S.p.A.

Glade Brook Capital

Glovico

Greater Jamaica Development

Corporation

Green River Energy Partners

Greenhill & Co., Inc.

Greycroft Partners

GroupM

Groupon, Inc.

Grupo Vicini

Gucci

The Solomon R. Guggenheim

Foundation

The Harrison Group

Hawkeye Capital Management, LLC

Headlands Capital Management LLC

Health Enterprise Partners

Heidrick & Struggles

Hess Corporation

Hill Country

Hillhouse Capital Management

Hinge Networks, Inc.

Holiday Hill Enterprises, LLC

Home Box Office, Inc.

Honeywell International Inc.

Houlihan Lokey

HSRC.

IBM Corporation

iLevel Solutions

IM Trust

Impact Investment Exchange

(Asia) Pte. Ltd.

Imprint Capital Advisors

IMS Health

ING

InSITE

Interpublic Group

Invesco Ltd.

Investcorp

Investor Growth Capital

.I Capital

Jacobs Asset Management

Jalia Ventures

The JBG Companies

Jefferies & Company, Inc.

John Varvatos Enterprises, Inc.

Johnson & Johnson

Jujamcyn Theaters

Karbone

Kingdom Zephyr Africa Management

Kingstown Capital Management Kleiner Perkins Caufield & Bvers

Kraft Foods, Inc.

Kurt Salmon

Kuzari Group

Kylin Management, LLC

LEK

Las Vegas Sands Corp.

Lazard

Leerink Swann

The LeFrak Organization

Lerer Ventures

Li & Fung Limited

Lincoln Property Company

Lincolnshire Management, Inc. Lionstone Capital Management LLC

Litespeed Capital Management

L'Oréal

Loro Piana

Luxor Capital Group, LLC

Macquarie Group Limited

Madison International Realty

Makovsky + Company

Malkin Properties

Manikay Partners

Marsh & McLennan Companies

MasterCard Worldwide

McKesson Corp.

Medallia, Inc.

DIVERSE INTERESTS

Columbia Business School students have a wide array of professional interests that may not be immediately apparent in the statistics on pages 4, 5, and 7. Students found opportunities working in diverse fields such as medical devices, advertising, hotel management, film production, retail and luxury goods, video gaming, sports, and arts management, among others.

Many students in consulting, investment banking, venture capital, and private equity are focusing on media, healthcare, real estate, technology, and energy. Social enterprise is consistently important to students and manifests itself not just within the nonprofit sector, but also in microfinance, real estate development, sustainable consumer products, green technology, consulting, and international development in emerging markets.

SELECT HIRING ORGANIZATIONS



TOP EMPLOYERS OF 2011 INTERNS

	Total		Total
McKinsey & Company	25	A.T. Kearney	4
JP Morgan Chase & Co.	21	Apple Inc.	4
Credit Suisse	20	Houlihan Lokey	4
Goldman, Sachs & Co.	19	Pacific Investment	
Deutsche Bank	15	Management Company	4
Morgan Stanley	15	Wells Fargo	4
Deloitte Consulting	12	Bayer AG	3
American Express Company	11	Celgene Corporation	3
Bain & Company	11	Citadel LLC	3
Bank of America/Merrill Lynch	11	HSBC	3
The Boston Consulting Group	9	Infosys Limited	3
Citi	9	Monitor Group	3
Amazon	7	T. Rowe Price	3
UBS AG	6	Time Inc.	3
Barclays	5	Unilever	3
Google	5		

MedHelp

Media Rights Capital Medialets

MediaMath Medtronic Merck & Co., Inc.

Meridian Capital Group, LLC

Microsoft

Milestone Advisors, LLC

Miller Buckfire Miller's Oath

Mirae Asset Financial Group

Moelis & Company Moét Hennessy USA Mohr Davidow Ventures

MojoMotors

MoMA: The Museum of Modern Art

Monomoy Capital Partners Morgan Properties MSD Capital, LP

MSNRC.

Mubadala Development Company

National Park Service NBC Universal

Neon Liberty Capital Management

NestEgg

Neuberger Berman Group LLC

New Island Capital

New Providence Asset Management

New York Angels

New York-Presbyterian Hospital

Newark Public Schools Newmark Knight Frank Next Street Financial LLC NGN Capital

Nicusa Capital Partners The Nielsen Company

Nike

Nomura

Northern Light Venture Capital

Novartis AG Novo Nordisk A/S NYC Seed OSS Capital LP Observer Capital LLC Ogilvy & Mather Worldwide

Omnicom Group Inc.

Oncology Nutrition

One Rock Capital Partners, LLC Oppenheimer & Co. Inc.

Organic Avenue Ormet Circuits, Inc.

Owl Creek Asset Management, LP

Oxford Properties

Pacific Alternative Asset Management

Company (PAAMCO) Paramount Pictures Partners Group

Pegasus Capital Advisors, LP

Penny Black Inc.

PepsiCo

Perella Weinberg Partners

Permian Investment Partners

Permira Pfizer Inc. Poten & Partners

Praesidium Investment

Management Company, LLC

PrePay

PricewaterhouseCoopers

Privet Capital LLP

Pureheart Asset Management

Putnam Investments

Rabobank Ralph Lauren Ramius LLC Razorfish

RBC Capital Markets

Reckitt Benckiser Redfish Capital, LLC

Related Revlon

RHJ International

Rialto Capital Management LLC

Rick's Picks

Rose Associates, Inc.

Rothschild RREEF

SAC Capital Advisors, LP

Sagent Advisors Saks Incorporated

Sametz Blackstone Associates, Inc.

Samsung

Sanford C. Bernstein

Sanofi-Aventis

Santander

SC Fundamental LLC

Schlumberger Business Consulting

Schultze Asset Management

Scientific Games SeAH Steel Corp.

Sealed Air Corporation

Sears Holdings Corporation

Sentinel Real Estate Corporation

Services for the Underserved, Inc.

Shangri-La International Hotel

Management Ltd.

ShopWiki Corp.

Siemens AG.

Silverstein Properties, Inc.

Société Générale

SoftTech VC

Solas Capital Management LLC

Sony Computer Entertainment

America LLC

Soros Fund Management LLC

Spear Street Capital

The Spectrum Group

Spencer Capital Management

Spring Hill Capital Partners, LLC St. Louis Cardinals

Standard & Poor's Financial

Services LLC

Starboard Value

Starwood Capital Group

Sullivan & Company

SunPower Corporation

Swarovski AG Synovate

T. Rowe Price

Taiwan Semiconductor Manufacturing

Company Limited

Tarpon Investimentos S.A.

Tata Steel Growth Shop

TD Bank, N.A. Tesla Motors

ThinkImpact

Thor Equities, LLC

Tiedemann Wealth Management

Tishman Speyer Tory Burch LLC

Totsv.com TouchTunes Music Corporation

Tourmalet Advisors Tovs "R" Us

Tracks Media, Inc.

Tremblant Capital Tvrian Investments

Umbono Capital

Uncommon Schools

Union Square Hospitality Group

Unialo

University of Notre Dame

Investment Office

Univision Communications Inc.

Urban Zen

Verizon Wireless

Versa Capital Management, Inc.

Viking

Virgin Management

Vornado Realty Trust

Walt Disney Studios

Warner Music Group

Weil Gotshal & Manges LLP Wells Fargo

Wild Idea Buffalo Company

Windcrest Partners

WL Ross & Co.

Wood Mackenzie Woodlake Group

WPP

Yingli Solar

Yorkville Capital Management, LLC

The Yucaipa Companies

Ziff Brothers Investments

Zorlu Holding

ZS Associates

HIRING COLUMBIA MBAS

The Career Opportunity Information Network (COIN) lets you manage all of your recruiting activities in one place.

- Connect with dedicated account managers for on-campus recruiting interviews and related activity.
- Utilize a job-posting website for internship, full-time, part-time, and experienced-hire (executive MBA and alumni) opportunities.
- Search online résumé databases that include detailed student and alumni profiles and career preferences.

For access to the *Recruiters' Guide*, to post jobs, or to learn more about recruiting at Columbia Business School, please call 212-854-5471, e-mail careermanagementcenter@gsb.columbia.edu, or visit the Career Management Center online at www.gsb.columbia.edu/recruiters.

Post positions online at www.gsb.columbia.edu/jobpost.

4 Columbia Business School

Career Management Center

Columbia Business School Uris Hall 3022 Broadway, Room 206 New York, NY 10027-6902 212-854-5471

careermanagementcenter@gsb.columbia.edu

Post positions online: www.gsb.columbia.edu/jobpost Recruiters' website: www.gsb.columbia.edu/recruiters

