Columbia Business SchoolAT THE VERY CENTER OF BUSINESS™







2017EMPLOYMENT REPORT



Columbia Business School is the place for motivated thinkers poised to lead the next wave of business breakthroughs. Built on the foundation of our core curriculum and refined through our elective offerings, the skills gained here will pave the road to success in any industry.

The School's position at the center of business provides students with unique opportunities for full-time work, summer and school-year internships, and immersion classes. As a result, our graduates demonstrate a balance of analytical and technical skills, and broad management and leadership abilities.

From recruiting events to customized résumé databases, the Career Management Center will help you find Columbia Business School talent prepared to take your business to the next level. We work with hiring organizations in every industry across the public and private sectors—internationally and domestically—to develop effective, efficient recruiting strategies.

This report reflects employment outcomes for the full-time MBA population only. The School also has candidates in our experienced-professionals population (alumni and Executive MBA students), as well as highly skilled candidates in our Master of Science student population. For more information, visit us at www.gsb.columbia.edu/recruiters.

HIGHLIGHTS

FORGING NEW PATHS

While 28 students started their own companies this year, many students joined startups and new ventures. In roles such as **business development**, **operations**, and **strategy**, these students look to get in on the ground floor of growing organizations and use the entrepreneurial mindset developed at Columbia Business School to help create the companies of the future. The startups were in these areas:

Education Fintech Technology Healthcare

Retail & E-commerce



"I relied heavily on the CBS alumni network to secure my summer internship, and the network continued to help me with my full-time decision. Being able to take practical courses in a variety of functional areas—and classes that exposed me to the media and technology industries—has also helped me in my current role. I sometimes refer back to class notes as a refresher and to continue to brainstorm new ideas and ways of tackling problems and strategic challenges facing our businesses."

—Sonie Guseh '16 Rotational Leadership Program, Comcast NBCUniversal

EMPLOYMENT MOTIVATION

Student look to join companies for a variety of reasons. Less than 2% of students report salary as the primary reason for accepting an offer.

Top 3 reasons for accepting full time offer:

| Growth Potential | 35% |
|------------------|-----|
| Job Content | 31% |
| Firm Culture | 22% |

RECRUITING VARIETY

Companies who recruit Columbia Business School students have a wide variety of hiring needs. While some companies hire large classes of students, others find candidates to fill single, unique roles. These are conducted later on an as-needed basis.

Percent of graduating students going to companies hiring:

| 4+ Students | 49% |
|--------------|-----|
| 2-3 Students | 13% |
| 1 Student | 38% |

GRADUATE EMPLOYMENT

From technology to finance, real estate to social enterprise, our students are making an impact across sectors and industries. In the 2016-17 recruiting season, through on-campus recruiting, skillful networking, and job postings on COIN, our proprietary job board, Columbia MBA graduates found full-time positions in a wide variety of businesses and functions across 24 countries. As always, our active network of more than 45,000 alumni played a central role.

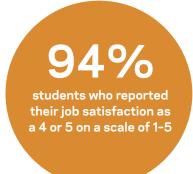
CLASS OF 2017 AT A GLANCE

36% Minorities of Average Undergraduate GPA US Origin

36% Average Age at Entry

GMAT Range Average Years of (Middle 80%) Work Experience

Total Students in the Class



SOURCE OF OPPORTUNITY

73% SCHOOL-FACILITATED **OPPORTUNITIES**

On-Campus Interviews 31%

School-Facilitated Internships 20%

Networking

12%

COIN Job Postings 8%

Other 2%

27% GRADUATE-FACILITATED **OPPORTUNITIES**

Networking 12%

Graduate-Facilitated Internships 4%

Previous Employer

4%

Other

9%

2017 GRADUATES **COMPENSATION SUMMARY***

BASE SALARY

Percent Receiving Median Range \$40,000-\$250,000 100 \$125,000

SIGNING BONUS

Percent Receiving Median Range \$25.500 \$2,550-\$165,000 65.7

OTHER GUARANTEED COMPENSATION

Percent Receiving Median Range \$800-\$250,000 20.5 \$25,000

CLASS OF 2017 JOB OFFERS AND ACCEPTANCES

Three months after graduation (August 17)

93.2% Offers Acceptances 89.3%

* Data reflects students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses.

These figures do not include students returning to a sponsoring employer (71) or starting their own business (28) in adherence with the MBA Career Services & Employer Alliance's (MBA CSEA) reporting standards.



2017 GRADUATES COMPENSATION BY INDUSTRY

Data on these two pages includes information on 71 sponsored students returning to their employers but excludes 28 students starting their own businesses. All figures are in US dollars.

| INDUSTRY | % | | | | | |
|--|-------|-------------------|---------|------------------|---------|--------|
| | | BASE SALARY RANGE | MEDIAN | RANGE | MEDIAN | % |
| CONSULTING | 33.1% | | | | | |
| Strategic/Management | 29.8% | 65,000 - 211,500 | 147,000 | 15,000 - 210,000 | 25,000 | 79.7% |
| Other | 3.3% | 40,000 - 150,000 | 127,500 | 20,000 - 25,000 | 25,000 | 77.8% |
| FINANCIAL SERVICES | 34.4% | | | | | |
| Consumer Banking/Credit Cards | 1.0% | 100,000 - 150,000 | 110,000 | 20,000 - 30,000 | 30,000 | 66.7% |
| Diversified Financial Services | 1.7% | 110,000 - 120,000 | 118,000 | 30,000 - 40,000 | 40,000 | 100.0% |
| Investment Banking/Brokerage | 13.7% | 75,000 - 220,000 | 125,000 | 5,000 - 165,000 | 50,000 | 86.6% |
| Investment Management | | | | | | |
| Fund of Funds/Hedge Funds/ Mutual Funds | 2.8% | 80,000 - 200,000 | 125,000 | 15,000 - 275,000 | 100,000 | 78.6% |
| Private Equity | 5.0% | 75,000 - 250,000 | 123,000 | 10,000 - 250,000 | 72,500 | 60.0% |
| Venture Capital | 1.4% | 100,000 - 190,000 | 128,000 | - | - | - |
| Other Investment Management | 6.2% | 85,000 - 250,000 | 132,500 | 18,000 - 220,000 | 50,000 | 46.4% |
| Other | 2.6% | 100,000 - 150,000 | 125,000 | 16,000 - 100,000 | 30,000 | 81.8% |
| MANUFACTURING | 5.8% | | | | | |
| Consumer Products — Beverages/Food | 2.3% | 77,686 - 130,000 | 105,000 | 25,000 - 60,000 | 30,000 | 83.3% |
| Consumer Products — Other | 1.9% | 80,000 - 110,000 | 105,000 | 20,000 - 30,000 | 20,000 | 72.7% |
| Other | 1.6% | 123,000 - 145,000 | 134,000 | 25,000 | 25,000 | 50.0% |
| MEDIA/TECHNOLOGY | 15.6% | | | | | |
| Entertainment (Film/Music/TV/Sports) | 1.9% | 62,000 - 135,000 | 115,000 | 8,500 - 150,000 | 28,500 | 66.7% |
| Hardware/Software/Telecom | 3.5% | 77,000 - 131,250 | 116,000 | 10,000 - 65,000 | 15,000 | 68.8% |
| Internet Services/E-Commerce | 7.8% | 48,000 - 200,000 | 120,000 | 5,000 - 150,000 | 45,500 | 86.1% |
| Other | 2.4% | 40,000 - 135,000 | 125,000 | 5,000 - 35,000 | 19,500 | 57.1% |
| OTHER | 11.1% | | | | | |
| Education/Government/Nonprofit | 1.4% | 50,000 - 128,000 | 80,000 | 10,000 | 10,000 | 25.0% |
| Healthcare (including Pharmaceuticals) | 2.8% | 90,000 - 130,000 | 125,850 | 10,000 - 25,000 | 20,000 | 40.0% |
| Real Estate | 4.0% | 52,000 - 175,000 | 120,000 | 800 - 190,000 | 40,000 | 73.3% |
| Retail | + | 85,000 - 130,000 | 95,000 | 10,000 - 60,000 | 35,000 | 66.7% |
| Other | 2.4% | 100,000 - 180,000 | 110,000 | 10,000 - 145,000 | 22,500 | 50.0% |

^{*}Data reflects students who reported compensation. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry, or nonguaranteed performance bonuses.

In compliance with MBA CSEA reporting standards, student information is collected through four months after graduation each year and only includes data for jobs obtained by three months after graduation. The above data, however, also includes sponsored students returning to their employers, which does not adhere to MBA CSEA reporting standards. We have done so to present a more accurate view of the employment composition for our 2017 graduates. Data on these two pages includes information on 71 sponsored students returning to their employers but excludes 28 students starting their own businesses.

¹ Excluding sponsored students and those starting businesses, per MBA CSEA reporting standards, leads to the following data:

Industry: Consulting 26.6% Financial Services 38.1% Manufacturing 6.5% Media/Tech 17.0% Other 11.8% Function: Consulting 30.6% Financial Services 33.8% Finance (Internal) 6.1% Management 9.9%

Other 6.4%

Marketing 9.2%

Real Estate 4.0%

2017 GRADUATES COMPENSATION BY FUNCTION

| | | | | OTHER COMPENSATION* | | |
|---|-------|-------------------|---------|---------------------|--------|--------|
| FUNCTION | % | BASE SALARY RANGE | MEDIAN | RANGE | MEDIAN | % |
| CONSULTING | 37.1% | | | | | |
| Management Consulting | 34.9% | 65,000 - 211,500 | 140,000 | 10,000 - 210,000 | 25,000 | 79.7% |
| Strategic Planning | 2.2% | 88,000 - 135,000 | 120,000 | 20,000 - 42,500 | 25,000 | 45.5% |
| FINANCE (INTERNAL) | 5.7% | | | | | |
| Business/Corporate Development | 4.4% | 60,000 - 175,000 | 116,000 | 5,000 - 150,000 | 10,000 | 61.9% |
| Corporate Finance | 1.3% | 105,000 - 150,000 | 118,000 | 10,000 - 60,000 | 45,250 | 100.0% |
| FINANCIAL SERVICES | 30.3% | | | | | |
| Buy-Side/Sell-Side Research | 5.0% | 80,000 - 175,000 | 125,000 | 20,000 - 250,000 | 62,500 | 68.0% |
| Investment Banking/M&A | 10.3% | 60,000 - 160,000 | 125,000 | 5,000 - 165,000 | 50,000 | 90.7% |
| Investment Management | 5.0% | 100,000 - 275,000 | 132,500 | 15,000 - 275,000 | 60,000 | 55.0% |
| Private Client Services/ Wealth Management | 1.7% | 125,000 - 150,000 | 125,000 | 40,000 - 60,000 | 40,000 | 77.8% |
| Private Equity | 3.9% | 64,000 - 280,000 | 130,000 | 10,000 - 250,000 | 80,000 | 58.8% |
| Venture Capital | 1.3% | 130,000 - 135,000 | 126,000 | - | - | - |
| Other | 3.1% | 87,000 - 325,000 | 125,000 | 6,000 - 85,000 | 25,000 | 56.3% |
| MANAGEMENT | 9.2% | | | | | |
| Development/Rotational Program | 2.8% | 85,000 - 125,000 | 110,000 | 8,500 - 145,000 | 27,500 | 92.3% |
| General Management | 2.6% | 77,000 - 125,000 | 110,000 | 30,000 - 60,000 | 33,000 | 63.6% |
| Operations | 2.2% | 110,000 - 135,000 | 123,350 | 5,000 - 46,000 | 25,250 | 75.0% |
| Project Management | + | 100,000 - 141,000 | 120,500 | 20,000 - 88,000 | 65,000 | 75.0% |
| Other | + | 110,000 - 138,000 | 130,000 | 35,000 - 77,000 | 38,500 | 80.0% |
| MARKETING | 8.1% | | | | | |
| Brand-Product Management | 5.0% | 40,000 - 141,000 | 106,500 | 13,967 - 96,000 | 30,000 | 73.9% |
| Business Development/Product Development | 1.1% | 110,000 - 125,000 | 117,500 | 23,050 - 46,000 | 31,500 | 66.7% |
| Sales | + | 77,000 - 120,000 | 111,500 | 10,000 - 35,000 | 30,000 | 75.0% |
| Other | 1.3% | 94,500 - 120,000 | 115,000 | 10,000 - 46,620 | 24,900 | 80.0% |
| REAL ESTATE | 3.5% | | | | | |
| Development | + | 100,000 - 130,000 | 120,000 | 20,000 - 190,000 | 40,000 | 80.0% |
| Finance | 1.5% | 52,000 - 130,000 | 120,000 | 800 - 130,000 | 15,000 | 71.4% |
| Other | 1.1% | 138,000 | 138,000 | 80,000 | 80,000 | 100.0% |
| OTHER FUNCTIONS | 6.1% | | | | | |
| Technology | 2.0% | 50,000 - 200,000 | 125,000 | 10,000 - 70,000 | 36,250 | 66.7% |
| Other | 4.1% | 50,000 - 180,000 | 128,000 | 15,000 - 45,000 | 27,500 | 40.0% |

⁺ Indicates less than 1%.

INTERNSHIP EMPLOYMENT



SOURCE OF OPPORTUNITY

76% SCHOOL-FACILITATED **OPPORTUNITIES**

On-Campus Interviews 35%

COIN Job Postings 19%

Alumni/Faculty/Résumé Referrals 6%

Networking 6%

Other 6%

Corporate Events 4%

24% STUDENT-FACILITATED **OPPORTUNITIES**

Networking 10%

Other

9%

Job Postings 4%

Previous Employer

1%

For our 558 September-entry students in the class of 2018, the summer provided an opportunity to explore a new function or industry. Internships are also valuable to companies in assessing a student's fit for full-time employment after graduation. Our 204 January-entry students do not seek summer internships, since they take classes during the summer term. Companies are encouraged to visit campus then to meet this group of MBAs. For these students in particular—and increasingly for all students—school-year internships and projects provide connections to employers.

CLASS OF 2018 AT A GLANCE

Average Undergraduate GPA

39%

Average Years of Work Experience

36% Minorities of US Origin

28 Average Age at Entry

680-760 **GMAT Range** (middle 80%)

41% Non-US Citizens

762

students entered the class of 2018-558 in Sept. 2016 and 204 in Jan. 2017

*January entrants complete their MBAs in four consecutive terms and do not participate in summer internships.



"My CBS education has been critical to my career. I am an operational executive, with very strong all-around business expertise and CBS was such a large part of building that foun-I learned there were critical in successfully shifting my career from consulting to the technology space."

— Crystal Caligiuri '05

All figures are in US dollars.

| CONSULTING 16.5% Strategic/Management 14.4% 2,500-12,500 12,000 Other 2.1% 3,000-14,000 6,730 FINANCIAL SERVICES 40.7% Consumer Banking/ Credit Cards 1.2% 7,700-10,400 9,166 Diversified Financial Services 1.2% 7,700-9,500 8,583 Investment Banking/ Brokerage 17.3% 4,000-12,500 10,416 Investment Banking/ Brokerage 5.0% 1,500-12,300 10,000 Investment Management 1.800-12,300 10,000 Private Equity 5.2% 3,200-12,000 6,500 Venture Capital 3.8% 400-10,500 4,000 Other Investment Management 5.2% 2,500-16,666 9,583 Other Investment Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consu | INDUSTRY | % | MONTHLY SALARY RANGE* | MEDIAN |
|--|-----------------------|-------|--------------------------|--------|
| Other 2.1% 3,000 - 14,000 6,730 FINANCIAL SERVICES 40.7% Consumer Banking/ Credit Cards 1.2% 7,700 - 10,400 9,166 Diversified Financial Services 1.2% 7,700 - 9,500 8,583 Investment Banking/ Brokerage 17.3% 4,000 - 12,500 10,416 Investment Banking/ Brokerage 17.3% 4,000 - 12,500 10,000 Investment Management 5.0% 1,500 - 12,300 10,000 Private Equity 5.2% 3,200 - 12,000 6,500 Venture Capital 3.8% 400 - 10,500 4,000 Other Investment Management 5.2% 2,500 - 16,666 9,583 Other Investment Products— Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products— Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000 - 5,000 4,000 Firech Limi | CONSULTING | 16.5% | | |
| Financial Services 40.7% Consumer Banking/ Credit Cards 1.2% 7,700-10,400 9,166 Diversified Financial Services 1.2% 7,700-9,500 8,583 Investment Banking/ Brokerage 17.3% 4,000-12,500 10,416 Investment Management 1446 1,500-12,300 10,000 Hedge Funds/Mutual Funds/Fund of Funds 5.0% 1,500-12,300 10,000 Private Equity 5.2% 3,200-12,000 6,500 Venture Capital 3.8% 400-10,500 4,000 Other Investment Management 5.2% 2,500-16,666 9,583 Other 1.8% 3,840-9,500 5,200 MANUFACTURING 9.4% 1,300-9,500 5,200 Consumer Products— Other 3.8% 1,300-7,500 5,000 Consumer Products— Other 3.8% 1,300-7,500 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000-5,000 4,000 Finetch 1.3% 2,600-9,166 3,350 Hardware/Software/ Telecom 4.4% 3,500-11,00 | Strategic/Management | 14.4% | 2,500 -12,500 | 12,000 |
| Consumer Banking/ Credit Cards 1.2% 7,700 - 10,400 9,166 Diversified Financial Services 1.2% 7,700 - 9,500 8,583 Investment Banking/ Brokerage 17.3% 4,000 - 12,500 10,416 Investment Management Hedge Funds/Mutual Funds/Fund of Funds 5.0% 1,500 - 12,300 10,000 Private Equity 5.2% 3,200 - 12,000 6,500 Venture Capital 3.8% 400 - 10,500 4,000 Other Investment Management 5.2% 2,500 - 16,666 9,583 Other 1.8% 3,840 - 9,500 5,200 MANUFACTURING 9.4% Consumer Products— Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products— Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/ Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/ E-Commerce <td>Other</td> <td>2.1%</td> <td>3,000 -14,000</td> <td>6,730</td> | Other | 2.1% | 3,000 -14,000 | 6,730 |
| Diversified Financial Services 1.2% 7,700 - 10,400 8,583 | FINANCIAL SERVICES | 40.7% | | |
| Investment Banking/Brokerage 17.3% 4,000 -12,500 10,416 | | 1.2% | 7,700 -10,400 | 9,166 |
| Investment Management | | 1.2% | 7,700 - 9,500 | 8,583 |
| Hedge Funds/Mutual Funds F | | 17.3% | 4,000 -12,500 | 10,416 |
| Funds/Fund of Funds 3.0% 1,500-12,500 10,000 Private Equity 5.2% 3,200-12,000 6,500 Venture Capital 3.8% 400-10,500 4,000 Other Investment Management 5.2% 2,500-16,666 9,583 Other 1.8% 3,840 - 9,500 5,200 MANUFACTURING Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 Other 1.2.9% Education/Government/Nonprofit 1.2% 800 - 3,600 1,9 | Investment Management | | | |
| Venture Capital 3.8% 400 -10,500 4,000 Other Investment Management 5.2% 2,500 -16,666 9,583 Other 1.8% 3,840 - 9,500 5,200 MANUFACTURING 9.4% Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000 - 5,000 4,000 Entertainment (Radio/TV/ Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/ Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/ E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 | | 5.0% | 1,500 -12,300 | 10,000 |
| Other Investment Management 5.2% 2,500 -16,666 9,583 Other 1.8% 3,840 - 9,500 5,200 MANUFACTURING 9.4% Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 20.5% 20.5% 20.5% 4,000 Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 -11,000 7,875 Internet Services/E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER 12.9% Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 | Private Equity | 5.2% | 3,200 -12,000 | 6,500 |
| Management 5.2% 2,500-16,666 9,583 Other 1.8% 3,840 - 9,500 5,200 MANUFACTURING 9.4% Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 2.9% 1,000 - 5,000 4,000 Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 -11,000 7,875 Internet Services/E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER 12.9% Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 Real Estate 4.6% 2,400 - 11,000 5,000 | Venture Capital | 3.8% | 400 -10,500 | 4,000 |
| MANUFACTURING 9.4% Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 -11,000 7,875 Internet Services/E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 5.2% | 2,500 -16,666 | 9,583 |
| Consumer Products—Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 20.5% Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER 12.9% Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 Real Estate 4.6% 2,400 - 11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | Other | 1.8% | 3,840 - 9,500 | 5,200 |
| Beverages/Food 4.4% 900 - 8,860 7,200 Consumer Products—Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) 20.5% Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 Real Estate 4.6% 2,400 - 11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | MANUFACTURING | 9.4% | | |
| Other 3.8% 1,300 - 7,500 5,000 Other 1.2% 3,200 - 5,000 4,000 MEDIA/TECHNOLOGY (NONHEALTH) Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 Real Estate 4.6% 2,400 - 11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 4.4% | 900 - 8,860 | 7,200 |
| MEDIA/TECHNOLOGY (NONHEALTH) 20.5% Entertainment (Radio/TV/Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/Telecom 4.4% 3,500 -11,000 7,875 Internet Services/E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER Education/Government/Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 3.8% | 1,300 - 7,500 | 5,000 |
| Content Cont | Other | 1.2% | 3,200 - 5,000 | 4,000 |
| Cable/Film) 2.9% 1,000 - 5,000 4,000 FinTech 1.3% 2,600 - 9,166 3,350 Hardware/Software/ Telecom 4.4% 3,500 - 11,000 7,875 Internet Services/ E-Commerce 10.6% 800 - 10,000 8,000 Other 1.3% 1,200 - 10,715 8,100 OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 - 10,000 7,029 Real Estate 4.6% 2,400 - 11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 20.5% | | |
| Hardware/Software/ Telecom 4.4% 3,500 -11,000 7,875 Internet Services/ E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 2.9% | 1,000 - 5,000 | 4,000 |
| Telecom 4.4% 3,500-11,000 7,875 Internet Services/ E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | FinTech | 1.3% | 2,600 - 9,166 | 3,350 |
| E-Commerce 10.6% 800 -10,000 8,000 Other 1.3% 1,200 -10,715 8,100 OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 4.4% | 3,500 -11,000 | 7,875 |
| OTHER 12.9% Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 10.6% | 800 -10,000 | 8,000 |
| Education/Government/ Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | Other | 1.3% | 1,200 -10,715 | 8,100 |
| Nonprofit 1.2% 800 - 3,600 1,950 Healthcare (including Pharmaceuticals) 2.1% 3,700 -10,000 7,029 Real Estate 4.6% 2,400 -11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | OTHER | 12.9% | | |
| Pharmaceuticals) 2.1% 3,700-10,000 7,029 Real Estate 4.6% 2,400-11,000 5,000 Retail 1.9% 1,500 - 7,578 3,590 | | 1.2% | 800 - 3,600 | 1,950 |
| Retail 1.9% 1,500 - 7,578 3,590 | | 2.1% | 3,700 -10,000 | 7,029 |
| | Real Estate | 4.6% | 2,400 -11,000 | 5,000 |
| Other 3.1% 1,000 -15,000 4,000 | Retail | 1.9% | 1,500 - 7,578 | 3,590 |
| | Other | 3.1% | 1,000 -15,000 | 4,000 |

| FUNCTION | % | MONTHLY SALARY RANGE* | MEDIAN |
|---|-------|--------------------------|--------|
| CONSULTING | 21.9% | | |
| Management Consulting | 18.1% | 1,000 -14,000 | 11,834 |
| Strategic Planning | 3.8% | 900 -11,000 | 7,770 |
| FINANCE (INTERNAL) | 9.8% | | |
| Business/Corporate Development | 5.5% | 1,200 - 9,100 | 4,000 |
| Corporate Finance | 4.3% | 1,500 - 9,500 | 7,788 |
| FINANCIAL SERVICES | 35.2% | | |
| Buy-Side/Sell-Side Research | 3.8% | 5,000 -16,666 | 10,208 |
| Investment Banking/M&A | 15.0% | 4,000 -12,500 | 10,416 |
| Investment Management | 5.1% | 1,500 -12,300 | 8,750 |
| Private Client Services/ Wealth Management | + | 2,500 -10,416 | 3,000 |
| Private Equity | 4.9% | 320 -12,000 | 7,000 |
| Venture Capital | 3.6% | 400 -10,500 | 4,000 |
| Other | 2.0% | 2,000 -10,417 | 9,333 |
| MANAGEMENT | 8.3% | | |
| Development/Rotational Program | 2.9% | 4,000 -11,000 | 9,375 |
| General Management | 1.2% | 1,950 -12,000 | 7,500 |
| Operations | 2.4% | 2,500 - 9,000 | 8,000 |
| Other | 1.8% | 1,500 -10,000 | 5,325 |
| MARKETING | 13.3% | | |
| Brand/Product Management | 7.7% | 1,500 - 9,166 | 6,800 |
| Business Development | 3.0% | 1,300 -10,000 | 5,450 |
| Market Research | 1.0% | 800 - 8,000 | 4,400 |
| Other | 1.6% | 800 - 8,000 | 1,700 |
| REAL ESTATE | 3.6% | | |
| Development/ Construction | 1.0% | 4,000 - 8,000 | 6,140 |
| Finance | 1.8% | 2,400 -10,439 | 4,500 |
| Other | + | 3,500 - 8,800 | 4,750 |
| OTHER FUNCTIONS | 7.9% | | |
| Technology | 2.8% | 900 - 8,800 | 8,000 |
| Other | 5.1% | 750 -15,000 | 5,300 |
| | | | |

^{*} Salary ranges do not reflect those students who did not receive compensation.

⁺ Indicates less than 1%.

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Group Director Fairmont Shipping Hong Kong

Ehud Houminer

Executive in Residence Columbia Business School New York

Ming Chu Hsu '92

Principal
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Hong Kong

Glenn Hubbard

Dean and Russell L. Carson Professor of Finance and Economics Columbia Business School New York

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Partner
Circle Wealth Management
New York

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Chairman and CEO Wild Oats Marketplace CEO Fresh & Easy LLC

Nand Khemka '56

Chairman SUN Group India

Texas

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Chair **Fllevate** New York

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Chairman and CEO

Turner Broadcasting Systems Inc. New York

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New York

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CEO and Chairman of the Executive Board Wolters Kluwer Netherlands

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Chairman Marblegate Asset Management Connecticut

Yuzaburo Mogi '61

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Chairman Perspecta Trust LLC New Hampshire

Norberto O. Morita '75

Chairman Southern Cross Group Argentina

Jonathan Newcomb '69

Managing Director Rockdale Partners

New York

Nicholas Oppenheim '73

Chairman **Brifor Limited** United Kingdom

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Chairman Formosa International Hotels Group Taiwan

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Managing Director Greycroft LLC New York

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Chairman and Founder The Richman Group Inc. Connecticut

Shaiza Rizavi '96

Partner Gilder Gagnon Howe & Co. New York

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Güler Sabancı

Chairman and Managing Director Haci Omer Sabancı Holdings AS Turkey

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Manager Hawkes Financial LLC New York

Paolo Scaroni '73

Deputy Chairman Rothschild Group

Keith Sherin '91

Retired Vice Chairman General Electric Connecticut

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Chairman and CEO Simon Property Group Indiana

Robert F. Smith '94

Chairman and CEO Vista Equity Partners Texas

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Chairman Tishman Speyer New York

Sabin C. Streeter '67

Executive in Residence Columbia Business School New York

Henry A. Swieca '83

Founder

Talpion Fund Management LP New York

Tony Tamer

Founder and Co-CEO H.I.G. Capital Florida

Frank K. Tang '94

Managing Partner and CEO FountainVest Partners (Asia) Ltd. Hong Kong

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Chairman and Founder CRG Texas

Sidney Taurel '71

Chairman Emeritus Eli Lilly and Company Indiana

Diana L. Taylor '80

Vice Chairman Solera Capital New York

John T. Thompson '81

Chairman and CEO Thompson Distribution Company Indiana

Oakleigh Thorne '86

CEO

Thorndale Farm LLC New York

Massimo Tosato '80

Chief Executive Quaestio Capital S.A. Italy

Tracey T. Travis '86

Executive Vice President and CFO The Estée Lauder Companies Inc. New York

Joseph M. Tucci '84

Former Chairman and CEO **EMC** Corporation Massachusetts

Arthur V. Ty '91

Chairman

Metropolitan Bank & Trust Company **Philippines**

Alberto J. Verme '84

Chairman, Europe, Middle East, and Africa Citi United Arab Emirates

and United Kingdom Shazi Visram '04

Founder and CEO Happy Family Brands New York

Joseph V. Vittoria '59

Chairman and CEO Puradyn Filter Technologies Inc. Florida

William A. von Mueffling '95

President and Chief Investment Officer Cantillon Capital Management New York

Donald C. Waite III '66

Director Emeritus McKinsey and Company Florida

Lulu C. Wang '83

Founder and CEO Tupelo Capital Management LLC New York

Daniel Xu

Chief Information Officer Tencent China

David W. Zalaznick '78

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Martin E. Zimmerman '61

President and CEO LFC Capital Inc. Illinois

SELECT HIRING ORGANIZATIONS

Columbia Business School students accepted positions with a broad range of companies in 2017. Organizations that hired more than one student from a class year are **bolded**. Organizations that hired for both full-time and summer positions are in italics.

A&E Television Networks, LLC A.T. Kearney

A24

AB Bernstein **Accenture Strategy**

Accion International Actis Advisers Private Limited

Acumen

ADV Partners Advanced Energy Agency AfricInvest Albion Heath Capital Partners AlixPartners, LLP

Allianz

Allianz Global Investors GmbH

AllocateRite LLC

Alpha Venture Partners

| McKinsey & Company The Boston Consulting Group Bain & Company Amazon Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney Anhueser-Busch InBev | Total 55 36 |
|--|-------------------|
| The Boston Consulting Group Bain & Company Amazon Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 55 |
| The Boston Consulting Group Bain & Company Amazon Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | |
| Bain & Company Amazon Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 36 |
| Amazon Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | |
| Deloitte JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 27 |
| JPMorgan Chase & Co PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 23 |
| PwC Strategy& Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 21 |
| Morgan Stanley BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 14 |
| BM Corporation Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 14 |
| Goldman, Sachs & Co. Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 11 |
| Citi Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 10 |
| Estée Lauder Inc Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 8 |
| Google Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 7 |
| Guggenheim Partners LLC Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 7 |
| Bank of America Merrill Lynch Credit Suisse American Express Microsoft Corporation A.T. Kearney | 7 |
| Credit Suisse American Express Microsoft Corporation A.T. Kearney | 7 |
| American Express Microsoft Corporation A.T. Kearney | 6 |
| Microsoft Corporation A.T. Kearney | 6 |
| A.T. Kearney | 5 |
| • | 5 |
| Anhueser-Busch InBev | 4 |
| | 4 |
| Comcast NBCUniversal | 4 |
| Evercore | 4 |
| Moelis & Company | 4 |
| V erizon | 4 |
| AllianceBernstein LP | 3 |
| Building and Land Technology | 3 |
| Continental Grain Company | 3 |
| Dannon | 3 |
| Fidelity | 3 |
| GAMCO Investors Inc. | 3 |
| General Electric | 3 |
| E.K. Consulting | 3 |
| Mastercard | 3 |
| RBC Capital Markets | 3 |
| Samsung | 3 |
| The Walt Disney Company | 3 |

Altman Vilandrie & Co. Amansa Capital Pte. Ltd. Amazon

American Century Investments American Express

American Securities Amplify Education, Inc.

Anchor Bolt Capital Andean Crown

Anhueser-Busch InBev

Anna Sheffield Ansonia Partners LLC Antarctica Capital, LLC Anvyl, LLC

Apex Partners

Apollo Global Management, LLC

Apple, Inc.

Applied Materials, Inc.

AppNexus Inc. AptDeco Inc.

Archer Gray

Arconic

Argentem Creek Partners LP Arrowgrass Capital Partners LLP Associated European Capital, LLC Atlantic Industries Limited

Audible, Inc

Avenues World Holdings LLC

Away

Bain & Co.

Balderton Capital LLP

Balyasny Asset Management L.P. Bank of America Merrill Lynch

Barclays

Baring Private Equity Asia BASF SE

Bay City Connections

BBC

Beachwold Residential LLC

BlackRock, Inc.

Bloomberg L.P. Blueteam Global LLC

BMO Capital Markets

BNP Paribas

The Boston Consulting Group

Bowery Capital

Brandes Investment Partners Briarwood Capital Corporation Briarwood Chase Management LLC

Bridgepoint Advisers Limited

The Bridgespan Group

Bridgewater Associates, LP

Bright Health Bristol-Myers Squibb Broadtree Partners Brookfield Asset Management Inc.

Brookside Equity Partners Brown Brothers Harriman **Building and Land Technology**

Bupa Chile CA Technologies

Caesars License Company, LLC

Capgemini Consulting

The Capital Group Companies Inc.

Care/of

Carlyle Investment Management, LLC

Cartica Management, LLČ Casey Capital Pty. Ltd.

CBD Capital

Center for Public Research and

Leadership cg42

Chanel

Charles River Associates

International, Inc.

China VankeCo., Ltd.

Chronograph International Co. LLC

Cicero Group

CIM Group

Circle Road Advisors LP

Citadel LLC

Citigroup, Inc. City Light Capital

ClearBridge Investments

co: LLC

The Coca-Cola Company

Cognizant

Coinbase

Coller Capital Limited

Comcast NBCUniversal

CommonBond, Inc.

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Continental Grain Company

Cornerstone Research

Coty Inc.

Cravath, Swaine & Moore LLP

Creative Artists Agency

Credit Suisse Group

CreditEase Fintech Investment Fund

CredSimple

Crosslink Capital

Cummins Inc.

CVC Capital Partners

Dannon



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Datacor Inc.

Davis Polk & Wardwell LLP

Davis Selected Advisers

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Deepcurrents Investment Group LLC Delaware Court of Chancery

Deloitte Consulting

Delta Air Lines Inc.

Designit

Deutsche Bank

Diamond Hill Capital Management, Inc.

Diavacs, Inc.

Digital Ocean Inc.

Disruptive Technology Advisers LLC

Dogus Group

The Doneger Group

DoorDash

The Dow Chemical Company Drake Real Estate Partners

Drake Star Partners

Durant Partners LLC Eagle Rock Advisors LLC

Earnest Inc.

Eat Offbeat, LLC

eBay Inc.

Egis Capital Partners Encourage Capital

Ernst & Young
Essen Medical Associates

Estée Lauder Inc.

Eurazeo

Evercore

Excardo Inc. Exeter Property Group

The F.B. Heron Foundation

Facebook

The Federal Reserve

Fendi

Fenwick & West LLP

Fiduciary Management, Inc.

First Eagle Investment Management

First Foundation

Five Points Capital

FJ Labs

Flat Rock Global, LLC

Flexis Capital LLC

Flextronics International USA, Inc

Fred Alger & Company, Inc.

GAMCO Investors Inc.

Gap Inc.

Genentech, Inc. General Electric

General Mills Inc.

Genesis Management Group, LLC

Genoa, a QoL Healthcare Company

GlaxoSmithKline plc.

GlideSlope, LLC

GLL Real Estate Partners

Global Guardian

Goby

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Google Inc.

Gore Range Capital LLC

Greenhill & Co., Inc.

Greystar Real Estate Partners, LLC

The Guarantors

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Gunpowder & Sky

Gwynnie Bee

Haitong International Securities

Group Ltd.

Harland Clarke Corp.

Health Enterprise Partners

HelloFresh

Hillhouse Capital Group

Himalaya Capital Management, LLC

Hines

Hologic, Inc.

Hopu Investment Management Co.

Hospice Partners of America

Houlihan Lokey

Hubble

Human Garage

Huron Consulting Group Inc.

IBM Corporation

IDEO

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Ilumexico

Industrious

Inspiring Capital

Invesco Ltd.

Itau Unibanco

J O Hambro Capital Management Ltd.

JD.com, Inc.

Jefferies LLC

Jet.com, Inc.

JetBlue Airways

JF Capital Advisors

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Kapten & Son LLC

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LOLA L'Oréal Paris

Louis Vuitton

M&T Bank

Macquarie Capital

The Magnolia Market

Majid Al Futtaim

Major League Soccer

Mansur Gavriel LLC

Maplebear Inc.

Marriott International

Marshall Wace LLP

Mastercard

Maverick Capital, Ltd.

McKinsey & Company

Medical Specialties Distributors

Medidata Solutions, Inc.

Memorial Sloan Kettering Cancer

Center

Mercadoni

Metropolitan Life Insurance Company

MFG Partners LLC

Microsoft

Mitsui & Co. (U.S.A.), Inc.

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Moelis & Company Moneda Asset Management

Morgan Stanley Motilal Oswal Securities Limited

Mount Sinai Health Partners

MTA New York City Transit

MTS Health Partners L.P.

MUFG Americas

Nasdaq

National Basketball Association National Park Service

Net-a-Porter

Neuberger Berman Group LLC

New Capital Partners



"At CBS, the coursework prepared me to take a wider strategic perspective when evaluating new opportunities. Combined with the CMC's tailored and comprehensive career advising to both hone my story and career focus, reaching the next level in my career is a milestone on my own long-term strategic roadmap."

> -Elliot Koss '14 Product Manager, LendUp

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Behind our Employment Report numbers are the unique stories of each of our digital media to retail to nonprofit organizations. They're focused not just on the bottom line, but on making a real difference, applying their skills to microfinance, clean energy, and international development in emerging markets. Even in more traditional areas like consulting and finance, our MBAs find ways to satisfy their broad intellectual interests, covering industries such as energy, healthcare, and real estate. The diversity of our graduates' focuses is one of the key elements that makes our network of more than 45,000 alumni worldwide so powerful.

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New Enterprise Associates Newbrook Capital Newmark Holdings NewYork-Presbyterian Hospital NextEra Energy, Inc. Norges Bank Investment Management Northzone Ventures Numina Capital Management, LLC NYPD Oberland Capital Management LLC Odgers Berndston

Olayan America

Orbis Investment Management Limited Owl Creek Asset Management L.P. PAAMCO, LLC Pacific Union Land Company Paine Schwartz Partners, LLC Palladium Equity Partners, LLC Pandora Media, Inc. **Paramount Pictures**

Peloton Interactive, Inc.

Oliver Wyman

| TOP EMPLOYERS OF 2017 INTERNS | |
|-------------------------------|-------|
| | Total |
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| Amazon | 23 |
| Goldman, Sachs & Co. | 16 |
| Morgan Stanley | 14 |
| Citi | 12 |
| JPMorgan Chase & Co | 11 |
| Bank of America Merrill Lynch | 10 |
| Deloitte | 9 |
| Google | 9 |
| The Boston Consulting Group | 8 |
| Bain & Company | 8 |
| Anhueser-Busch InBev | 6 |
| Credit Suisse | 6 |
| PwC Strategy& | 6 |
| A.T. Kearney Inc. | 5 |
| Microsoft Corporation | 5 |
| Barclays | 4 |
| Dannon | 4 |
| Estée Lauder Inc | 4 |
| KPMG LLP | 4 |
| Medidata Solutions Inc. | 4 |
| American Express | 3 |
| Apple Inc. | 3 |
| China Vanke Co.,Ltd | 3 |
| Houlihan Lokey | 3 |
| IBM Corporation | 3 |
| Lazard | 3 |
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| | |

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