

KALASH JAIN

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EMPLOYMENT

Columbia Business School

Assistant Professor of Business, Accounting Division

New York, NY

2023 – Present

EDUCATION

University of Chicago Booth School of Business

PhD, Dissertation Area: Accounting

MBA

Chicago, IL

2023

2023

University of Chicago

BA Economics, BA Statistics

Chicago, IL

2017

RESEARCH

Interests

My research examines how informational and institutional frictions - such as gaps in financial statements, misaligned incentives, and reliance on rigid classification systems - shape how markets process information and how firms respond. I study these issues in the context of financial reporting, asset management, and executive pay design.

Research Areas

Financial Statement Analysis & Valuation, Asset Management, CEO Compensation

Publications

1. “Global Diffusion of New Product Innovations: Investigating Cross-Cultural, Lead-Lag Time and Social Media Effects” (with Dipak Jain)
Journal of Global Marketing, 2025

Book Chapters

2. “Managers’ Tools to Meet Earnings Management Incentives” (with Doron Nissim)
Forthcoming in *Handbook on the Financial Reporting Environment*, 2025

Working Papers

3. “Long-term Pay for Performance: Cumulative Evidence over CEO Tenure”
(with Shivaram Rajgopal, Alfred Rappaport, and MJ Song)
R&R at *Management Science*

4. “Evaluating Nature of Expense Classifications: Evidence from Labor Costs”
(with Yue Chen, Nan Li, and Shivaram Rajgopal)
R&R at *The Accounting Review*
5. “Competitive Pay Policies in CEO Compensation”
(with Mascia Ferrari, Stephen O’Byrne, Shivaram Rajgopal, and Francesco Reggiani)
R&R at *Contemporary Accounting Research*
6. “Industry Classification Providers as Information Intermediaries” (solo-authored)
R&R at *The Accounting Review*
 - Based on dissertation
 - Committee: Philip Berger (chair), Valeri Nikolaev, Haresh Sapra, Christopher Stewart
7. “Career Concerns and Time Arbitrage”
(with Dian Jiao)
8. “Product Market Networks and the Take-up of Government Programs”
(with Carmine Pizzo)
9. “Regulating in Name Only: The Consequences of Mutual Fund Naming Rules”
(with Dian Jiao and Shivaram Rajgopal)

TEACHING

Columbia Business School

Instructor, Financial Statement Analysis and Valuation

New York, NY
2023 - Present

Academic Year	Rating (out of 5.0)
2023-24	4.8, 4.9
2024-25	4.8, 4.9, 5.0

CONFERENCES

AAA Annual Meeting	2023,2025
Journal of Accounting Research Conference	2020-2025
CBS Junior Accounting Faculty Conference	2023-2025
Four Schools Conference (NYU)	2024-2025
Burton Conference (Columbia)	2023-2024
Kellogg Accounting Conference	2024
Yale Accounting Summer Conference	2024
ESMT Berlin Junior Conference	2024
Columbia Management Accounting Conference	2024
New Faculty Consortium	2024
IU - St. Louis Fed Workshop	2023
Journal of Accounting and Economics Conference	2022
Symposium on Private Firms: Reporting, Financing, & the Aggregate Economy	2022

HONORS AND AWARDS

Ernest Wish PhD Fellowship	2018-2023
Booth School of Business PhD Fellowship	2018-2023
Phi Beta Kappa	2017

ACADEMIC SERVICE

Columbia Business School	New York, NY
Seminar Organizer	2024-Present
Burton Conference Organizer	2024-Present
Alumni Day Organizer, Accounting Division	2024-Present

Ad-hoc Reviewer

Journal of Accounting Research, Review of Accounting Studies, Management Science

Advising

Yue Chen (Dissertation Committee Member, 2024 Placement: Chinese University of Hong Kong)

MJ Song (Dissertation Committee Member, Expected 2026 Graduation)

Dian Jiao (Dissertation Committee Member, Expected 2027 Graduation)

PROFESSIONAL EXPERIENCE

Citigroup	New York, NY
Investment Banking Analyst – Financial Strategy and Solutions	2017-2018

OUTSIDE ACTIVITIES (required conflict of interest disclosure)

None