

Nataliya Langburd Wright

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RESEARCH SUMMARY I study entrepreneurial strategy, with a focus on strategic technological and market choices that shape global entrepreneurial scaling, using field, econometric, & AI/ML methods.

APPOINTMENTS

Columbia Business School	New York, NY
Assistant Professor of Business (Management)	2023–Present
Chazen Senior Scholar, Chazen Institute for Global Business	2025–Present
Faculty Affiliate, Digital Future Initiative	2023–Present
Harvard Extension School	Cambridge, MA
Instructor (Management)	2021–2023
White House Council of Economic Advisers	Washington, DC
Staff Economist	2016–2018

EDUCATION

Harvard Business School	Cambridge, MA
PhD in Business Administration (Strategy)	
University of Cambridge	Cambridge, UK
MPhil in International Relations & Politics	
Yale University	New Haven, CT
BA in Economics & Global Affairs (Phi Beta Kappa)	

PUBLICATIONS

[1] **Wright, N.L.**, Koning, R., & Khanna, T. (2023). Judging foreign startups. *Strategic Management Journal*, 44(9), 2195-2225.

[2] **Wright, N.L.**, Nagle, F., & Greenstein, S. (2023). Open source software and global entrepreneurship. *Research Policy*, 52(9), 104846.

[3] **Wright, N.L.** & Saiedi, E. (2024). How startups scale into new markets: Large-scale evidence from digital language tools. *Academy of Management Best Paper Proceedings*.

WORKING PAPERS

[4] **Wright, N.L.** (2024). Where to learn new market demand: Evidence from a digital product platform. Columbia Business School Research Paper, *SSRN 4595407*. [*Third Round R&R at Organization Science*]

[5] Cowgill, B., Hernandez-Lagos, P., & **Wright, N.L.** (2024). Does AI cheapen talk? Theory and evidence from global entrepreneurship and hiring. Columbia Business School Research Paper, *SSRN 4702114*. (*Authors in alphabetical order*) [*R&R at Management Science*]

[6] Teng, N., **Wright, N.L.**, & Kacperczyk, O. (2025). Do disruptive startups attract more talent? Evidence from a field experiment in India. Columbia Business School Research Paper, *SSRN 5231552*. [*R&R at Management Science*]

- [7] **Wright, N.L.**, Grodal S., & Huang, L. (2024). International exposure and entrepreneurial pivoting. Columbia Business School Research Paper, *SSRN 4909596*. [*Rejection at Strategic Management Journal*]
- [8] **Wright, N.L.** (2024). Where strategic reasoning matters: Evidence from a global startup field study. Columbia Business School Research Paper, *SSRN 4335210*. [*Under Review*]
- [9] **Wright, N.L.** & Saiedi, E. (2024). The mid-sized market trap in entrepreneurial scaling. Columbia Business School Research Paper, *SSRN 5078041*.
- [10] **Wright, N.L.**, Nagle, F., & Greenstein, S. (2024). Contributing to growth? The strategic role of open source software for global startups. Harvard Business School Strategy Unit Working Paper No. 24-040, *SSRN 4699182*. [*Under Review*]
- [11] **Wright, N.L.** & Eaglin, F.C. (2024). The impact of communicating strategy on employee ideas: Evidence from a global startup field experiment. Columbia Business School Research Paper, *SSRN 4939687*.
- [12] Bearson D. & **Wright, N.L.** (2025). Strategic targeting and unequal global adoption of artificial intelligence. Columbia Business School Research Paper, *SSRN 5187851*.
- [13] Impink, M., **Wright, N.L.**, & Seamans, R. (2025). Corporate accelerators and global entrepreneurial growth, Columbia Business School Research Paper, *SSRN 5291626*. [*Under Review*]
- [14] Impink, M. & **Wright, N.L.** (2025). Can startups generate a competitive advantage with AI tools? [*Under Review*]

CASES

- Nagle, F., Greenstein, S., Roche, M., and **Wright, N.L.** (2023). “Copilot(s): Generative AI at Microsoft and GitHub.” Harvard Business School Case 624-010.
- Koning, R., Wu, A., **Wright, N.L.**, and Khanna, T. (2020). “MassChallenge.” Harvard Business School Case 720-469.
- Jones, G., Khanna, T., **Wright, N.L.**, and Spencer, M. (2019). “Innovation and Business in Emerging Markets.” Harvard Business School Case 319-110.
- Jones, G., Khanna, T., **Wright, N.L.**, and Spencer, M. (2019). “Innovation and Business in Emerging Markets.” Harvard Business School Teaching Plan 319-111.
- Jones, G., Khanna, T., and **Wright, N.L.** (2018). “Corruption and Business in Emerging Markets.” Harvard Business School Case 319-054.
- Jones, G., Khanna, T., and **Wright, N.L.** (2018). “Corruption and Business in Emerging Markets.” Harvard Business School Teaching Plan 319-055.

OTHER PUBLICATIONS

- Goh, L. and **Wright, N.L.** (2024) “Nurturing Entrepreneurial Scaling.” In *Foresight Africa 2024*. The Brookings Institution.

Psychogeos, N. and **Wright, N.L.** (2021). “Our Labor Market in Crisis: Paving a New Path to the Future of Work.” Harvard Weatherhead Center for International Affairs: Epi-center.

Kaiser, K., Trang, H., Goh, L., and **Wright, N.L.** (2021). *Digital Government Transformation in Vietnam: Global Lessons and Policy Implications*. World Bank Group.

Goh, L., Kaiser, K., and **Wright, N.L.** (2020). “The Rise of Open Source to Spur Digital Government.” World Bank Blogs.

Tayler, Y. and **Wright, N.L.** (2018). “The Future of Public Procurement in the Era of Digitalization.” World Bank Blogs.

Tayler, Y. and **Wright, N.L.** (2018). “Yes They Can: SMEs Filling the Infrastructure Gap in Fragile Countries.” World Bank Blogs.

AWARDS

Best Paper in Entrepreneurial Cognition Award Finalist, Academy of Management (2025)
Digital Future Initiative Grant, Columbia Business School (2025)
Harambeans Service Leadership Award (2025)
Digital Harbor Grant for Innovations in STEM Talent Identification/Development (2025)
Chazen Institute Faculty Research Grant (2024)
Academy of Management Best Paper Proceedings, Strategic Management Division (2024)
Digital Future Initiative Grant, Columbia Business School (2023)
Top-Rated Accepted Proposal, SMS Annual Conference (2023)
Best Conference PhD Paper Prize Finalist, SMS Annual Conference (2022)
Top-Rated Accepted Proposal, SMS Annual Conference (2022)
Dissertation Scholar, SMS Strategy Research Foundation (2022)
Emerging Scholar Award, Pacific Telecommunications Council (2021)
Best Paper in Emerging Economies Research Finalist, AIB Annual Meeting (2019)
Doctoral Fellowship, Harvard Business School (2018–2023)
White House Special Service Award (2017)
North American Foundation, University of Cambridge (2015)
Parry Dutton Student Fund, University of Cambridge (2015)
Fox International Fellowship, Yale University (2014–2015)
Studies in Grand Strategy Fellowship, Yale University (2013)
Les Aspin Fellowship for Public Service, Yale University (2013)
International Politics Summer Scholarship, University of Oxford (2012)
McDonald Cadet Leadership Conference Student Fellow, West Point Academy (2012)

PRESENTATIONS (*CANCELLED)

2025: ACERE; AOM Annual Conference; Bayesian Entrepreneurship Conference at Bocconi University; Global Strategy Workshop; Harambeans Global Summit; Melbourne Business School; Rotman Management in Emerging Markets Conference; Temple Global Institute for AI and Business Analytics (Distinguished Speaker); SMS Annual Conference

2024: AOM Annual Conference; Cornell Emerging Markets Conference (Keynote Presentation); Columbia Business School; Columbia Management, Analytics, and Data Conference; Conference on Field Experiments in Strategy; Duke Strategy Conference; East Coast Doctoral Conference (Discussant); HBS Strategy Alum Conference; INSEAD Doriot Entrepreneurship Conference; MIT TIES Seminar; NYU Global Strategy Workshop; Smith Entrepreneurship Research Conference; Strategy Junior Faculty Summer Camp at Tuck; OECD Entrepreneurial Ecosystem Benchmarking Workshop (Discussant); SMS Annual Conference; SMS Extension on Disruptive Digital Technologies, Data and AI; Strategy Science Conference; Think Bigger Innovation Summit (Panel Moderator); Wharton's AI and Future of Work Conference

2023: CBS Meet Your Neighbor Lunch; Conference on Field Experiments in Strategy; CUNY Business and Economics; DRUID; Global Strategy and Emerging Markets Conference; HBS Digital, Data, & Design Institute Research Day; NYU Abu Dhabi*; NYU-SMS Conference on the Benefits and Challenges of Open Source; NYU Tandon School of Engineering*; OpenForum Academy Symposium; Oxford Saïd Business School*; USC Marshall School of Business*; SMS Annual Conference; Wharton/Columbia Management, Analytics, & Data Conference

2022: AOM Annual Conference; CCC Doctoral Conference; Columbia Business School; Cornell Emerging Markets Institute PhD Conference; Cornell SC Johnson College of Business; DRUID; HEC Montréal; HEC Paris; HBS Strategy Alumni Conference; HBS Strategy Unit Internal Faculty Seminar; IESE; INSEAD Doriot Entrepreneurship Conference; London Business School; NYU Stern School of Business; NUS Business School; Productivity Seminar; Rice Jones Graduate School of Business; SMS Annual Conference; Stockholm School of Economics; University of Toronto Rotman School of Management; Wharton/Columbia Management, Analytics, & Data Conference; Wharton Technology and Innovation Conference

2021: Academy of Management (AOM) Annual Conference; DRUID Conference; Open & User Innovation Conference; SMS Special Conference on “Governing Knowledge and Imagination in The Digital Era;” SMS Annual Conference; Strategy Science Conference; UN Internet Governance Forum

2020: The Boston Field Research Conference; HBS Digital Workshop; Innovation Growth Lab Winter Research Meeting; Strategic Management Society (SMS) Special Conference on “Designing the Future: Strategy, Technology, and Society in the 4th Industrial Revolution”*

2019: Academy of International Business Annual Meeting; University of San Andres and Yale University Conference on “Perspectives on Poverty and Human Development”

INVITED CONSORTIA

Regional Disparities in AI Adoption Conference (July 2024)
 Bayesian Entrepreneurship Conference (March 2024)
 OECD Entrepreneurial Ecosystems Benchmarking Workshop (December 2023)
 Wharton Innovation Doctoral Symposium (March 2023)
 AOM Strategic Management Dissertation Consortium (August 2022)
 AOM Tech. & Innovation Management Doctoral Consortium (August 2022)
 EGOS PhD Workshop (July 2022)
 NBER Digitization Tutorial (March 2021, 2022)

Smith Entrepreneurship Research Conference Doctoral Consortium (April 2021)
Strategy Science Doctoral Workshop (April 2021)
NBER Young Scholars Workshop on the Economics of AI (September 2020)
AOM Doctoral Consortium in Entrepreneurship (August 2020)
NBER Entrepreneurship Research Boot Camp (August 2020)
PhD Workshop, Innovation Growth Lab (November 2020)

TEACHING

Strategy Formulation (Columbia Business School MBA), Instructor, 2024–Present

Scaling Strategically (Columbia Entrepreneurship & Competitiveness Program, Summer Startup Track, Alumni Virtual Accelerator, Startup Lab, Senior Executive Program), Lead/Instructor, 2023–Present

Management of Technology: Strategies for the Digital Economy (Harvard Extension School Master's course), Instructor, Fall 2021; Spring 2023
Average Student Rating: 4.9/5

How to Plan Platform Strategy in a Global Digital Landscape (HBS Alumni Angels Association), Guest Lecturer, November 2020
Top Five Educational Webinar

Strategy and Technology (HBS MBA Case Course), Teaching Fellow, Fall 2019
Average Student Rating: 4.8/5

Program for Research in Markets & Organizations (HBS Undergrad Program), Guest Lecturer, Summers 2019–21

MEDIA MENTIONS

Business Insider. Southeast Asia's tech startups are chasing the American dream. June 2025.

CBS Insights. AI's Wrench in the Job Application Process: New Research Exposes the Global Hiring Dilemma. February 2025.

Success, How AI Tools Are Interfering With the Hiring Process. February 2025.

BBC News, Tech Decoded Newsletter. February 2025.

Business Talks, Scaling Globally. December 2024.

Wharton AI Horizons. AI's Effect on the Workforce. December 2024.

Board of Governors of the Federal Reserve. Artificial Intelligence, Big Data, and the Path Ahead for Productivity. October 2024.

CBS Insights. New York City's Remarkable Rise as an Innovation Hub. July 2024.

CBS Research In Brief. Breaking Down Walls: How Open Source Software Drives Entrepreneurial Activity. May 2024.

HBS Working Knowledge. Open Source Software: The \$9 Trillion Resource Companies Take for Granted. March 2024.

CBS Magazine. Fresh Frontiers in Entrepreneurship and Innovation. December 2023.

GitHub. Open source creates value, but how do you measure it? January 20, 2022.

GitHub. GitHub at the UN Internet Governance Forum. December 13, 2021.

World Bank Group. Mobilizing Technology for Development: An Assessment of World Bank Group Preparedness. April 7, 2021.

MassChallenge. In New HBS Report: MassChallenge Judges Top Industry for Identifying High Potential Startups. March 17, 2021.

CHAOSScast Blog. Managing Risks and Opportunities in Open Source. July 24, 2020.

SERVICE	<p>Member of Academy of Management STR Research Committee (2025–Present)</p> <p>Representative-At-Large for Strategic Management Society (2025–Present)</p> <p>Faculty Adviser for Chazen Global Study Tour (2024–Present)</p> <p>Faculty Adviser for CBS Entrepreneurship and Competitiveness Program (2024–Present)</p> <p>Faculty Liaison for Management Predoctoral Program (2024–Present)</p> <p>Co-Organizer of Strategic Management Society Panel/PDW (2025)</p> <p>Faculty Sponsor for CBS MBA Independent Study (2024–2025)</p> <p>Co-Organizer of Academy of Management Symposium/PDW (2021, 2022, 2024, 2025)</p> <p>Columbia Business School Entrepreneurship Task Force (2023–2024)</p> <p>Columbia Business School PhD Review Committee Member (2023–2024)</p> <p>Columbia Business School Strategy Course Mapping Lead (2023–2024)</p> <p>Co-Organizer of the HBS Strategy Alumni Conference (2023–2024)</p> <p>Co-Organizer of HBS Digital Doctoral Workshop (2018–2022)</p> <p>Program Rep. for Harvard Graduate Student Council (2018–2021)</p> <p>Student Advisory Board for HBS Digital Initiative (2018–2020)</p> <p>Alumni Interviewer for Yale College (2014–2022)</p>
REVIEW BOARD	Organization Science
AD-HOC REVIEWING	<p>Management Science, Strategic Management Journal, Administrative Science Quarterly, Research Policy, Strategic Entrepreneurship Journal, Academy of Management Perspectives, Entrepreneurship Theory and Practice, Strategic Management Society Annual Conference, Academy of International Business Annual Conference, Research Council of KU Leuven</p>
DOCTORAL ADVISING	<p>Inara Tareque. Committee Member.</p> <p>Jinkyong Choi. Committee Member.</p> <p>Ahmed Zahlan. Thesis Referee.</p>
INDUSTRY POSITIONS	<p>Senior Technology Consultant, World Bank Group</p> <p>Co-Founder and Board Member, Fork, Inc.</p> <p>Startup Fellow, Expert, & Mentor, MassChallenge</p> <p>Adviser, Opportunity@Work</p> <p>Board Member, IDCA</p> <p>Startup Mentor, StartEd Education and Tech Workforce Accelerator</p> <p>Event Speaker, PIP Consulting Group</p>
SKILLS	<p>Russian/English; Computing: STATA, Python, R, \LaTeX, HTML, MS Office, Bloomberg Terminal; Certified Yoga Instructor</p>